



FISCAL YEAR 2018 ANNUAL REPORT



How we LIVED



How we LEARNED



How we WORKED



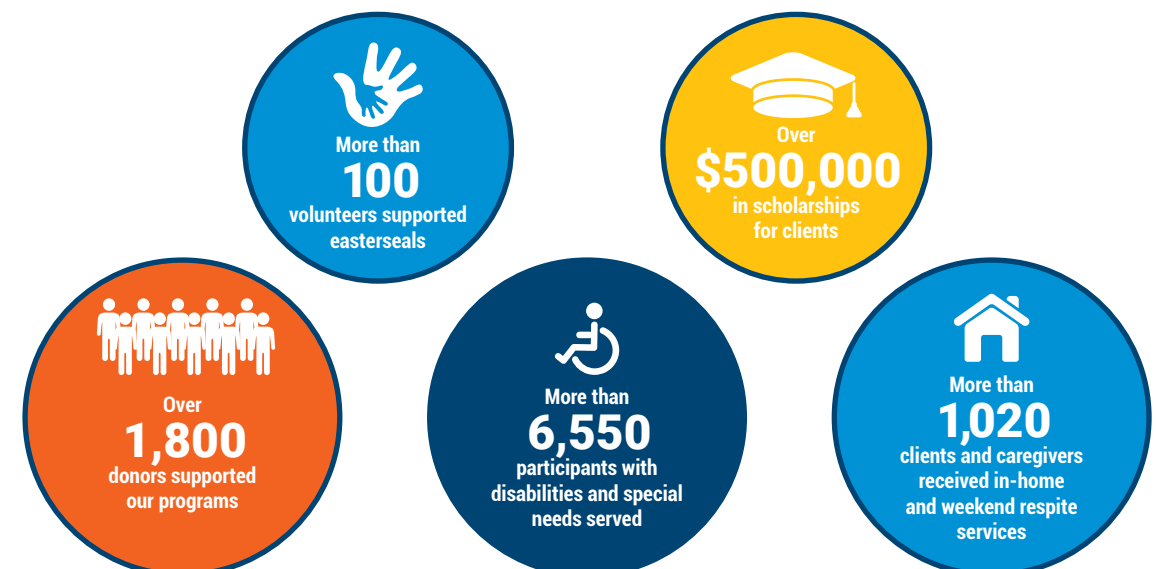
How we PLAYED



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In 2017-2018...





Jonathan Horowitch



Dr. Marta Wilson

DEAR FRIENDS OF EASTERSEALS DC MD VA,

It is our pleasure to present this report, which shows all we have achieved together this year. Your support has helped us launch new programs, transform our brand, and create a strategic plan for increasing our impact in coming years. **We thank you for helping us change the lives of children, adults and seniors, veterans and military personnel, caregivers and their families.**

The pillars of our new strategic plan will be our guide in coming years to ensure that we achieve our goals. The pillars are ESEAL:

- Enhancing our impact through innovation
- Strengthening collaboration through strategic partnerships
- Elevating our voice to be well known by those who need our services and donors
- Augmenting talent through recruiting, training and retention
- Leveraging insights through metrics and outcomes

Another important part of transforming our brand and creating our strategic plan was updating our mission and vision to inspire our work and reflect the impact we want to have in the community.

Our Mission: Easterseals makes profound, positive differences in the daily lives of people of all ages with disabilities, special needs, military backgrounds and their families.

Our Vision: Easterseals creates a hopeful, inclusive community where all people achieve their potential and live meaningful lives.

In the following pages you will see how our mission and vision come to life through our innovative programs and stories of the people we serve. The grand opening of the Steven A. Cohen Military Family Clinic, the launch of the Easterseals Disability Staffing Network, expanding early education with Head Start, and celebrating at our annual fundraising events are all possible because of the dedication and talent of our staff, the guidance of our Board of Directors, and the generosity of our supporters.

On behalf of our Board of Directors, staff, clients and their families, we thank you for your continued support and partnership. **Together, we will achieve our vision and help people of all ages and abilities live meaningful lives.**

Sincerely,

Jonathan Horowitch
President and CEO
Easterseals DC MD VA

Dr. Marta Wilson
Chair of the Board
Easterseals DC MD VA

CEO
Transformation Systems, Inc.

BOARD OF DIRECTORS AND LEADERSHIP TEAM 2017-2018

OFFICERS

Marta Wilson, *Chair of the Board*
Robin Portman, *Vice Chair*
Robert D. Kipps, *Finance Chair & Treasurer*
M. Douglas Todd, *Secretary*
J. Miles Reidy, *Assistant Secretary*
Janis Schiff, *Immediate Past Chair*

BOARD OF DIRECTORS

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Thomas J. Cholis
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Dan Doherty
Hilary Fordwich
Cecilia A. Hodges
Richard Klimoski
Joseph A. Martore
Scott Meza
Staci Redmon
Joseph F. Sifer
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Mindy Suissa Cohen

EMERITUS

Arthur H. Adler
Vincent M. Ancona
James C. Fontana
Kim Hayes
J. David Hoppe
MG John Macdonald (Ret.)
Eugene J. Manning
MG Carl H. McNair, Jr. (Ret.)
Stephen B. Miller
Juliette Rizzo
David A. Ross
Craig A. Ruppert
Kleber Santos
Vic Seested
Richard A. Swinow
Candi Wolf
W. Glenn Yarborough, Jr.
Peter K. Yeskel

HONORARY

The Honorable Elizabeth Dole
Robert Irvine
Bobbie Kilberg
Charles Mann
Deborah Mullen
Craig Newmark
Gary Sinise
Judy Woodruff

LEADERSHIP TEAM

Jonathan Horowitch, *President and CEO*
Phil Panzarella, *Chief Operating Officer*
Larry Bram, *Senior Vice President of Innovation & Program Development*
David Muir, *Senior Vice President of Veteran Staffing Network*
Tracy Neal-Walden, PhD, *Senior Vice President and Director, Steven A. Cohen Military Family Clinic at Easterseals*
Carol Watson, *Senior Vice President of Programs*
Kathy Torrence, *Vice President of Human Resources*
Mariam Aslam, *Controller*

“If your actions inspire others to dream more, learn more, do more and become more, you are a leader.”

JOHN QUINCY ADAMS

THANK YOU, MARTA WILSON!

Chair of the Board

September 1, 2016 - August 31, 2018

During your two years as Chair of our Board of Directors, your leadership, support and commitment to Easterseals have been invaluable, especially to the individuals and families we serve. The many accomplishments highlighted in this edition of the Annual Report are examples of how you inspired us to do and become more. On behalf of our staff, board of directors and the clients we serve, I thank you for inspiring and empowering all of us.

JON HOROWITCH



easterseals REVITALIZES BRAND



In May, Easterseals DC MD VA proudly introduced our new brand!

The revitalized brand includes a beautifully designed new logo, a new take on our name, new colors and a renewed commitment to being an indispensable resource for individuals with disabilities and special needs, and their families.

The rebrand responds to the evolution of disability and special needs in the 21st century, and how Easterseals has changed to address the invisible, emotional, social and educational challenges of the individuals we serve. As we have expanded in scale and scope to meet new and emerging needs of the community, the new brand brings clarity to the crucial services Easterseals provides across the lifespan.

One thing we aren't changing is who we help ... or how we make a difference. We remain the vital resource for people living—and thriving—with disabilities, veterans, caregivers and families.



arlene's story

"I was 43 when I got laid off. It was hard for me to go from being this strong woman who served her country and was able to take care of myself to not even being able to afford basics such as food, rent and utilities. My success would not have been possible without these amazing people and ample resources available to low income residents."

Easterseals and Arlene are grateful to Craig Newmark Philanthropies for supporting programs like the VSN that help veterans and military families.

Veteran Staffing Network

adult day services

Early Head Start and Head Start Programs

easterseals disability staffing network

Inclusion is our Mission. Employment is our Business.

EASTERSEALS HEAD START PROGRAMS EXPAND SERVICES IN PRINCE GEORGE'S COUNTY, MARYLAND

In August, Easterseals was awarded \$21.3 million to expand our inclusive early childhood education model to include underserved children through Early Head Start and Head Start programs in Prince George's County, Maryland.

The programs will serve 218 children from low income families in the southern part of the County, including Capitol Heights, Clinton, District Heights, Eastover, Forest Heights, Forestville, Fort Washington, Glassmanor, Hillcrest Heights, Oxon Hill, Temple Hills, Suitland, and Upper Marlboro.

In addition to providing high-quality early care and education services that are the basis of Head Start programs, Easterseals will bring a broad range of support services to the children and families such as early intervention, health, mental health, and family supports like financial literacy training and nutrition education through our own programs and in partnership with health and human services departments, and other local nonprofits in Prince George's County.

Providing Head Start services to underprivileged children and their families is an important step in achieving our vision of creating hopeful, inclusive communities where all individuals realize their potential and live meaningful lives.



"This is great for children and families in Prince George's County. We pledge to do our best to help the new providers serve as many children as possible, as quickly as possible."

MONICA GOLDSON, INTERIM CHIEF EXECUTIVE OFFICER OF PRINCE GEORGE'S COUNTY PUBLIC SCHOOLS



Education

Head Start expands in Md. county where scandal flared two years ago

By Dorine St. George
September 12, 2018

Head Start classes are expanding in Prince George's County, more than two years after the public school system lost a multimillion-dollar federal grant for the early-education program amid reports of corporal punishment and humiliation of children.

Easterseals DC MD VA and the Lourie Center for Children's Social & Emotional Wellness announced Wednesday that they have received a combined \$33.5 million in federal grants to operate programs for 418 economically disadvantaged children a year. The grants will stretch over five years.

That's significantly fewer children than what the school system once served in Prince George's — 932 children in 2016 — but it is evidence of revival for a prominent program in a county with a large number of children living near the poverty line.

Leaders from the two nonprofits are working to roll out their programs, with two centers open last week and more expected soon. School system officials say they embrace the efforts and promised to provide classroom space and other resources.

"This is great for children and families in Prince George's County," said Monica Goldson, interim chief executive of the school district, who pledged to "do our best to help the new providers serve as many children as possible, as quickly as possible."

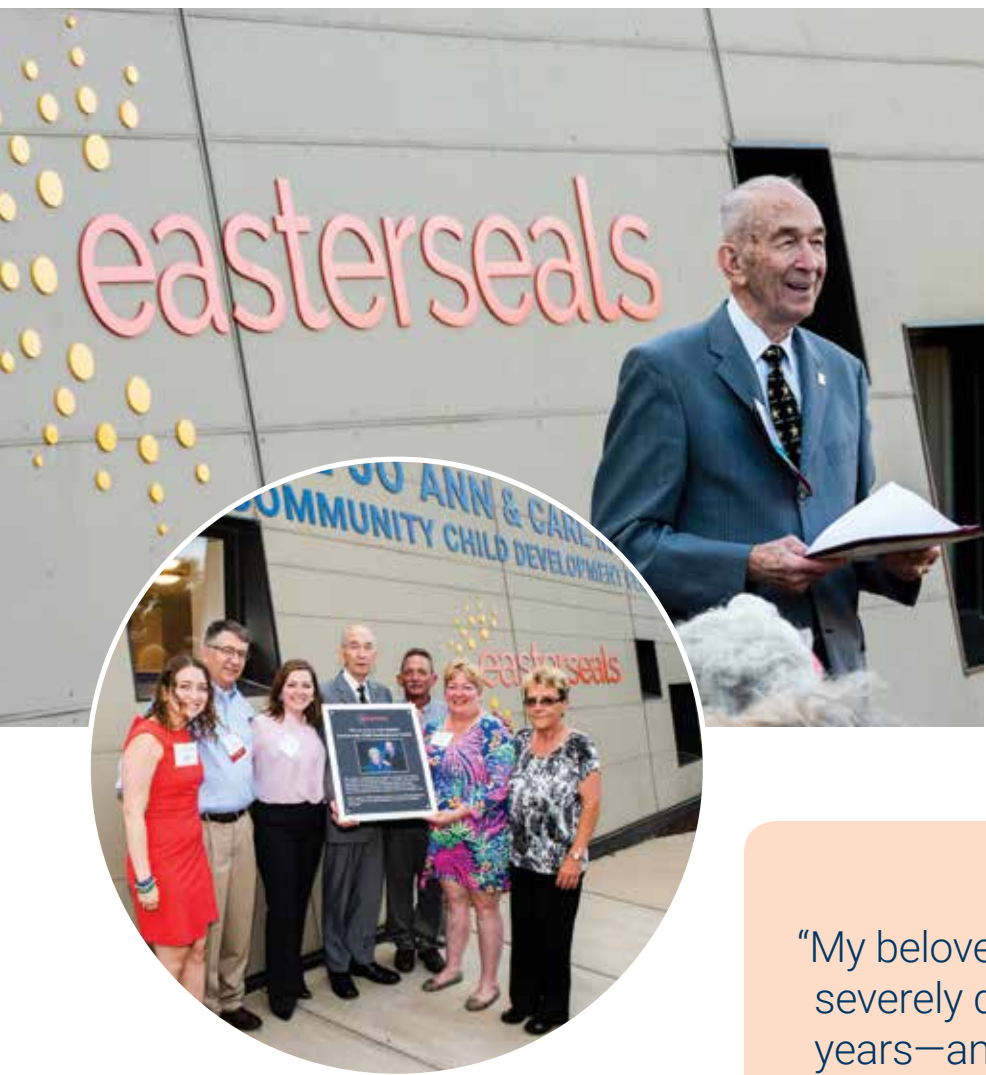
Though no longer operating Head Start, county school officials have expanded prekindergarten by 280 seats since 2016 and increased the program's full-day enrollment.

Designed to foster school readiness, Head Start enrolls children ages 3 to 5 and has a sister program, Early Head Start, for infants and toddlers. The programs are administered by the

Easterseals Head Start grant announcement was featured in the Washington Post.



HONORING JO ANN AND CARL MCNAIR



Major General McNair and his family at the dedication ceremony.

In June, Easterseals recognized Major General Carl H. McNair, Jr., USA (Ret.) and his late wife, Jo Ann, for decades of support by renaming our child development center in Falls Church “The Jo Ann and Carl McNair Community Child Development Center”.

For more than 20 years, the McNairs have been valued members of the Easterseals family, supporting individuals with disabilities and special needs throughout DC, Maryland and Northern Virginia. Their leadership, volunteerism and financial support, including a \$1 million donation made this past year, has helped grow all Easterseals programs that benefit children, adults, veterans and their families.

General McNair and his family attended the dedication ceremony and shared their special thanks to Easterseals for the support and services we provide to individuals with disabilities and special needs.

“My beloved wife Jo Ann—who was severely disabled for almost 33 years—and I have always believed that you can achieve great things in life, even with disabilities. We have committed our time and efforts to Easterseals over the years because we believe in the service they provide to our communities of empowering individuals to reach their potential regardless of what situation they might be facing.”

CARL MCNAIR

EARLY INTERVENTION AND ASSISTIVE TECHNOLOGY— AUSTIN'S STORY

Austin is a 4 year-old boy who has autism. When he first came to the Harry and Jeanette Weinberg Child Development Center in Washington, DC, he found it difficult to adjust to a group setting and participate in classroom activities because communication was more challenging for him.

Austin's speech language pathologist introduced him to an iPad with the Speak for Yourself app, and an Accent 1000 speech generating device, both of which were purchased with Comcast NBC Universal technology grant funds.

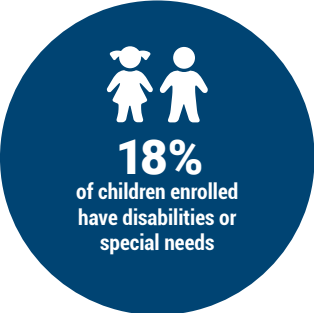
As Austin started using these devices more regularly, his teachers and therapists were thrilled to see a burst of new language and communication skills. Austin is now able to label which food he wants to eat, tell his teachers what he wants to play, request toys from his friends, and so much more!

Easterseals gives hope to families like Austin's every day by providing life-changing services to children with disabilities and special needs. At our four centers located throughout the DC Metro area, we provide high-quality early care, intervention and education services to children in our communities. Our centers also provide developmental screenings to help alert parents to any delays their children may have.

Studies have shown that early intervention before kindergarten has life-long benefits. Children who receive early treatment for developmental delays are more likely to graduate high school, hold jobs and live independently.



Austin uses an Accent 1000 device to help him communicate during snack time.



EASTERSEALS ADULT DAY SERVICES SUPPORT CAREGIVERS AND PARTICIPANTS

Easterseals Adult Day Services are a life-changing resource for hundreds of family caregivers in our community. We provide person-centered care for individuals with developmental, intellectual and medical disabilities and special needs, offering them an alternative to expensive in-home, assisted living or nursing home facilities. Our centers provide a full-day of programming, which includes transportation, meals and snacks, medical oversight and fun social activities.

Here's what caregivers and participants had to share about our services from our recent satisfaction survey...



90% OF CAREGIVERS felt Easterseals was the BEST AVAILABLE CARE for their loved ones, and trusted the staff



96% WERE EXTREMELY SATISFIED with the regular COMMUNICATIONS they receive about their loved ones' medical and emotional needs



90% OF PARTICIPANTS felt the Centers were CLEAN, SAFE and HOME-LIKE



86% WERE HAPPY for the opportunity to SOCIALIZE WITH THEIR PEERS and looked forward to the various activities and outings that the Centers organize. Some annual favorites included the senior proms, swimming pool visits, and Halloween festivities.



In 2018, adult day service participants went on more than **223** field trips, which is about 4 trips a week

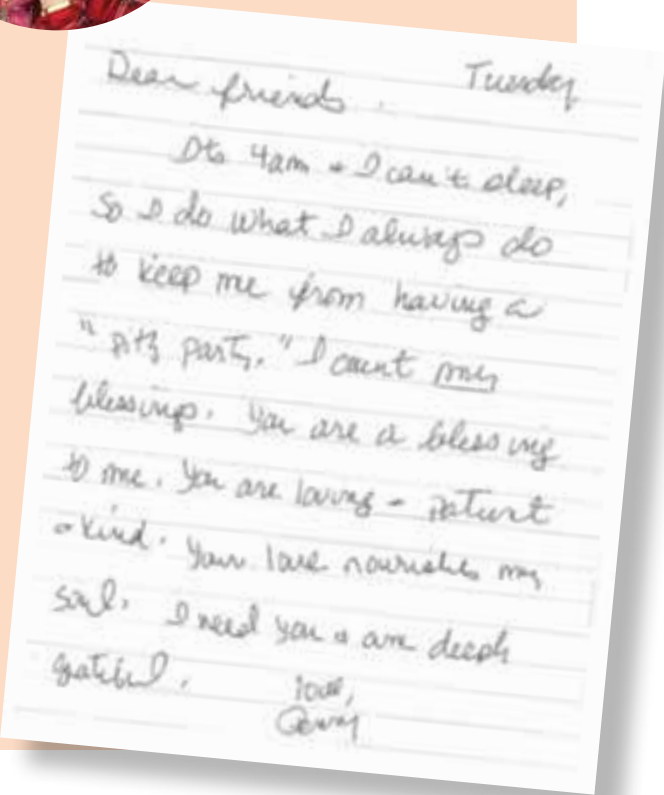


"The quality care that Easterseals provides adults and seniors with special needs is an inspiration to us all. Participants and family caregivers are treated with dignity and respect, and Easterseals shows them that their voice matters. Doing what we can to help members of our community live a meaningful life is my definition of making a difference."

CHARLES MANN, PHILANTHROPIST AND THREE-TIME SUPER BOWL CHAMPION



Penny, who has been a participant at the Morris & Gwendolyn Cafritz Foundation Adult Day Services in Silver Spring for more than six years, shares her gratitude to the staff by writing thank you notes.



ADS participants enjoying the variety of activities and outings organized by Easterseals.



INCREASING ACCESS TO BEHAVIORAL HEALTH SERVICES FOR VETERANS AND MILITARY FAMILIES

In Fall 2017, Easterseals greatly expanded services for veterans and military families in the DC Metro area by opening The Steven A. Cohen Military Family Clinic (Cohen Clinic) at Easterseals. The Grand Opening ceremony was held on November 2nd and was attended by veterans, community leaders, government officials, and dignitaries.

The Cohen Clinic at Easterseals is part of the Cohen Veterans Network, which is providing low or no-cost behavioral health services and case management for veterans, their families, and the families of active duty, National Guard, and Reserve service members across the country.

The new facility is led by Dr. Tracy Neal-Walden, a licensed clinical psychologist and veteran who served 24-years in the U.S. Air Force. Her team uses evidence-based practices with a holistic approach to improve the quality of life for veterans and military families. Committed to helping veterans tackle barriers to care, the Cohen Clinic promises treatment for veterans and the entire military family regardless of insurance, discharge status, ability to pay or service experience. The clinic can also provide telehealth services, which allow clients to receive high-quality therapy via a computer, tablet or phone from almost anywhere.



Dr. Tracy Neal-Walden, Cohen Clinic Director; Medal of Honor Recipient Kyle White; and Elyn Dunford, Military Family Advocate and Spouse of Gen Joseph F. Dunford, Jr., USMC.



Dr. Anneke Vandenbroek leads a tour of the Cohen Clinic.



The waiting room of the Cohen Clinic is warm and inviting, with a dedicated space for children.

In our first year



“We couldn’t ask for a better partnership for veterans and military families in the D.C. metro area than one with Easterseals. By adding mental health to their life-changing services, we are working together to save lives, save families, and save the futures of our nation’s heroes.”

DR. ANTHONY HASSAN, CEO AND PRESIDENT, COHEN VETERANS NETWORK



George Owings III, Secretary for the Maryland Department of Veterans Affairs, presented the Cohen Clinic with a citation from Governor Larry Hogan’s office. The Cohen Clinic also received a Certificate of Congressional Recognition from the office of Congressman Jamie Raskin, and a Proclamation from Montgomery County Executive Isiah Leggett.



MILITARY FAMILY CAREGIVER SUPPORT AND RESPITE SERVICES

At Easterseals, we believe every person deserves a chance to live, learn, work and play in their communities, including military families. Our Military Family Caregiver Support and Respite Services provide critical help to active duty military families who have children with severe disabilities or special needs.

In-home Respite Care

Military families who have at least one child with a severe disability or special need can receive much-needed in-home support. Easterseals ensures that each family is matched with highly trained staff to provide the support and care they need.

Saturday Respite Days

Military parents can receive a much-needed break while their children receive individualized care and attention at our monthly Saturday respite care events held at the Harry and Jeanette Weinberg Inter-Generational Center in Silver Spring, Maryland. This gives everyone a chance to rest and replenish, which strengthens families and the community.



Over
200
families served

Our amazing volunteers are paired with children to ensure that everyone has fun during our FREE Saturday respite events.

More than
30,000
hours of respite care is provided annually



PROMOTING HEALTH AND WELLNESS IN THE COMMUNITY

Since its launch the Outreach team at the Steven A. Cohen Military Family Clinic team has been very active in the community to provide additional support and services to as many veterans and military families as possible. The team has attended and held a number of events in the community, including participating in Out of the Darkness Suicide Prevention Walks, organizing free classes and workshops such as yoga, nutrition, and legal resources, and distributing coats and warm clothes during the winter.



Cohen Clinic’s outreach events and activities for community veterans.

Easterseals and the U.S. Army Collaborate to Strengthen Inclusive Classroom Experiences

In February 2018, Easterseals began working with the U.S. Army’s Family, Morale, Welfare and Recreation (MWR) Program to provide two-week, intensive internships to early childhood education professionals to learn best practices in inclusion.

As a leader in inclusive early education, the Easterseals child development center model was established in the late 1990s in response to the families of young children with disabilities who could not find child care programs that would take their children. The model is built on research that shows young children with special needs make more progress when they learn alongside their typically developing peers.

The U.S. Army has one of the largest child development systems in the world. We are working together to exponentially increase the positive impact inclusive classroom learning can have on children from six-weeks to six-years of age. This past year, 20 Army child care staff from as far away as Schofield Barracks in Hawaii and the U.S. Army Garrison at Wiesbaden, Germany participated in the program at The Harry and Jeanette Weinberg Child Development Center in Washington, DC.



EASTERSEALS EMPLOYMENT SERVICES

Expanding Employment Services to Individuals with Disabilities—Easterseals Disability Staffing Network

In May, Easterseals launched an innovative program to help individuals with disabilities find meaningful employment. The Easterseals Disability Staffing Network (EDSN, pronounced “Edison”) was launched with generous grants from the Kessler Foundation, Poses Family Foundation, The Morris & Gwendolyn Cafritz Foundation and Harry and Jeanette Weinberg Foundation.

EDSN is an employment network and staffing agency for people with disabilities in the Washington, DC, Maryland and Northern Virginia region. As an inclusive disability organization, we work with all individuals who are ready to enter the workforce to pursue self-defined career paths and obtain meaningful, lasting employment.

EDSN is modeled on the success of Easterseals Veteran Staffing Network (VSN).

Jobseekers with disabilities are recruited through EDSN’s partnerships with regional employers, vocational rehabilitation services and transition programs. Qualified candidates work with Easterseals’ career coaches to prepare for interviews and employment. EDSN services include job search coaching via an e-learning system, counseling, résumé readiness, interview skills, networking strategies and job placement.

On the employer side, EDSN serves as a one-stop partner for recruiting people with disabilities and providing employers with coaching on appropriate interview methods and disability awareness training.

“Adapting the VSN model to address the employment needs of individuals with disabilities is an innovative and sustainable approach to improving job opportunities for this talented group. We are proud to support an organization that brings novel ideas and resources into the field of disability employment.”

ELAINE E. KATZ, SENIOR VICE PRESIDENT OF GRANTS AND COMMUNICATIONS, KESSLER FOUNDATION



EDSN helps individuals with disabilities find meaningful employment in a variety of industries.

Veteran Staffing Network



VSN COACHED more than
1,129 VETERANS AND MILITARY SPOUSES
and successfully PLACED more than
221 VETERANS
INTO MEANINGFUL EMPLOYMENT
in 27 states during this fiscal year.

“With more than 10 million U.S. veterans unemployed, I am proud to support Easterseals in their efforts to address this mammoth issue. Easterseals is focused on not only helping veterans find meaningful employment, but they are also equipped to address other debilitating issues veterans face like mental health, homelessness and other life stresses.”

CRAIG NEWMARK, FOUNDER OF CRAIGSLIST



How the Veteran Staffing Network Changed Arlene’s Life

Arlene, a veteran of the U.S. Marine Corps, was unemployed and then underemployed for about five years before she was able to find a job that matched her qualifications. While she was desperately job searching, she was starting to experience depression, fear, anxiety and even homelessness for the first time in her life.

Arlene turned to Easterseals Veteran Staffing Network (VSN) and found the support she needed. The VSN gave her an education grant to secure a training certificate, provided career coaching, and even helped pay for new work attire. In a short time Arlene secured a great job with an online legal service provider.

“I was 43 when I got laid off. It was hard for me to go from being this strong woman who served her country... to not even being able to afford basics such as food, rent and utilities. My success would not have been possible without these amazing people and ample resources available to veterans and low income residents.”

HUNDREDS OF EASTERSEALS FAMILIES EXPERIENCE DISNEY ON ICE

The 2018 Easterseals Bright Stars at Disney on Ice presented by M&T Bank was one to remember as Easterseals hosted its annual event at the Capital One Arena. Thousands of children and their families attended the event and over \$300,000 was raised to support Easterseals' life-changing programs.

For hundreds of Easterseals families, the event offered a wonderful opportunity to take a break from intensive therapy sessions and enjoy an evening of fantasy, fun and wonderment. Children got to watch an amazing performance on ice from their favorite Disney characters including Queen Elsa and Anna from Frozen, and of course Mickey and Minnie Mouse.

We are grateful to all the sponsors and donors who made this night possible.



Easterseals families enjoying the pre-event reception.



“M&T Bank has been a presenting sponsor of this event for six years. We support Easterseals and their programs because we share the same vision of creating hopeful, inclusive communities where ALL people have the opportunity to live, learn, work and play.”

CECILIA HODGES, MARKET PRESIDENT, CENTRAL AND SOUTHERN VA, M&T BANK,
EASTERSEALS DC MD VA BOARD MEMBER AND M&T BANK BRIGHT STARS COMMITTEE CO-CHAIR



Bright Stars Committee Co-Chairs David Ross and Cecilia Hodges are presented with Thank You gifts by Easterseals Board Chair Marta Wilson.

We thank the committee members who made the event successful and helped raise funds for our critical programs and services.

BRIGHT STARS COMMITTEE

Co-Chairs

Cecilia Hodges, *M&T Bank*
Craig Ruppert, *Ruppert Companies*

Founding Co-Chair

David A. Ross, *Atlantic Realty Companies*

Executive VIPS

Ziggy Chelec, *Zalco Realty Inc.*
Carl McNair, *CPS Professional Services LLC*
Bill Meissner, *Ruppert Companies*
Alan Meltzer, *The Meltzer Group*
Stephen Miller, *SBM Marketing LLC*

Host VIPS

Damien Barber, *Ruppert Companies*
Marjorie Gannett, *Holland & Knight*
Channel Hilliard, *The Carlyle Group*
Deann O'Brien, *M&T Bank*
Chris Ruppert
Curtis Ruppert
Robert Scott, *My Office Products*
Kris Simpson, *Radio One*
Doug Todd
W. Glenn Yarborough, *WGY & Associates*
Valerie Singer, *Amazon Web Services*
Julia Ulstrup, *ICI Mutual Insurance Company*

Kristen Berset-Harris,
Co-Host of Great Day
Washington on WUSA9
served as the celebrity
host for the event. She
and Easterseals families
met their favorite
Disney characters.



CELEBRATING A PERSONAL CALL TO SERVE AT THE 2018 ADVOCACY AWARDS

On May 22, Easterseals celebrated a Personal Call to Serve and recognized the advocacy of our well-respected award recipients at the 2018 Advocacy Awards dinner. General Mark and Mrs. Hollyanne Milley, 39th Chief of Staff of the United States Army, and the Cohen Veterans Network (CVN) were honored for their advocacy and commitment to supporting veterans and military families.

Held at the Walter E. Washington Convention Center, the annual awards ceremony and dinner was attended by nearly 500 guests and raised more than \$650,000 to support Easterseals’ critical programs that impact people of all ages with disabilities, special needs, military backgrounds and their families throughout the region.

As a special treat, Celebrity Chef and Easterseals Honorary Board Member Robert Irvine prepared the delightful dinner and dessert for our guests. Irvine, a 16-year UK Navy veteran, is a tireless supporter of veterans and military families, and believes in giving back to those who defended our freedoms.



Angela Williams, President and CEO, Easterseals National, helped introduce Easterseals new branding to the audience.



Dr. Anthony Hassan, Chief Executive Officer & President, Cohen Veterans Network; Jon Horowitch, President and CEO, Easterseals DC MD VA; Staci Redmon, President & Chief Executive Officer, Strategy and Management Services, Inc., Advocacy Awards Chair, and Easterseals DC MD VA Board Member; Hollyanne Milley, Military Family Advocate; and General Mark Milley, 39th Chief of Staff of the U.S. Army.



Celebrity Chef Robert Irvine toured The Harry and Jeanette Weinberg Inter-Generational Center and received a special gift from the children in the Safeway, Inc. Child Development Center prior to attending the Advocacy Awards.

“Ever since I served my time on the Royal Yacht Britannia, I’ve always been in awe of people who put their country over self by serving in the military. My foundation is dedicated to those organizations that enrich the lives of our heroes and their families. And I am proud to support Easterseals as they continue to find innovative ways to support their veteran community.”

CELEBRITY CHEF ROBERT IRVINE



We thank the committee members whose leadership and commitment helped make this event successful.

Chair

Staci Redmon, President & Chief Executive Officer, Strategy and Management Services, Inc. (SAMS)

Honorary Chair

Betty Welsh, Military Family Advocate, Spouse of Gen Mark A. Welsh III (Ret.), USAF

Committee

Camille Alexander, BNY Mellon
Ann Campbell, Military Family Advocate
Amy Caro, Retired from Northrop Grumman
Kim Clark Pakstys, SOS
Jim Fontana, Dempsey Fontana Law Group
J. David Hoppe, Hoppe Strategies
Joe Martore, CALIBRE
Scott Meza, Greenberg Traurig, LLP
Phil Panzarella, SGS
Robin Portman, Atlas Research
Bob Schellhas, Washington Council, EY
Joe Sifer, Booz Allen Hamilton
Marta Wilson, Transformation Systems, Inc.
Candi Wolff, Citi

Ambassador Committee

Debbie Allyn, Spouse of GEN Daniel B. Allyn, USA
Angie Basham, Spouse of Maj Gen Steven L. Basham, USAF
Vickey Costin, Spouse of Maj Gen Dondi E. Costin, USAF
Holly Dailey, Spouse of SMA Daniel A. Dailey, USA
The Honorable Elizabeth Dole, Founder, Caring for Military Families: The Elizabeth Dole Foundation
Ellyn Dunford, Spouse of Gen Joseph F. Dunford, Jr., USMC
Dawn Goldfein, Spouse of Gen David L. Goldfein, USAF
Sherie Haugh, Spouse of BG Timothy Haugh, USAF
Julie Luckey, Spouse of LTG Charles Luckey, USA
Lynda Lee Lunday, Spouse of RADM Kevin E. Lunday, USCG
Hollyanne Milley, Spouse of GEN Mark A. Milley, USA
Deborah Mullen, Spouse of ADM Michael Mullen (Ret.), USN
Beth Mulloy, Spouse of VADM Joseph P. Mulloy, USN
Susan Nakasone, Spouse of LTG Paul M. Nakasone, USA
D’Arcy Neller, Spouse of Gen Robert B. Neller, USMC
Dana Richardson, Spouse of ADM John M. Richardson, USN
Ricki Selva, Spouse of Gen Paul J. Selva, USAF
Gail Walters, Spouse of Gen Glenn M. Walters, USMC
Rebecca White, Spouse of RADM Timothy “TJ” White, USN
Nancy Wilson, Spouse of Gen Stephen W. Wilson, USAF
Mary Winnefeld, Spouse of ADM James Winnefeld, Jr. (Ret.), USN

**This does not constitute endorsement from any government agency or department.*



Asia Oliver Receives Easterseals Leadership Award

President and CEO Jon Horowitch was thrilled to present the first Easterseals Leadership Award to Lead Teacher, Asia Oliver, at the Advocacy Awards. This award recognizes an employee who demonstrates leadership behaviors which solve problems and produce results that support our mission. Congratulations, Asia!

FISCAL YEAR 2018

Below is a summary of Easterseals DC MD VA audited financial statements for the fiscal year ending August 31, 2018.

BALANCE SHEET

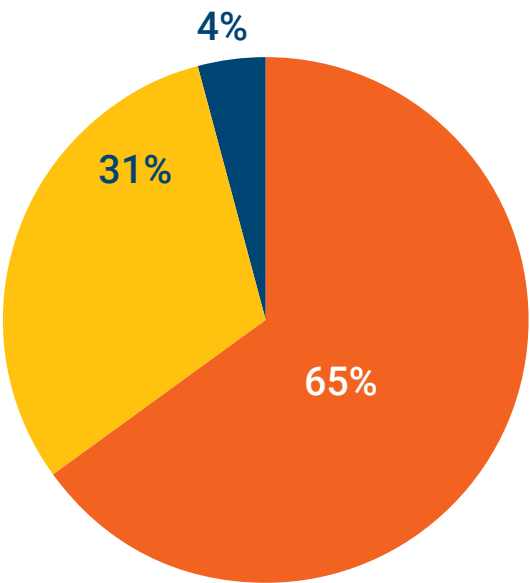
Cash & Equivalents	\$ 0.8
Property & Equipment, Net	26.2
Total Assets	37.0
Debt	10.0
Net Assets	25.9

INCOME STATEMENT

Program Revenues	\$12.2
Scholarships	0.5
Net Program Revenue	11.7
Public Support	5.6
Investment Income	0.7
Operating Expenses	19.1

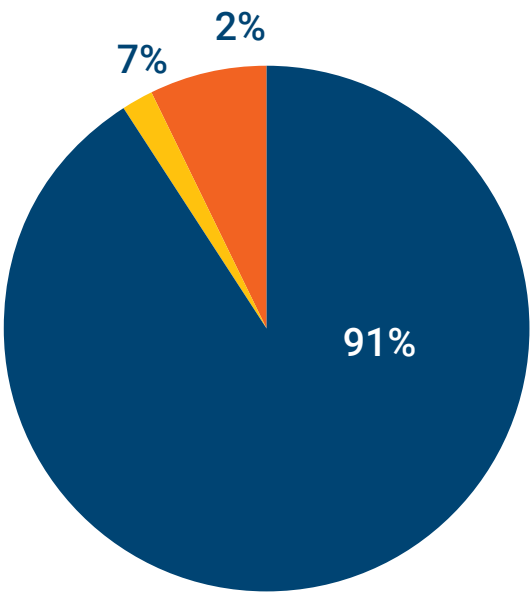
**Dollars in Millions*

Easterseals DC MD VA operating funds come from three main funding sources: contributions, revenues from programs and contracts, and investment income and other sources. Total Easterseals operating revenue for fiscal year 2018 was \$18 million. Easterseals total expenses were \$19.1 million.



OPERATING REVENUE

- Program & Contract Revenue - \$11.7 million
- Public Support - \$5.6 million
- Investment Income - \$0.7 million



OPERATING EXPENSES

- Programs - \$17.4 million
- Fundraising - \$0.4 million
- Management & General - \$1.3 million



WAYS TO GIVE

The generous support of our donors helps Easterseals make profound and positive differences in the daily lives of people of all ages with disabilities, special needs, military backgrounds and their families. Thank you for making our communities stronger!

There are a number of giving opportunities to support Easterseals' critical programs and services across the region. We accept: checks, credit cards, wire transfers, and gifts of stock. We are also pleased to accept matching gifts as well as gifts in honor of, or in memory of, friends and family members.

Pledges for gifts may be paid over a period of time, or a monthly or annual giving plan can be established. To discuss giving options, please contact Jennifer Christiano, Senior Director of Development, by calling 301-920-9717 or jchristiano@eseal.org.



1420 Spring Street
Silver Spring, MD 20910
eseal.org

HEADQUARTERS

**The Harry and Jeanette Weinberg
Inter-Generational Center**
1420 Spring Street
Silver Spring, MD 20910
301-588-8700 | info@eseal.org

CHILD DEVELOPMENT CENTERS

**The Harry and Jeanette Weinberg
Child Development Center**
2800 13th Street, NW
Washington, DC 20009
202-387-4434 | dc@eseal.org

**National Archives and Records Administration
(NARA) Child Development Center**
8601 Adelphi Road
College Park, MD 20740
301-837-3515 | nara@eseal.org

**The Jo Ann and Carl McNair
Community Child Development Center**
300 Hunton Avenue
Falls Church, VA 22046
703-534-5353 | fallschurchcdc@eseal.org

**The Safeway Inc. Child Development Center
in The Harry and Jeanette Weinberg
Inter-Generational Center**
1420 Spring Street
Silver Spring, MD 20910
301-588-8708 | cdc@eseal.org

HEAD START AND EARLY HEAD START

Prince George's County, Maryland
301-664-4065 | headstart@eseal.org

ADULT DAY CENTERS

**The Edward N. and Della L. Thome Adult and Senior Care Center
on The Harry and Jeanette Weinberg Campus**
7138 Windsor Boulevard
Baltimore, MD 21244
410-277-0940 | baltimore@eseal.org

Easterseals Adult Day Services
101 East Baltimore Street
Hagerstown, MD 21740
301-745-3828 | hagerstown@eseal.org

**The Morris & Gwendolyn Cafritz Adult Day Services in
The Harry and Jeanette Weinberg Inter-Generational Center**
1420 Spring Street
Silver Spring, MD 20910
301-920-9765 | ads@eseal.org

VETERAN STAFFING NETWORK

1420 Spring Street
Silver Spring, MD 20910
1-855-VETS111 | veterans@eseal.org

EASTERSEALS DISABILITY STAFFING NETWORK

1420 Spring Street
Silver Spring, MD 20910
1-855-838-7111 | edsnjobs@eseal.org

STEVEN A. COHEN MILITARY FAMILY CLINIC AT EASTERSEALS

1420 Spring Street
Silver Spring, MD 20910
240-847-7500 | info.mfc@eseal.org