

easterseals



ANNUAL MEETING FY' 2016



A Message from the President



Loraine C. Shea
President

It is with great appreciation that I introduce you to this year in review for Easterseals' Fiscal Year 2016. Appreciation for the opportunity to lead this organization and its dedicated and talented employees, appreciation for the individuals who trust in our programs and services, and appreciation for an enthusiastic Board of Directors that has shaped the direction for our future.

Our programs and services are designed to assist individuals across the lifespan to live, learn, work and play in our community as vital and contributing members. This year has been filled with much progress and forward motion. The numbers of individuals served has grown, we have expanded our program base with additional services, we have advocated with our funders about the importance of the services provided, and most importantly we have impacted individuals and families in a positive and meaningful way. With a new and reenergized brand identity and a diverse workforce of over 225 employees, we now bring Easterseals into the next decade.

A handwritten signature in black ink that reads "Loraine C. Shea".



"After my car accident, and when I finally came to Easterseals, Dr. John treated me with kindness, respect, and compassion. I am happy that I am finally getting the help I need!"

Doreen Cran,

Center for Better Hearing - Meriden



OUR SERVICES

Number of Individuals and Families Served	FY' 15	FY' 16
• Birth to 3	457	480
• Children's Academy	387	373
• Respite Services	14	17
• Employment and Community Services.....	221	213
• Center for Better Hearing	1,624	1,824

NUMBER OF VISITS

• Driver Assessment Program	116	359
• Medical Rehabilitation	12,317	13,594

IMPROVING OUR INFRASTRUCTURE FOR ENHANCED PERFORMANCE

Several grant funded building projects have provided improvements and upgrades to our buildings and grounds. Energy saving lighting and windows, a generator, security upgrades, new playground and surface, new heating and cooling units have been installed. Infrastructure improvements to phone systems, email systems, and computer availability have improved organizational connections between all of our seven locations.

Engaging Our Employees – *Critical to Easterseals Success*

Employees have engaged in several organization-wide and community activities that truly demonstrate their commitment and dedication to the Easterseals mission. These include providing feedback and input via an Employee Survey, participating in the planning of the annual staff picnic, organizing and attending fundraising events, advocating at the State Capital for funding, volunteering at the Family Fest – Touch a Truck Community Event and promoting Easterseals at community events.

Of special note is the outstanding participation of our staff in the Give Local Campaign - a 36 hour fundraising event held annually in May. 32% of our staff made a minimum of a \$10 donation to Easterseals through this local event. This helped us exceed our fundraising goal of \$15,000. Proceeds from this event purchased iPads for the students of our Children's Academies and therapy tables for the Medical Rehabilitation Department. Each Easterseals location showed tremendous spirit and enthusiasm through friendly competitions and fun activities - all to support the cause!



**The spirit of volunteerism is a priceless gift,
and we are grateful for the time, talents and energy
of our wonderful committee volunteers.**

Barbara Allvin
Natalia Batista
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2016 Financial Operations

OPERATING SUPPORT AND REVENUES:

Public Support	\$	217,441	2%
Vocational Training and Educational Programs	\$	8,065,556	66%
Childhood Development	\$	1,220,230	10%
Medical Rehabilitation Services	\$	2,630,471	21%
Operational Grant Funding	\$	116,084	1%
	\$	12,249,782	100%

OPERATING EXPENSES:

Staffing, Payroll Taxes and Employee Benefits	\$	8,837,651	73%
Professional Services and Operating Supplies	\$	1,916,273	16%
Occupancy and Interest	\$	629,086	5%
Transportation Service	\$	361,966	3%
Depreciation	\$	417,915	3%
	\$	12,162,891	100%

Surplus from Operations

Before Capital Grant Funding & Community Outreach	\$	86,891
One time Capital Grant Funding for Capital Improvements	\$	261,970
Community Outreach Programs	\$	(165,354)
Net Operating Surplus before Investments	\$	183,507

Capital Improvements	\$	(601,474)
Net Investment Revenues	\$	1,780,815

**We owe our deepest thanks to our amazingly, caring donors and sponsors.
Your generous contributions to Easterseals have made a profound difference
in the lives of many infants, children, and adults with disabilities.**

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 Please contact Carolee Kalita at ckalita@eswct.com with any corrections.*

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