CONTENTS

WELCOME FROM OUR CEO & BOARD CHAIRMAN 3

SERVICES 5

INDIVIDUALS SERVED 6

ADVOCACY & COMMUNITY ENGAGEMENT 7

FINANCIALS 10

MISSOURI TAX CREDITS 11

GIVING 12

SERVICE AREA 14

EASTERSEAL’S MIDWEST BOARD OF DIRECTORS & EXECUTIVE TEAM 14
Dear Friends,

Every moment of every day, in every corner of our region, you can find Easterseals Midwest’s staff helping individuals with developmental disabilities lead their best lives.

Support from generous individuals like you carries us into the future and inspire us to always do more.

In 2017 your support helped us accomplish so much. In our Community Living division we opened new homes and helped move 40 individuals off the state waiting list for services. Our Employment division celebrated the opening of our Project SEARCH site.

As interns at Project SEARCH, 13 teens and young adults work on developing the skills they need to be successful in the workplace. Our Autism Services division worked with 2,685 children and families. Not least, our Early Childhood program helped prepare 558 children both with and without developmental disabilities for success in kindergarten.

Your support makes every moment possible. As you read this 2017 Annual Report, we hope you will share in our joy and pride in every accomplishment.

Thank you for all that you do.

Sincerely,

Rich Harkell
Board Chairman

Wendy Sullivan
Chief Executive Officer
Autism Services
Our professional staff provides tailored support to people with autism and their families who love them. From parent training and therapies, to respite services and community integration, our customized programs are empowering people of all ages and abilities to establish meaningful connections and live independent, fulfilling lives in their community.

Community Living Services
We partner with families and individuals to create and maintain living arrangements that provide the optimal balance of independence, community activities, and support for a healthy, active lifestyle. We customize each of our options, which range from 24-hour care to only a few hours of support monthly.

Early Childhood Services
Our skilled early childhood staff carefully design our childhood programs to provide children of all abilities with a high-quality education. Through state-of-the-art tools, learning plans, and home support services, we partner with families to promote lifelong learning, healthy development, and bright futures.

Employment Services
We partner with individuals seeking gainful employment and equip them to successfully enter the workforce. Through a variety of skills training programs, mentoring, and on-the-job support services, we empower people with disabilities to find gainful employment and lay the foundation for a stronger future.

DEVELOPMENTAL DISABILITIES AT A GLANCE

- Nationally, 4.7 Million children, ages 3-17, has one or more developmental disabilities.
- That’s approximately 1 in 6 children ages 3-17 who has one or more developmental disabilities.
- Early intervention for a child with a developmental disability may save over $650,000 during their lifetime.
- It is estimated that 85% of people with intellectual and developmental disabilities are unemployed.
- Just 30% of people with intellectual and developmental disabilities are known to receive support.

IN 2017, EASTERSEALS MIDWEST

- CHANGED
- 4,685 LIVES
- AUTISM 2,685
- COMMUNITY LIVING 692
- EARLY CHILDHOOD 558
- EMPLOYMENT 750

1 in 59 children in Missouri live with autism.

59
1 in 59
children in Missouri live with autism.

Nationally, 4.7 Million children, ages 3-17, has one or more developmental disabilities.

Early intervention for a child with a developmental disability may save over $650,000 during their lifetime.

It is estimated that 85% of people with intellectual and developmental disabilities are unemployed.

Just 30% of people with intellectual and developmental disabilities are known to receive support.
Easterseals Midwest believes that everyone, regardless of ability, should be free to live a life of opportunity, independence, and contribution. Our mission to make the world more inclusive includes community engagement, outreach programs, and an advocacy team dedicated to shaping state, local, and national policy around critical disability issues.

In 2017, Easterseals Midwest's staff, board, and volunteers conducted 456 visits with members of the Missouri legislature.

Over 75,272 people reached on social media relating to advocacy and government relations.

749 volunteers contributed more than 7,400 hours of their time.
FISCAL YEAR 2017
AUDITED ACTUALS

EXPENSES

Administration & Facilities 10.4%
Fundraising 2.2%
Programs 87.4%

Programs $53,617,426
Management & General $6,377,291
Special Events $206,663
Fund Development $1,126,243
$61,327,623

Community Living $34,244,486.62
Employment $8,662,625.56
Autism $1,581,369.02
Early Childhood $1,100,594.34
$51,100,594.34

REVENUE

Autism 12%
Community Living 61%
Development 6%
Early Childhood 3%
Employment 16%
Other 2%

Programs $59,171,871
Contributions & Grants $582,431
Special Events $968,601
Investment Income $515,185
Gain on Sale of Assets $2,442
Miscellaneous Income $132,479
Endowment/Special Gifts $141,976
$61,514,985

Community Living $37,554,469.01
Employment $9,535,726.95
Autism $7,177,588.63
Early Childhood $1,531,186.75
$55,798,971.34

FINANCIALS

FISCAL YEAR 2017
AUDITED ACTUALS
Missouri state tax credits can help make your support of Easterseals Midwest more affordable.

Currently, Easterseals Midwest has two types of Missouri state tax credits available in the 2018-2019 Fiscal Year:

- Neighborhood Assistance Program (NAP)
- Youth Opportunity Program (YOP)

YOP tax credits are available to anyone who pays state income tax, while NAP credits are available to anyone who pays taxes on business income.

These tax credits are worth 50 percent of your gift, in addition to state and federal standard deductions. The higher the income tax bracket, the lower the final cost of the gift to the donor.

If you are considering a tax credit gift, we suggest consulting your tax advisor to learn more about how this credit can best impact your desired outcome.

For further information, please visit easterseals.com/midwest

WAYS TO GIVE

Online: easterseals.com/midwest
Phone: 314.394.7087
Mail: Please use the enclosed form and return to:
13545 Barrett Parkway Drive, Suite 300
Ballwin MO, 63021-3823

DONOR INFORMATION

Name __________________________
Phone ________________________ □Cell □Home
Address ________________________
City __________________ State ___ Zip ________
Credit Card Number _________________
Exp. Date (MM/YY) __________ CVV Code __________
Email ____________________________

Gift Amount $ __________
With a gift of $1,000 or more, you will become a member of the President’s Circle.

GIVING OPTIONS

☐ Check Enclosed (Please make payable to Easterseals Midwest)
☐ Please charge my credit card (include information above)
  □ Visa
  □ MasterCard
  □ Discover
  □ American Express
☐ I have made a gift of stock*
☐ With my gift of $1,000 or more, please send me an application for Missouri state tax credits if available.

*Please use the following information to make a gift of stock, and use this form to notify us of the gift:
U.S. Bank N.A.
10 N. Hanley Road
Clayton, Missouri 63105
DTC#2803 | Account# 080017738600 | Tax ID# 43-0979927

You may receive an appeal from Easterseals National headquartered in Chicago, Illinois, which supports national advocacy programs, research, administration and international programs. A gift to Easterseals Midwest supports programs, educational programming and advocacy in our local community.
Easterseals Midwest Board of Directors

Rich Harkwell | Chairman
Sean Donlin | Immediate Past Chairman
Kent Schien | Vice Chairman

William Florent | Treasurer
Lynn Wallis | Secretary
Judy Kent | Emeritus Director

Jacqueline Bardgett
Bill Bartelmeyer
Tncis Bolster M.D.
G.T. Cozad III

Mark Darrell
Christina Green
Kim Hakim
Timothy McCraw

Gregory Meier
Michael Monson
Lydia Padilla
Br. Robert Woerther

Kathy Woods
Brian Wright

Easterseals Midwest Board of Directors

Wendy Sullivan | Chief Executive Officer
Jeff Arledge | Chief Financial Officer
Tom Barry | Chief Development Officer

Jeanne Marshall | Chief Program Officer
Laurel Taylor | Human Resources Officer

SERV CE AREA

18 REGIONAL OFFICES
- Bolivar
- Cape Girardeau
- Columbia
- Joplin
- Kansas City – 2 Locations
- Poplar Bluff
- Springfield
- St. Louis – 9 Locations
- St. Joseph

18 REGIONAL OFFICES
- Bolivar
- Cape Girardeau
- Columbia
- Joplin
- Kansas City – 2 Locations
- Poplar Bluff
- Springfield
- St. Louis – 9 Locations
- St. Joseph
Together, we’re changing the way the world defines and views disability by making profound, positive differences in people’s lives every day.