VISION STATEMENT

PEOPLE WITH DISABILITIES WILL HAVE EQUAL OPPORTUNITY TO LIVE, LEARN, WORK AND PLAY IN THEIR COMMUNITY

WHO WE ARE

BOARD OF DIRECTORS

Darren Morris Board Chairman

- **Eric Johnson** First Vice-Chairman
- Lisa Avis Treasurer Greg Re

Second Vice-Chairman

Kevin Leamy Immediate Past-Chairman

Ron Melchin

Secretary Julie Hagan-Belka At-Large Chairman's Selection

James Robertson Dr. Tony Lai

Andy Jonsson

MANAGEMENT TEAM

Gary T. Kasai President/CEO Don Nguyen

Chief Financial Officer

Sue Harris VP of Adult Day Programs

Gary A. Novak Chief Marketing & Donor Relations Officer

Karla Odum VP of Human Resources

Amy Hansen VP of Pediatic Services



PROUDLY SERVING 13 COUNTIES

Alpine, Amador, Calaveras, El Dorado, Nevada, Placer, Sacramento, San Joaquin, Stanislaus, Sutter, Tuolomne, Yolo and Yuba

EASTER SEALS SUPERIOR CALIFORNIA

Corporate Office Sacramento Center 3205 Hurley Way Sacramento, CA 95864 (916) 485-6711 ph (916) 485-2653 fx

Stockton Center

7273 Murray Dr., Suite 1 Stockton, CA 95210 (209) 957-3625 ph (209) 907-6031 fx Yuba City Center 1670 Sierra, Suite 601 Yuba City, CA 95993 (530) 673-4548 ph (530) 673-4328 fx

Online www.MyEasterSeals.org info@MyEasterSeals.org

The financial information provided in these statements is from the Independent Auditor's Report for the year ending August 31, 2018 for Easter Seals Superior California. A Copy of the audited financial statements of Easter Seals Superior California for the year ending August 31, 2018, as prepared by the firm of Damore, Hamric & Schneider, Inc., is available at the Corporate Office in Sacramento by calling (916) 485-6711.

FEEL GOOD ABOUT GIVING

EASTER SEALS SUPERIOR CALIFORNIA ANNUAL REPORT TO THE COMMUNITY 2017-2018

PROGRAMS AND SERVICES

INFANT & CHILDREN PROGRAMS / SERVICES

Early Start Developemental Services (ESDS)

Early intervention services for infants birth to three years of age

School Age Services

Therapy and support services for school aged children

Special Families Support Program

Resource & referral services for families with children with special needs, birth to five years of age.

Assitive Technology Loan Library

Medical and therapeutic equipment loans for families with special needs

ADULT DAY PROGRAMS

Access to the Community Through Education, Integration and Training (ACE-IT)

Person Center based skill development related to each person's individual needs, vocational aspirations and access to local community resources and services

Functional Integrated Living Skills (FILS)

Focuses on the integration of adults with developmental disabilities into integrated community environments

Help to Recovery (HTR)

Rehab program for individuals with traumatic brain injuries

OTHER SERVICES

Contract Solutions

Job training and paid work experience as related to the acquisition of vocational skills and appropriate work behaviors

Easter Seals Enterprises Crews

Provides contract services to community businesses including landscaping, custodial and kitchen crew services

Warm Water Therapy

Therapeutic classes in a heated swimming pool. Classes address relaxation, joint pain, flexability, balance, circulation, strength and endurance

DEMOGRAPHIC INFORMATION

Clients Served by Program	
ACE-IT I	48
	88
ACE-IT II	
ACE-IT III	87
FILS	96
HTR	47
Easter Seals Enterprises	89
Easter Seals Enterprises Crew	32
Warm Water Rehabilitation Pool	1829
SAS - Sacramento	189
SAS - Stockton	97
Early Start	2 1 19
Pediatrics - Private Pay	37
Pediatrics - Sutter Clients	1097
Pediatrics - Kaiser Clients	119
Stroke Group - Yuba	0
Loan Closet	244
Information & Referrals	883
TOTAL	7,101

Clients Served by Disability

Clients Served by Disability	
Autism	216
Blind/Visually Impaired	2
Cerebral Palsy	58
Conditions of the Perinatal Condition	287
Congenital Anomalies	122
Deaf/Hearing Impaired	1
Developmental Delays	2528
Disease & Injury to Bone/Joint	1,068
Disease of the Nervous System/Sense Organs	11
Down Syndrome/Chromosome Anomalies	61
Head Injury	42
Mental Disorders	12
Mental Retardation	668
Metabolic Diseases/Immunity Disorders	186
Multiple Sclerosis	14
Other Diseases of the Circulatory System	5
Musculoskeletal System/Connective Tissue	1052
Obesity	1 74
Post Polio	4
Stroke	8
Other Disabilities	582
TOTAL	7,101
	• ,
Clients Served by Ethnic Group Asian American Non-Hispanic Black Non-Hispanic White Hispanic North American Indian or Alaska Native Native Hawaiin and other Pacific Islander Multiple Ethnicity Other TOTAL	28 1875 4045 1140 2 3 4 4 7,101
Clients Served by Age 0-3 4-17 18-59 60+ TOTAL	1784 2751 1288 1278 7,101
Clients Served by Gender Male Female TOTAL	3736 3365 7,101

2017 - 2018 ANNUAL REPORT TO THE COMMUNITY

SUPPORT / REVENUE	FY 2018	FY 2017
Dublic Summert	2(0.111	222 72
Public Support Grants	360,111	323,720
Program Support	43,554 10,791,124	23,485 10,501,980
Work Contracts	844,742	839,58
Miscellaneous	3,240	7,58
Gain (Loss) on Investment	145,697	127,69
Investment Income	59,304	40,28
Total Support / Revenue	\$12,247,772	\$11,864,39
Public Support		
• Grants		Program Supp
Work Contracts		
• Miscellaneous		
 Miscellaneous Gain on Investment Investment Income 	5Mil 6Mil 7Mil	8Mil 9Mil 10
• Miscellaneous • Gain on Investment • Investment Income • 1Mil 2Mil 3Mil 4Mil	5Mil 6Mil 7Mil	8Mil 9Mil 10
• Miscellaneous • Gain on Investment • Investment Income • 1Mil 2Mil 3Mil 4Mil EXPENSES		
• Miscellaneous • Gain on Investment • Investment Income • 1Mil 2Mil 3Mil 4Mil	5Mil 6Mil 7Mil 60,263 154,496	40,811
 Miscellaneous Gain on Investment Investment Income IMil 2Mil 3Mil 4Mil EXPENSES Public Health Education 	60,263	40,811
 Miscellaneous Gain on Investment Investment Income 1Mil 2Mil 3Mil 4Mil EXPENSES Public Health Education Professional Education Direct Services 	60,263 154,496	40,811 105,638 10,296,646
 Miscellaneous Gain on Investment Investment Income IMil 2Mil 3Mil 4Mil EXPENSES Public Health Education Professional Education Direct Services Fundraising 	60,263 154,496 11,034,587	40,811 105,638 10,296,646 338,679
 Miscellaneous Gain on Investment Investment Income 1Mil 2Mil 3Mil 4Mil EXPENSES Public Health Education Professional Education Direct Services 	60,263 154,496 11,034,587 266,288	8Mil 9Mil 10 40,811 105,638 10,296,646 338,679 781,290 54,751
 Miscellaneous Gain on Investment Investment Income IMil 2Mil 3Mil 4Mil EXPENSES Public Health Education Professional Education Direct Services Fundraising Management & General 	60,263 154,496 11,034,587 266,288 904,288	40,811 105,638 10,296,646 338,679 781,290
 Miscellaneous Gain on Investment Investment Income IMil 2Mil 3Mil 4Mil EXPENSES Public Health Education Professional Education Direct Services Fundraising Management & General National Fees Total Expenses 	60,263 154,496 11,034,587 266,288 904,288 55,766	40,811 105,638 10,296,646 338,679 781,290 54,751
 Miscellaneous Gain on Investment Investment Income 1Mil 2Mil 3Mil 4Mil EXPENSES Public Health Education Professional Education Direct Services Fundraising Management & General National Fees 	60,263 154,496 11,034,587 266,288 904,288 55,766	40,811 105,638 10,296,646 338,679 781,290 54,751 \$11,617,81
 Miscellaneous Gain on Investment Investment Income Mil 2Mil 3Mil 4Mil EXPENSES Public Health Education Professional Education Direct Services Fundraising Management & General National Fees Total Expenses Public Health Education 	60,263 154,496 11,034,587 266,288 904,288 55,766	40,811 105,638 10,296,646 338,679 781,290 54,751