

A MESSAGE FROM THE PRESIDENT & CEO

Innovation and exploration were in the forefront throughout Easter Seals Massachusetts in 2017. The drive to meet unmet needs for people with disabilities in the Commonwealth has led to the creation of a variety of new programs. It seems not a week has gone by without a new potential program idea to consider. This creativity is on display throughout this report, and I venture that most readers will learn about something new while reading.

Of course, expansion is only possible under the right conditions. In our case, this is the strength of our long standing foundation programs and the support of our generous supporters.

As new programs sprout up, our Rehabilitation Services, Assistive Technology, and Pappas Rehabilitation Hospital for Children (PRHC) Program continue to grow and provide us with a healthy foundation. This year, our services at PRHC, once again were extended to year round. Our Assistive Technology Department opened another Assistive Technology Regional Center in Worcester in collaboration with MassMatch and Massachusetts Rehabilitation Commission.

Since much of our new programming is not funded by traditional means, we are only able to meet these needs through our loyal network of donors and volunteers. Nothing is more humbling than showing off the things that our donors and volunteers have done for us in 2017. We would not be where we are today without the contributions from both longtime and brand new supporters. Your commitment and enthusiasm is endless, and we are so grateful.

Please enjoy this review of 2017. I hope that the excitement that is being felt within our programs can be translated through these pages. Thank you for helping us to continue to ensure that children and adults with disabilities have equal opportunities to live, learn, work, and play.

Sincerely,

President & CEO

Easter Seals Massachusetts









EASTER SEALS MASSACHUSETTS provides essential programs and services to children and adults with disabilities throughout the state. Our mission is to ensure that children and adults with disabilities have equal opportunities to live, learn, work and play.





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WHAT'S NEW







This year we introduced many new programs and services that we are incredibly proud of. Staying at the forefront of disability services enables us to continue

ASSISTIVE TECHNOLOGY

AT On-Demand

With generous grant support from Comcast NBCUniversal, we now offer an innovative AT On-Demand program that provides free, curated kits of essential assistive technology (AT) to people in Massachusetts who have acute, urgent needs for assistive devices to help regain independence and communicate while hospitalized or recovering.

MassMATCH Assistive Technology Regional Center: Worcester

On October 13th we opened the newest MassMATCH Assistive Technology Regional Center in our offices in downtown Worcester. This new center will help children and adults with disabilities in central Massachusetts make informed decisions about assistive technology they can use to increase their independence at home, on the job, or in school. Individuals or groups are able to explore hundreds of high and low tech devices that can meet a variety of needs. The process is much like a lending library in that individuals can take home the equipment and try it out for up to four weeks. Hundreds of devices are available in the areas of communication, education, hearing and vision impairment, and daily living.

YOUTH SERVICES

Brothers Against Discrimination- B.A.D.

Piggybacking off the incredible success of our Thrive program this year version of the program. The male group had the honor of naming this themselves and they chose Brothers Against Discrimination, or BAD for vide opportunities for young men with disabilities to develop the skills and to promote personal achievement and self-identity within a comm males with disabilities.

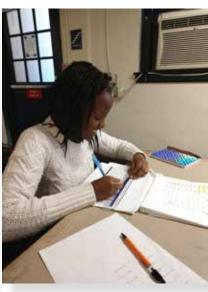
Career Exploration Program

This new program for young adults with disabilities is an opportunity about different career paths through group and one-to-one relationships. career fields in the community take part in career mentor activities which understand the world of work.









to be experts in our field and in doing so continue to ensure that children and adults with disabilities have equal opportunities to live, learn, work and play.

RECREATION

Adapted Swim Program

After many years on hiatus, we brought the Adapted Swim Program back to Worcester. In partnership with the Massachusetts Department of Conservation and Recreation's (DCR) Universal Access Program, we offered a free, adapted recreational swim program this summer at DCR's Bennett Field Pool in Worcester. Lead by an aquatics instructor, the group participated in water safety activities, including games, that maximized independence skills in the water.

Accessible Martials Arts

After launching the pilot at the end of 2016, our Accessible Martial Arts program was met with huge success in 2017. The program, which is for people with and without disabilities who want to learn and practice self-defense, stretching, exercise, and relaxation techniques, will add more sessions each month in Worcester as well as expand to Boston beginning in 2018.

EMPLOYMENT & TRAINING SERVICES

Intern Training Program

This new Pre-Employment & Training service, is an intern program for Massachusetts Rehabilitation Commission (MRC) referred students with disabilities between the ages of 16-22. These students, who are enrolled in one of the various high schools, post-secondary education or certificate training programs in the Worcester and Framingham areas, receive comprehensive training. Once trained, all students complete a paid, community-based 12 week internship to gain valuable on-the-job experience.

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for them to learn Leaders in various help youth better

CHAMPIONS OF EQUAL OPPORTUNITIES

We are grateful to these foundations, corporations and organizations for their generous support of Easter Seals MA.

Leadership Level (Gifts of \$50,000+)

ISM Holdings, Inc (Roy & Diane Brazelton) Laddawn, Inc. Microsoft Corp.

Independence Level (Gifts of \$25,000+)

CENTURY 21 Commonwealth
The Hoyt Foundation, Inc.
The George Wallace Foundation
Yawkey Foundation II

Empowerment Level (Gifts of \$10,000+)

A. C. Moore

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Bayer HealthCare

Comcast Corporate Headquarters Foundation

Copeland Family Foundation, Inc.

Country Bank for Savings

The Eastern Bank Charitable Foundation

Flagship Foundation

George F. & Sybil H. Fuller Foundation

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Foundation

Nuance Communications, Inc.

The TJX Foundation, Inc.



Opportunity Level (Gifts of \$5,000+)

Americo J. Francisco Charity Fund

Brookline Tuberculosis & Health

Chicopee Savings Bank Charitable Foundation

Columbia Gas of Massachusetts

Comcast Video Production & Services

Commerce Bank & Trust Company

DCU for Kids Charitable Foundation

DeMatteo Family Donor Fund

Epaul Photography

Gensler

George W. Kelley Trust

Harvard Pilgrim Health Care

Matthew V. Joslin Fund

New England Bartending

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Partners Healthcare System, Inc.

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South Shore Bank

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Dignity Level (Gifts of \$2,500+)

Artemas W. Stearns Trust

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BDG, A Risk Strategies Company

Cambridge Savings Charitable Foundation

Ernst & Young LLP

Dignity Level (Gifts of \$2,500+ cont.)

Financial Foundations, Inc.

Fletcher, Tilton & Whipple, PC

Fred Harris Daniels Foundation, Inc.

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Jared Dubsky's Heroes

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Planned Lifetime Assistance Network

of MA & RI Inc.

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Ability Level (Gifts of \$1,000+)

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Gravoc Associates, Inc.

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Hometown Bank

ICP Construction Inc.

Incom, Inc.

The Irene E. & George A. Davis Foundation

ITW Polymers Adhesives, North America

Jeanne D' Arc Credit Union

Kronos Inc

Leon V & Marilyn L Rosenberg Charitable Fund

Lowell Five Cent Savings Bank

M. Holland Company

Marco Polo International Inc.

Mary E. Tuttle Fund

Mass Mutual Life Insurance Co.

Merrill Lynch & Co

Paycom

People's United Bank - Boston

PerkinElmer Life & Analytical Sciences

PRIDE

R.H. White Construction Company

Riverside Management Group

Saint Gobain Corporation

Spinney-Mudge Grants

State Street

Susan E. Simpson Charitable Foundation

Suzanne Bennett Charitable Foundation, Inc.

Tewksbury Memorial High School

The Baupost Group, LLC.

The Pilgrim Foundation

The Santander Bank Foundation

Trinity Polymers LLC

Webster Five Foundation

Yongin US Taekwondo Center

Zampell Refractories, Inc.

MEET ABBY EXCELLING WITH EASTER SEALS MA

"The self-confidence Abby has gained through Easter Seals MA programs alone has changed our 5-year plan entirely," said Michelle.

Abby and her mother Michelle have shared an incredible bond since before she was born. While in utero Abby was diagnosed with Tuberous-sclerosis which has symptoms that include seizures, intellectual disability, developmental delay, and lung and kidney disease.

Michelle has been Abby's biggest advocate since the moment she learned of her diagnosis and Abby is quite attached to her mother.

Abby began attending Easter Seals MA's Accessible Martial Arts which is a program designed for people of all ages with and without disabilities who want to learn and practice self-defense, stretching, exercise, and relaxation techniques. Abby has always had an affinity for Martial Arts but Accessible Martial Arts was the first time she was able to practice with an instructor.

At first Abby needed her mom by her side throughout the program, but as she became more comfortable, Michelle was able to leave the room and Abby has excelled. Abby immediately felt at ease with our instructors Paul Medeiros, Easter Seals MA President & CEO; and Patrick Remy, Easter Seals MA Youth Services Coordinator. She has even been asked to help instruct the other students on occasion.



"We cannot wait for our next Individualized Education Program meeting, the school is going to be blown away."

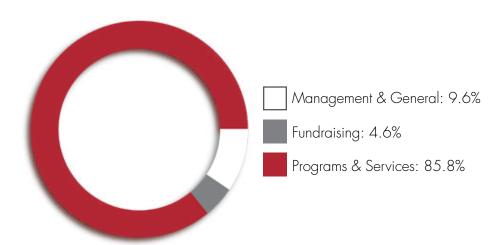
"I love practicing the moves but learning meditation has really helped me cope with some of the stress I go through," said Abby, "It really helps me." In fact, Abby loved her experience at Accessible Martial Arts so much she also began participating in two more Easter Seals MA programs: Adapted Swim and Youth Leadership Network. All which have helped her socialize with her peers.

Michelle credits the individualized attention Abby receives at Easter Seals MA for many of her recent successes. For example, Abby had been taking swim lessons since she was very young and a goal for her had been to work on breathing properly while swimming, something she had been struggling with.

Abby was able to accomplish this goal within two weeks of participating in Easter Seals MA's Adapted Swim program. Abby was not only incredibly proud to now be swimming with her head in the water like other swimmers she had long admired, but as someone who suffers from seizures, it also made her feel safer.

Easter Seals Massachusetts is a statewide, community-based organization that has helped children and adults with disabilities to live full and independent lives for nearly 75 years.

-	
\$12,632,299	Program Service Revenue
\$2,174,958	Grants & Contributions
\$14,807,257	TOTAL REVENUE
\$14,482,522	Expenses
\$324,735	Change in Net Assets from Operations
\$389,009	Investment Income
(\$764,366)	Extraordinary Item: Change in Pension Obligation
\$1,478,110	NET ASSETS AT END OF FY17



EASTER SEALS MA BY THE NUMBERS

- **21,558** Children and adults with disabilities, family members, teachers and employers in Massachusetts who receive our services.
 - **326** Communities reached across the state.
 - **1-104** Age range of clients served. Easter Seals MA is the only statewide organization that serves people of any age, background and disability.

EASTER SEALS MA PROGRAMS AND SERVICES INCLUDE

- Assistive Technology
- Student Aide Services
- Employment & Training Services
- Public Affairs & Advocacy
- Recreation
- Speech, Physical & Occupational Therapy
- Youth Leadership Development
- Youth Transition Services

Our full audited financial report is available by request. Please email DStevens@EasterSealsMA.org to request a copy.

While affiliated with the national Easter Seals organization, Easter Seals Massachusetts is an independent nonprofit organization with a locally elected board of directors.

EIN: 042103867

PRESIDENT'S COUNCIL

Our Presidents' Council recognizes annual gifts of \$1,000 and above. Over the years these generous individuals and families have helped sustain Easter Seals MA programs and services and those who count on them.

Edgar Allen	Founders	Society
(Gifts of \$100)	,000+)	

Roy & Diane Brazelton Barry & Judith Bronstein

George & Sybil Fuller Foundation

Estate of Julia Rumf

Inspiration Level (Gifts of \$50,000+)

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Elaine Olson in memory of Sherman Olson

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Opportunity Level (Gifts of \$5,000+)

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Nafisa Zafar



SUCCESS STORIES

Easter Seals MA enjoyed several successes over the past year, but we could not have done it alone. We must thank our clients, donors, volunteers and employees who have not only helped us succeed, but also celebrated countless successes. We are so proud of the accomplishments of so many in 2017 and look forward to more in 2018.



Jacob Fuentes Honored With Richard A. LaPierre Pioneer Award

This year we were proud to honor Rehabilitation Services client, Jacob Fuentes, with the Richard A. LaPierre Pioneer Award. The award, which named after former Easter Seals Massachusetts President & CEO Richard A. LaPierre, is given each year to a young person in Massachusetts who best demonstrates that pioneering spirit by breaking down barriers. Jacob always has a great attitude and never gives up no matter what obstacles are presented. That made him the perfect recipient of the award this year. We were incredibly proud to give it to him.



Trevor Huntley is a youth leader, volunteer, Easter Seals MA 2017 Leader of Tomorrow award recipient, and now an Eagle Scout with the Boy Scouts. Trevor is one of only 4-6% of Scouts who achieve this rank. He is also the only scout from his local troop to become an Eagle Scout. Having been born with Cerebral Palsy, Trevor never gave up on his dream of becoming an Eagle Scout despite his physical limitations. On March 21st, Trevor was also given a key to the city of Worcester by Mayor Joe Petty.





Catherine Bly Honored with Carroll Society Award

We are very proud of MassMATCH Assistive Technology Regional Center: Boston Coordinator, Cathy Bly on being honored by the Carroll Center for the Blind. Cathy received the Carroll Society Award for her many accomplishments and her continued work at Easter Seals MA in the MassMATCH Assistive Technology Regional Center: Boston.



Microsoft Donates Nearly \$1,000,000 in Products

Thanks to Easter Seals MA Board Member, Anissa Battaglino, Northeast Business Operations & Citizenship Manager at Microsoft, we were the grateful recipient of an incredibly generous donation of nearly \$1,000,0000 in Microsoft products. These products allow our therapists and specialists to stay at the forefront of technology while continuing to provide exceptional programs and services out in the field and in a wide range of settings across Massachusetts.

Jim and Meredith Dennison Receive Philanthropy Award

Jim and Meredith Dennison have been outstanding supporters of Easter Seals Massachusetts since 2002. They have been a big part of the Easter Seals MA Walk With Me event in Worcester since 2003, and they have done an incredible job not only raising funds for their team, but also donating their time and talent as volunteers. Two years ago the Dennison's began a fundraiser called Comedy for a Cause. The event has been a huge success and continues to grow each year. In 2016, Jim became a member of the board of directors for Easter Seals MA and continues to serve in this volunteer capacity. Jim and Meredith are generous and selfless supporters whose efforts have never tired throughout the years, in fact if anything, they have grown. So we were very proud but not surprised when they were honored as two of the top philanthropists in our area by the Association of Fundraising Professionals Massachusetts Chapter.





Longtime Easter Seals MA Supporter Sheila Joslin Honored By The Boston Celtics

On March 12th, Sheila Joslin was honored as a "Hero Among Us" by the Boston Celtics for her 60 year commitment to advocating for people with disabilities. Sheila has worked tirelessly over her lifetime to help ensure that children and adults with disabilities have equal opportunities to live, learn, work and play.

Inaugural We're Funk'd Festival Benefits Easter Seals MA

On July 9th the Springdale, Jack's Abby Craft Lagers, and Night Shift hosted their inaugural We're Funk'd Festival celebrating sour and wild beer. The event was a huge success with over 850 attendees and dozens of breweries from across the country, as a result We're Funk'd raised over \$10,000 for Easter Seals MA and the National MS Society.



STEWARDS OF EMPOWERMENT

These donors go above and beyond, not only are they generous individually; they also do the vital work of asking others to give as well.

Independence Level (Gifts of \$20,000+)

Anissa Battaglino

Roy & Diane Brazelton

Alison Coady

CENTURY 21 Commonwealth

The Zagrobski Family

Empowerment Level (Gifts of \$10,000+)

Meredith & James Dennison

Diane Foley

Cindy Hanam

Kirk & Sheila Joslin

Jenny Nunes

Sean Flanagan

William Wagner

Opportunity Level (Gifts of \$5,000+)

Ted Audet

Peter Mahoney

Peter Roque

Robert & Susan Soldani

Dignity Level (Gifts of \$2,500+)

Patricia Abruzese-Johnston

Charlie Ball

Stephen Bosworth

Dignity Level (Gifts of \$2,500+, cont.)

John Cleary

Paul Foley

Pauline Hamel

Tim Jones

Jennifer Medeiros

Harry Salerno

Anthony Tambone

Dan Waltz

Ability Level (Gifts of \$1,000+)

Stephen Doherty

Donald Johnson

Harry Lohr

Dan Macadam

Adriana Mallozzi

Joseph Mikula

Susan R. Mitchell

Brigid Pigott

Randi Sargent

Mark Murphy

Debbie Stevens

Kris Walsh



Easter Seals MA hosts several different events across the state in which raise funds to support our important mission. There are many ways our donors and volunteers get involved, some for decades with our long running events such as Softball and others more recently with our newest event FuntoberFest.













COMMUNITY PARTNERS

Through contracts and collaborations with our many community partners, Easter Seals MA provided programs and services in 326 cities and towns throughout Massachusetts in 2017.

ABI Boston Center for Independent Living

Abington Public Schools Boston College Campus School

Acclaim Home Health Care, Inc. Boston Collegiate Charter School

Advocates, Inc. Boston Preparatory Charter Public School

Boston Public Schools Alliance HealthCare

Amesbury Public Schools Boston VA Medical Center Bourne Public Schools

Andover Public Schools

Brandon School Apex K Homecare

Ashland Public Schools Bridgewater State University

Assabet Valley Collaborative Bridgewater-Raynham School District Athena Health Care Centers Bristol-Plymouth Regional Technical School

Athol Royalston Regional School District **Brockton Public Schools**

Atlantis Charter School Brookhaven at Lexington Attleboro Enterprises **Brookline Public Schools** Attleboro Public Schools Cambridge Public Schools Carver Public Schools Auburn Public Schools

Ayer-Shirley Regional School District Center for Living & Working, Inc.

Baldwinville Nursing and Rehab Center Charms Collaborative

Barnstable Public Schools Chelsea Jewish Community, Inc.

Bay Cove Human Services Chicopee Gardens Nursing & Rehabilitation Center

Bay Path Vocational Technical High School Children's Center for Communication Beverly School for Deaf

Beaumont Nursing and Rehabilitation Christopher House of Worcester Belmont Public Schools Collaborative for Education Services

Berlin-Boylston Regional School District Commonwealth Care Alliance

Billerica Public Schools Connecticut Department of Rehabilitation Services

Dennis-Yarmouth Regional School District Blackstone-Millville Regional School District

Dighton-Rehoboth Regional School District

Disability Policy Consortium

Don Orione Home Skilled Nursing and Rehabilitation

Dracut Public Schools Easton Public Schools

EDCO Collaborative

Edward Brooke Charter School

Eliot Community Human Services

Empowering People for Inclusive Communities

Everett Public Schools

Evergreen Center

Excel Academy

Fairhaven Healthcare Center

Fall River Public Schools

Fitchburg Public Schools

FLLAC Collaborative

Framingham Public Schools

Franciscan Hospital for Children

Greater Waltham ARC

Hadley Public Schools

Hamilton-Wenham Regional School District

Haverhill Public Schools

Helen Y. Davis Leadership Academy

Hingham Public Schools Holbrook Public Schools

Holliston Public Schools

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Holyoke Public School

Hopedale Public Schools Hopkinton Public Schools

Horace Mann Educational Associates

Hudson Public Schools

Independence Associates, Inc.

International School of Geneva

Justice Resource Institute Keefe Technical School

King Phillips Regional School District

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Littleton Public Schools

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Love and Mercy Home Healthcare, LLC

Lowell Public Schools

Lunenburg Public Schools MAB Community Services

Malden Public Schools

Marina Bay Skilled Nursing and Rehabilitation Center

Marlborough Public Schools

Martha's Vineyard Public Schools

Massachusetts Department of Developmental Services Massachusetts Department of Workforce Development

Massachusetts Department of Youth Services

Massachusetts Executive Office of Health & Human Services

Massachusetts Rehabilitation Commission Massachusetts State Rehabilitation Council

Massachusetts Statewide Independent Living Council

MassHealth Money Follows The Person

May Institute

Maynard Public Schools

MDPH Lemuel Shattuck Hospital

Medford Public Schools

Mendon - Upton Regional School District MetroWest Center for Independent Living

Middleborough Public Schools

Milford Public Schools Millbury Public Schools Milron Public Schools

Minuteman Regional Vocational Tech School District

Morgan Memorial Goodwill Industries

Nantucket Public Schools

Nashoba Learning Group - Adult Day Program

Nauset Regional Schools District New Bedford Public Schools New England Pediatric Care

New England Sinai hospital

New London Public Schools

Newbury Court - Rivercrest Wellness and Rehab

Newton Public Schools

North Andover Public Schools North Attleboro Public Schools

North Middlesex Regional School District

North Reading Public Schools

Northborough/Southborough Public Schools

Northeast Metropolitan Regional Vocational School

Norton Public Schools Norwood Public Schools

Old Rochester Regional School District

PRIDE, Inc.

Palmer Public Schools

Pappas Rehabilitation Hospital for Children

Paradigm Management Services

Park Place Skilled Care and Rehabilitation Partners for Youth with Disabilities, Inc.

Pembroke Public Schools

Pernet Family Health Service, Inc. Personal Assistance Services Coalition

Pilgrim Area Collaborative Plymouth Public Schools Quincy Public Schools Reading Public Schools

Rehabilitation Associates, Inc

Rehabilitation Services of Massachusetts

Roxbury Prep

Saugus Public Schools SEEM Collaborative

Seven Hills Community Services

Seven Hills Foundation Sharon Public Schools Sherborn Public Schools Shrewsbury Public Schools

Silver Lake Regional School District

Sizer School

Somerset Public Schools

South Shore Educational Collaborative

Spencer - East Brookfield Regional School District

STAVROS

Stoughton Public Schools
Sudbury Pines Extended Care
Tentassus Pagional School Diet

Tantasqua Regional School District

Taunton Public Schools
The Arc of Opportunity
The Boston Home

The Bridge of Central Massachusetts, Inc.

The Cardinal Cushing Center

The Charles River Center

The Guild for Human Services

The Institute of Professional Practice

The Neighborhood House Charter School

TILL, Inc.

United ARC

University Center for Excellence in Developmental Disabilities

UP Academy Charter School of Dorchester

Venture Community Services

Veritas Prep Charter School

VNA Care

Wachusett Regional School District

Wakefield Public Schools

Walnut Street Center, Inc

Walpole Public Schools

Waltham Public Schools

Ware Public Schools

Watertown Public Schools

West Boylston Schools

Westborough Public Schools

Westfield Public Schools

Westford Public Schools

Westwood Public Schools

Weymouth Public Schools

Whitman-Hanson Regional School District

Whittier Regional Vocational Technical High School

Wilmington Public Schools

Winchendon Public Schools

Woburn Public Schools

Worcester City Manager's Community Coalition Against Bias and Hate

Worcester Public Schools

Work Community Independence (WCI)

Wrentham Public Schools



EMPLOYEE CAMPAIGN

The Annual Employee Campaign surpassed its goal this year. Employees raised \$20,006 with 23 new donors and 30 returning donors.

Easter Seals MA employees are committed to enhance our clients' lives. When ESMA employees choose to support their own organization by giving back it sets a wonderful example for our external donors and highlights the importance of being able to provide our programs and services to those who need them most.

8 Anonymous Donors Maryellen Macrae Youcef J. Bellil Ralph Mansfield Kevin Berner Jennifer M. Medeiros Paul M. Medeiros Robert Bilotta Catherine H. Bly Jennifer Melle Paul Bottom Erica Moulton Anthony K. Catalan Edmond Nadeau Patricia Nelson Steven M. Crays

Vivian Dehner Eric M. Oddleifson Kristy Dobson Patrick Remy

Ann M. Donah Jessie Salz

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Cheryl Lazzaro Aimee Zube

Katelyn Haldiman



Easter Seals MA Legacy Society recognizes donors who have established planned gifts through their estates and gifts that create income and other financial benefits. Deep gratitude is extended to all of our Legacy Society members and their families for leading the way for others in support of Easter Seals MA's mission.

Richard E. Aldrich

Herbert S. Alexander

Carl H. Allen

Heidi & Jeffrey Becker

Youcef J. Bellil

Allan T. Berger

Roy D. Brazelton

Claire Carvalho

Martha K. Chase

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James & Meredith Dennison

Arthur Derrico

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