





Last year brought exciting changes and opportunities in our centers and beyond. Our success was the direct result of both a collective and a collaborative effort of staff, donors, volunteers and families.

In Philadelphia, we renovated our new Allegheny Avenue location as well the Yaffe Center. The buildings went through significant transformations to meet the needs of all the students. They are a reflection of staff input and hard work. Both centers feature a gross motor room, which was designed by the physical therapy team. The Yaffe center has a new sensory room, which was designed by the occupational therapy team. Every piece of equipment was selected to provide therapeutic support for all the students. Through the generosity of individual donors, the sensory room and the gross motor room at the Allegheny Center were fully funded.

After several years of challenges facing in-person events, we were excited to reconnect with donors and volunteers in a more intimate setting. In November, we hosted our first annual Uncorked & Crafted at the Saturday Club in Wayne. The tasting event featured local fare and cocktails to appeal to the senses, while raising funds for the sensory room.

As staffing vacancies can impact the number of families we serve, we continued to prioritize recruiting and hiring the best candidates. We implemented a new recruiting software to improve both internal efficiency and external reach for open positions. Additionally, we continued to update and implement our salary ranges for current staff.

To continue to our effort to ensure that people with disabilities and their families have equal opportunities to live, learn, work, and play in their communities, we participated in a large collaborative effort to engage the disability community to vote in the Philadelphia mayoral election. Through a grant from the Lenfest Foundation, we worked with local organizations to raise awareness about the potential impact of voters who identify as having a disability, which is 25% of the population. The campaign also highlighted how local elections are critical as many of the issues facing the disability community are often decided through municipal government, including transportation, housing and job opportunities.

At Easterseals we continue to focus on and meet the needs of the community we serve through the support of a community that shares our passion. As the needs of the families who turn to us for services are ever evolving, we are focused on maintaining best in class services as well as growing our programs and services to meet the evolving needs of the disability community.





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PRESIDENT'S COUNCIL

Easterseals President's Council recognizes the generous individuals who give \$1,000 or more annually. The President's Council is comprised of supporters who share a deep belief that every child and adult living with a disability should have access to exceptional, comprehensive and compassionate programs and services.

Empowerment **(\$10,000 - \$24,999)**

Paul & Cheryl Ross

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Cummins & Susan Catherwood
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JoAnn & Joseph Townsend
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LEGACY SOCIETY

The Legacy Society honors individuals who have included Easterseals in their will, trust or other charitable planned gifts. Members of the Legacy Society ensure that Easterseals mission and services continue to change lives for years and years to come.

Ms. Charlotte Bowman
Claudette Blakely
James Byrd
Elaine Byrne
Rosetta Conigliaro
Anonymous
Erik W. & Karen Louise Fay
Mr. & Mrs. W. Perry Gresh

James Heiden
Anonymous
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Ms. Sonia Rodrigues-Perez
Walter Spencer, Jr.

Anonymous
Rita Trythall
Anonymous
Alfred W. Watkins
Carl G. Webster &
Michele Ciofalo
Edward W. & Virginia E. Wolfe

PLANNED GIFTS AND BEQUESTS

Estate of Dorothy Holtzman
Lillian L. Longstreth Trust





PLAY FOR PURPOSE CAMPAIGN

Easterseals' Play for Purpose campaign is raising \$500,000 to install a playground at the new service center on Allegheny Ave in Philadelphia, improve safety, surfacing and equipment on playgrounds in Montgomery and Delaware Counties, and acquire sensory and physical therapy equipment for play across all programs. Play is the vehicle of education, therapy and growth for our children. We are committed to ensuring safe and effective spaces and equipment are available to support therapy, growth and learning. Play for Purpose supporters have made an additional contribution beyond their annual gift.



Independence - \$25,000 or more

Jeffrey Algazy

Empowerment - \$10,000

Kim & Doug Dalgliesh

Opportunity - \$5,000

Foundations Community
Partnership

Quest for the Best Foundation

Supporters

John Baxter

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Kimberley Brown-Flint

& Laurie Flint

Brianna Connelly

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UPS Foundation, Inc
Veery Capital
Wawa Foundation
Lisa Yaffe & Walter Hoke
Zarwin, Baum, DeVito, Kaplan, Schaer & Toddy





PROGRAM STATISTICS

CLIENTS BY PROGRAM

Contracted Services	426
Early Childhood Services	
Early Intervention (Ages 0 - 3 years)	728
Early Intervention (Ages 3 - 5 years)	316
E.I. Independent Evaluation Services	4,631
Friendship Academy	124
Special Education	
Approved Private School	100
Summer Services	104
Extended School Year (ESY) Services	97
Supporting Programs	
Assistive Technology	212
Grand Total*	6,738

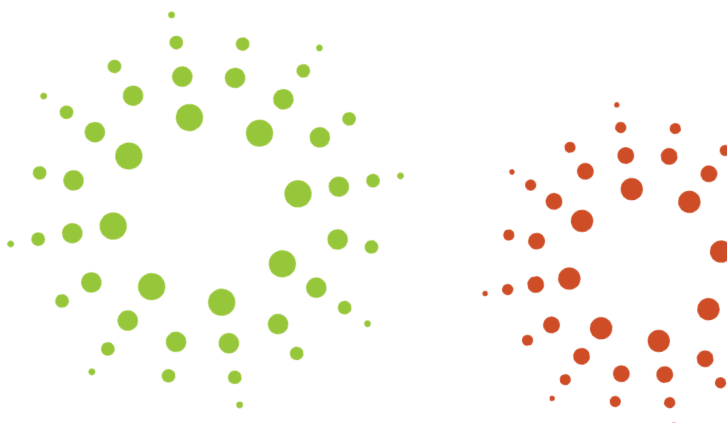
*Some individuals are participants in multiple programs

Community Services

In addition to the programs listed above, Easterseals provides a variety of other services to the community including disability awareness programs, college internships & field work and Information & referral.

CLIENT DEMOGRAPHICS

Age	
0 - 2	5,350
3 - 5	705
6 - 12	289
13 - 17	65
18 - 24	17
25 - 44	5
45 - 64	4
65 - 74	1
Total	6,436
Gender	
Male	4,134
Female	2,302
Total	6,436
Ethnicity	
African American	769
Asian	237
Caucasian	3,182
Latino	1,830
Native American	7
Other	411
Total	6,436





FINANCIALS

AUDITED FINANCIAL STATEMENT FOR THE FISCAL YEAR ENDED 6/30/23

Income

Public Support	432,199	2.34%
Service Revenue	17,312,317	93.84%
Other Income	703,910	3.82%
Total Income	18,448,426	100%

Expenses

Program Services	16,378,494	85.17%
Fund Raising	368,168	1.91%
Management & General	2,406,162	12.51%
Easterseals - National Dues	77,775	0.40%
Total Expenses	19,230,599	100%

Change in Net Assets Due to Operations (782,173)

Changes Due to Investment Activity - other 31,376

Change in Net Assets

Net Assets at Beginning of Year	11,175,202
Net Assets at End of Year	10,424,405

