

Discover a more strategic way to give with a Schwab Charitable account, a tax-smart investment account that allows you to get a tax deduction when you need it, and supports the charities you care about at any time.

What are the benefits?

Giving with ease:

- Spend more time on your giving. Schwab Charitable handles the grant distribution and tax receipt consolidation, and confirms charity tax-exempt status.
- Avoid check writing through 24/7 online giving and account management.
- Track your giving against your charitable planning goals.

Efficient tax planning:

- Receive a tax deduction each time you contribute funds to the account.
- Avoid capital gains by funding your account with appreciated securities.
- Enjoy tax-free potential growth by recommending an investment strategy for your account.

Flexible estate and legacy planning:

- Involve your family in your giving decisions and designate successors to the account.
- Support numerous charities over time after your death through the Charitable Legacy Program.
- Name your account as the beneficiary of a will, retirement account, or trust.

How does it work?

It's as simple as 1, 2, 3—and you have flexibility and choice at every step.

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1. Contribute

Open and contribute to your account with a variety of appreciated assets² (such as securities and real estate) or cash.

2. Invest

Your account is invested tax-free while you take time with your giving decisions.

3. Grant

Recommend grants to charity at any time for as little as \$50. Support both domestic and international charities.

How can I have more to give to charity?

Donate appreciated assets to your Schwab Charitable account, so that you can give more to your favorite charities while also paying less in taxes. Here's how:

Let's say you own stock with a current value of \$100,000, which you purchase for \$5,000. Over the years, the stock has accrued \$95,000 in long-term capital gains.*

| | Sell stock and give proceeds to charity | Donate appreciated stock to charity |
|-----------------------------|---|-------------------------------------|
| Value of securities | \$100,000 | \$100,000 |
| Capital gains | \$95,000 | \$95,000 |
| Capital gains tax* (at 20%) | \$19,000 | \$0 |
| Charity gets | \$81,000 | \$100,000 |
| Tax savings" | \$13,076 | \$39,600 |
| | • | |

The charity gets less, and your tax deduction is lower.

The charity gets the full value of the gift, and you can deduct the full value.

How can my advisor be involved?³

Your advisor can help you incorporate giving into your broader wealth plans. Your advisor can play a variety of roles on your account:

- Open the account to provide a simple, taxsmart solution.
- Recommend a portfolio allocation among Schwab Charitable's investment pools.
- For accounts over \$250,000, provide active management of a custom portfolio.
- Recommend grants on your behalf.

And because Schwab Charitable is integrated with Schwab's advisor platform, it is easy for your advisor to see all of your accounts in one place.

To learn more:

- To learn how Schwab Charitable can support your giving, contact your investment advisor or financial professional.
- For more information, visit schwabcharitable.org.

A donor's ability to claim itemized deductions is subject to a variety of limitations depending on the donor's specific tax situation. Schwab Charitable does not provide specific individualized legal or tax advice. Please consult a qualified legal or tax advisor where such advice is necessary or appropriate.

Schwab Charitable is the name used for the combined programs and services of Schwab Charitable Fund, an independent nonprofit organization. Schwab Charitable Fund has entered into service agreements with certain affiliates of The Charles Schwab Corporation.

^{*} Hypothetical, for illustrative purposes only. Assumes cost basis of \$5,000, that the investment has been held for more than a year and that all realized gains are subject to a 20% federal long-term capital gains tax rate. Does not take into account any state or local taxes.

^{**} Assumes donor is in the 39.6% federal tax bracket and does not account for state or local taxes. Certain federal income tax deductions, including the charitable contribution, are available only to taxpayers who itemize deductions, and may be subject to reduction for taxpayers with adjusted gross income (AGI) above certain levels. In addition, deductions for charitable contributions may be limited based on the type of property donated, the type of charity, and the donor's AGI.

² Contributions of certain real estate, private equity or other illiquid assets are accepted via a charitable intermediary, with proceeds of your donation transferred to your donor-advised account upon liquidation. This intermediary considers donations on a case-by-case basis, and assets typically must be valued at \$250,000 or more. Call Schwab Charitable for more information at 800-746-6216.

³ Available only through independent investment advisors working with Schwab Advisor Services", a business segment of The Charles Schwab Corporation serving independent investment advisors and includes the custody, trading and support services of Charles Schwab & Co., Inc. While donors may recommend an advisor, the Fund must approve the recommendation. Advisors must meet certain eligibility requirements and adhere to Fund fee and investment guidelines. You may request a copy of the investment guidelines by calling (800) 746-6216.