



# Impact Report

## 2019



**Easterseals Washington is changing the way the world defines and views disabilities by making profound, positive differences in people's lives every day.**

"Our daughter Anne is 49 and a regular at Easterseals' Gateway Adult Services Program in Bremerton. Anyone who imagines Adult Day Services as routine or repetitive has never spent 5 minutes with this diverse and energetic crowd! Every visit is a new experience for Anne, and a reminder of the generous, dedicated staff who are part of her Gateway family."

-Lanse Richardson, Board Member

---

"Rising to challenges is what we help Washington families do—and now we set the example by thriving through a world turned upside down. I am honored to lead our organization as our teams amaze me, our volunteers and donors step way up, and the people we serve are even more empowered and included in their communities. We are developing our new Vision and Strategic Plan, and I invite you to contribute to the process and join us on our journey!"

-Cathy Bisaillon, President & CEO

---

"Being a parent is giving your children the opportunity to experience the world on their terms. Raising a son with disabilities could have prevented that. Easterseals Camp Stand By Me has allowed my son to experience personal freedom in an expanded environment and to develop meaningful friendships. I am so thankful for the Camp and the experiences it provides, that it compelled me to give back to Easterseals Washington by serving on the Board of Directors."

-Gregg Picard, Board Chair

---

"I have always been grateful for my health, career and relationships. With Easterseals Washington leadership now a part of my life, I am fulfilled on a whole new level. I now know what unlocking a person's potential truly means, how powerful a break from caregiving is to a family, and how limited our communities would be without the wonderful people at this organization who serve every day."

-Susan Fox, Board Member





All Abilities. Limitless Possibilities.

# 2019 Program Outcomes

**5778**  
families served in 2019

## **Barrier-free Camp & Respite Service**

Camp Stand By Me | Vaughn, WA

**530**  
families served

## **Inclusive Child Development Centers**

Angle Lake Child Development Center | Seatac, WA  
Growing Years Child Development Center | Seattle, WA  
Jane's House Child Development Center | Yakima, WA

**229**  
families served

## **ABA Therapy for Autism**

Olympic Peninsula Autism Center | Silverdale, WA

**24**  
families served

## **Community Outreach & Engagement**

Community Events, Workshops & Referrals

**3724**  
families served

## **Employment & Training Services**

Workforce Development | Silverdale, WA

**26**  
families served

## **Adult Day Health & Social Programs**

Eastside Adult Services | Bellevue, WA  
Gateway Adult Services | Bremerton, WA

**242**  
families served

## **Additional Programs & Services**

Family Advocacy, Resources & Support  
Kitsap County Parent Coalition  
Military Caregiver Support & Training  
Operation Family Caregiver

**1003**  
families served



# 2019 By the Numbers

# 532,574



hours of **respite**  
for **caregivers**



# 228

Ages & Stages  
Questionnaires  
taken at our  
**Child Development Centers**



# 8580

hours of ABA Therapy for children with Autism at the  
**Olympic Peninsula Autism Center**



# 85%

of all donated funds  
directly support  
local programs

# 310

volunteers  
selflessly donated

# 9,740



volunteer hours



# 22,401

nutritious meals  
served at our

**Adult Services Programs**

# 2019 Financials

## Public Support & Revenue

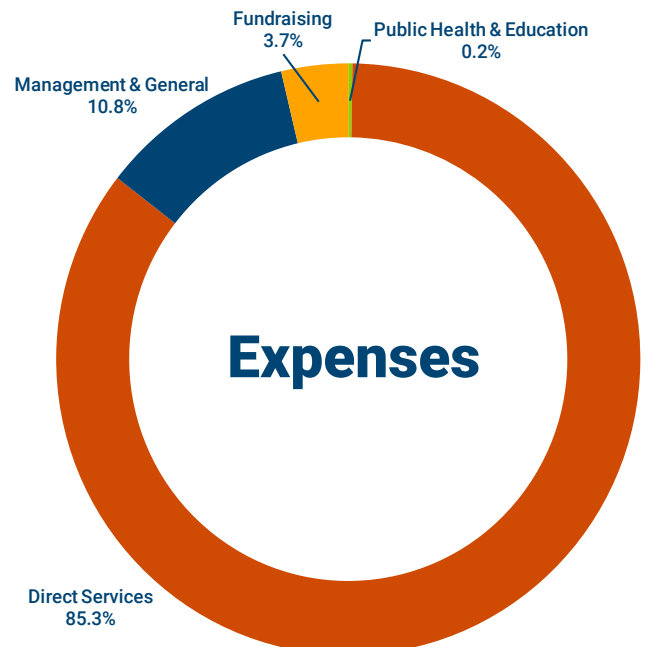
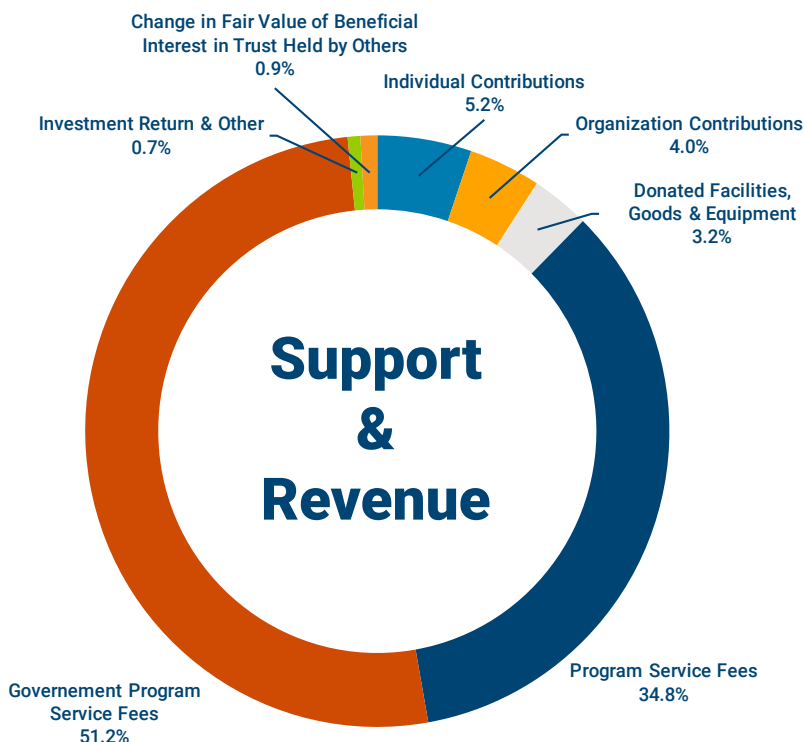
	2018	2019
Individual Contributions	191,326	351,990
Organization Contributions	172,315	269,425
Donated Facilities, Goods & Equipment	224,358	218,285
Program Service Fees	2,032,426	2,348,982
Gouvernement Program Service Fees	3,606,420	3,456,373
Investment Return & Other Change in Fair Value of Beneficial	13,898	47,282
Interest in Trust Held by Others	(55,419)	62,628
Total Public Support & Revenue	6,185,324	6,754,965

## Assets

	2018	2019
Change in Net Assets	(433,461)	(57,498)
Net Assets - Beginning of Year	3,087,862	2,654,401
Net Assets - End of Year	2,654,401	2,596,903

## Expenses

	2018	2019
Public Health & Education	14,300	15,620
Direct Services	5,695,430	5,808,379
Management & General	595,371	673,749
Fundraising	251,988	251,702
Total Expenses	6,618,785	6,812,463



All Abilities. Limitless Possibilities.



## *Volunteer Highlight: Stacy Vallee*

Wanting to make a difference, Stacy reached out with her warm personality and can-do attitude, and we put her to work!

Her first assignment was welcoming donors at our 1<sup>st</sup> Annual Ugly Sweater Party on Mercer Island. Stacy helped us raise money while meeting friends of our organization and learning more about how our services change lives.

Then, she hit the road to see our programs in action. Eastside Adult Services, Growing Years Child Development Center, and Camp Stand By Me, to name a few. Her tours were purposeful with the goal of forming a vision for how our Volunteer Program can better supplement our services, and how Easterseals Washington can create a more meaningful experience for volunteers. And, oh what progress she has made:

- Camp Stand By Me is at capacity with volunteers for the first time
- All volunteers now complete a comprehensive Disability Awareness course
- Each volunteer receives personal attention and timely appreciation

"From the moment I met Stacy, we clicked," says Dena Adkins Conley, Vice President of Human Resources. "The Volunteer Program is very dear to me, and I knew that handing my baby off to Stacy was the right thing. She is excited and passionate—just the spark we needed."

The best volunteers are those that feel they receive as much as they invest, and Stacy shared, "I continue to be amazed by the passion and dedication of everyone I meet, and I feel honored to be part of the team supporting our incredible mission." Stacy challenges everyone who has a little time and a big heart to join her in volunteer service!



## *Gabriel's Story*

*In* the short time he's been with us, spending time with his new friends has made an amazing impact on Gabriel. And what's just as apparent, is the impact that Gabriel has on the other kids.

They are curious about his car and his equipment, but during playtime, mealtime, and all the times in-between, his classmates treat him like any other peer. Gabriel's disability and medical conditions are managed seamlessly by our trained team, so that the children can prioritize learning and building relationships. There are days when they all share and get along, and days when they squabble and push the boundaries—that's the job of all toddlers!

This is why we're committed to providing fully-inclusive child development services. By learning and growing side-by-side, Gabriel and his friends are developing attitudes of inclusion, appreciation of differences, and self-esteem that they will carry with them for the rest of their lives.



# 2019 Presidents' Council

Donors who give \$1,000 or more in a 12-month period join the distinguished Easterseals Washington Presidents' Council

- Dena Adkins Conley & Paul Conley
- Lindsay Anderson & Janet Piehl
- Adam Baggett
- Robert & Kelly Best
- Cathy & Phil Bisaillon
- Jeremy Boland
- Dan Courney & Sandi Farkas
- Bruce & Mona Davies
- Michael Dillon & Sharon McGuire
- Margaret Fischer in memory of Cynthia Fischer
- Susan Fox
- Larry & Cathy Heiberg
- Manu Kumar
- Dr. Stephanie Nelson
- Richard & Barbara Odlin Foundation
- Michele O'Neill
- Jeff & Briana Pavey
- Jon & Jacquie Pavey
- Gregg & Cathie Picard
- Lanse & Rebecca Richardson
- Nora Richardson
- Mathew Scott
- Terry Sickelbower In Memory of Jim, Robert, & Doreen Evert
- Jordan Stair
- Martin Stair
- Paul & Lynnea Thibodaux
- Christie Upjohn In Memory of Cynthia Fischer
- The Walker Family
- Tony & Cathy Wise
- Judy Wright
- Ann Wyckoff

## 2019 Corporate Partners

- 501 Commons
- Abbey Van Dam Carpet & More
- Alpha Chi Omega
- Allstate - McGinness Insurance Agency Inc.
- Amazon Smile Foundation
- American Home Shield
- BECU
- CENTURY 21 North Homes Realty
- CENTURY 21 Real Estate Center
- Charity Golf International
- Chubb Insurance
- Columbia Bank
- Comcast
- Community Health Charities of Washington
- Cutco Closing Gifts
- CVS Health
- Epsilon Sigma Alpha International
- Fidelity National Title
- Flatstick Pub
- Guardian Northwest Title & Escrow
- Home Partners of America
- Homebridge Bank
- Hub International
- IBEW 76
- Kitsap Community Foundation
- Korum for Kids
- Old Republic Title Holding Company
- Pacific Home Loans
- The Partners Group
- Prestige Escrow
- Ryan, Swanson, & Cleveland, PLLC
- The Seattle Foundation
- Silverdale Rotary
- Stewart Title
- Toyota of Puyallup
- Wheatland Bank
- Yakima Valley College

# Board of Directors



**Gregg Picard**

*Board Chair*  
Microsoft



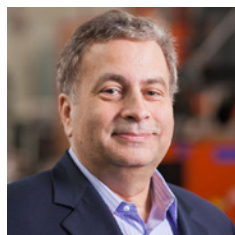
**Shireen McCleary**

Amazon



**Jim Epes**

*Vice Chair*  
Microsoft



**Thomas Miller**

Western Industrial Tooling, Inc.



**Lanse Richardson**

*Treasurer*  
Retired, Boise Cascade



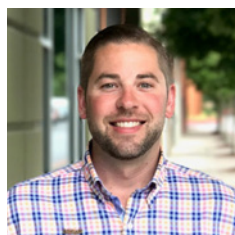
**Jeff Pavey**

*Immediate Past Chair*  
Dude Solutions



**Susan Fox**

*Secretary*  
Ryan, Swanson & Cleveland PLLC



**Matt Scott**

Scott Coatings, LLC



**Adam Baggett**

Perkins Coie Trust Company



**Jordan Stair**

The Partners Group





Easterseals Washington  
State Administration Office  
200 W Mercer Street, Suite 210E  
Seattle, WA 98119

Phone: 206.281.5700  
Fax: 206.400.2488  
Toll-Free: 1.800.678.5708

[www.easterseals.com/washington](http://www.easterseals.com/washington)



eastersealswashington



eastersealswa



eastersealswa