



Annual Report
2017 - 2018



Easterseals is working to change the way the world defines and views disabilities. It was nearly 100 years ago, that our organization was founded after Edgar Allen realized that children with disabilities were often hidden from public view. Today, we are not only providing disability services, we are also strong advocates for ensuring people with disabilities have equal opportunities to live, learn, work and play in their communities.

As the needs of the families we serve change and become more complex, so do our services. Emerging assistive technologies helps people access their world in myriad ways, which range from simple switch toys to powerful eye gaze technology. Through our new Maker Spaces, made possible through a grant from the Comcast Foundation, staff is able to create custom designed items such as key guards for speech-generating devices, three dimensional instructional materials and communication symbols, switches, and adapted handles for toys and self-help aids. This increased access to assistive technology is already changing lives.

Another example of meeting the changing needs of the children we serve is the implementation of Positive Behavior Intervention Supports (PBIS). The children we serve come to us with a variety of abilities, disabilities, and experiences; some of which can led to persistent challenging behavior. In 2014, Easterseals researched the most effective way to support both the children and staff in managing those behaviors. A grant from Pew Charitable Trusts enabled Easterseals to welcome the first behavior specialist to our team. Through a collaborative effort of the staff and families, Easterseals became the first specialized preschool to meet the criteria of fully implementing the first tier of PBIS as defined by the Pennsylvania Positive Behavior Support Network in our Brooks Center. As of 2018, we now have a Behavior Support Department and all of our centers are working to implement PBIS with fidelity. Our success has also led us to become a leader in the state for implementation in a preschool specialized setting. Most importantly, this program is having visible impact in every center.

Easterseals is committed to providing roots to the community we serve. As that community changes, so do our services. It is through the enduring support and trust of our families, staff, donors and volunteers that we continue to grow as the trusted resource for disability services. We look forward to this milestone anniversary and working to ensure another 100 years of service.



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In recognition of our donors who, through their generosity, have given individual gifts of \$1,000 or more to Easterseals over the past fiscal year. We thank you for your generous and continued commitment to Easterseals services and mission.

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Easterseals Legacy Society recognizes the generosity of a special group of donors who have communicated plans to include Easterseals in their wills or estate plans.

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Easterseals would like to recognize individuals, corporations and foundations for their gifts of over \$500 in the past fiscal year

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Program Statistics 17/18

ENROLLMENT BY PROGRAM

CONTRACTED SERVICES.....	521
EARLY INTERVENTION	
Early Intervention (Ages 0 - 2 yrs).....	883
Early Intervention (Ages 3 - 5 yrs).....	547
E.I. Independent Evaluation Services.....	5,118
Friendship Academy.....	186
Early Headstart.....	6
SPECIAL EDUCATION	
Approved Private School.....	143
Summer Services.....	416
MEDICAL REHABILITATION	
Outpatient Therapy.....	2
SUPPORTING PROGRAMS	
Assistive Technology.....	78
Transportation.....	212
GRAND TOTAL*	8,112

*Some individuals are participants in multiple programs

CLIENT DEMOGRAPHICS

AGE	
0-2.....	6,026
3-5.....	1,080
6-12.....	455
13-17.....	161
18-24.....	29
25-44.....	5
45-64.....	5
TOTAL.....	7,761
GENDER	
Male.....	4,943
Female.....	2,818
TOTAL.....	7,761
ETHNICITY	
Asian.....	298
African American.....	1,100
Caucasian.....	4,061
Latino.....	1,882
Native American.....	4
Other.....	416
TOTAL.....	7,761



Financials

Audited Financial Statement for the Fiscal Year Ended 6/30/18

INCOME

Public		
Support.....	468,468	2.58%
Service Revenues.....	17,603,654	97.12%
Other Income.....	54,536	.30%
TOTAL INCOME.....	18,126,658	100.00%

EXPENSES

Program Services.....	16,126,029	86.68%
Fund Raising.....	249,003	1.34%
Management & General.....	2,174,188	11.69%
Easterseals-National Dues.....	55,629	0.29%
TOTAL EXPENSES.....	18,604,849	100.00%

Change in Net Assets Due to Operations.....(478,191)

Pension Related Changes.....	(15,823)
Changes Due to Investment Activity.....	76,708

Change in Net Assets

Net Assets at Beginning of Year.....	2,932,989
Net Assets at End of Year.....	2,515,683

