990 **990**

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury

▶ Do not enter social security numbers on this form as it may be made public.

| Inter | rnal Revenu | ue Service | ► Go to www.irs.g | ov/Form990 for inst | ructions and the late | st info | rmation. | | Inspection | on |
|--------------------------------|--------------|----------------|---|-----------------------------|--------------------------|-------------|---------------------------------------|-------------------|----------------------|--------------|
| Α | For the 2 | 2020 calend | dar year, or tax year beginning | 09/01 | , 2020, and end | ing | 08/3 | 1 | , 20 21 | |
| В | Check if a | pplicable: | C Name of organization EASTER | SEALS SERVING D | C/MD/VA, INC. | | | D Emplo | yer identification n | umber |
| П | Address c | | Doing business as | | • | | | • | 53-0212296 | |
| \exists | Name cha | | Number and street (or P.O. box if | f mail is not delivered to | street address) | Room | /suite | F Telepho | one number | |
| Н | | | 1420 SPRING STREET | mail is not delivered to | street dadressy | 1100111 | Julie | L relepin | (301) 588-8700 | |
| 님 | Initial retu | | | | | | | | (301) 300-0700 | |
| Н | | n/terminated | City or town, state or province, co | ountry, and ZIP or foreig | n postal code | | | • | | 040.000 |
| Ц | Amended | | SILVER SPRING, MD 20910 | . IONATIIANIIIO | DOMITOLI | | | | | 912,038 |
| Ш | Applicatio | n pending | F Name and address of principal off | ficer: JUNATHAN HU | ROWITCH | | | | r subordinates? | _ |
| | | | SAME AS C ABOVE | | | | . , | | es included? L Yes | ; ∐ No |
| <u> </u> | Tax-exem | <u> </u> | ✓ 501(c)(3) |) ◀ (insert no.) | 4947(a)(1) or 527 | | | | t. See instructions | |
| | - | | WWW.ESEAL.ORG | | | | H(c) Group ex | emption r | number > | |
| | | | Corporation Trust Associa | ation | L Year of for | mation: | 1945 | M State | of legal domicile: | DC |
| Р | art I | Summa | ry | | | | | | | |
| | 1 E | Briefly des | cribe the organization's miss | ion or most signific | cant activities: EAR | LY CH | IILD EDUCA | TION, AI | DULT & SR, | |
| çe | | VETERAN, | THERAPY, CAREGIVER & RES | SPITE SERVICES & I | PUBLIC HEALTH EDU | JCATI | ON | | | |
| Jan | | | | | | | | | | |
| err | 2 | Check this | box ▶ ☐ if the organization | | | | | 25% of | its net assets. | |
| Š | 1 | | voting members of the gove | | • | | | 3 | | 25 |
| ø | 1 | | independent voting member | | | | | 4 | | 25 |
| es | | | per of individuals employed in | | | | | 5 | | 441 |
| Ξ | 1 | | per of volunteers (estimate if | - | | | | 6 | | 500 |
| Activities & Governance | 1 | | ated business revenue from | | | | | 7a | | 000 |
| | | | ted business taxable income | · | | | | 7b | | 0 |
| | D I | vet uniteral | ted business taxable income | 1101111 01111 990-1, | raiti, iiiie ii | | Prior Year | | Current Yea | |
| | | Contributio | one and grants (Part VIII line | 1b) | | | | | | |
| Revenue | 1 | | ons and grants (Part VIII, line | | | | | 86,023 | | 764,246 |
| /en | | _ | ervice revenue (Part VIII, line | | | | | 60,915 | 7,5 | 540,683 |
| Re | | | t income (Part VIII, column (A | • | | | | 89,130 | | 49,454 |
| | | | nue (Part VIII, column (A), line | | • | | | 31,276 | | (55,157) |
| | | | ue—add lines 8 through 11 (n | | | | · · · · · · · · · · · · · · · · · · · | 67,344 | 23,2 | 299,226 |
| | | | d similar amounts paid (Part I | | · · | | | 28,646 | | 54,427 |
| | | - | aid to or for members (Part IX | | | | | | | |
| S | | | her compensation, employee | | | | 15,6 | 96,058 | 14,9 | 962,319 |
| us | 16a F | Profession | al fundraising fees (Part IX, c | olumn (A), line 11e |) | | | 0 | | 0 |
| Expenses | b 7 | Total fundr | aising expenses (Part IX, col | umn (D), line 25) ▶ | 777,959 | | | | | |
| ш | 17 (| Other expe | enses (Part IX, column (A), lin | es 11a-11d, 11f-24 | 4e) | | 7,1 | 57,867 | 7,2 | 200,441 |
| | 18 | Total expe | nses. Add lines 13-17 (must | equal Part IX, colui | mn (A), line 25) . | | 22,8 | 82,571 | 22,2 | 217,187 |
| | 19 F | Revenue le | ess expenses. Subtract line 1 | 8 from line 12 . | | | (2,21 | 5,227) | 1,0 | 082,039 |
| Net Assets or Fund Balances | | | | | | Begi | inning of Curre | nt Year | End of Year | r |
| sets alan | 20 7 | Total asset | ts (Part X, line 16) | | | | 37,7 | 60,577 | 39, | 547,517 |
| AS d B | 21 | Total liabili | ties (Part X, line 26) | | | | 13,9 | 17,452 | 13, | 383,821 |
| 골돌 | 22 1 | Net assets | or fund balances. Subtract li | ine 21 from line 20 | | | 23,8 | 43,125 | 26, | 163,696 |
| Pa | art II | Signatu | re Block | | | ' | | | | |
| Un | der penalti | ies of perjury | , I declare that I have examined this r | return, including accomp | panying schedules and st | atemer | nts, and to the | best of m | y knowledge and b | elief, it is |
| tru | e, correct, | and complete | e. Declaration of preparer (other than | officer) is based on all in | nformation of which prep | arer ha | s any knowled | ge. | | |
| | | | | | | | | | | |
| Sig | gn | Signati | ure of officer | | | | Date | | | |
| - | ere | ION | ATHAN HOROWITCH, PRESIDE | ENT AND CEO | | | | | | |
| | | | r print name and title | | | | | | | |
| _ | | , | preparer's name | Preparer's signature | | Date | | Charle F | ☐ if PTIN | |
| Pa | | MARKE | | | | _ 410 | | Check _ self-empl | ≓ ".l | 823 |
| Pr | eparer | • | OBINS CPA | | | | | | 1 02002 | |
| Us | e Only | Firm's nar | | CLUTE COC. DOC!!!! | LLE MD 20250 | | Firm's | | 37-1611326 | |
| N / - | v the ID | | this return with the preparer of | • | • | | Phone | no. | (301) 231-620 | |
| 11/12 | W TOO IN | | THE PARTIES WITH THE PROPERTY OF | SHOWE 2007/27 SAA | INSTRUCTIONS | | | | IVI VAC | - NO |

For Paperwork Reduction Act Notice, see the separate instructions.

Form **990** (2020)

Cat. No. 11282Y

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| 1 01111 33 | 30 (2020) | rage 🚄 |
|------------|---|-------------|
| Part | | |
| 1 | Check if Schedule O contains a response or note to any line in this Part III | · · <u></u> |
| • | EASTER SEALS PROVIDES EXCEPTIONAL SERVICES TO ENSURE THAT ALL PEOPLE WITH DISABILITIES OR SPECIAL | |
| | NEEDS AS WELL AS THEIR FAMILIES HAVE EQUAL OPPORTUNITIES TO LIVE, LEARN, WORK AND PLAY IN THEIR | |
| | COMMUNITIES. | |
| | | |
| 2 | Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? | ∠ No |
| | If "Yes," describe these new services on Schedule O. | INO |
| 3 | Did the organization cease conducting, or make significant changes in how it conducts, any program | |
| | | ✓ No |
| | If "Yes," describe these changes on Schedule O. | |
| 4 | Describe the organization's program service accomplishments for each of its three largest program services, as mea expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to the total expenses, and revenue, if any, for each program service reported. | |
| 4a | (Code:) (Expenses \$ 8,947,969 including grants of \$ 54,427) (Revenue \$ 3,061,76 | 8) |
| | EARLY CHILD DEVELOPMENT AND EDUCATION - CHILD DEVELOPMENT CENTERS PROVIDE HIGH QUALITY AND | ′ |
| | INCLUSIONARY PROGRAMS FOR CHILDREN AGES SIX WEEKS THROUGH FIVE YEARS WITH AND WITHOUT DISABILITIES. | |
| | PROGRAMS PROVIDE EARLY CARE AND EDUCATION, EARLY INTERVENTION, AND INTERGENERATIONAL ACTIVITIES TO ENSURE THE HIGHEST STANDARDS OF HEALTH, SAFETY AND EARLY CHILDHOOD EDUCATION. | |
| | ENSURE THE HIGHEST STANDARDS OF HEALTH, SAFETT AND EARLY CHILDHOOD EDUCATION. | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| 4b | (Code:) (Expenses \$ 4,723,485 including grants of \$) (Revenue \$ 2,118,73 ADULT AND SENIOR DAY SERVICES- ADULT & SENIOR MEDICAL DAY SERVICES PROVIDE A COST-EFFECTIVE | 1) |
| | | |
| | LONG-TERM CARE ALTERNATIVE FOR ADULTS 18 YEARS OF AGE AND OLDER, AND SENIORS WITH CHRONIC PHYSICAL CONDITIONS OR COGNITIVE IMPAIRMENTS. SERVICES HELPED TO IMPROVE THE QUALITY OF LIFE THROUGH THE | |
| | EFFECTIVE MANAGEMENT OF CHRONIC CONDITIONS, COGNITIVE AND PHYSICAL STIMULATION, AND CLINICAL | |
| | OVERSIGHT. | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| 4c | (Code:) (Expenses \$ 3,627,251 including grants of \$) (Revenue \$ 2,360,18 | 4) |
| | MILITARY AND VETERANS PROGRAMS ASSIST ACTIVE MILITARY, VETERANS AND THEIR FAMILIES TO OVERCOME | |
| | BARRIERS AND TRANSITION TO CIVILIAN LIFE BY ADDRESSING THEIR UNIQUE PHYSICAL AND MENTAL HEALTH NEEDS. CURRENT SERVICE OFFERINGS INCLUDE VETERANS EMPLOYMENT PROGRAMS, FAMILY CAREGIVER TRAINING, | |
| | FAMILY RESPITE, LITTLE WARRIORS CHILD CARE AND MEDICAL DAY SERVICES TO VETERANS AND WOUNDED | |
| | WARRIORS. THERAPY SERVICES PROVIDES CUTTING-EDGE THERAPY SERVICES TO INDIVIDUALS FROM BIRTH THROUG | Н |
| | 100+ YEARS OF AGE. THE PROGRAM OFFERS INDIVIDUALIZED OCCUPATIONAL, PHYSICAL, COGNITIVE AND SPEECH | |
| | LANGUAGE THERAPY FOR CHILDREN AND ADULTS IN-CENTER AND IN HOMES, SCHOOLS AND OTHER DAY CARE | |
| | FACILITIES. | |
| | | |
| | | |
| | | |
| 4d | Other program services (Describe on Schedule O.) | |
| | (Expenses \$ including grants of \$) (Revenue \$) | |
| 4e | Total program service expenses ► 17,298,705 | |

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Form 990 (2020) Part IV **Checklist of Required Schedules** Yes Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," 1 2 / 2 Is the organization required to complete Schedule B, Schedule of Contributors See instructions? 3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to 3 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) 4 4 5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III 5 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 6 Did the organization receive or hold a conservation easement, including easements to preserve open space, 7 the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," 8 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or 9 10 Did the organization, directly or through a related organization, hold assets in donor-restricted endowments 10 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, 11 VII, VIII, IX, or X as applicable. a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," 11a Did the organization report an amount for investments—other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII 11b c Did the organization report an amount for investments—program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII d Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets 11d Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 11e Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 11f 12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete 12a Was the organization included in consolidated, independent audited financial statements for the tax year? If 12b "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E 13 13 Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV. 14b 15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or 15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other 16 assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV. 16 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on 17 Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I See instructions 17 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on 18 18 19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? 19

20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H

If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?

Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II

20a

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| Part | V Checklist of Required Schedules (continued) | | | |
|------|--|---------|-----|-------------|
| | | | Yes | No |
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | | ~ |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the | | | |
| | organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J | 23 | , | |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than | | | |
| | \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a | 24a | • | |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | ~ |
| С | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? | 24c | | ~ |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | ~ |
| 25a | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i> | 25a | | ~ |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I | 25b | | V |
| 26 | Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part II</i> | 26 | | v |
| 27 | Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III | 27 | | > |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions, for applicable filing thresholds, conditions, and exceptions): | | | |
| а | A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If "Yes," complete Schedule L, Part IV | 28a | | ~ |
| b | A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV | 28b | | ~ |
| С | A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If "Yes," complete Schedule L, Part IV | 28c | | > |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | | ~ |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M | 30 | | ~ |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I | 31 | | ~ |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II | 32 | | ~ |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I </i> | 33 | | ~ |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1 | 34 | | ~ |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | | > |
| b | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section $512(b)(13)$? If "Yes," complete Schedule R, Part V, line 2 | 35b | | |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2 </i> | 36 | | ~ |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i> | 37 | | > |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note: All Form 990 filers are required to complete Schedule O. | 38 | , | |
| Part | V Statements Regarding Other IRS Filings and Tax Compliance | | | |
| | Check if Schedule O contains a response or note to any line in this Part V | <u></u> | Yes | No |
| 1a | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable | | | |
| b | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b 0 | | | |
| С | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? | 1c | | |
| | roportation garning (garnoling) withings to prize withers: | 10 | | |

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| Part ' | Statements Regarding Other IRS Filings and Tax Compliance (continued) | | | |
|------------|--|-----|-----|----------|
| | | | Yes | No |
| 2 a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax | | | |
| | Statements, filed for the calendar year ending with or within the year covered by this return 2a 441 | | | |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax returns? . | 2b | ~ | |
| | Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) | | | |
| 3a | Did the organization have unrelated business gross income of \$1,000 or more during the year? | 3a | | ~ |
| b | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule O . | 3b | | |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, | | | |
| | a financial account in a foreign country (such as a bank account, securities account, or other financial account)? | 4a | | ~ |
| b | If "Yes," enter the name of the foreign country ▶ | | | |
| | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). | | | |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | 5a | | ~ |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? | 5b | | ~ |
| С | If "Yes" to line 5a or 5b, did the organization file Form 8886-T? | 5c | | |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the | | | |
| | organization solicit any contributions that were not tax deductible as charitable contributions? | 6a | | ~ |
| b | If "Yes," did the organization include with every solicitation an express statement that such contributions or | | | |
| | gifts were not tax deductible? | 6b | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | | |
| а | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods | | | |
| | and services provided to the payor? | 7a | ~ | |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | 7b | ~ | |
| | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was | | | |
| | required to file Form 8282? | 7с | | ~ |
| | If "Yes," indicate the number of Forms 8282 filed during the year | | | |
| е | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? | 7e | | / |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? . | 7f | | ~ |
| _ | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? | 7g | | |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? | 7h | | |
| 8 | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the | | | |
| | sponsoring organization have excess business holdings at any time during the year? | 8 | | |
| | Sponsoring organizations maintaining donor advised funds. | | | |
| | Did the sponsoring organization make any taxable distributions under section 4966? | 9a | | |
| | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? | 9b | | |
| | Section 501(c)(7) organizations. Enter: | | | |
| | Initiation fees and capital contributions included on Part VIII, line 12 | | | |
| | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities . | | | |
| | Section 501(c)(12) organizations. Enter: | | | |
| | Gross income from members or shareholders | | | |
| b | Gross income from other sources (Do not net amounts due or paid to other sources | | | |
| | against amounts due or received from them.) | | | |
| | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? | 12a | | |
| | If "Yes," enter the amount of tax-exempt interest received or accrued during the year | | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | 4.5 | | |
| а | Is the organization licensed to issue qualified health plans in more than one state? | 13a | | |
| | Note: See the instructions for additional information the organization must report on Schedule O. | | | |
| | Enter the amount of reserves the organization is required to maintain by the states in which | | | |
| | the organization is licensed to issue qualified health plans | | | |
| | Enter the amount of reserves on hand | 4.0 | | ., |
| 14a | Did the organization receive any payments for indoor tanning services during the tax year? | 14a | | ~ |
| | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule O. | 14b | | |
| 15 | Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or | | | ر. ا |
| | excess parachute payment(s) during the year? | 15 | | ~ |
| 40 | If "Yes," see instructions and file Form 4720, Schedule N. | 40 | | ., |
| 16 | Is the organization an educational institution subject to the section 4968 excise tax on net investment income? | 16 | | <i>'</i> |
| | If "Yes," complete Form 4720, Schedule O. | | | |

Form 990 (2020)

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions. Section A. Governing Body and Management No Yes 1a Enter the number of voting members of the governing body at the end of the tax year . . . 25 1a If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O. Enter the number of voting members included on line 1a, above, who are independent . 1b 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with 2 Did the organization delegate control over management duties customarily performed by or under the direct 3 3 supervision of officers, directors, trustees, or key employees to a management company or other person? . 4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? 4 5 Did the organization become aware during the year of a significant diversion of the organization's assets? . 5 6 6 Did the organization have members, stockholders, or other persons who had the power to elect or appoint 7a Are any governance decisions of the organization reserved to (or subject to approval by) members, 7b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: 8a 8b Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) Yes No 10a b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 10b Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? 11a b Describe in Schedule O the process, if any, used by the organization to review this Form 990. **12a** Did the organization have a written conflict of interest policy? *If "No," go to line 13* 12a Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? 12b Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," 12c 13 Did the organization have a written whistleblower policy? 13 14 14 Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a review and approval by 15 independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? The organization's CEO, Executive Director, or top management official 15a 15b If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement 16a b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the Section C. Disclosure List the states with which a copy of this Form 990 is required to be filed ▶ MD 17 Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c) 18 (3)s only) available for public inspection. Indicate how you made these available. Check all that apply. Upon request Own website Another's website Other (explain on Schedule O) 19 Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year. 20 State the name, address, and telephone number of the person who possesses the organization's books and records ▶ BRADLEY FREEDMAN, 1420 SPRING STREET, SILVER SPRING, MD 20910, (301) 920-9732

Form 990 (2020) Page **7**

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. See instructions for the order in which to list the persons above.

| ☐ Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee. | | | | | | | | | | |
|--|--|----------|--|--|--|--|--|--|--|--|
| | | (C) | | | | | | | | |
| | | Position | | | | | | | | |

| Continue Continue | | | | | (0 | C) | | | | | |
|--|----------------------|--------------|--------|--------|---------|----------|----------|-----|-----------------|-----------------|-----------------------|
| Name and title | (A) | (B) | , , | | | | | | (D) | (E) | (F) |
| Compensation Comp | Name and title | | | | | | | | | | |
| (ist any hours for related organizations below dotted line) 0 | | | office | er and | | irect | or/trust | | | | |
| The control of the | | | or c | Ins | of f | <u>8</u> | Hig | For | | | |
| The control of the | | | direc | titut | icer | / em | hes | mer | (W-2/1099-MISC) | (W-2/1099-MISC) | |
| (1) ROBIN PORTMAN | | | ual t | iona | | blo | ee t cor | | | | related organizations |
| (1) ROBIN PORTMAN | | below | rust | l tru | | yee | npe | | | | |
| (1) ROBIN PORTMAN | | dotted line) | ee | stee | | | nsat | | | | |
| CHAIR | | | | 0 | | | ed | | | | |
| (2) ROBERT KIPPS | . \ ' / | 1.0 | | | | | | | | | |
| VICE CHAIR | | | ~ | | ~ | | | | 0 | 0 | 0 |
| (3) ROBERT SMITH | | 1.0 | | | | | | | | | |
| FINANCE CHAIR & TREASURER | VICE CHAIR | | ~ | | ~ | | | | 0 | 0 | 0 |
| (4) AMIAS GERETY | | 1.0 | | | | | | | | | |
| DIRECTOR | | | ~ | | ~ | | | | 0 | 0 | 0 |
| (5) CECILIA HODGES | | 1.0 | | | | | | | | | |
| DIRECTOR | | | ~ | | | | | | 0 | 0 | 0 |
| CHARLIE YORK | (5) CECILIA HODGES | 1.0 | | | | | | | | | |
| DIRECTOR V 0 0 0 (7) DAN DOHERTY 1.0 0 0 0 DIRECTOR V 0 0 0 (8) ERIKA OWENS 1.0 0 0 0 DIRECTOR V 0 0 0 (9) GINO ANTONELLI 1.0 0 0 0 DIRECTOR V 0 0 0 (10) HILARY FORDWICH 1.0 0 0 0 DIRECTOR V 0 0 0 (11) J. DAVID HOPPE 1.0 0 0 0 DIRECTOR V 0 0 0 0 (12) J. MILES REIDY 1.0 0 0 0 0 DIRECTOR V 0 0 0 0 (13) JACK MCDOUGLE 1.0 0 0 0 0 (14) JOHN MACDONALD 1.0 0 0 0 0 0 | | | ~ | | | | | | 0 | 0 | 0 |
| (7) DAN DOHERTY 1.0 DIRECTOR ✓ 0 0 0 (8) ERIKA OWENS 1.0 0 0 0 DIRECTOR ✓ 0 0 0 (9) GINO ANTONELLI 1.0 0 0 0 DIRECTOR ✓ 0 0 0 (10) HILARY FORDWICH 1.0 0 0 0 (11) J. DAVID HOPPE 1.0 0 0 0 DIRECTOR ✓ 0 0 0 (12) J. MILES REIDY 1.0 0 0 0 DIRECTOR ✓ 0 0 0 (13) JACK MCDOUGLE 1.0 0 0 0 (14) JOHN MACDONALD 1.0 0 0 0 0 | (6) CHARLIE YORK | 1.0 | | | | | | | | | |
| DIRECTOR | | | ~ | | | | | | 0 | 0 | 0 |
| (8) ERIKA OWENS | (7) DAN DOHERTY | 1.0 | | | | | | | | | |
| DIRECTOR | | | ~ | | | | | | 0 | 0 | 0 |
| (9) GINO ANTONELLI | (8) ERIKA OWENS | 1.0 | | | | | | | | | |
| DIRECTOR | | | ~ | | | | | | 0 | 0 | 0 |
| Columbia Columbia | (9) GINO ANTONELLI | 1.0 | | | | | | | | | |
| DIRECTOR V 0 0 0 (11) J. DAVID HOPPE 1.0 0 0 0 DIRECTOR V 0 0 0 (12) J. MILES REIDY 1.0 0 0 0 DIRECTOR V 0 0 0 (13) JACK MCDOUGLE 1.0 0 0 0 DIRECTOR V 0 0 0 (14) JOHN MACDONALD 1.0 0 0 | | | ~ | | | | | | 0 | 0 | 0 |
| (11) J. DAVID HOPPE 1.0 DIRECTOR V (12) J. MILES REIDY 1.0 DIRECTOR V (13) JACK MCDOUGLE 1.0 DIRECTOR V 0 0 (14) JOHN MACDONALD 1.0 | (10) HILARY FORDWICH | 1.0 | | | | | | | | | |
| DIRECTOR V 0 0 0 (12) J. MILES REIDY 1.0 0 0 0 DIRECTOR V 0 0 0 (13) JACK MCDOUGLE 1.0 0 0 0 DIRECTOR V 0 0 0 (14) JOHN MACDONALD 1.0 0 0 | | | ~ | | | | | | 0 | 0 | 0 |
| (12) J. MILES REIDY 1.0 DIRECTOR ✓ 0 0 0 (13) JACK MCDOUGLE 1.0 ✓ 0 0 0 DIRECTOR ✓ 0 0 0 0 (14) JOHN MACDONALD 1.0 0 0 0 | (11) J. DAVID HOPPE | 1.0 | | | | | | | | | |
| DIRECTOR V 0 0 0 (13) JACK MCDOUGLE 1.0 0 0 0 DIRECTOR V 0 0 0 (14) JOHN MACDONALD 1.0 0 0 0 | DIRECTOR | | ~ | | | | | | 0 | 0 | 0 |
| (13) JACK MCDOUGLE 1.0 DIRECTOR ✓ (14) JOHN MACDONALD 1.0 | (12) J. MILES REIDY | 1.0 | | | | | | | | | |
| DIRECTOR V 0 0 0 (14) JOHN MACDONALD 1.0 0 0 | DIRECTOR | | ~ | | | | | | 0 | 0 | 0 |
| (14) JOHN MACDONALD 1.0 | (13) JACK MCDOUGLE | 1.0 | | | | | | | | | |
| · · · · · · · · · · · · · · · · · · · | DIRECTOR | | ~ | | | | | | 0 | 0 | 0 |
| DIRECTOR ✔ 0 0 0 | (14) JOHN MACDONALD | 1.0 | | | | | | | | | |
| | DIRECTOR | | ~ | | | | | | 0 | 0 | 0 |

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| Part VII Section A. Officers, Directors, 7 | Trustees, | Key l | Emp | olo | yee | s, an | d H | lighest Compe | nsated Emplo | yees (continued) |
|--|--------------------------|--------------------------------|---------------|---------------|--------------|------------------------------|----------|-------------------------|-------------------------------|-----------------------|
| | | | | | C) | | | | | |
| (A) | (B) | (do n | ot ob | | ition | than a | 200 | (D) | (E) | (F) |
| Name and title | Average | ١, | | | | e than o is both | | Reportable | Reportable | Estimated amount |
| | hours | | | | | or/trust | | compensation | compensation | of other |
| | per week (list any | or a | Ins | of 1 | Z e | em Hig | Fo | from the organization | from related organizations | compensation from the |
| | hours for | livid | Institutional | Officer | Key employee | ploy | Former | (W-2/1099-MISC) | (W-2/1099-MISC) | organization and |
| | related organizations | ctor | iona | | oldt | t co | ~ | | | related organizations |
| | below | Individual trustee or director | ᄩ | | yee | mpe | | | | |
| | dotted line) | lee | trustee | | | Highest compensated employee | | | | |
| | | | Φ | | | ted | | | | |
| (15) JOSH GOLDEN | 1.0 | | | | | | | | | |
| DIRECTOR | | ~ | | | | | | 0 | 0 | 0 |
| (16) JULIE SMITH | 1.0 | | | | | | | | | |
| DIRECTOR | | ~ | | | | | | 0 | 0 | 0 |
| (17) JULIE STATLAND | 1.0 | | | | | | | | | |
| DIRECTOR | | ~ | | | | | | 0 | 0 | 0 |
| (18) KIM CLARK PAKSTYS | 1.0 | | | | | | | | | |
| DIRECTOR | | ~ | | | | | | 0 | 0 | 0 |
| (19) KRISTIN SABOE | 1.0 | | | | | | | | | |
| DIRECTOR | | ~ | | | | | | 0 | 0 | 0 |
| (20) LINDA SINGH | 1.0 | | | | | | | | | |
| DIRECTOR | | ~ | | | | | | 0 | 0 | 0 |
| (21) MALI LOCKE | 1.0 | | | | | | | | | |
| DIRECTOR | | ~ | | | | | | 0 | 0 | 0 |
| (22) RICK STEIN | 1.0 | | | | | | | | | |
| DIRECTOR | | ~ | | | | | | 0 | 0 | 0 |
| (23) RUTH ANN CLARK | 1.0 | | | | | | | | | |
| DIRECTOR | | ~ | | | | | | 0 | 0 | 0 |
| (24) SCOTT MEZA | 1.0 | | | | | | | | | |
| DIRECTOR | | ~ | | | | | | 0 | 0 | 0 |
| (25) (SEE STATEMENT) | | | | | | | | | | |
| | | | | | | | | | | |
| 1b Subtotal | | | | | | | | 0 | 0 | |
| c Total from continuation sheets to Part | | | | | | | | 1,486,764 | 0 | , |
| d Total (add lines 1b and 1c) | | | | | | | <u> </u> | 1,486,764 | 0 | 1 1,200 |
| 2 Total number of individuals (including but | | d to th | nose | list | ted a | above | e) w | ho received mor | e than \$100,000 | of |
| reportable compensation from the organi | zation > | | | | | | | | | |
| | | | | | | | | | | Yes No |
| 3 Did the organization list any former of | | | | | | | - | - | · · | |
| employee on line 1a? If "Yes," complete | | | | | | | | | | 3 🗸 |
| 4 For any individual listed on line 1a, is the | | | | | | | | | | |
| organization and related organizations | | an \$ | | | | | | • | dule J for such | |
| individual | | | | | | • | | | | 4 🗸 |
| 5 Did any person listed on line 1a receive of | | | | | | | | | | |
| for services rendered to the organization | ? IT "Yes," C | compi | ete . | Scr | neal | ие Ј т | or s | sucn person . | | 5 / |
| Section B. Independent Contractors | | | | | | | | | | |
| 1 Complete this table for your five high | | | | | | | | | | |
| compensation from the organization. Rep | ort compen | isatioi | 1 ior | the | ca | iendai | r ye | | within the organ | |
| (A) Name and business add | ress | | | | | | | (B) Description of serv | vices | (C) Compensation |
| | | | | | | | | Description of serv | 71003 | |
| NONE | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| 2 Total number of independent contractor | re (includir | aa bi | ıt n | ot I | limi+ | od to | \ | unea lietad abay | e) who | |
| received more than \$100,000 of compens | • | _ | | | | | , (1) | ose listed abov | e) WIIO | |
| received more than \$100,000 of compens | anon non | uio Ol | gail | ، ے ط۱ | .011 | - | | | | |

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Part VIII Statement of Revenue

Form 990 (2020)

| | | Check if Schedule | Осо | ntains a re | spon | ise or note to ar | ny line in this Pa | art VIII | | \square |
|--|--------|---|----------|----------------|---------|-------------------|----------------------|--|--------------------------------------|--|
| | | | | | | | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512–514 |
| S S | 1a | Federated campaign | ns . | | 1a | | | | | |
| Contributions, Gifts, Grants and Other Similar Amounts | b | Membership dues | | | 1b | | | | | |
| اع ق | С | Fundraising events | | | 1c | 793,385 | | | | |
| fts, | d | Related organization | | | 1d | | | | | |
| ia gi | е | Government grants | | | 1e | 8,980,173 | | | | |
| ns, | f | All other contribution | • | • | | | | | | |
| er (| | and similar amounts no | | | 1f | 5,990,688 | | | | |
| 효 | q | Noncash contribution | ons in | cluded in | | | | | | |
| id of | | lines 1a-1f | | | 1g | \$ 120,214 | | | | |
| g g | h | Total. Add lines 1a- | -1f . | | | 🕨 | 15,764,246 | | | |
| | | | | | | Business Code | | | | |
| <u>S</u> | 2a | PROGRAM SERVICE | REV | ENUE | | 624100 | 6,164,724 | 6,164,724 | | |
| e ⊈ | b | CONTRACT REVENU | JE | | | 624100 | 1,375,959 | 1,375,959 | | |
| gram Ser Revenue | С | | | | | | | | | |
| eve | d | | | | | | | | | |
| Program Service Revenue | е | | | | | | | | | |
| <u>r</u> | f | All other program se | | | | | 0 | 0 | 0 | 0 |
| | g | Total. Add lines 2a- | | | | | 7,540,683 | | | |
| | 3 | Investment income | | _ | | | | | | |
| | | other similar amoun | | | | | 40,376 | | | 40,376 |
| | 4 | Income from investm | | | | | | | | |
| | 5 | Royalties | | (i) Rea | | (ii) Personal | | | | |
| | C- | Ouese wente | C- | (i) nea | ı | (II) Personal | | | | |
| | 6a | Gross rents | 6a | | | | | | | |
| | b | Less: rental expenses | 6b | | 0 | 0 | | | | |
| | c d | Rental income or (loss) Net rental income or | 6c | c) | | | | | | |
| | _ |] | 1 (105 | (i) Securit | ies | (ii) Other | | | | |
| | 7a | Gross amount from sales of assets | | ., | | (, 0 | | | | |
| | | other than inventory | 7a | 1,50 | 4,411 | | | | | |
| ø | h | Less: cost or other basis | | | | | | | | |
| Revenue | | and sales expenses . | 7b | 1,49 | 5,333 | | | | | |
| eve | С | Gain or (loss) | 7с | | 9,078 | 0 | | | | |
| _ | d | Net gain or (loss) | | | | • | 9,078 | | | 9,078 |
| Other | | Gross income from | | | | | | | | |
| ō | | events (not including | | 793,385 | | | | | | |
| | | of contributions rep | | | | | | | | |
| | | 1c). See Part IV, line | 18 | | 8a | | | | | |
| | b | Less: direct expense | | | 8b | 117,479 | | | | |
| | С | Net income or (loss) | | | g eve | ents 🕨 | (117,479) | | | (117,479) |
| | 9a | Gross income f | | 0 | | | | | | |
| | | activities. See Part I | | | 9a | | | | | |
| | | Less: direct expense | | | 9b | | | | | |
| | | Net income or (loss) | | | LIVITIE | es > | | | | |
| | าบล | Gross sales of in returns and allowand | | • | 10a | | | | | |
| | h | Less: cost of goods | | | 10a | | | | | |
| | b | Net income or (loss) | | | | | | | | |
| " | | 1101 11001116 01 (1055) | , 11 011 | i Julios Of II | 1401111 | Business Code | | | | |
| Miscellaneous Revenue | 11a | MISCELLANEOUS RE | EVEN | UE | | 900099 | 62,322 | | | 62,322 |
| scellaneo Revenue | b | | | | | | 52,522 | | | 32,322 |
| elle ye | C | | | | | | | | | |
| Sc | d | All other revenue | | | | | 0 | 0 | 0 | 0 |
| Σ | е | Total. Add lines 11a | | | | ▶ | 62,322 | | | |
| | 12 | Total revenue See | | | | • | 23.299.226 | 7.540.683 | 0 | (5.703) |

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Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

| | Check if Schedule O contains a response | e or note to any line | in this Part IX . | | |
|-------|---|-----------------------|--------------------------|---------------------------------|------------------------|
| Do no | ot include amounts reported on lines 6b, 7b, | _ (A) | (B) | (C) | (D) |
| | o, and 10b of Part VIII. | Total expenses | Program service expenses | Management and general expenses | Fundraising expenses |
| 1 | Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 . | 54,427 | 54,427 | | · |
| 2 | Grants and other assistance to domestic individuals. See Part IV, line 22 | | | | |
| 3 | Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 | | | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, trustees, and key employees | 1,065,898 | 840,647 | 175,714 | 49,537 |
| 6 | Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) | | | | |
| 7 | Other salaries and wages | 11,647,688 | 9,191,833 | 1,911,276 | 544,579 |
| 8 | Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions) | 126,171 | 98,466 | 22,448 | 5,257 |
| 9 | Other employee benefits | 902,186 | 704,084 | 160,512 | 37,590 |
| 10 | Payroll taxes | 1,220,376 | 952,406 | 217,124 | 50,846 |
| 11 | Fees for services (nonemployees): | .,, | 302, 100 | , | 00,010 |
| а | Management | 910,760 | 674,960 | 216,733 | 19,067 |
| b | Legal | 5,160 | 3,824 | 1,228 | 108 |
| C | Accounting | 35,975 | 26,661 | 8,561 | 753 |
| d | Lobbying | 00,010 | 20,00 | 3,001 | |
| e | Professional fundraising services. See Part IV, line 17 | | | | |
| f | Investment management fees | | | | |
| g | Other. (If line 11g amount exceeds 10% of line 25, column | | | | |
| 9 | (A) amount, list line 11g expenses on Schedule O.) . | 674,776 | 544,643 | 120,243 | 9,890 |
| 12 | Advertising and promotion | 07 1,770 | 011,010 | 120,210 | 0,000 |
| 13 | Office expenses | 144,641 | 96,967 | 31,459 | 16,215 |
| 14 | Information technology | 177,071 | 30,307 | 31,400 | 10,210 |
| 15 | Royalties | | | | |
| 16 | | 1,527,879 | 1,069,880 | 444,728 | 13,271 |
| 17 | Occupancy | 117,572 | 101,949 | 13,906 | 1,717 |
| | | 117,572 | 101,949 | 13,900 | 1,717 |
| 18 | Payments of travel or entertainment expenses for any federal, state, or local public officials | | | | |
| 19 | Conferences, conventions, and meetings . | | | | |
| 20 | Interest | 304,173 | 265,113 | 39,060 | |
| 21 | Payments to affiliates | | | | |
| 22 | Depreciation, depletion, and amortization . | 1,152,207 | 1,065,236 | 86,971 | |
| 23 | Insurance | 173,011 | 11,573 | 161,438 | |
| 24 | Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) | | | | |
| а | SUPPLIES | 782,353 | 778,224 | 3,667 | 462 |
| b | BAD DEBT | 326,924 | 30,816 | 296,108 | |
| С | EQUIPMENT | 384,462 | 354,144 | 27,190 | 3,128 |
| d | RECRUITMENT | 185,780 | 112,073 | 67,286 | 6,421 |
| е | All other expenses | 474,768 | 320,779 | 134,871 | 19,118 |
| 25 | Total functional expenses. Add lines 1 through 24e | 22,217,187 | 17,298,705 | 4,140,523 | 777,959 |
| 26 | Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ▶ ☐ if following SOP 98-2 (ASC 958-720) | | | | - 000 |
| | | | | | Form 990 (2020) |

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Part X Balance Sheet

Form 990 (2020)

| | | Check if Schedule O contains a response or note to any line in this Par | t X | | |
|-----------------------------|-----|---|---------------------------------|-----|---------------------------|
| | | | (A) Beginning of year | | (B) End of year |
| | 1 | Cash—non-interest-bearing | 5,861,474 | 1 | 5,214,859 |
| | 2 | Savings and temporary cash investments | | 2 | |
| | 3 | Pledges and grants receivable, net | 1,950,339 | 3 | 3,642,247 |
| | 4 | Accounts receivable, net | 667,152 | 4 | 241,580 |
| | 5 | Loans and other receivables from any current or former officer, director, | | | |
| | | trustee, key employee, creator or founder, substantial contributor, or 35% | | | |
| | | controlled entity or family member of any of these persons | 0 | 5 | 0 |
| | 6 | Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B) . | 0 | 6 | 0 |
| S | 7 | Notes and loans receivable, net | | 7 | |
| Assets | 8 | Inventories for sale or use | | 8 | |
| As | 9 | Prepaid expenses and deferred charges | 116,250 | 9 | 102,335 |
| | 10a | Land, buildings, and equipment: cost or other | | | |
| | | basis. Complete Part VI of Schedule D 10a 36,361,390 | | | |
| | b | Less: accumulated depreciation 10b 13,078,759 | 24,238,642 | 10c | 23,282,631 |
| | 11 | Investments—publicly traded securities | 3,208,194 | 11 | 5,978,042 |
| | 12 | Investments—other securities. See Part IV, line 11 | 1,211,405 | 12 | 605,360 |
| | 13 | Investments—program-related. See Part IV, line 11 | 0 | 13 | 0 |
| | 14 | Intangible assets | 328,422 | 14 | 295,672 |
| | 15 | Other assets. See Part IV, line 11 | 178,699 | 15 | 184,791 |
| | 16 | Total assets. Add lines 1 through 15 (must equal line 33) | 37,760,577 | 16 | 39,547,517 |
| | 17 | Accounts payable and accrued expenses | 1,430,511 | 17 | 1,946,400 |
| | 18 | Grants payable | | 18 | |
| | 19 | Deferred revenue | 298,618 | 19 | 291,346 |
| | 20 | Tax-exempt bond liabilities | 7,611,629 | 20 | 7,261,925 |
| | 21 | Escrow or custodial account liability. Complete Part IV of Schedule D | | 21 | |
| Liabilities | 22 | Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% | | | |
| api | | controlled entity or family member of any of these persons | 0 | 22 | 0 |
| | 23 | Secured mortgages and notes payable to unrelated third parties | 3,893,698 | 23 | 3,316,466 |
| | 24 | Unsecured notes and loans payable to unrelated third parties | | 24 | |
| | 25 | Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17–24). Complete Part X | | | |
| | | of Schedule D | 682,996 | 25 | 567,684 |
| | 26 | Total liabilities. Add lines 17 through 25 | 13,917,452 | 26 | 13,383,821 |
| Net Assets or Fund Balances | | Organizations that follow FASB ASC 958, check here ▶ and complete lines 27, 28, 32, and 33. | | | |
| <u>a</u> | 27 | Net assets without donor restrictions | 21,269,201 | 27 | 21,381,400 |
| B | 28 | Net assets with donor restrictions | 2,573,924 | 28 | 4,782,296 |
| - Func | | Organizations that do not follow FASB ASC 958, check here ▶ □ and complete lines 29 through 33. | | | |
| 0 0 | 29 | Capital stock or trust principal, or current funds | | 29 | |
| ets | 30 | Paid-in or capital surplus, or land, building, or equipment fund | | 30 | |
| \ss | 31 | Retained earnings, endowment, accumulated income, or other funds | | 31 | |
| et / | 32 | Total net assets or fund balances | 23,843,125 | 32 | 26,163,696 |
| - | 33 | Total liabilities and net assets/fund balances | 37,760,577 | 33 | 39,547,517 |

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| Par | XI Reconciliation of Net Assets | | | - | |
|------|---|---------|-----|-------|----------|
| | Check if Schedule O contains a response or note to any line in this Part XI | | | | ~ |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | | | 23,29 | 9,226 |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | | | 22,21 | 7,187 |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | | | 1,08 | 2,039 |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A)) 4 | | | 23,84 | 3,125 |
| 5 | Net unrealized gains (losses) on investments | | | 1,01 | 1,632 |
| 6 | Donated services and use of facilities | | | | |
| 7 | Investment expenses | | | | |
| 8 | Prior period adjustments | | | | |
| 9 | Other changes in net assets or fund balances (explain on Schedule O) | | | 22 | 6,900 |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line | | | | |
| | 32, column (B)) |) | | 26,16 | 3,696 |
| Part | Financial Statements and Reporting | | | | _ |
| | Check if Schedule O contains a response or note to any line in this Part XII | | | | \sqcup |
| | | | | Yes | No |
| 1 | Accounting method used to prepare the Form 990: Cash Other | | | | |
| | If the organization changed its method of accounting from a prior year or checked "Other," expla | ain in | | | |
| _ | Schedule O. | | | | |
| 2a | 5 · · · · · · · · · · · · · · · · · · · | | 2a | | ~ |
| | If "Yes," check a box below to indicate whether the financial statements for the year were compile | ed or | | | |
| | reviewed on a separate basis, consolidated basis, or both: | | | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | Ole | ~ | |
| b | Were the organization's financial statements audited by an independent accountant? | • | 2b | • | |
| | If "Yes," check a box below to indicate whether the financial statements for the year were audited separate basis, consolidated basis, or both: | on a | | | |
| | ✓ Separate basis ☐ Consolidated basis ☐ Both consolidated and separate basis | | | | |
| _ | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversic | abt of | | | |
| С | the audit, review, or compilation of its financial statements and selection of an independent accountant? | - 1 | 2c | _ | |
| | If the organization changed either its oversight process or selection process during the tax year, expla | - 1 | 20 | | |
| | Schedule O. | uii 011 | | | |
| 3a | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in | in the | | | |
| | Single Audit Act and OMB Circular A-133? | | 3a | | ~ |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audit | | 3b | | |

| (A) Name and Title | (B) Average hours per week | | (Ch | C) Po | ositioi that ap | n pply) | | (D) Reportable compensation | (E) Reportable compensation | (F) Estimated amount of other |
|------------------------------|--|--------------------------------|-----------------------|---------|--------------------|------------------------------|--------|---|--|--|
| | (list any hours for related organizations below dotted line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | from the organization (W-2/1099-MISC) | from related organizations (W-2/1099-MISC) | compensation from the organization and related organizations |
| (25) TIFFANY TABER | 1.0 | 1 | | | | | | 0 | 0 | 0 |
| DIRECTOR | | • | | | | | | V | 0 | · · |
| (26) JONATHAN HOROWITCH | 50.0 | | | / | | | | 372,892 | 0 | 33,186 |
| PRESIDENT & CEO | | | | • | | | | 372,092 | | 33,100 |
| (27) MICHAEL HOURWITZ | 50.0 | | | / | | | | 118,989 | 0 | 6,995 |
| CHIEF ADMINISTRATIVE OFFICER | | | | • | | | | 110,909 | | 0,993 |
| (28) PHILLIP PANZERELLA | 50.0 | | | / | | | | 38,606 | 0 | 1,507 |
| CHIEF OPERATING OFFICER | | | | • | | | | 38,000 | | 1,307 |
| (29) CAROL WATSON | 50.0 | | | | / | | | 209,242 | 0 | 14,689 |
| SVP, PROGRAMS | | | | | • | | | 200,242 | | 14,000 |
| (30) ANNEKE VANDENBROEK | 50.0 | | | | 1 | | | 162,933 | 0 | 15,572 |
| SVP AND DIRECTOR, COHEN | | | | | • | | | 102,933 | | 15,572 |
| (31) LARRY BRAM | 50.0 | | | | | 1 | | 188,018 | 0 | 16,568 |
| SVP, INNOVATION & PROGRAMS | | | | | | • | | 100,010 | 0 | 10,300 |
| (32) DAVID MUIR | 50.0 | | | | | 1 | | 141,026 | 0 | 20,677 |
| VP, VETERAN STAFFING NETWORK | | | | | | • | | 141,020 | 0 | 20,077 |
| (33) MARIAM ASLAM | 50.0 | | | | | / | | 134,333 | 0 | 6,246 |
| CONTROLLER | | | | | | • | | 134,333 | 0 | 0,240 |
| (34) JEVONNA WILLIS | 50.0 | | | | | / | | 120,725 | 0 | 0.015 |
| HEAD START DIRECTOR | | | | | | V | | 120,725 | 0 | 8,815 |

SCHEDULE A (Form 990 or 990-EZ)

Public Charity Status and Public Support

OMB No. 1545-0047

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

► Go to www.irs.gov/Form990 for instructions and the latest information.

Employer identification number

| EAS | EASTER SEALS SERVING DC/MD/VA, INC. 53-0212296 | | | | | | | |
|--------------|--|---|-----------------------------------|---|-------------------------|---------------------------------------|---|---|
| Pai | rt I | Reason for Public Char | rity Status. (All | l organizations mus | t comple | ete this p | oart.) See instruction | ons. |
| The | organi | zation is not a private founda | tion because it i | s: (For lines 1 through | 12, chec | k only or | ne box.) | |
| 1 | | church, convention of church | | | | | | |
| 2 | | school described in section | | • | | | | |
| 3 | | hospital or a cooperative hos | | | | | ,, ,, , | |
| 4 | | medical research organization | • | onjunction with a hosp | oital desc | ribed in s | section 170(b)(1)(A) | (iii). Enter the |
| _ | | ospital's name, city, and state | | | | | | |
| 5 | | n organization operated for rection 170(b)(1)(A)(iv). (Com | | college or university | owned o | r operate | ed by a government | al unit described in |
| 6 7 | v A | federal, state, or local govern n organization that normally escribed in section 170(b)(1) | receives a subs | tantial part of its sup | | | | n the general public |
| 8 | □ A | community trust described in | n section 170(b) | (1)(A)(vi). (Complete | Part II.) | | | |
| 9 | OI UI | n agricultural research organi r university or a non-land-gra niversity: | nt college of agr | iculture (see instruction | ons). Ente | r the nan | ne, city, and state of | the college or |
| 10 | re Si | n organization that normally receipts from activities related upport from gross investment outred by the organization a | to its exempt full income and uni | nctions, subject to ce related business taxal | rtain exce ble incom | eptions; a ne (less se | and (2) no more than ection 511 tax) from | 33 ¹ / ₃ % of its |
| 11 | □ A | n organization organized and | operated exclus | sively to test for public | c safety. | See sect i | ion 509(a)(4). | |
| 12 | | n organization organized and | | | | | | |
| | | one or more publicly support | | | | | | |
| | С | heck the box in lines 12a thro | • | • | | • | • | • |
| а | | Type I. A supporting organ the supported organization supporting organization. Yo | (s) the power to | regularly appoint or e | lect a ma | jority of t | | |
| b | , _ | Type II. A supporting organ | nization supervis | sed or controlled in co | nnection | with its s | supported organizati | on(s), by having |
| | | control or management of organization(s). You must | the supporting o | organization vested in | the same | | | |
| С | | Type III functionally integ its supported organization(| | | | | | ally integrated with, |
| d | | Type III non-functionally integrated that is not functionally integrequirement (see instructionally integrated in the control of the control | grated. The orga | nization generally mu | st satisfy | a distribu | ution requirement an | |
| е | | Check this box if the organ functionally integrated, or T | ype III non-func | tionally integrated sup | | | | e II, Type III |
| f | | er the number of supported o | • | | | | | |
| g | | vide the following information | | | | | | |
| | (i) Na | me of supported organization | (ii) EIN | (iii) Type of organization (described on lines 1–10 above (see instructions)) | listed in you | organization ur governing ment? | (v) Amount of monetary support (see instructions) | (vi) Amount of other support (see instructions) |
| | | | | | Yes | No | | |
| (A) | | | | | | | | |
| (B) | | | | | | | | |
| (C) | | | | | | | | |
| (D) | | | | | | | | |
| (E) | | | | | | | | |
| \ - / | | | | | | | | |

Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Secti | on A. Public Support | quality diluci | 1110 10313 113 | ica below, pi | case comple | to r art iii.j | |
|----------------|---|--|--|---|---|---|--|
| | dar year (or fiscal year beginning in) | (a) 2016 | (b) 2017 | (c) 2018 | (d) 2019 | (e) 2020 | (f) Total |
| 1 | Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") | 7,577,953 | 7,640,535 | 12,840,155 | 10,786,495 | 15,764,246 | 54,609,384 |
| 2 | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf | .,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | | , | 0 |
| 3 | The value of services or facilities furnished by a governmental unit to the organization without charge | | | | | | 0 |
| 4 | Total. Add lines 1 through 3 | 7,577,953 | 7,640,535 | 12,840,155 | 10,786,495 | 15,764,246 | 54,609,384 |
| 5 | The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) | | | | | | 5,804,350 |
| 6 | Public support. Subtract line 5 from line 4 | | | | | | 48,805,034 |
| Secti | on B. Total Support | | | | | | |
| Calen | dar year (or fiscal year beginning in) ▶ | (a) 2016 | (b) 2017 | (c) 2018 | (d) 2019 | (e) 2020 | (f) Total |
| 7 | Amounts from line 4 | 7,577,953 | 7,640,535 | 12,840,155 | 10,786,495 | 15,764,246 | 54,609,384 |
| 8 | Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources | 103,991 | 136,257 | 74,152 | 76,386 | 40,376 | 431,162 |
| 9 | Net income from unrelated business activities, whether or not the business is regularly carried on | 0 | 0 | 0 | 0 | | 0 |
| 10 | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) | 0 | 0 | 0 | 0 | 62,322 | 62,322 |
| 11 12 13 | Total support. Add lines 7 through 10 Gross receipts from related activities, etc. First 5 years. If the Form 990 is for the organization, check this box and stop her | organization's | , | third, fourth, | or fifth tax ye | 12 ar as a section | |
| Secti | on C. Computation of Public Suppor | t Percentage |) | | | | |
| 14 | Public support percentage for 2020 (line 6 | | • | | | 14 | 88.57 % |
| 15 16a | Public support percentage from 2019 Sch 33 ¹ / ₃ % support test—2020. If the organization qual | zation did not d | check the box | on line 13, an | d line 14 is 33ໍ | | |
| b | 331/3% support test—2019. If the organization this box and stop here. The organization | zation did not c | check a box or | n line 13 or 16a | a, and line 15 i | is 33 ¹ /3% or mo | ore, check |
| 17a | 10%-facts-and-circumstances test—20 10% or more, and if the organization me Part VI how the organization meets the forganization | eets the facts- facts-and-circu | and-circumsta ımstances tes | inces test, che t. The organiza | eck this box a ation qualifies | nd stop here. as a publicly | Explain in supported |
| b | 10%-facts-and-circumstances test—20 15 is 10% or more, and if the organization in Part VI how the organization meets the organization | 019. If the organ meets the facts and circ | nization did no cts-and-circun cumstances te | ot check a box nstances test, st. The organiz | on line 13, 1 check this box zation qualifies | 6a, 16b, or 17a x and stop her s as a publicly | a, and line re. Explain supported |
| 18 | Private foundation. If the organization constructions | did not check a | a box on line | 13, 16a, 16b, | 17a, or 17b, | check this bo | x and see |

Page 3

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II.)

| Sacti | on A. Public Support | arraor trio to | oto notog bon | 511, p.oaco oc | mpioto i ait | , | |
|---------|---|----------------|-----------------|----------------|------------------|-----------------|------------|
| | dar year (or fiscal year beginning in) | (a) 2016 | (b) 2017 | (c) 2018 | (d) 2019 | (e) 2020 | (f) Total |
| 1 | Gifts, grants, contributions, and membership fees | (a) 2010 | (b) 2017 | (6) 2016 | (u) 2019 | (e) 2020 | (I) Total |
| 2 | received. (Do not include any "unusual grants.") Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose | | | | | | |
| 3 | Gross receipts from activities that are not an unrelated trade or business under section 513 | | | | | | |
| 4 | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf | | | | | | |
| 5 | The value of services or facilities furnished by a governmental unit to the organization without charge | | | | | | |
| 6 7a | Total. Add lines 1 through 5 Amounts included on lines 1, 2, and 3 received from disqualified persons . | | | | | | |
| b | Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year | | | | | | |
| с 8 | Add lines 7a and 7b | | | | | | |
| Secti | on B. Total Support | | | | | | |
| Calen | dar year (or fiscal year beginning in) | (a) 2016 | (b) 2017 | (c) 2018 | (d) 2019 | (e) 2020 | (f) Total |
| 9 | Amounts from line 6 | | | | | | |
| 10a | Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources . | | | | | | |
| b | Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 | | | | | | |
| С | Add lines 10a and 10b | | | | | | |
| 11 | Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on | | | | | | |
| 12 | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) | | | | | | |
| 13 | Total support. (Add lines 9, 10c, 11, and 12.) | | | | | | |
| 14 | First 5 years. If the Form 990 is for the organization, check this box and stop her | • | | | • | ear as a sectio | . , . , |
| | on C. Computation of Public Suppor | | | - | - | | |
| 15 | Public support percentage for 2020 (line 8 | | | | | | % |
| 16 | Public support percentage from 2019 Sch | | | | | 16 | % |
| | on D. Computation of Investment Inc | | | | (0) | 1 | |
| 17 | Investment income percentage for 2020 (li | | | • | . , , | | <u>%</u> |
| 18 | Investment income percentage from 2019 | | | | | | % and line |
| 19a | 331/3% support tests – 2020. If the organization is not more than 331/3%, check this box a | | | | | | |
| b | 33 ¹ /3% support tests—2019. If the organiza | | _ | - | | - | _ |
| D | line 18 is not more than 331/3%, check this b | | | | | | |
| 20 | Private foundation. If the organization did | | _ | | - | | _ |

Page 4

Part IV **Supporting Organizations**

(Complete only if you checked a box in line 12 on Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

| CU | on A. All Supporting Organizations | | | |
|----|---|-----|-----|----|
| | | | Yes | No |
| 1 | Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain. | 1 | | |
| ^ | | | | |
| 2 | Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2). | 2 | | |
| 3a | Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer | _ | | |
| ou | lines 3b and 3c below. | 3a | | |
| b | Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination. | 3b | | |
| С | Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use. | | | |
| 4- | | 3с | | |
| 4a | Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below. | 4a | | |
| b | Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations. | 4b | | |
| С | Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) | | | |
| | purposes. | 4c | | |
| 5a | Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI , including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document). | 5a | | |
| b | Type I or Type II only. Was any added or substituted supported organization part of a class already | Ja | | |
| | designated in the organization's organizing document? | 5b | | |
| С | Substitutions only. Was the substitution the result of an event beyond the organization's control? | 5c | | |
| 6 | Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If "Yes," provide detail in Part VI.</i> | 6 | | |
| 7 | Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor | 0 | | |
| | (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ). | 7 | | |
| 8 | Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? | | | |
| • | If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ). | 8 | | |
| 9a | Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI . | 9a | | |
| b | Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI . | 9b | | |
| С | Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit | ฮม | | |
| Ü | from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI. | 9с | | |
| 0a | Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated | | | |
| | supporting organizations)? If "Yes," answer line 10b below. | 10a | | |
| b | Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.) | 10b | | |

| Part | V Supporting Organizations (continued) | | | |
|---------|--|---------|--------|-------|
| | | | Yes | No |
| 11 | Has the organization accepted a gift or contribution from any of the following persons? | | | |
| а | A person who directly or indirectly controls, either alone or together with persons described in lines 11b and | | | |
| | 11c below, the governing body of a supported organization? | 11a | | |
| | A family member of a person described in line 11a above? | 11b | | |
| С | A 35% controlled entity of a person described in line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, provide | | | |
| 01 | detail in Part VI. | 11c | | |
| Section | on B. Type I Supporting Organizations | | V | NI - |
| | | | Yes | No |
| 1 | Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or | | | |
| | more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers, directors, or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) | | | |
| | effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported | | | |
| | organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the | | | |
| | supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year. | 1 | | |
| 2 | Did the organization operate for the benefit of any supported organization other than the supported | | | |
| | organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part | | | |
| | VI how providing such benefit carried out the purposes of the supported organization(s) that operated, | | | |
| | supervised, or controlled the supporting organization. | 2 | | |
| Section | on C. Type II Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors | | | |
| | or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control | | | |
| | or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s). | 4 | | |
| Section | on D. All Type III Supporting Organizations | 1 | | |
| Section | on b. All Type III Supporting Organizations | | Yes | No |
| 1 | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the | | 103 | 140 |
| • | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax | | | |
| | year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the | | | |
| | organization's governing documents in effect on the date of notification, to the extent not previously provided? | 1 | | |
| 2 | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported | | | |
| | organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how | | | |
| | the organization maintained a close and continuous working relationship with the supported organization(s). | 2 | | |
| 3 | By reason of the relationship described in line 2, above, did the organization's supported organizations have | | | |
| | a significant voice in the organization's investment policies and in directing the use of the organization's | | | |
| | income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's | | | |
| O ! | supported organizations played in this regard. | 3 | | |
| | on E. Type III Functionally Integrated Supporting Organizations | | . 4.5 | - 1 |
| 1 | Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see i The organization satisfied the Activities Test. Complete line 2 below. | nstru | ctions | S). |
| a b | The organization is the parent of each of its supported organizations. <i>Complete line 3 below.</i> | | | |
| C | The organization is the parent of each of its supported organizations. <i>Complete line 3 below.</i> The organization supported a governmental entity. <i>Describe in Part VI how you supported a governmental entity</i> . | (see in | struct | ions) |
| 2 | Activities Test. <i>Answer lines 2a and 2b below.</i> | 300 111 | Yes | |
| | Did substantially all of the organization's activities during the tax year directly further the exempt purposes of | | | 110 |
| а | the supported organization(s) to which the organization was responsive? <i>If "Yes," then in Part VI identify</i> | | | |
| | those supported organizations and explain how these activities directly furthered their exempt purposes, | | | |
| | how the organization was responsive to those supported organizations, and how the organization determined | | | |
| | that these activities constituted substantially all of its activities. | 2a | | |
| b | Did the activities described in line 2a, above, constitute activities that, but for the organization's involvement, | | | |
| | one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in | | | |
| | Part VI the reasons for the organization's position that its supported organization(s) would have engaged in | | | |
| | these activities but for the organization's involvement. | 2b | | |
| 3 | Parent of Supported Organizations. <i>Answer lines 3a and 3b below.</i> | | | |
| а | Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or | | | |
| | trustees of each of the supported organizations? <i>If "Yes" or "No," provide details in Part VI.</i> | 3a | | |
| b | Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If "Yes." describe in Part VI the role played by the organization in this regard. | 3h | | |

| Part | V Type III Non-Functionally Integrated 509(a)(3) Supporting Org | jani | zations | |
|------|--|--------|---------------------------|-----------------------------|
| 1 | Check here if the organization satisfied the Integral Part Test as a qualifying instructions. All other Type III non-functionally integrated supporting organ | | | |
| Sect | ion A—Adjusted Net Income | | (A) Prior Year | (B) Current Year (optional) |
| 1 | Net short-term capital gain | 1 | | |
| 2 | Recoveries of prior-year distributions | 2 | | |
| 3 | Other gross income (see instructions) | 3 | | |
| 4 | Add lines 1 through 3. | 4 | | |
| 5 | Depreciation and depletion | 5 | | |
| 6 | Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions) | 6 | | |
| 7 | Other expenses (see instructions) | 7 | | |
| 8 | Adjusted Net Income (subtract lines 5, 6, and 7 from line 4) | 8 | | |
| Sect | ion B-Minimum Asset Amount | | (A) Prior Year | (B) Current Year (optional) |
| 1 | Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year): | | | |
| а | Average monthly value of securities | 1a | | |
| b | Average monthly cash balances | 1b | | |
| С | Fair market value of other non-exempt-use assets | 1c | | |
| d | Total (add lines 1a, 1b, and 1c) | 1d | | |
| е | Discount claimed for blockage or other factors (explain in detail in Part VI): | | | |
| 2 | Acquisition indebtedness applicable to non-exempt-use assets | 2 | | |
| 3 | Subtract line 2 from line 1d. | 3 | | |
| 4 | Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount, see instructions). | 4 | | |
| 5 | Net value of non-exempt-use assets (subtract line 4 from line 3) | 5 | | |
| 6 | Multiply line 5 by 0.035. | 6 | | |
| 7 | Recoveries of prior-year distributions | 7 | | |
| 8 | Minimum Asset Amount (add line 7 to line 6) | 8 | | |
| Sect | ion C—Distributable Amount | | | Current Year |
| 1 | Adjusted net income for prior year (from Section A, line 8, column A) | 1 | | |
| 2 | Enter 0.85 of line 1. | 2 | | |
| 3 | Minimum asset amount for prior year (from Section B, line 8, column A) | 3 | | |
| 4 | Enter greater of line 2 or line 3. | 4 | | |
| 5 | Income tax imposed in prior year | 5 | | |
| 6 | Distributable Amount. Subtract line 5 from line 4, unless subject to | 6 | | |
| 7 | emergency temporary reduction (see instructions). Check here if the current year is the organization's first as a non-functional content. | _ | ntograted Type III august | ting organization |
| , | (see instructions). | aliy l | megrated Type III Suppor | ung organization |

Schedule A (Form 990 or 990-EZ) 2020

| Part | V Type III Non-Functionally Integrated 509(a)(3 | S) Supporting Organi | zations (continue | ed) | |
|------|---|---------------------------------|---------------------------------------|-----|---|
| Sect | ion D-Distributions | | | | Current Year |
| 1 | Amounts paid to supported organizations to accomplish | exempt purposes | | 1 | |
| 2 | Amounts paid to perform activity that directly furthers exe | empt purposes of suppo | rted | | |
| | organizations, in excess of income from activity | | | 2 | |
| 3 | Administrative expenses paid to accomplish exempt purp | oses of supported orga | nizations | 3 | |
| 4 | Amounts paid to acquire exempt-use assets | | | 4 | |
| 5 | Qualified set-aside amounts (prior IRS approval required- | -provide details in Part | VI) | 5 | |
| 6 | Other distributions (describe in Part VI). See instructions. | | | 6 | |
| 7 | Total annual distributions. Add lines 1 through 6. | | | 7 | |
| 8 | Distributions to attentive supported organizations to whic | h the organization is res | ponsive | | |
| | (provide details in Part VI). See instructions. | | | 8 | |
| 9 | Distributable amount for 2020 from Section C, line 6 | | | 9 | |
| 10 | Line 8 amount divided by line 9 amount | | | 10 | |
| Sect | ion E—Distribution Allocations (see instructions) | (i) Excess Distributions | (ii) Underdistribution Pre-2020 | าร | (iii) Distributable Amount for 2020 |
| 1 | Distributable amount for 2020 from Section C, line 6 | | | | |
| 2 | Underdistributions, if any, for years prior to 2020 | | | | |
| | (reasonable cause required—explain in Part VI). See | | | - 1 | |
| | instructions. | | | - 1 | |
| 3 | Excess distributions carryover, if any, to 2020 | | | | |
| а | From 2015 | | | | |
| b | From 2016 | | | | |
| С | From 2017 | | | | |
| d | From 2018 | | | | |
| е | From 2019 | | | | |
| f | Total of lines 3a through 3e | | | | |
| g | Applied to underdistributions of prior years | | | | |
| h | Applied to 2020 distributable amount | | | | |
| i | Carryover from 2015 not applied (see instructions) | | | | |
| j | Remainder. Subtract lines 3g, 3h, and 3i from line 3f. | | | | |
| 4 | Distributions for 2020 from | | | | |
| | Section D, line 7: \$ | | | | |
| а | Applied to underdistributions of prior years | | | | |
| b | Applied to 2020 distributable amount | | | | |
| С | Remainder. Subtract lines 4a and 4b from line 4. | | | | |
| 5 | Remaining underdistributions for years prior to 2020, if | | | | |
| | any. Subtract lines 3g and 4a from line 2. For result | | | - 1 | |
| | greater than zero, explain in Part VI. See instructions. | | | | |
| 6 | Remaining underdistributions for 2020. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI. See instructions. | | | | |
| 7 | Excess distributions carryover to 2021. Add lines 3j and 4c. | | | | |
| 8 | Breakdown of line 7: | | | | |
| а | Excess from 2016 | | | | |
| b | Excess from 2017 | | | | |
| С | Excess from 2018 | | | | |
| d | Excess from 2019 | | | | |
| е | Excess from 2020 | | | | |

Schedule A (Form 990 or 990-EZ) 2020

Part VI

Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

| Return Reference - Identifier | | Explanation | | | | | | | | | |
|-------------------------------|-------------------|-------------|----------|----------|----------|----------|-----------|--|--|--|--|
| SCHEDULE A, PART II, | Description | (a) 2016 | (b) 2017 | (c) 2018 | (d) 2019 | (e) 2020 | (f) Total | | | | |
| LINE 10 - OTHER INCOME | MISCELLANE OUS | | | | | 62,322 | 62,322 | | | | |
| | Total | 0 | 0 | 0 | 0 | 62,322 | 62,322 | | | | |

SCHEDULE D (Form 990)

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a. or 12b. OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

► Attach to Form 990. ▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Name of the organization Employer identification number EASTER SEALS SERVING DC/MD/VA, INC. 53-0212296 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts 1 Total number at end of year 2 Aggregate value of contributions to (during year) . 3 Aggregate value of grants from (during year) . . 4 Aggregate value at end of year 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ Yes ☐ No Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose ☐ Yes ☐ No Part II **Conservation Easements.** Complete if the organization answered "Yes" on Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of land for public use (for example, recreation or education) Preservation of a historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. Held at the End of the Tax Year 2a 2b Number of conservation easements on a certified historic structure included in (a) 2c Number of conservation easements included in (c) acquired after 7/25/06, and not on a 2d Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the 3 tax year ► Number of states where property subject to conservation easement is located ▶ Does the organization have a written policy regarding the periodic monitoring, inspection, handling of 6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year 7 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Part III Complete if the organization answered "Yes" on Form 990, Part IV, line 8. If the organization elected, as permitted under FASB ASC 958, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide in Part XIII the text of the footnote to its financial statements that describes these items. If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items: Assets included in Form 990, Part X

Schedule D (Form 990) 2020 Page **2**

| Part | Organizations Maintaining | Collections of A | rt Historical T | reasures or O | ther Similar Ass | ets (continued) |
|------|--|---------------------------|----------------------|---------------------|--------------------------|---------------------|
| 3 | Using the organization's acquisition, a collection items (check all that apply): | accession, and oth | | | | |
| а | ☐ Public exhibition | | d 🗌 Loan | or exchange prog | ram | |
| b | ☐ Scholarly research | | e 🗌 Other | | | |
| С | ☐ Preservation for future generations | | | | | |
| 4 | Provide a description of the organizat XIII. | tion's collections a | nd explain how the | hey further the org | ganization's exem | ot purpose in Part |
| 5 | During the year, did the organization assets to be sold to raise funds rather | | | | • | □ Yes □ No |
| Part | | | ' | | | <u> </u> |
| · | Complete if the organization 990, Part X, line 21. | | on Form 990, F | Part IV, line 9, or | reported an amo | ount on Form |
| 1a | Is the organization an agent, trustee, included on Form 990, Part X? | | - | | | ☐ Yes ☐ No |
| b | If "Yes," explain the arrangement in Pa | art XIII and complet | te the following ta | able: | | |
| | | | | | Am | nount |
| С | Beginning balance | | | 10 | c | |
| d | Additions during the year | | | 10 | d | |
| е | Distributions during the year | | | 16 | 9 | |
| f | Ending balance | | | 11 | f | |
| 2a | Did the organization include an amour | nt on Form 990, Pa | rt X, line 21, for e | scrow or custodia | al account liability? | ☐ Yes ☐ No |
| b | If "Yes," explain the arrangement in Pa | art XIII. Check here | if the explanation | n has been provid | ed on Part XIII . | 🗆 |
| Par | t V Endowment Funds. | | | | | |
| | Complete if the organization | answered "Yes" | on Form 990, F | Part IV, line 10. | | |
| | | (a) Current year | (b) Prior year | (c) Two years back | (d) Three years back | (e) Four years back |
| 1a | Beginning of year balance | 168,374 | 168,374 | 168,374 | 168,374 | 168,374 |
| b | Contributions | | | | | |
| С | Net investment earnings, gains, and losses | 24,556 | 8,533 | 123 | 3,192 | 2,600 |
| d | Grants or scholarships | | | | | |
| е | Other expenditures for facilities and programs | 24,556 | 8,533 | 123 | 3,192 | 2,600 |
| f | Administrative expenses | | | | | |
| g | End of year balance | 168,374 | 168,374 | 168,374 | 168,374 | 168,374 |
| 2 | Provide the estimated percentage of t | he current year end | d balance (line 1g | , column (a)) held | as: | |
| а | Board designated or quasi-endowmer | nt ▶ 0.00 | % | | | |
| b | Permanent endowment ► 100. | 00 % | | | | |
| С | Term endowment ► 0.00 % | | | | | |
| | The percentages on lines 2a, 2b, and | 2c should equal 10 | 0%. | | | |
| 3a | Are there endowment funds not in the | e possession of the | organization that | at are held and ac | dministered for the | |
| | organization by: | | | | | Yes No |
| | (i) Unrelated organizations | | | | | 3a(i) 🗸 |
| | (ii) Related organizations | | | | | 3a(ii) ✓ |
| b | If "Yes" on line 3a(ii), are the related or | rganizations listed | as required on So | chedule R? | | 3b |
| 4 | Describe in Part XIII the intended uses | of the organization | n's endowment fu | unds. | | |
| Part | | | | | | |
| | Complete if the organization | answered "Yes" | on Form 990, F | Part IV, line 11a. | See Form 990, F | Part X, line 10. |
| | Description of property | (a) Cost or oth (investme | | | Accumulated lepreciation | (d) Book value |
| 1a | Land | | | 1,264,789 | | 1,264,789 |
| b | Buildings | | | 32,273,825 | 11,105,949 | 21,167,876 |
| c | Leasehold improvements | | | - ,=: -,0 | , | = 1, 131, 3110 |
| d | Equipment | - | | 2,419,117 | 1,570,486 | 848,631 |
| e | Other | | | 403,659 | 402,324 | 1,335 |
| | Add lines 1a through 1e. (Column (d) n | | 0. Part X. column | | | 23.282.631 |

Schedule D (Form 990) 2020

Schedule D (Form 990) 2020 Page **3**

| Part VII | Investments – Other Securities. | 000 D. I.IV. I'. | | 000 D. IV II. 40 |
|----------------|--|-------------------------|-------------------|--|
| | Complete if the organization answered "Yes" on For | | | |
| | (a) Description of security or category (including name of security) | (b) Book value | | nod of valuation: -of-year market value |
| (1) Financial | l derivatives | | | |
| . , | neld equity interests | | | |
| (3) Other | | | | |
| (A) | | | | |
| (B) | | | | |
| (C) | | | | |
| (D) | | | | |
| (E) | | | | |
| (F) | | | | |
| (G) (H) | | | | |
| | mn (b) must equal Form 990, Part X, col. (B) line 12.) . ▶ | | | |
| Part VIII | Investments – Program Related. | | | |
| | Complete if the organization answered "Yes" on For | m 990. Part IV. lin | e 11c. See Form | 990. Part X. line 13. |
| | (a) Description of investment | (b) Book value | | nod of valuation: |
| | (L) Description of infocutions | (2) 2001. Value | (., | of-year market value |
| (1) | | | | |
| (2) | | | | |
| (3) | | | | |
| (4) | | | | |
| (5) | | | | |
| (6) | | | | |
| (7) | | | | |
| (8) | | | | |
| (9) | | | | |
| | mn (b) must equal Form 990, Part X, col. (B) line 13.) . | | | |
| Part IX | Other Assets. | | | |
| | Complete if the organization answered "Yes" on For | m 990, Part IV, lin | e 11d. See Form | |
| | (a) Description | | | (b) Book value |
| (1) | | | | |
| (2) | | | | |
| (3) | | | | |
| (4) (5) | | | | |
| (6) | | | | |
| (7) | | | | |
| (8) | | | | |
| (9) | | | | |
| | mn (b) must equal Form 990, Part X, col. (B) line 15.) | | | |
| Part X | Other Liabilities. | | - | |
| | Complete if the organization answered "Yes" on For | m 990, Part IV, lin | e 11e or 11f. See | Form 990, Part X, |
| | line 25. | | | |
| 1. | (a) Description of liability | | | (b) Book value |
| (1) Federal in | | | | |
| (2) INTERE | ST RATE SWAP OBLIGATION | | | 379,123 |
| (3) DEFERF | RED RENT | | | 188,561 |
| (4) | | | | |
| (5) | | | | |
| (6) | | | | |
| (7) | | | | |
| (8) | | | | |
| (9) | | | | |
| | mn (b) must equal Form 990, Part X, col. (B) line 25.) | | | 567,684 |
| | r uncertain tax positions. In Part XIII, provide the text of the footno s liability for uncertain tax positions under FASB ASC 740. Check | | | |

Schedule D (Form 990) 2020 Page **4**

| Part | | | | Return | l. |
|-----------|---|------------|-------------------------|----------|------------------------|
| | Complete if the organization answered "Yes" on Form 990, I | | V, line 12a. | | |
| 1 | Total revenue, gains, and other support per audited financial statements | | | 1 | 24,537,758 |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12: | | 1 | | |
| а | Net unrealized gains (losses) on investments | 2a | 1,011,632 | | |
| b | Donated services and use of facilities | 2b | | | |
| С | Recoveries of prior year grants | 2c | | | |
| d | Other (Describe in Part XIII.) | 2 d | 226,900 | | |
| е | Add lines 2a through 2d | | | 2e | 1,238,532 |
| 3 | Subtract line 2e from line 1 | | | 3 | 23,299,226 |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1: | | | | |
| a | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | | | |
| b | Other (Describe in Part XIII.) | 4b | 0 | | |
| c | Add lines 4a and 4b | | | 4c | 0 |
| 5 Dord | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line | | | 5 Dot: | 23,299,226 |
| Part | | | | er Hetu | ırn. |
| | Complete if the organization answered "Yes" on Form 990, I Total expenses and losses per audited financial statements | Parti | v, iirie 12a. | 4 | 00.047.407 |
| 1 | · · · · · · · · · · · · · · · · · · · | | | 1 | 22,217,187 |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25: Donated services and use of facilities | 20 | 1 | | |
| a | | 2a 2b | | - | |
| b | Prior year adjustments | | | - | |
| ۲ C | Other losses | 2c 2d | 0 | - | |
| d | , | | | 20 | 0 |
| е 3 | Add lines 2a through 2d | | | 2e 3 | 22 247 197 |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | | | | 22,217,187 |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | | | |
| a b | Other (Describe in Part XIII.) | 4b | 0 | - | |
| C | Add lines 4a and 4b | | | 4c | 0 |
| 5 | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line | | | 5 | 22,217,187 |
| Part | | | | | 22,217,107 |
| | e the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and | d 4; Pa | art IV, lines 1b and 2b | ; Part V | , line 4; Part X, line |
| | t XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part | | | | |
| SEE S | TATEMENT | | | | |
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Part XIII

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

| Return Reference - Identifier | Explanation | |
|---|----------------------------|------------|
| SCHEDULE D, PART XI, LINE 2(D) - OTHER REVENUES IN | (a) Description | (b) Amount |
| AUDITED FINANCIAL STATEMENTS NOT IN FORM | GAIN ON INTEREST RATE SWAP | 226,900 |
| 990 | | |

Part XIII

Supplemental Information. Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

| Return Reference - Identifier | Explanation |
|---|---|
| SCHEDULE D, PART V, LINE 4 - INTENDED USES OF ENDOWMENT FUNDS | EASTER SEALS HAS ADOPTED INVESTMENT AND SPENDING POLICIES FOR THE ENDOWMENT ASSETS THAT ATTEMPT TO PROVIDE A PREDICTABLE STREAM OF FUNDING TO PROGRAMS SUPPORTED BY ITS ENDOWMENTS AND TO REDUCE THE LIKLIHOOD OF REAL PRINCIPAL EROSION DUE TO PORTFOLIO VOLATILITY. THE GOALS OF THE INVESTMENT POLICY IS TO MAXIMIZE RETURN ON EXCESS CASH RESERVES BY: 1) PROVIDING FOR GROWTH IN REAL VALUE, AND 2) PROVIDING FOR TEMPORARY OR LONGER-TERM OPERATING AND/OR CAPITAL NEEDS. |
| SCHEDULE D, PART X, LINE 2 - FIN 48 (ASC 740) FOOTNOTE | THE ORGANIZATION EVALUATES UNCERTAINTY IN INCOME TAX POSITIONS BASED ON A MORE LIKELY THAN NOT RECOGNITION STANDARD. IF THAT THRESHOLD IS MET, THE TAX POSITION IS THEN MEASURED AT THE LARGEST AMOUNT THAT IS GREATER THAN 50% LIKELY OF BEING REALIZED UPON ULTIMATE SETTLEMENT. AS OF AUGUST 31, 2021 AND 2020, THERE ARE NO ACCRUALS FOR UNCERTAIN TAX POSITIONS. IF APPLICABLE, THE ORGANIZATION RECORDS INTEREST AND PENALTIES AS A COMPONENT OF INCOME TAX EXPENSE. TAX YEARS FROM 2018 THROUGH THE CURRENT YEAR REMAIN OPEN FOR EXAMINATION BY TAX AUTHORITIES. |

SCHEDULE G (Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

► Attach to Form 990 or Form 990-EZ.

Department of the Treasury Internal Revenue Service ▶ Go to www.irs.gov/Form990 for instructions and the latest information. Name of the organization

OMB No. 1545-0047

| Name o | of the organization | | | | | Employer identific | cation number |
|--------|--|-------------------|---------------|---|-----------------------------------|--|---|
| EAST | ER SEALS SERVING DC/MD/VA, INC |) . | | | | 53- | 0212296 |
| Par | Fundraising Activities. Form 990-EZ filers are n | | | | vered "Yes" on Fo | orm 990, Part IV, | line 17. |
| 1 | Indicate whether the organizatio | n raised funds t | hrough any | of the follo | owing activities. Ch | eck all that apply. | |
| а | ☐ Mail solicitations | | e [| | on of non-governm | | |
| b | ☐ Internet and email solicitation | าร | f | | on of government of | - | |
| C | Phone solicitations | | g | | undraising events | , | |
| d | ☐ In-person solicitations | | 3 - | | J | | |
| 2a | Did the organization have a writ | ten or oral agre | ement with | any individ | lual (including office | ers directors trust | .668 |
| | or key employees listed in Form | | | | | | |
| b | If "Yes," list the 10 highest paid | , | • | | • | • | |
| - | compensated at least \$5,000 by | | | a. a | arouaine to agroomic | | |
| | , | o o | | | | | |
| | | | (iii) Did to | -1 | | (v) Amount paid to | 6-13 A |
| | (i) Name and address of individual or entity (fundraiser) | (ii) Activity | custody c | draiser have or control of outions? | (iv) Gross receipts from activity | (or retained by) fundraiser listed in col. (i) | (vi) Amount paid to (or retained by) organization |
| | | | Yes | No | | | |
| 1 | | | | | | | |
| 2 | | | | | | | |
| 3 | | | | | | | |
| 4 | | | | | | | |
| 5 | | | | | | | |
| 6 | | | | | | | |
| 7 | | | | | | | |
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| 8 | | | | | | | |
| 9 | | | | | | | |
| 10 | | | | | | | |
| Total | | I | | | | | |
| Total | List all states in which the area | nization in regio | | oncod to c | aliait aantributiana | or has been notifi | ad it is avament from |
| 3 | List all states in which the orga registration or licensing. | nization is regis | stered or lic | ensea to s | olicit contributions | or has been noun | ea it is exempt from |
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Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

| | | gross receipts greater tha | 11 \$5,000. | | | |
|-----------------|----------|---|--|--|---------------------------|--|
| | | | (a) Event #1 | (b) Event #2 | (c) Other events | (d) Total events |
| | | | BRITE STARS | ADVOCACY DINNER | 1 | (add col. (a) through col. (c)) |
| a) | | | (event type) | (event type) | (total number) | |
| Revenue | 1 | Gross receipts | 279,559 | 482,066 | 31,760 | 793,385 |
| ш | 2 | Less: Contributions | 279,559 | 482,066 | 31,760 | 793,385 |
| | 3 | Gross income (line 1 minus | ., | 7,111 | | |
| | | line 2) | 0 | 0 | 0 | 0 |
| | | | | | | |
| | 4 | Cash prizes | | | | 0 |
| | - | Nanagah muinas | | | | 0 |
| | 5 | Noncash prizes | | | | 0 |
| enses | 6 | Rent/facility costs | | 62,920 | | 62,920 |
| Direct Expenses | 7 | Food and beverages | | 22,735 | | 22,735 |
| Direc | 8 | Entertainment | 542 | 3,019 | | 3,561 |
| | 9 | Other direct expenses . | 10,593 | 17,539 | 131 | 28,263 |
| | | | | | | |
| | 10 11 | Direct expense summary. Ad Net income summary. Subtra | | | | 117,479 (117,479) |
| Pa | rt II | | | | | |
| . ~ | | \$15,000 on Form 990-E2 | | | 500, 1 dit iv, iiio 10, 1 | or reported more than |
| Ф | | | (a) Dings | (b) Pull tabs/instant | (a) Other gemine | (d) Total gaming (add |
| Revenue | | | (a) Bingo | bingo/progressive bingo | (c) Other gaming | col. (a) through col. (c)) |
| 3eve | | | | | | |
| _ | 1 | Gross revenue | | | | |
| ses | 2 | Cash prizes | | | | |
| Direct Expenses | 3 | Noncash prizes | | | | |
| Direct | 4 | Rent/facility costs | | | | |
| | 5 | Other direct expenses . | | | | |
| | 6 | Volunteer labor | ☐ Yes %☐ No | ☐ Yes %☐ No | ☐ Yes % ☐ No | |
| | 7 | Direct expense summary. Ad | ld lines 2 through 5 in c | olumn (d) | | |
| | 8 | Net gaming income summary | y. Subtract line 7 from li | ne 1, column (d) | | |
| | | | | | | |
| 9 | E | Enter the state(s) in which the order the order to come the organization licensed to co | ganization conducts ga | ming activities: | | |
| | a | s the organization licensed to co | onduct gaming activities | s in each of these states | 3? | |
| | b l | f "No," explain: | | | | |
| | - | | | | | |
| 10 | a √ | Were any of the organization's g | | | ated during the tax year | ? . |
| | | f "Yes," explain: | | | | |
| | _ | | | | | |
| | | | | | | |

| Scheau | ile G (Form 990 or 990-EZ) 2020 | | Page 3 |
|--------|--|-------|--------|
| 11 | Does the organization conduct gaming activities with nonmembers? | ☐ Yes | ☐ No |
| 12 | Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed to administer charitable gaming? | ☐ Yes | ☐ No |
| 13 | Indicate the percentage of gaming activity conducted in: | | |
| а | The organization's facility | | % |
| b | An outside facility | | % |
| 14 | Enter the name and address of the person who prepares the organization's gaming/special events books and records: | | |
| | Name ► | | |
| | Address► | | |
| 15a | Does the organization have a contract with a third party from whom the organization receives gaming | □Yes | □No |
| b | revenue? | □ res | |
| D | amount of gaming revenue retained by the third party ► \$ | | |
| С | If "Yes," enter name and address of the third party: | | |
| | Name ► | | |
| | Address► | | |
| 16 | Gaming manager information: | | |
| | Name ► | | |
| | Gaming manager compensation ▶ \$ | | |
| | Description of services provided ▶ | | |
| | □ Director/officer □ Employee □ Independent contractor | | |
| 17 | Mandatory distributions: | | |
| а | Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license? | ☐ Yes | ☐ No |
| b | Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ▶ \$ | | |
| Part | Supplemental Information. Provide the explanations required by Part I, line 2b, columns of Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any addition See instructions. | | |
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Schedule G (Form 990 or 990-EZ) 2020

SCHEDULE J (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 2020

Open to Public Inspection

EASTER SEALS SERVING DC/MD/VA, INC.

Employer identification number 53-0212296

| Part | Questions Regarding Compensation | | | |
|------|--|-----|----------|----|
| | | | Yes | No |
| 1a | Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. | | | |
| | ☐ First-class or charter travel ☐ Housing allowance or residence for personal use | | | |
| | ☐ Travel for companions ☐ Payments for business use of personal residence | | | |
| | ☐ Tax indemnification and gross-up payments ☐ Health or social club dues or initiation fees | | | |
| | ☐ Discretionary spending account ☐ Personal services (such as maid, chauffeur, chef) | | | |
| | | | | |
| b | If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to | | | |
| | explain | 1b | | |
| 2 | Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a? | | | |
| | | | | |
| 3 | Indicate which, if any, of the following the organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III. | | | |
| | ☐ Compensation committee ☐ Written employment contract | | | |
| | ☐ Independent compensation consultant ☐ Compensation survey or study | | | |
| | ☐ Form 990 of other organizations | | | |
| 4 | During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization: | | | |
| а | Receive a severance payment or change-of-control payment? | 4a | | ~ |
| b | Participate in or receive payment from a supplemental nonqualified retirement plan? | 4b | | ~ |
| С | Participate in or receive payment from an equity-based compensation arrangement? | 4c | | ~ |
| | If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. | | | |
| | Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5–9. | | | |
| 5 | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any | | | |
| • | compensation contingent on the revenues of: | | | |
| а | The organization? | 5a | | ~ |
| b | Any related organization? | 5b | | V |
| | If "Yes" on line 5a or 5b, describe in Part III. | 0.0 | | |
| • | For paragraphic and Form 000 Port VII Coption A line to did the constitution of the co | | | |
| 6 | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of: | | | |
| а | The organization? | 6a | | ~ |
| b | Any related organization? | 6b | | ~ |
| | If "Yes" on line 6a or 6b, describe in Part III. | | | |
| 7 | For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed | | | |
| • | payments not described on lines 5 and 6? If "Yes," describe in Part III | 7 | | ~ |
| 8 | Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject | | <u> </u> | |
| J | to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe | | | |
| | in Part III | 8 | | ~ |
| | | 8 | | |
| 9 | If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in | | | |
| 9 | Regulations section 53 4958-6(c)? | | | |

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Schedule J (Form 990) 2020 Page 2

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| | | | W-2 and/or 1099-MIS | | (C) Retirement and | (D) Nontaxable | (E) Total of columns | (F) Compensation |
|---------------------------------|------|--------------------------|-------------------------------------|---|--------------------------------|----------------|----------------------|--|
| (A) Name and Title | | (i) Base compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | other deferred compensation | benefits | (B)(i)–(D) | in column (B) reported as deferred on prior Form 990 |
| JONATHAN HOROWITCH | (i) | 277,892 | 95,000 | 0 | 19,439 | 13,747 | 406,078 | С |
| 1 PRESIDENT & CEO | (ii) | 0 | 0 | 0 | 0 | 0 | 0 | C |
| CAROL WATSON | (i) | 176,742 | 32,500 | 0 | 4,185 | 10,504 | 223,931 | C |
| 2 SVP, PROGRAMS | (ii) | 0 | 0 | 0 | 0 | 0 | 0 | C |
| ANNEKE VANDENBROEK | (i) | 155,433 | 7,500 | 0 | 4,663 | 10,909 | 178,505 | C |
| ${f 3}$ SVP AND DIRECTOR, COHEN | (ii) | 0 | 0 | 0 | 0 | 0 | 0 | С |
| LARRY BRAM | (i) | 170,518 | 17,500 | 0 | 5,116 | 11,452 | 204,586 | C |
| 4 SVP, INNOVATION & PROGRAMS | (ii) | 0 | 0 | 0 | 0 | 0 | 0 | С |
| DAVID MUIR | (i) | 139,776 | 1,250 | 0 | 4,230 | 16,447 | 161,703 | C |
| 5 VP, VETERAN STAFFING NETWORK | (ii) | 0 | 0 | 0 | 0 | 0 | 0 | C |
| | (i) | | | | | | | |
| 6 | (ii) | | | | | | | |
| | (i) | | | | | | | |
| 7 | (ii) | | | | | | | |
| | (i) | | | | | | | |
| 8 | (ii) | | | | | | | |
| | (i) | | | | | | | |
| 9 | (ii) | | | | | | | |
| | (i) | | | | | | | |
| 10 | (ii) | | | | | | | |
| | (i) | | | | | | | |
| 11 | (ii) | | | | | | | |
| | (i) | | | | | | | |
| 12 | (ii) | | | | | | | |
| | (i) | | | | | | | |
| 13 | (ii) | | | | | | | |
| - | (i) | | | | | | | |
| 14 | (ii) | | | | | | | |
| | (i) | | | | | | | |
| 15 | (ii) | | | | | | | |
| | (i) | | | | | | | |
| 16 | (ii) | | | | | | | |

Schedule J (Form 990) 2020

SCHEDULE K (Form 990)

Department of the Treasury

Internal Revenue Service

Supplemental Information on Tax-Exempt Bonds

OMB No. 1545-0047

► Complete if the organization answered "Yes" on Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Part VI.

► Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

Name of the organization **Employer identification number** EASTER SEALS SERVING DC/MD/VA. INC. 53-0212296 **Bond Issues** (i) Pooled financing (b) Issuer EIN (c) CUSIP # (d) Date issued (g) Defeased (a) Issuer name (e) Issue price (f) Description of purpose behalf of issuer MARYLAND ECONOMIC DEVELOPMENT REFINANCE EXISTING L/C VRBD 52-1376562 574205FR6 06/21/2016 5.935.000 Yes No Yes No Yes No **CORPORATION (MEDCO)** ~ CITY FALLS CHURCH ECONOMIC **BUILDING EXPANSION AND** 54-6001271 06/11/2013 3.008.000 **DEVELOPMENT AUTHORITY IMPROVEMENTS** V ~ C D Part II **Proceeds** C D Α В 0 0 3 5.935.000 3.008.000 5 7 554.288 157.500 8 9 10 5.380.712 2.850.500 11 12 13 2007 2014 Yes Nο Yes Nο Yes Nο Yes No Were the bonds issued as part of a refunding issue of tax-exempt bonds (or, if issued prior to 2018, a current refunding issue)? Were the bonds issued as part of a refunding issue of taxable bonds (or, if 16 17 Does the organization maintain adequate books and records to support the V final allocation of proceeds?

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Cat. No. 50193E

Schedule K (Form 990) 2020

Schedule K (Form 990) 2020

| Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization, or a state or local government . | Part | III Private Business Use | | | | | | | | |
|---|------|--|-----|--------|-----|----------|-----|----|-----|----------|
| which owned property financed by tax-exempt bonds? | | | | A | | В | (| | |) |
| 2 Are there any lease arrangements that may result in private business use of bond-financed property? 3a Are there any management or service contracts that may result in private business use of bond-financed property? b if "Yes" to line 3d, obest the organization routinely engage bond coursel or other outside coursel to review any management or service contracts relating to the financed property? c Are there any research agreements that may result in private business use of bond-financed property? d if "Yes" to line 3d, obest nerganization routinely engage bond coursel or other outside coursel to review any research agreements relating to the financed property? 4 Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government. 5 Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization, or a state or local government. 6 Total of lines 4 and 5 7 Does the bond issue meet the private security or payment test? 8 Has there bean a sale or disposition of any of the bond-financed property to a nongovernmental preson other than a 501(c)(3) organization ince the bond sive ei issued? b if "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections 1.141-12 and 1.145-2? 9 Has the organization established written procedures to ensure that all nonqualified bonds of the issue are remediated in accordance with the requirements under Regulations sections 1.141-12 and 1.145-2? Part IV Arbitrage 1 Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate? 2 If "No" to line 1, did the following apply? a Rebate not due yer? 4 Yes No Pes No Pestate due? 6 If "Yes" to line 2c, provide in Part VI the date the rebate computation was performed | 1 | | Yes | No | Yes | No | Yes | No | Yes | No |
| bond-financed property? 3a Are there any management or service contracts that may result in private business use of bond-financed property? b If "Yes" to line 3a, does the organization routinely engage bond coursed or other outside coursel to review any management or service contracts relating to the financed property? c Are there any research agreements that may result in private business use of bond-financed property? d If "Yes" to line 3a, does the organization routinely engage bond coursel or other outside coursel to review any management or service or the document or other outside coursel to review any research agreements relating to the financed property? 4 Enter the percentage of financed property used in a private business use by entities other than a section 501(6)G) organization or a state or local government. 5 Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(6)G) organization or a state or local government. 6 Total of lines 4 and 5 7 Does the bond issue meet the private security or payment test? 8a Has there been a sale or disposition of any of the bond-financed property to a negovernmental pasen, other than a 501(6)S organization since the bonds were issued? b If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections 1.141-12 and 1.145-2? 9 Has the organization established written procedures to ensure that all nonqualified bonds of the issue are remediated in accordance with the requirements under Regulations sections 1.141-12 and 1.145-2? Part IV Arbitrage 1 Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate? 2 If "No" to line 1, did the following apply? a Rebate not due yet? 5 If "No" to line 1, did the following apply? 4 Possible to a second and the following apply? 5 If "Yes" to line 20, provide in Part VI the date the rebate computation was performed. | | | | · · | | · | | | | |
| A Are there any management or service contracts that may result in private business use of bond-financed property? b if "Yes" to line 3a, does the organization routinely engage bond coursel or other outside coursel to review any management or service contracts relating to the financed property? c Are there any research agreements that may result in private business use of bond-financed property? d if "Yes" to line 3a, does the organization routinely engage bond coursel or other outside coursel to review any management or service contracts relating to the financed property? 4 Enter the percentage of financed property used in a private business use by entities other than a section SOII(s)(3) organization or a state or local government. ▶ 96 96 96 96 96 96 96 96 96 96 96 96 96 | 2 | | | | | | | | | |
| business use of bond-financed property? b If "Yes" to line 3a, does the organization routinely engage bond coursel or other outside coursel to review any management or service contracts relating to the financed property? c Are there any research agreements that may result in private business use of bond-financed property? d If "Yes" to line 3c, does the organization routinely engage bond coursel or other outside counsel to review any research agreements relating to the financed property? 4 Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government. ▶ | | | | · · | | · | | | | |
| business use of bolid-intanced property? b If "Yes" to line 3a, does the organization routinely engage bond coursel or rother outside coursel to review any management or service contracts relating to the financed property? c Are there any research agreements that may result in private business use of bond-financed property? d If "Yes" to line 3a, does the organization routinely engage bond coursel or order outside coursel to review any research agreements relating to the financed property? 4 Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government . ▶ 5 Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization or a state or local government . ▶ 6 Total of lines 4 and 5 | 3a | | | | | . | | | | |
| counsel to review any management or service contracts relating to the financed property? c. Are there any research agreements that may result in private business use of bond-financed property? d. If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside counsel to review any research agreements relating to the financed property? 4. Enter the percentage of financed property used in a private business use by entitles other than a section 501(c)(3) organization or a state or local government | | | | | | | | | | |
| c Are there any research agreements that may result in private business use of bond-financed property? d If "Yes" to line 3c, does the organization routinely engage band counsel or other outside counsel to review any research agreements relating to the financed property? 4 Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government. ▶ 96 96 96 96 96 96 96 96 96 96 96 96 96 | b | | | | | | | | | |
| bond-financed property? d If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside counsel to review any research agreements relating to the financed property? 4 Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government. ▶ 96 96 96 5 Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization, or a state or local government ▶ 96 96 96 6 Total of lines 4 and 5 | | | | | | | | | | |
| d if "Yes" to line 3c, does the organization routinely engage bond counsel or other outside counsel to review any research agreements relating to the financed property? 4 Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government. ▶ | С | | | | | | | | | |
| outside counsel to review any research agreements relating to the financed property? Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization, or a state or local government . ▶ | | | | | | | | | | |
| ## Enter the percentage of financed property used in a private business use by entities other than a section 501(c)(3) organization or a state or local government . ▶ 96 96 96 96 96 96 96 96 96 96 96 96 96 | d | | | | | | | | | |
| other than a section 501(c)(3) organization or a state or local government ▶ % % % % % 9 % % 9 % 9 % 9 % 9 % 9 % 9 | | | | | | | | | | |
| 5 Enter the percentage of financed property used in a private business use as a result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization, or a state or local government. ▶ 6 Total of lines 4 and 5 | 4 | | | | | | | | | |
| result of unrelated trade or business activity carried on by your organization, another section 501(c)(3) organization, or a state or local government. 6 Total of lines 4 and 5 | | other than a section 501(c)(3) organization or a state or local government ▶ | | % | | % | | % | | % |
| another section 501(c)(3) organization, or a state or local government 6 Total of lines 4 and 5 | 5 | | | | | | | | | |
| 6 Total of lines 4 and 5 | | | | | | | | | | |
| 7 Does the bond issue meet the private security or payment test? | | | | % | | | | | | % |
| Ba Has there been a sale or disposition of any of the bond-financed property to a nongovernmental person other than a 501(c)(3) organization since the bonds were issued? b If "Yes" to line 8a, enter the percentage of bond-financed property sold or disposed of | 6 | Total of lines 4 and 5 | | 0.00 % | | 0.00 % | | % | | % |
| nongovernmental person other than a 501(c)(3) organization since the bonds were issued? b If "Yes" to line 8a, enter the percentage of bond-financed property sold or disposed of | _ 7 | | | · · | | V | | | | |
| b If "Yes" to line 8a, enter the percentage of bond-financed property sold or disposed of | 8a | | | , | | v | | | | |
| disposed of | | , , , , , , | | | | | | | | |
| c If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections 1.141-12 and 1.145-2? 9 Has the organization established written procedures to ensure that all nonqualified bonds of the issue are remediated in accordance with the requirements under Regulations sections 1.141-12 and 1.145-2? Part IV Arbitrage A B C D 1 Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate? 2 If "No" to line 1, did the following apply? a Rebate not due yet? b Exception to rebate? c No rebate due? c No rebate due? ff "Yes" to line 2c, provide in Part VI the date the rebate computation was performed. | b | | | | | | | | | |
| sections 1.141-12 and 1.145-2? 9 Has the organization established written procedures to ensure that all nonqualified bonds of the issue are remediated in accordance with the requirements under Regulations sections 1.141-12 and 1.145-2? Part IV Arbitrage A B C D 1 Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate? 2 If "No" to line 1, did the following apply? a Rebate not due yet? b Exception to rebate? c No rebate due? If "Yes" to line 2c, provide in Part VI the date the rebate computation was performed | | | | % | | % | | % | | % |
| 9 Has the organization established written procedures to ensure that all nonqualified bonds of the issue are remediated in accordance with the requirements under Regulations sections 1.141-12 and 1.145-2? Part IV Arbitrage A B C D 1 Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate? | С | | | | | | | | | |
| nonqualified bonds of the issue are remediated in accordance with the requirements under Regulations sections 1.141-12 and 1.145-2? | | sections 1.141-12 and 1.145-2? | | | | | | | | |
| Part IV Arbitrage A B C D 1 Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate? | 9 | | | | | | | | | |
| Part IV Arbitrage A B C D 1 Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate? 2 If "No" to line 1, did the following apply? a Rebate not due yet? b Exception to rebate? c No rebate due? If "Yes" to line 2c, provide in Part VI the date the rebate computation was performed | | | ~ | | ~ | | | | | |
| 1 Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate? | | - | | | | | | | | |
| 1 Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of Arbitrage Rebate? Yes No Yes No Yes No 2 If "No" to line 1, did the following apply? a Rebate not due yet? Yes Yes Yes No Yes No b Exception to rebate? Yes Yes Yes No Yes No C No rebate due? Yes Yes Yes Yes No Yes No If "Yes" to line 2c, provide in Part VI the date the rebate computation was performed Yes Yes No Yes No Yes No | Part | IV Arbitrage | | | | | | | | |
| Penalty in Lieu of Arbitrage Rebate? | | | | A | | В | | | | <u> </u> |
| 2 If "No" to line 1, did the following apply? a Rebate not due yet? | 1 | | Yes | | Yes | | Yes | No | Yes | No |
| a Rebate not due yet? | | | | · · | | ' | | | | |
| b Exception to rebate? | | | | | | | | | | |
| b Exception to rebate? | a | Rebate not due yet? | | | | | | | | |
| If "Yes" to line 2c, provide in Part VI the date the rebate computation was performed | b | Exception to rebate? | | | | | | | | |
| performed | C | | | · · | | · · | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| 3 Is the bond issue a variable rate issue? | 3 | Is the bond issue a variable rate issue? | · | | | ✓ | | | | |

Schedule K (Form 990) 2020

Schedule K (Form 990) 2020

| Part | IV Arbitrage (continued) | | | | | | | | |
|------|---|-----------|-----------|-----------|--------------|-------------|----|-----|----|
| | | Α | | | В | | С | |) |
| 4a | Has the organization or the governmental issuer entered into a qualified | Yes | No | Yes | No | Yes | No | Yes | No |
| | hedge with respect to the bond issue? | ' | | | · | | | | |
| b | Name of provider | (SEE STAT | EMENT) | | | | | | |
| | Term of hedge | 20.0 | | | | | | | |
| d | Was the hedge superintegrated? | | · · | | | | | | |
| е | Was the hedge terminated? | | · · | | | | | | |
| 5a | Were gross proceeds invested in a guaranteed investment contract (GIC)? . | | ✓ | | ' | | | | |
| b | Name of provider | | | | | | | | |
| c | Term of GIC | | | | | | | | |
| d | Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied? | | | | | | | | |
| 6 | Were any gross proceeds invested beyond an available temporary period? . | | ~ | | ~ | | | | |
| 7 | Has the organization established written procedures to monitor the | | | | | | | | |
| | requirements of section 148? | ~ | | ' | | | | | |
| Part | V Procedures To Undertake Corrective Action | | | | | | | | |
| | | | A | | В | (| 2 | D | |
| | Has the organization established written procedures to ensure that violations | Yes | No | Yes | No | Yes | No | Yes | No |
| | of federal tax requirements are timely identified and corrected through the | | | | | | | | |
| | voluntary closing agreement program if self-remediation isn't available under | | | | | | | | |
| | applicable regulations? | | <u> </u> | | | L | | | |
| Part | | ponses to | questions | on Scheau | ile K. See i | nstructions | S | | |
| (SEE | STATEMENT) | | | | | | | | |
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| Part VI | Supplemental Information. Supplemental Information Complete this part to provide additional |
|---------|---|
| | information for responses to questions on Schedule K (see instructions) |

| Return Reference - Identifier | Explanation |
|---|---|
| SCHEDULE K, PART II, LINE 3 - TOTAL PROCEEDS OF ISSUE | MARYLAND ECONOMIC DEVELOPMENT CORPORATION (MEDCO) ISSUANCE COSTS ON REFINANCE \$554,288 ORIGINAL CAPITAL PROCEEDS \$5,380,712 TOTAL PROCEEDS OF ISSUE \$5,935,000 |
| SCHEDULE K, PART II, LINE 3 - TOTAL PROCEEDS OF ISSUE | CITY FALLS CHURCH ECONOMIC DEVELOPMENT AUTHORITY ISSUANCE COSTS ON REFINANCE \$157,500 ORIGINAL CAPITAL PROCEEDS \$3,008,000 TOTAL PROCEEDS OF ISSUE \$3,008,000 |
| SCHEDULE K, PART IV, COLUMN (A) - LINE 4B | MANUFACTURERS AND TRUST |

SCHEDULE O (Form 990 or 990-EZ)

Department of Treasury Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047 Open to Public Inspection

Name of the Organization EASTER SEALS SERVING DC/MD/VA, INC

Employer Identification Number 53-0212296

| Return Reference - Identifier | Explanation | |
|---|--|---------------------------|
| FORM 990, PART VI, LINE 11B - REVIEW OF FORM 990 BY GOVERNING BODY | THE FORM 990 IS PREPARED BY AN INDEPENDENT ACCOUNTANT, AND REVIEWE COO FOR COMPLETENESS AND ACCURACY. THE INDEPENDENT ACCOUNTING F PRESENTS THE 990 TO THE AUDIT COMMITTEE DURING A MEETING IN WHICH THE COMMITTEE CAN ASK QUESTIONS AND REVIEW THE RETURN. IT IS THEN SENT TO DIRECTORS PRIOR TO FILING WITH THE IRS. | IRM THEN IE AUDIT |
| FORM 990, PART VI, LINE 12C - CONFLICT OF INTEREST POLICY | EASTER SEALS HAS A DOCUMENTED CONFLICT OF INTEREST POLICY AND IT IS POLICIES MANUAL. EMPLOYEES AND BOARD MEMBERS ARE REQUIRED TO UPHOTHERE IS A STANDARD FORM THAT MUST BE SIGNED AND ADHERED TO. IF THEI VIOLATIONS, IT IS BROUGHT TO THE IMMEDIATE ATTENTION OF THE CEO. | OLD THIS POLICY. |
| FORM 990, PART VI, LINE 15A - PROCESS TO ESTABLISH COMPENSATION OF TOP MANAGEMENT OFFICIAL | THERE IS AN ANNUAL REVIEW PROCESS FOR THE CEO BY RANKING MEMBERS (EVALUATION COMMITTEE. AFTER SUCH REVIEW, A FULL REVIEW IS COMPLETED EVALUATION COMMITTEE AT WHICH TIME THEY WILL MAKE A RECOMMENDATION COMPENSATION FOR THE CEO. | BY THE ENTIRE |
| FORM 990, PART VI, LINE 19 - REQUIRED DOCUMENTS AVAILABLE TO THE PUBLIC | FULL FINANCIALS STATEMENTS ARE FURNISHED UPON REQUEST; A SUMMARY I ANNUAL REPORT ON EASTER SEALS' WEBSITE. OTHER GOVERNING DOCUMENT ETC. ARE EITHER FURNISHED UPON REQUEST OR ON GUIDESTAR.COM | |
| FORM 990, PART XI, LINE 9 - OTHER CHANGES IN NET ASSETS OR FUND BALANCES | (a) Description GAIN ON INTEREST RATE SWAP | (b) Amount 226,900 |