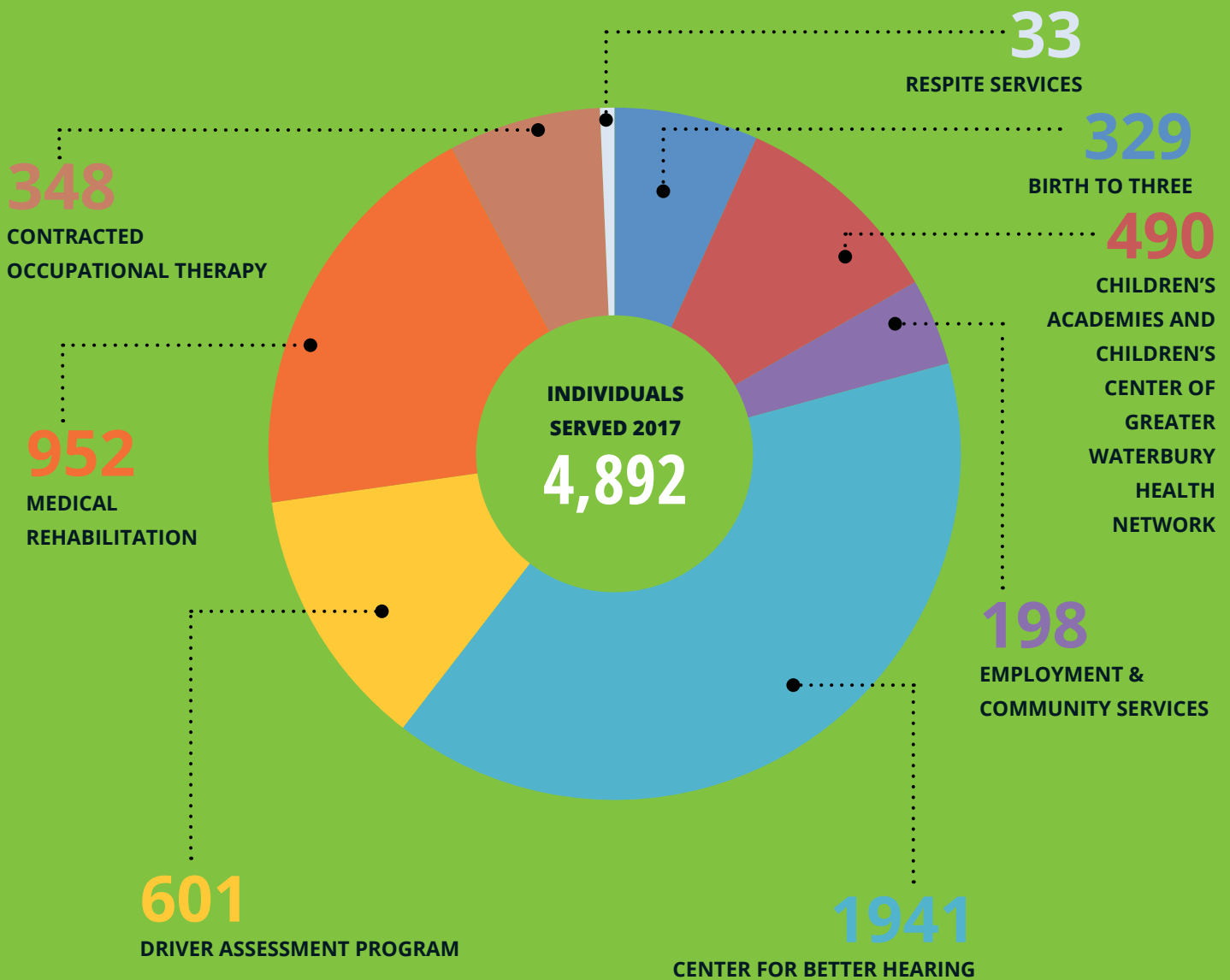


EASTERSEALS OF GREATER WATERBURY ANNUAL REPORT



2017 SERVING OUR COMMUNITY

In Fiscal Year 2017, Easterseals of Greater Waterbury provided direct services for 4,892 individuals from 54 communities in 11 different locations. Easterseals' programs stretch well beyond the individuals served directly – touching the lives of their parents, family members, and friends. This makes the work we do even more impactful on the community.



MESSAGE FROM THE PRESIDENT



While looking back at fiscal year 2017, we do so with a sense of satisfaction. Satisfaction with our continued direction forward, satisfaction with our commitment to our strategic initiatives

and satisfaction with the flexibility we have to adapt to the ever changing social and financial environment that impacts the services we provide.

This year, we are proud and pleased to have acquired the Children's Center of the Greater Waterbury Health Network. This early care and education center provides Services for 146 children, and has a long standing reputation for excellence in our community.

We have built a strong team of self-advocates who have established a presence at the State Capitol voicing concern and speaking about the rights and needs of the disabled. We have completed our brand transition, our Center for Better Hearing was recognized as an organization of excellence in the healthcare community and we have invested in our staff to ensure a strong and competent work force for the years ahead.

Our deepest sense of pride comes from the visible impact that Easterseals makes in our community. This is illustrated in improved quality of life, increased independence and growth and development of the children and adults we serve. We hope you enjoy the stories highlighting our positive outcomes this year, for just a few of these individuals.

Our Annual Report is one way for us to thank our employees, our Board of Directors, generous donors, sponsors and volunteers and to keep the community updated on our successes as well as plans for the future. Your continued involvement in our organization is valued and appreciated. You have greatly contributed to the accomplishments we share here.

Thank you for your continued support.

Loraine C. Shea
President

OUR PROGRAMS

High quality services and programs for individuals and families challenged by disability.

LIVE

Center for Better Hearing

An audiology practice that provides diagnostic evaluations for all ages and is open to the public. For hearing loss that cannot be medically or surgically corrected, we provide hearing aids, as well as practical information on what to expect from hearing technology.

Medical Rehabilitation

Our services include physical therapy, occupational therapy, and speech and language pathology provided by a team of licensed, registered healthcare professionals who work together to assess and meet the physical needs of each individual with the goal of rehabilitating the whole person.

Driver Assessment/Mobility Center

A program for Individuals who have an injury or impairment that may need an evaluation to determine their ability to safely operate a motor vehicle. We provide a full driving assessment to evaluate physical, visual and cognitive skills.

Birth to Three Early Intervention

An early intervention program available to eligible families that have children under age 3 with significant developmental delays or disabilities. We are a State of Connecticut approved provider of services.

LEARN

Children's Academy (NAEYC ACCREDITED)

A high quality School Readiness early childhood education program to enhance your child's cognitive, physical, personal, social, and creative development to prepare them for kindergarten success. We offer a full-day, year-round program and parental support. Our day programs include infants and toddlers.

Behavioral Therapy Services

Our Behavior Therapy program is responsible for working with students ages Pre-K to grade 5 in the classroom setting, maintaining and monitoring students to generalize skills in an inclusive setting. Behavior Therapists provide classroom support and instruction for students with disabilities including autism and behavior disorders.

WORK

Employment & Community Services

A CARF accredited program that offers vocational rehabilitation and day support option services to individuals with disabilities. Our services include pre-vocational evaluation, employment planning, school-to-work transition, supportive employment, and job placement services. Day programs help the individual to build and maintain social and daily living skills through community integrated activities.



2017 HIGHLIGHTS

Throughout the Organization



The Center for Better Hearing was recognized as a Health Care Organization of Excellence by the Waterbury Regional Chamber's Health Care Council.



Acquired the Children's Center of the Greater Waterbury Health Network.



Awarded grant funding of over \$70k from CHEFA for renovations in our Children's Academy - West Campus.



Successfully executed multiple fundraising and awareness events, most notably the Family Festival/ Touch-a-Truck day for local families, the annual golf tournament, Give Local and multiple rallies at the State Capitol in Hartford.



Star Awards

Geraldina Castro

Children's Academy, Meriden Campus

Jody Brouillard

Finance Department

Kris Cura

Employment & Community Services

Lisa Brayton

Behavioral Therapy Program

Margaret Werner

Children's Academy, East Campus

Rebecca Smith

Birth to Three Program

Susan Graham

Employment & Community Services

2017 HIGHLIGHTS



Driven to Achieve

We empower those we serve to reach for and realize their full potential.

This year we awarded 8 students from the Greater Waterbury area and surrounding towns individual scholarships to continue their education. Each year, Easterseals awards post-secondary scholarships to deserving students who have a disability and are attending an accredited college or university.



8

SCHOLARSHIPS AWARDED TO LOCAL STUDENTS WITH DISABILITIES



Stronger, Together

Working with members of the community to achieve extraordinary results.

Community based employment is a goal for many of the individuals who come to Easterseals. This year eight individuals worked in a group supported enclave at D&M Packing in Waterbury. The success of this program has created a new job placement opportunities helping the local economy and residents.



8

NEW COMMUNITY BASED EMPLOYMENT OPPORTUNITIES



Paving the Way

We pave the way...to a fuller life and a more inclusive world.

In 2017 we completed our first full year of the Behavioral Services Program. Our Behavioral Therapists worked in the classrooms of local public schools, assisting in the development of generalized skills to over 60 students from Pre-K to grade 5 with behavioral challenges.



60+

STUDENTS WITH
BEHAVIORAL CHALLENGES
ASSISTED IN LOCAL SCHOOLS



Growing

Redefining disabilities for today's challenges.

Building upon and strengthening our infrastructure continues to be a focus of the organization. This year, we invested in the strategic plan initiatives, which included more than \$300k for personnel, infrastructure improvements, operating efficiencies, wage increases and technology updates.



\$300,000

INVESTED IN UPDATES
AND ORGANIZATIONAL
IMPROVEMENTS

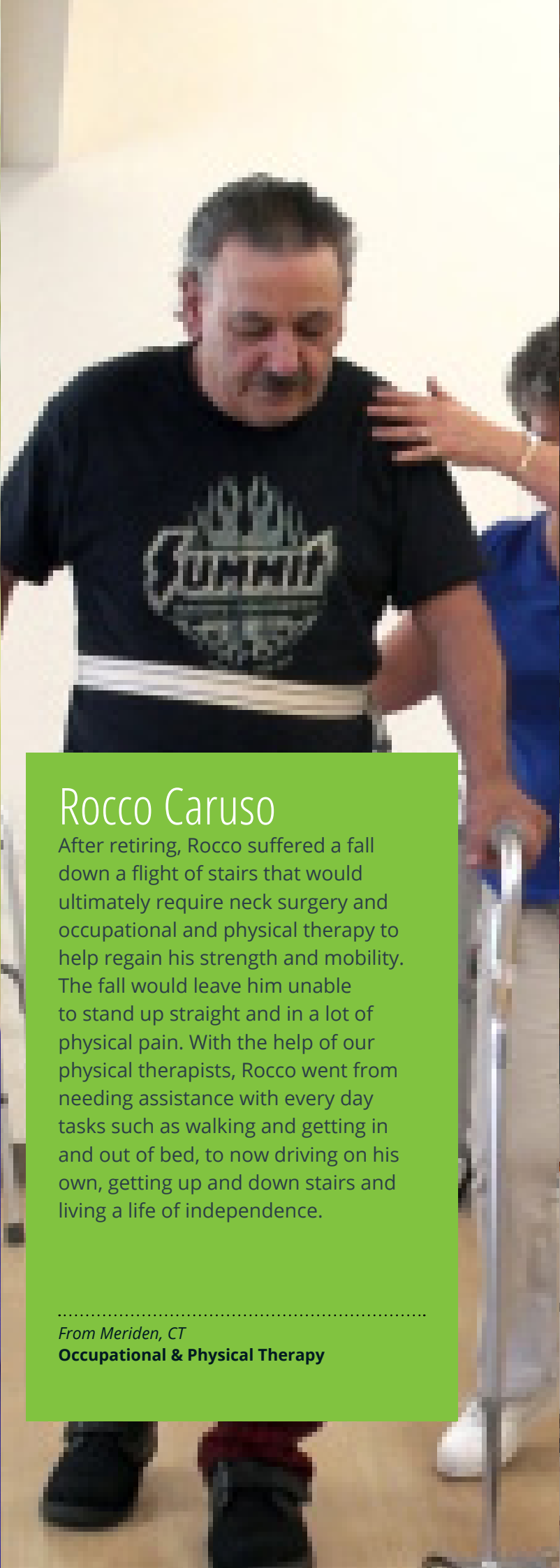


Destiny Lopez

Diagnosed with bilateral sensorineural hearing loss, Destiny would need to start wearing hearing aids at just seven years old. Our audiologists not only made sure she had the proper tools and devices to manage and assist with her condition, but also taught her to communicate in a way that would encourage teachers & classmates to meet her halfway with her disability. Destiny thrived in school and would go on to attend NYU, graduating in May of 2016 with a BS in Media, Culture & Communication. The staff continues to support and cheer her on as she navigates life in NYC.

From Waterbury, CT

Center for Better Hearing

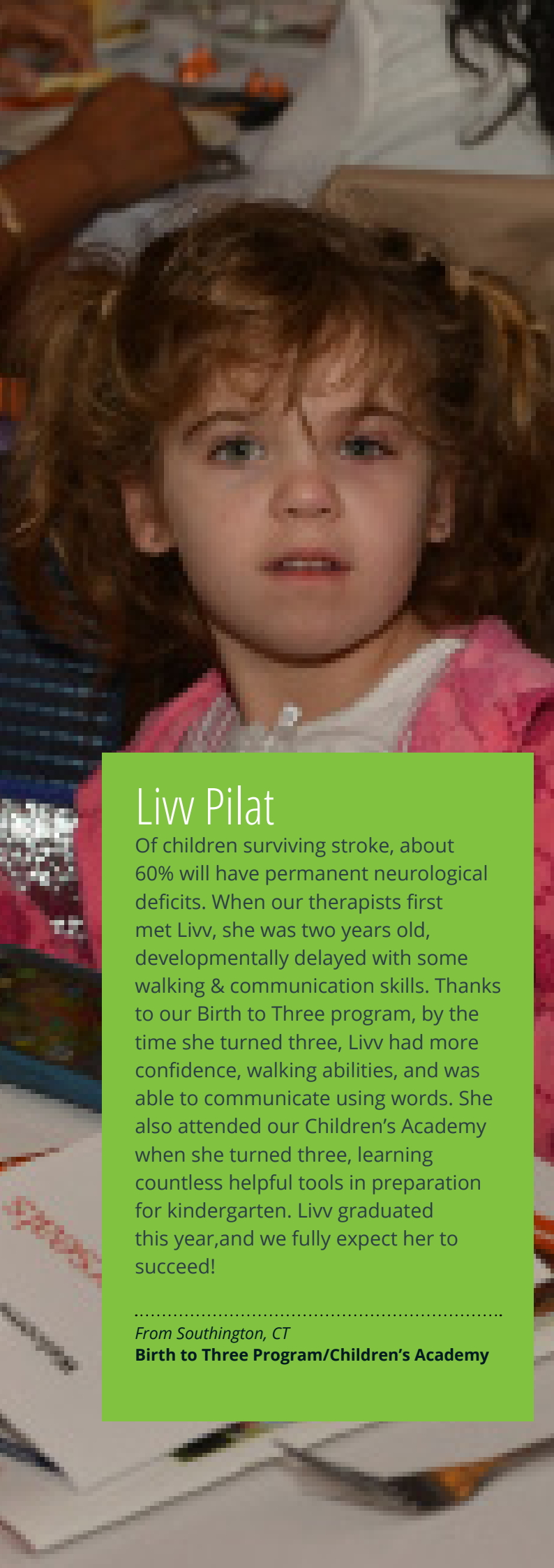


Rocco Caruso

After retiring, Rocco suffered a fall down a flight of stairs that would ultimately require neck surgery and occupational and physical therapy to help regain his strength and mobility. The fall would leave him unable to stand up straight and in a lot of physical pain. With the help of our physical therapists, Rocco went from needing assistance with every day tasks such as walking and getting in and out of bed, to now driving on his own, getting up and down stairs and living a life of independence.

From Meriden, CT

Occupational & Physical Therapy

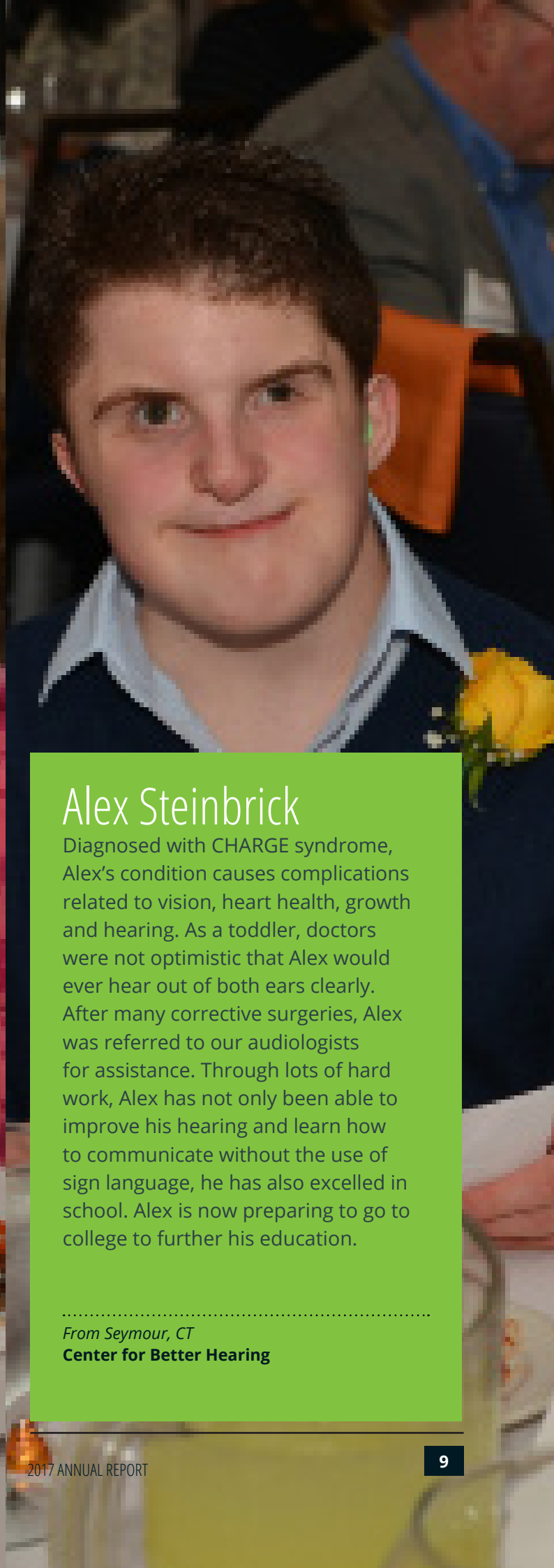


Liiv Pilat

Of children surviving stroke, about 60% will have permanent neurological deficits. When our therapists first met Liiv, she was two years old, developmentally delayed with some walking & communication skills. Thanks to our Birth to Three program, by the time she turned three, Liiv had more confidence, walking abilities, and was able to communicate using words. She also attended our Children's Academy when she turned three, learning countless helpful tools in preparation for kindergarten. Liiv graduated this year, and we fully expect her to succeed!

.....
From Southington, CT

Birth to Three Program/Children's Academy



Alex Steinbrick

Diagnosed with CHARGE syndrome, Alex's condition causes complications related to vision, heart health, growth and hearing. As a toddler, doctors were not optimistic that Alex would ever hear out of both ears clearly. After many corrective surgeries, Alex was referred to our audiologists for assistance. Through lots of hard work, Alex has not only been able to improve his hearing and learn how to communicate without the use of sign language, he has also excelled in school. Alex is now preparing to go to college to further his education.

.....
From Seymour, CT

Center for Better Hearing

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\$5,000+

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The Leever Foundation
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\$2,500- \$4,999

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**We owe our deepest
thanks to our wonderful
donors and sponsors.
Your generous
contributions to
Easterseals have made
a profound difference
in the lives of many
infants, children, and
adults with disabilities.**

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Sue Galati
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We apologize for any errors on our donor list. Please contact Carolee Kalita at ckalita@eswct.com with any corrections.

Thank you for your continued support!

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The spirit of volunteerism is a priceless gift, and we are grateful for the time, talents and dedication of our enthusiastic committee members.



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* EVENT CHAIRPERSON

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A SPECIAL THANK YOU TO OUR FRIENDS FOR DONATING GOODS AND SERVICES.

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		Yale Golf Course



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THE EASTERSEALS BOARD OF DIRECTORS is a volunteer group of successful, socially conscious and motivated professionals in the Waterbury area who are committed to supporting the mission of Easterseals of Greater Waterbury. Our Board of Directors serve as a responsible social and fundraising entity and establish themselves as Easterseals ambassadors through corporate, social networking and volunteerism.

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2017 FINANCIAL OPERATIONS REPORT

Year ending August 31, 2017 (with comparable totals for 2016) (unaudited)

OPERATING SUPPORT AND REVENUES:	2017		2016	
Public Support	\$ 234,881	2%	\$217,441	2%
Vocational Training and Educational Programs	\$ 8,001,569	62%	\$8,065,556	66%
Childhood Development and Behavioral Services	\$ 2,264,377	17%	\$1,220,230	10%
Medical Rehabilitation Services	\$ 2,408,346	19%	\$2,630,471	21%
Other Income	\$ 87,450	1%	\$116,084	1%
	\$12,996,623	100%	\$ 12,249,782	100%

OPERATING EXPENSES:

Staffing, Payroll Taxes and Employee Benefits	\$10,182,207	76%	\$8,837,651	73%
Professional Services and Operating Supplies	\$1,725,772	13%	\$1,916,273	16%
Occupancy and Interest	\$759,649	6%	\$629,086	5%
Transportation Service	\$350,884	3%	\$361,966	3%
Depreciation	\$437,444	3%	\$417,915	3%
	\$13,455,956	100%	\$12,162,891	100%

Net Operating Surplus/(Deficit)	\$ (459,333)		\$86,891	
One time Capital Grant Funding for Capital Improvements	-		\$261,970	
Community Outreach Programs	\$ (149,985)		\$(165,354)	
Net Investment Revenues	\$2,642,546		\$1,780,815	
Capital Improvements	\$320,994		\$601,474	

OUR MISSION

Easterseals has been the indispensable resource for people and families facing disability. Through the work we do, Easterseals is changing the way the world defines and views disability by making profound, positive differences in people's lives every day.

EASTERSEALS OF GREATER WATERBURY

T. 203.754.5141

22 TOMPKINS STREET,
WATERBURY, CT 06708

