



Annual Report 2021-2022

EASTERSEALS OF SOUTHEASTERN PENNSYLVANIA



Last year, as the world began to reopen amidst ever changing safety guidelines and protocols, we returned to almost 100% in-person programming. As change became the one true constant, we focused on what is at the core of achieving our mission. At the very top of that list, is the incredible staff whose strength and fluidity gave direction and stability to the children and families we serve.

Amidst the “great resign” we also saw powerful dexterity in working together for a shared purpose. While we are not immune to the challenges of filling vacancies, we were fortunate to have retired staff willing to help bridge the gaps. The Board of Directors prioritized the continued implementation of new salary ranges, which continues to be a critical goal for Easterseals. We also received funding from the Foundation for Delaware County to create a career advancement path for Teacher’s Assistants to achieve a Bachelor of Science in Early Childhood Education. The funding will allow some of our TA’s to grow professionally without the financial burden of tuition.

As diversity, equity, inclusion and access have become top of mind for so many, we are proud of both our legacy and our vision for the future. This year, Walk With Me was held at the Elmwood Park Zoo for the first time. The new venue allowed for greater accessibility and inclusion. As Certified Autism Center, the zoo provides and accessibility map, sensory backpacks, sensory guide, social narrative and quiet spaces.

With the proper resources, the possibilities are infinite. At Easterseals, it is the staff, donors, volunteers and families that are the most valuable resources. Together, we are changing the lives of individuals and the way the world views and defines disability.

“Seeing the improvements the students make, working with the families and watching them grow and develop new skills is so rewarding” - Staff



— Board of Directors

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“Easterseals is the perfect start”



- Easterseals parent

PRESIDENT'S COUNCIL

In recognition of our donors who, through their generosity, have given individual gifts of \$1,000 or more to Easterseals over the past fiscal year. We thank you for the tremendous difference you make in the lives of the children and adults that count on Easterseals

Donors

Independence (\$25,000+)

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LEGACY SOCIETY

Easterseals Legacy Society recognizes the generosity of a special group of donors who have communicated plans to include Easterseals in their wills or estate plans

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500+ DONORS

Easterseals would like to recognize individual, corporations and foundations for their gifts of over \$500 in the past fiscal year

AmazonSmile Foundation

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Bank of America Matching Gifts Program

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500+ DONORS - CONTINUED

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Mr. & Mrs. Michael J. Ossip	YouGiveGoods, LLC.
Penn Community Bank Foundation	

“Everyone has the same goal, to support our students, and you can just feel that..” - Staff



Program statistics

Clients by Program

Contracted Services 544

Early Childhood Services

Early Intervention (Ages 0 - 3 years) 765
 Early Intervention (Ages 3 - 5 years) ... 444
 E.I. Independent Evaluation Services ... 4,843
 Friendship Academy 136
 Pre-K Counts 14

Special Education

Approved Private School 102
 Summer Services 108
 Extended School Year (ESY) Services 250

Supporting Programs

Assistive Technology 124

Grand Total* 7,330

*Some individuals are participants in multiple programs

Community Services

In addition to the programs listed above, Easterseals provides a variety of other services to the community including disability awareness programs, college internships & field work and Information & referral

Client Demographics

Age

0 - 2 5,594
 3 - 5 580
 6 - 12 609
 13 - 17 178
 18 - 24 35
 25 - 44 4
 45 - 64 4
 65 - 74 1
Total..... 7,005

Gender

Male 4,486
 Female 2,519
Total 7,005

Ethnicity

African American 917
 Asian 260
 Caucasian 3,420
 Latino 2,009
 Native American 5
 Other 394
Total 7,005

“Easterseals is this amazing support system”



- Easterseals parent

Financials



AUDITED FINANCIAL STATEMENT FOR THE FISCAL YEAR ENDED 6/30/22

Income

Public Support	461,602	2.56%
Service Revenue	17,213,284	95.46%
Other Income	356,595	1.98%
Total Income	18,031,481	100%

Expenses

Program Services	17,315,139	86.9%
Fund Raising	334,186	1.67%
Management & General	2,249,150	11.26%
Easterseals - National Dues	75,252	0.38%
Total Expenses	19,973,727	100%

Change in Net Assets Due to Operations (1,942,246)

Changes Due to Investment Activity - other	2,783,627
Pension Investment Related Changes	1,460,748

Change in Net Assets

Net Assets at Beginning of Year	8,566,176
Net Assets at End of Year	10,879,200

