



EASTERN PENNSYLVANIA

www.easterseals.com/esepe



It's been another prosperous year for us.

We have settled into our new home on George Street in Muhlenberg Township, Berks County. We love the new space and everyone who visits comments on the beautiful murals that were painted on the waiting room walls by our friends from Alcon. The bright bursts of color create a cheerful and welcoming environment for the kids and families as they wait for outpatient therapy and clinic services.

Camp Lily Berks also received a lot of attention this year thanks to Comcast who sent an army of volunteers on Comcast Cares day to clean up, paint and install a new baseball field. A crew of volunteers from Godiva came out to plant flowers and do even more spring cleaning. By the first day of camp, everything was in perfect shape to give our campers an amazing summer experience.

With your generous support, we have been able to grow our programs and serve even more individuals. For example, Make the First Five Count provided free screenings to over 270 children under the age of five during this fiscal year. As appropriate, we referred parents to local resources, such as early intervention, and provided them with enrichment activities that addressed areas of concern ensuring that their children have access to the powerful benefits of early identification and intervention to best position them for success in school and life.

We launched a new program, M*Power to address the needs of people with disabilities who have graduated from high school and are looking for meaningful activities and community involvement. Participants serve the community as volunteers, enjoy recreational activities, practice life skills, and pursue a special interest or passion. The latter is made possible by an innovative grant from the Donald B. & Dorothy L. Stabler Foundation, allowing our consumers to pursue enrichment activities that meet their personal interests and goals.

From infancy through adulthood, Easter Seals continues to innovate through creative program design, strategic partnerships, and a tremendous staff and provider team. We remain fully committed to meeting the needs of people in our community who live with disabilities or other special needs, and their families. Thanks to the support we receive from the community — the individual, corporate and foundation donors, the United Way of Berks County, all the volunteers, and mostly, the families who trust us — we continue to meet our mission in fulfilling and important ways.

Thank you for all of your support.

Sincerely,

Nancy Knoebel
President and CEO

Dolores Bertoti
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2015-2016 **SERVICES DISTRIBUTED BY AREA**

PROGRAMS & SERVICES	BERKS	LEHIGH VALLEY & POCONOS	TOTAL
Early Childhood Services	319	379	698
Medical Rehabilitation	212	0	212
Community Medical Clinics	287	0	287
Camping and Recreation	114	147	261
Community Support Services	61	754	815
TOTAL	993	1,280	2,273





LIVE



LEARN



WORK



PLAY



Programs & Services



EARLY INTERVENTION: For children birth to age 3 with developmental delays. Services are provided to families – at no cost – by a physical therapist, occupational therapist, speech language pathologist and/or special education teacher, depending on each child’s needs. The services are provided wherever each child spends his or her day – at home, at child care, at a relative’s house – and provide families with the knowledge and resources they need to make an ongoing difference in their child’s life. Early Intervention provides services at the time they do the most good – early in a child’s life when fastest development occurs. The benefits of this evidence-based program are well documented – kids that receive Early Intervention need fewer supports (and often none) by the time they get to school.



MAKE THE FIRST FIVE COUNT: A free developmental screening for children birth through age 5 helps to identify developmental delays. If concerns are detected, families are referred to the appropriate local resources for next steps, which may include a full developmental evaluation and if deemed needed, the provision of critical developmental therapeutic and educational services. Concerned or simply curious parents can screen their child as often as they want, and monitor their child’s developmental progress.



OUTPATIENT THERAPY: Easter Seals offers outpatient physical, occupational and speech therapy for children and young adults at our location in Reading. We work on the goals that matter to the individuals we serve, and their families. Some goals are very practical, like learning to transfer from a wheelchair to the car. Others reflect the essence of what it means to be a kid – like learning to ride a bike or developing the social skills to make new friends. Easter Seals also helps families borrow, find and buy the special equipment they need, such as wheelchairs and adapted seating.



SPECIALTY CLINICS: Specialists from Berks County and the Philadelphia area come to Easter Seals at our location in Reading to provide free care to children who need these services. Clinics include orthopedics, neurology, and feeding. In addition, two different orthotic specialists provide services at Easter Seals where they make custom orthotic braces for kids of all ages.



PRESCHOOL: Our innovative program is held at the Jewish Community Center in Allentown. Children participate in typical preschool activities, and receive therapy during their school day – often right in the classroom. Each week, Easter Seals preschool students spend time in a JCC kindergarten class. This provides an opportunity for kids living with and without disabilities to get to know each other and learn together. After many years of serving the community, the preschool closed in August 2016.



EASTERN PENNSYLVANIA



LIVE



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PLAY

Programs & Services

CAMPING AND RECREATION: All of our camping and recreation programs are designed to provide a respite for families and fun for kids. We get kids out into the community where they can have new experiences and learn new skills, while spending time with friends. Our exceptional staff is skilled at ensuring that everyone succeeds. Programs include:



GROWING GREEN: A residential summer camp for children and adults with disabilities and special needs held at the Pocono Environmental Education Center. Campers participate in environmentally-focused activities as well as typical camp activities. This program is designed to help campers develop independent living and vocational skills.



CAMP LILY: Two day camps, one in Reading and one in Allentown, provide fun-filled summer days to kids and young adults with disabilities. Campers swim, play sports, go on field trips, spend time with friends, learn new things and have fun!



HANG TIME AND FIT CLUB: Offered in Reading and Bethlehem, these evening recreation programs allow teens and young adults to meet up weekly from fall through spring to socialize, make new friends, and enjoy familiar activities and try new ones.



SATURDAY RESPITE: We offer respite programs in Reading and Allentown fall through spring. These 6-hour days offer participants a day with friends, filled with fun activities, and provide their families with some time to recharge their batteries or take care of other obligations.



LEAP: Teens and young adults prepare for a rewarding and successful future in this community exploration program. Participants explore career options through volunteering, visits to employers, resume development, interviewing skills and developing a peer network. Recreational activities in the community provide opportunities for fun, learning and friendship.



M*POWER: This program offers individual and small-group community-based experiences for teens and adults, including volunteering, recreation and social activities, and community access. The goal of the program is to empower teens and adults to live an independent and rewarding life in their community.



FISCAL ADMINISTRATION: We provide the administrative support for related county and state services for people with disabilities, including:



FAMILY-DRIVEN FAMILY SUPPORT SERVICES: Serving Northampton and Lehigh Counties, we process vouchers for families who receive funding through this program, and provide the support they need to understand and navigate the program.



LANTA BUS: We coordinate and process the billing and payment reimbursements between LANta, county agencies and the State for services provided to individuals with disabilities. By streamlining the process, we ensure that public transportation is easily available for people with disabilities.





Financial Data *2016 FISCAL YEAR AND PRIOR YEAR*

FISCAL YEAR ENDING 6/30/2016		FISCAL YEAR ENDING 6/30/15	
Total revenue	3,097,174	Total revenue	3,292,566
Program	2,258,875	Program	2,134,060
Fundraising, Grants & Awards	454,054	Fundraising, Grants & Awards	403,021
United Way	369,046	United Way	329,681
Trust Income & Investment Income	12,455	Trust Income & Investment Income	54,647
Other	2,744	Other – Building Sale	371,157
Total Operating Expenses	3,027,265	Total Operating Expenses	2,886,907
Program	2,521,380	Program	2,341,175
M&G	287,149	M&G	362,477
Fundraising	181,510	Fundraising	146,876
Dues	37,226	Dues	36,379
Change in Net Assets	69,909	Change in Net Assets	405,659





Independence Gifts

\$25,000 +

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 Doris Loughlin
 Garrett Paterno McAleer
 Tyler McFadden
 Michael McShane
 Michael Misterkiewicz
 Robert Pantella
 Martin Polakovic
 Charles Randecker
 Andrew Schittler
 Jomana Shehata
 Staff, volunteers and girls of
 the Parkland High School Soccer Team
 Alberta Tothero
 Elaine Trentalange
 Roy Williams
 Edith Zajac*

In-Kind Gifts

*Banko Beverage Co.
 Bieber Transportation
 Blondie's Cupcakes
 Boyle Construction, Inc.
 The Brass Rail Restaurant
 Capital Blue
 Coca-Cola
 Color Me Mine
 Crayola
 CVS Pharmacy
 Donna's Medical Therapeutic
 Massage
 Giant Food Store #6074
 Giant Food Store #6336
 Giant Food Store #6486
 Sandra Girdler
 Godiva Chocolatier
 Herr's
 Highmark Blue Shield
 iHeart Communications
 Jangle Advertising
 Janney, Montgomery, Scott, Inc.
 Just Born
 Just Sports Photography
 Brian Lee
 Lehigh Country Club
 Lehigh Valley Acura Honda Hyundai*

*Lehigh Valley Restaurant Group
 Lehigh Valley Zoo
 Louie's Restaurant and Catering
 Lowe's 0279
 Nestle Distribution Co.
 Outback Steakhouse
 Outten Chevrolet
 Pepsi-Cola Co.
 Provident Bank
 QNB
 Sacred Heart School
 SaladWorks – Whitehall
 Service Electric Cable TV
 Tastefully Simple – Janice Klingler
 TuWay Communications
 Twisted Olive
 Vinart Dealerships
 Wegmans Allentown
 Weis Markets #39
 Weis Markets #78
 Weis Markets #142
 Weis Markets #144
 Weis Markets #195
 Wells Fargo
 Madelyn White
 White and Williams*





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