

ALEX PASCUAL
Commercial Banking
Amerant Bank



Professional Experience & Responsibilities

Alex Pascual has over 25 years of experience in banking, mainly in the business development side, working for large international banks, as well as regional and local community banks. His banking experience encompasses dealing with large multinational companies as well as medium size and small business companies over a large spectrum of industries thus affording him a unique perspective and a particular set of skills that have allowed him to be very successful in the different roles he has held throughout his banking career.

He started in banking in the 90s with Citibank Venezuela as a credit analyst / underwriter in the Oil & Gas sector where he later transitioned to an RM role and head of Commercial Bank for the country's Southeast region. Alex relocated with his family to Miami in 2000 and worked for 8 years with Regions Bank where he held several leadership roles for the Miami market in the Business Banking and Middle Market sectors. In 2008 he joined local community bank TotalBank as SVP of Corporate Banking with responsibilities over the bank's Trade Finance unit. He joined BBVA USA Bank in 2011 as a founding team member of the Miami Commercial Bank and played an instrumental role in the growth of this start-up office leading to his promotion as Head of the Commercial Bank for the Miami market. In 2019 he joined First Horizon Bank to spearhead the growth of the bank in the Miami market as Head of the Commercial Bank and with responsibility to implement the bank's Trade Finance program for South Florida. Alex currently works as a senior commercial banker for Amerant Bank, focused on C&I finance solutions for medium-size companies in the South Florida market.

Prior to his banking career Alex worked as a production engineer in the Oil & Gas industry in his home country of Venezuela, where he had the opportunity to work doing financial analysis and economic feasibility studies of major oil & gas project investments which led to his interest in finance and the pursue of his MBA degree.

Education

University of Texas at Austin – Red McCombs School of Business
Texas Executive Education Program, Organizational Leadership.

University of Iowa – Tippie College of Business
MBA – Finance

Universidad Metropolitana - School of Engineering Caracas – Venezuela
BS – Mechanical Engineering

Professional and Civic Activities

Alex is past member of the Board of Trustees of the Leukemia & Lymphoma Society (LLS) – South Florida Chapter. He was awarded 2016 Man of the Year for raising in excess of \$110K during LLS Man and Women of the Year (MWOY) 2016 South Florida fund raising campaign to benefit blood cancer patients in the community. He was also Co-Chair for the 2017 and 2018 MWOY South Florida fundraising campaigns and is a member of LLS – MWOY Leadership Team.

Personal

Alex main passion is his family and spending time with them and learning about new cultures by doing a lot of traveling together. He is also a music passionate and enjoys going to live music concerts. Alex is a proud father of three children, including a special needs daughter.