For nearly 100 years people have turned to Easterseals as the trusted resource in disability services. Our organization was founded to meet the unique needs of people with disabilities after our founder, Edgar Allen learned that people with disabilities were often hidden from view. Since then, Easterseals has been a proud champion for the disability community in both services and advocacy.

Our name was derived from a campaign that raised money for services and allowed people to show support for the organization. The seal was designed for simplicity because those benefitting from services asked “simply for the right to live a normal life,” according to cartoonist J.H. Donahey and in 1952 the seal was officially incorporated into the name.

Since then, Easterseals has grown into an international organization. Our services touch more than a million families every year. We are strong advocates for the community we serve and fought hard for the passing of the Americans With Disabilities Act (ADA) in 1990. We continue to work hard to ensure that all people are empowered to access their rights under the ADA.

Since Easterseals was founded, we have worked hard to meet the needs of the communities we serve. Our services have grown to meet the unique needs of every person receiving our services. This growth includes specialized classrooms for children with autism. We offer inclusive classrooms which allow children with special needs to learn alongside their typically developing peers, while also teaching typically developing children about empathy. The advances in assistive technology have been amazing, even allowing children to communicate through eye gaze technology.

With this continued growth, it became clear our brand needed to keep pace with the amazing services we work hard to provide. After extensive research on our history, the community we serve, and how we want to help shape the way the world views disabilities, it became clear it was time for a change.

We are pleased to share with you our new look which is reflected in the annual report. We take our commitment to what we do seriously and are proud to have the support of donors who make our work possible. Together, we share our purpose, to change the way the world defines and views disability by making profound, positive differences in people’s lives every day.
Board of Directors

 Officers

Linda A. McDevitt, CPA/PFS, MT, President
Roy Yaffe, Esq., Immediate Past President
Robert F. Hesser, Treasurer
Cummins Catherwood, Jr., Secretary

 Members

William “Bill” Barnes
Brian Casey
Ron Clarke
Kim D. Dalgliesh, Esq.
Harris Fishman, CLU, ChFC
Don Maxfield
John Miller
Valerie Powers Smith, Esq.
Dennis Roberts
John Paul Simpkins, Esq.

 Honorary Director

William D. Nicholas

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Ivy Lewis, Director of Finance/CFO
Kimberly Brown-Flint, Ed.D., Director of Programs
Rebecca Ross, Director of Human Resources
Liz Graham, Director of Development
Melanie O’Brien, Director of Communications
Adrienne Young, Bucks County Division Director
Donna Keiths, Chester & Delaware Counties Division Director
Betsi Strasser, Montgomery County Division Director
Fran Hagarty, Philadelphia Division Director
Donors:

Presidents’ Council

In recognition of our donors who, through their generosity, have giving individual gifts of $1,000 or more to Easterseals over the past fiscal year. We thank you for your generous and continued commitment to Easterseals services and mission.

**Empowerment ($10,000-$24,999)**
- Cummins & Susan Catherwood
- Paul M. & Cheryl Ross

**Opportunity ($5,000-$9,999)**
- Daniel & Rose Bevilacqua
- Carl & Margaret Burke
- James Caplan

**Dignity (2,500-$4,999)**
- Harris S. Fishman
- Sandi Foxx-Jones
- Tucker C. Gresh
- Seth Merrin
- Frank L. Seidman
- Grant & Molly Van Der Beken

**Ability ($1,000-$2,499)**
- Vivian Acree
- Glen & Amy Albertson
- Gwen Asplundh
- D. Christopher & Kimberly Benfer
- Brian & Lee Ann Casey
- Kim & Doug Dalgliesh
- Stanley F. Elias Jr.
- Sandra L. Ferraro
- Michael Golden
- Michael D. Goldstein
- Elizabeth Graham
- Francis J. & Anna Hagarty
- Troy Hamilton
- Robert & Jeaninne Hesser
- Donna L. Keiths
- Kenneth & Jennifer Lawrence
- Richard & Louise Ledwith
- Linda Lerlo
- Ivy C. Lewis
- Vincent & Donna Long
- Don & Kasha Maxfield
- Linda & Patrick McDevitt
- Justin A. Menard
- John C. Miller & Amy L. Caples

**Legacy Society**

Easterseals Legacy Society recognizes the generosity of a special group of donors who have communicated plans to include Easterseals in their wills or estate plans.

- Mrs. Charlotte Bowman
- James Byrd
- Erik W. and Karen Louise Fay
- Mr. & Mrs. W. Perry Gresh
- James and Elizabeth Heiden
- Anonymous
- Helen C. Kline
- Miss Elizabeth C. Koster
- Ted W. and Patti Paroly
- Ms. Sonia Rodriguez-Perez
- Walter Spencer, Jr.
- Anonymous
- Rita Trythall
- Anonymous
- Alfred W. Watkins
- Carl Webster and Michele Ciofalo
- Edward W. and Virginia E. Wolfe

**Planned Giving & Bequests**

- Estate of John Bachle
- Estate of Dorothy P. Duncan
- Estate of Helga N. Sohn
- Estate of Harriet I. Thompson
500+ Donors

Easterseals would like to recognize individuals, corporations and foundations for their gifts of over $500 in the past fiscal year

A.C. Moore Arts & Crafts Inc.
Bergey’s Inc.
Blue Bell Rotary Club
Boeing Employees Community Fund of Philadelphia
Caroline J. S. Sanders Trust
Catherwood Foundation
CENTURY 21 Advantage Gold
Century 21 Broker Council of Eastern P.A.
Child Development Foundation
Clemens Markets Family Foundation
Bob & Nancy Cleveland
Joseph J. & Joan Coyle
Comcast NBCUniversal
CVS Health
William L. Davis
Nancy Devos
Stanley Elias Sr.
Ethel Sergeant Clark Smith Memorial Fund
Fiber-Line Inc.
GE Foundation
Greenwood Gaming and Entertainment Inc.
Michael J. Glodek
Hatfield Quality Meats
Michelle & Bruno Heim
Jack Hewes
Dan & Beth Heyman
Margaret Hyder
Independence Blue Cross
Iron Hill Brewery & Restaurant, Media
JKG Florida Business Corp
Johnson & Johnson Matching Gifts Program
Mary A. Kerlin
Kohl’s Cares for Kids
Kreischer Miller
Brian & Alexis Lanoza
Long & Foster Real Estate, Inc.
Michael Markowicz
MassMutual Greater Philadelphia
Brian J. McKenna
Tony Mokros
Stephen Moyer
Metro Diner
Murray Comic N.Y.B. Inc.
Neshaminy Middle School
Christos Nicopoulos
Nike Inc.
North Penn Rotary Club Charitable Foundation, Inc.
Kathy & Rick Opperman
Karen & Michael Ossip
Srihari & Rama Peri
Jay & Christina Pearson
Philadelphia Insurance Companies
PhRMA
Carolyn A. Piccone
Republic Services, Inc.
Michael & Jennifer Rissi
Royal Arcanum Society
SAP Community Cares Team
Science Leadership Academy
ShoreLine Electric Inc.
Anne M. Slowicki
Stephen Shatz
Shrie M. Smith
Starbucks Coffee Company
TD Charitable Foundation
The Alvin & Alice Hellmich Fund
The Arcadia Foundation
The Graham Company
UWGPSJ
UPS Foundation, Inc.
Teresa Van Loey
Wawa Foundation Inc.
West Pharmaceuticals
Susan Wiacek
Widener Memorial Foundation
Robert M. & Fern Z. Yothers
## ENROLLMENT BY PROGRAM

### CONTRACTED SERVICES

- **Early Intervention (Ages 0 - 2 yrs)**: 924
- **Early Intervention (Ages 3 - 5 yrs)**: 612
- **E.I. Independent Evaluation Services**: 4,990
- **Day Care**: 17
- **Friendship Academy**: 190
- **Early Headstart**: 14

### EARLY INTERVENTION

- **Early Intervention (Ages 0 - 2 yrs)**: 924
- **Early Intervention (Ages 3 - 5 yrs)**: 612
- **E.I. Independent Evaluation Services**: 4,990
- **Day Care**: 17
- **Friendship Academy**: 190
- **Early Headstart**: 14

### SPECIAL EDUCATION

- **Approved Private School**: 148
- **Summer Services**: 536

### MEDICAL REHABILITATION

- **Outpatient Therapy**: 2

### SUPPORTING PROGRAMS

- **Assistive Technology**: 42
- **Transportation**: 210

### GRAND TOTAL

*Some individuals are participants in multiple programs*
Financials

Audited Financial Statement for the Fiscal Year Ended 6/30/17

**INCOME**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Public Support</td>
<td>534,818</td>
<td>2.92%</td>
</tr>
<tr>
<td>Service Revenues</td>
<td>17,655,697</td>
<td>96.51%</td>
</tr>
<tr>
<td>Other Income</td>
<td>103,193</td>
<td>.56%</td>
</tr>
<tr>
<td><strong>TOTAL INCOME</strong></td>
<td><strong>18,293,708</strong></td>
<td><strong>100.00%</strong></td>
</tr>
</tbody>
</table>

**EXPENSES**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Services</td>
<td>15,898,543</td>
<td>86.86%</td>
</tr>
<tr>
<td>Fund Raising</td>
<td>243,021</td>
<td>1.33%</td>
</tr>
<tr>
<td>Management &amp; General</td>
<td>2,107,839</td>
<td>11.52%</td>
</tr>
<tr>
<td>Easterseals-National Dues</td>
<td>54,517</td>
<td>0.30%</td>
</tr>
<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td><strong>18,303,920</strong></td>
<td><strong>100.00%</strong></td>
</tr>
</tbody>
</table>

Change in Net Assets Due to Operations........(10,212)

Pension Related Changes....................(321,901)
Changes Due to Investment Activity.........99,520

**Change in Net Assets**

Net Assets at Beginning of Year............3,165,582
Net Assets at End of Year..................2,932,989