

Matthew Roth
President, Solstice Point Partners, LLC

Mr. Roth invests and provides strategic vision and guidance to various energy and technology companies as well as entrepreneur incubator groups through his solely owned investment and advisory practice, Solstice Point Partners. He enjoys working with early and mid-stage companies to secure investment as well as provide technology and market insight. Mr. Roth, through Solstice, has provided successful investments, strategic guidance, and business development as well as led debt and capital raises for a variety of telecommunications, next generation energy ventures and digital technology and commercialization firms.

Prior to his strategic investing at Solstice, Mr. Roth founded Verosity Technology Partners in 1999 as an IT consulting company that quickly evolved into a facility-based communications service provider. During his tenure at Verosity, Mr. Roth served as the company's President and Chief Technology Officer. His responsibilities included product strategy, market research, technology development, network planning, network deployment and construction. Under his leadership Verosity led the industry in delivering customers a next generation carrier Ethernet network as well as a DWDM and SONET based multi-service platform across the United States and the world.

Mr. Roth oversaw Verosity's network construction of over 150,000 fiber miles, 25,000 lit network route miles, nearly 300 hundred lit buildings and presence in over 75 carrier hotels and interconnect facilities spanning over a dozen countries. By taking a consultative approach to service provider network deployment and construction Verosity was able to successful build a carrier class network that offered flexible customer centric offerings and un-paralleled reliability and up-time with some of the shortest delivery intervals in the industry.

Mr. Roth oversaw all strategic M & A initiatives for Verosity including a two-year relationship with a leading investment banking firm that resulted in one buy side acquisition followed by more than ten formal bids to acquire Verosity by both strategic telecommunications carriers as well as multiple Private Equity firms. He was instrumental in securing senior credit facilities and ultimately completed a transaction to sell a majority interest in Verosity to Bank of America's Private Equity arm, Banc of America Capital Investors in 2007. Verosity merged with Lightower Fiber Networks in 2010 and ultimately was acquired by Crown Castle International Corporation at \$7.1B valuation in 2017.

Prior to Verosity Mr. Roth served in various technology roles for Putnam Investments and Mitsubishi Electric. Mr. Roth holds a B.S. in Electrical Engineering from Boston University and participates in various industry organizations including the Metro Ethernet Forum.

Outside of technology, energy and telecom, Mr. Roth enjoys travelling as well as participating in a number of philanthropic activities and charitable organizations in the communities he has lived and worked.