



celebrating
sixty years
annual report 2016-2017



When Mrs. Mildred Nix Huie began her campaign to establish the organization that became Easterseals Southern Georgia, I'll bet she never imagined the eventual impact of her efforts to help both her daughter, Carlton and others living in southwest Georgia. Across the years, Easterseals has grown in the scope of work performed, the geographic region covered and the number of children and adults with disabilities whose lives are touched by one of our services. From the 57 individuals in 1957 to more than 5,561 in 2017, Easterseals has created solutions and changed the lives of people with disabilities and their families.

This year, we celebrate both our history and prepare for the future. In the fall of 2016, Easterseals received the highest CARF accreditation possible-3 years. Out of the 1600 standards that were measured, only 19 required a response from our organization. Our surveyors were impressed with the quality of programs, financial management, leadership and advocacy.

Easterseals selected the firm of Yielding, Wakefield and McGee as architect for its new "Megan's House" construction and the W.J. Kirksey company submitted the winning bid for construction of this long awaited children's respite home. The well attended groundbreaking was hosted in the spring and the home is expected to open later this fall.

In December, the retro light tree found in the 1970 scrapbook photo was recreated on the lawn. Our 60th Anniversary was featured in Southwest Georgia Living magazine. Long time UGA coach, turned author, Vince Dooley and his wife Barbara were honored for their years of service as Easterseals supporters and friends with a book signing and portrait unveiling. A special "Founders and Friends" event was hosted in July and Mildred Huie Wilcox, daughter of our founder, provided both humorous and serious insights for the occasion.

Easterseals Southern Georgia traveled to Atlanta for its annual Day at the Capitol with a record number of 14 board members from across our region. Collectively, with other interest groups, we advocated for the passage of the "Family Care Act" and after 6 years of hard work, this critical piece of legislation passed both the House and Senate and was signed by the Governor. On the federal level, Easterseals provided both data and personal stories to members of Congress about the impact of Medicaid. A visit to Sasha at the Vienna group home helped congressional field staff to get a better understanding of the scope and importance of this critical program.

This year, we embarked on a collaborative journey in partnership with the Albany YMCA. The new "YES" afterschool and summer enrichment program met the needs of families caring for children with special needs as well as typically developing siblings and friends. Easterseals vacant space was renovated and for the first time since the flood of 1994 was used for programming. We celebrate this "win win" collaborative.

On the fundraising side of the house, the 2nd Annual "Get Ready to Crumble" was a huge success in its new location at Porterfield United Methodist Church. Proceeds supported our "Champions for Children" program. The Valdosta "Sweet Charity" event raised over \$5,000 for the local "Megan's House" and brought lots of families out to taste the delicious desserts. Our Tifton board continues its traditional Gospel Sing with funds going to provide the extras for the local Easterseals Solutions Day Program. The Albany Bass Club continues to partner with Easterseals Southern Georgia hosting the 41st Annual Easterseals Team Bass Tournament raising money for our "Megan's House". And finally, our Albany "Megan's House" capital campaign nears completion after its launch in 2014. A closing gift of \$100,000 has been promised by an Atlanta foundation that chooses to remain anonymous along with a second gift of \$10,000 to "help Easterseals promote its impressive programs to the philanthropic community." In March of 2017, the Easterseals National Board awarded our affiliate with 14 counties in North Florida. Work has begun on the development of a strategic plan to best serve the families in that area.

It was a great year to be president. We were able to reward our staff with mid-year performance based bonuses, raises to our LPN staff and the re-instatement of a retirement plan. Funds have been set aside for the future and we are in sound financial condition. As I turn the gavel over to Kyle, I know that Easterseals is in good hands. Thank you for the opportunity to serve.

Allison Mansfield
2016-2017 Board Chairman

EASTERSEALS SOUTHERN GEORGIA 2017 BOARD OF DIRECTORS

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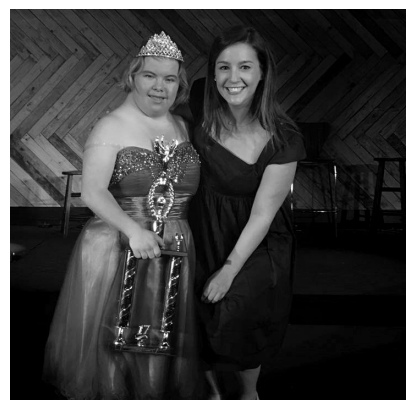
EASTERSEALS SOUTHERN GEORGIA MANAGEMENT TEAM

Executive Director Beth English	Chief Operating Officer Matt Hatcher
Director of Special Projects Teresa Heard	Director of Human Resources Amanda Hobbs
Director of Marketing Stacie Hamsley	Corporate Compliance Officer Amy Hughes
Director of Development Christina Cooper	Director of Adult Day Services Daphne Jackson
Director of Family Support and Respite Services Samantha Graf	Director of Vocational Services Kimberleigh Moore-Willis
Director of Residential Services Connie Hayes	



2016-2017

HIGHLIGHTS





2016/2017

ANNUAL AWARDS DINNER

Easterseals Southern Georgia celebrated its sixtieth year with their Annual Awards Dinner in August, 2017. Supporters, board members, program participants and Easterseals employees were recognized for their accomplishments, distinguished service and continuous support. Attendees were honored to hear remarks from Judy Fitzgerald, Commissioner of the Georgia Department of Behavioral Health and Developmental Disabilities.

2017 Award Recipients

2016-2017 Past Chairman Gavel Award : Allison Mansfield

Consumer Achievement Awards: Kyah Johnson, David Daniels, Denevious Guest, Laquana Rouse

Community Partnership Award: William Hancock, Representative Patty Bentley, Ann West, Alice Jolly

Betty Nichols Volunteer of the Year Award: Unbreakable Bloodline

DSP of the Year Award: Vivian Williams

Mrs. H.T. McCall Staff Member of the Year Award: Sue King

Bobbie Meyer von Bremen Award: Don Cole

Annette Bowling Advocate of the Year Award: Mary Frances Williams

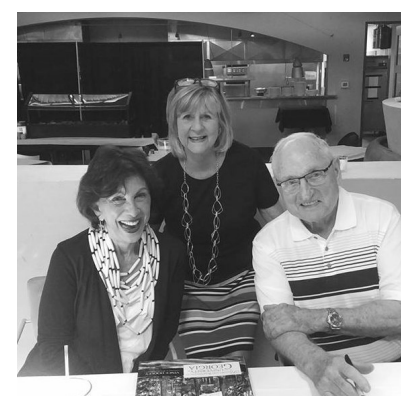
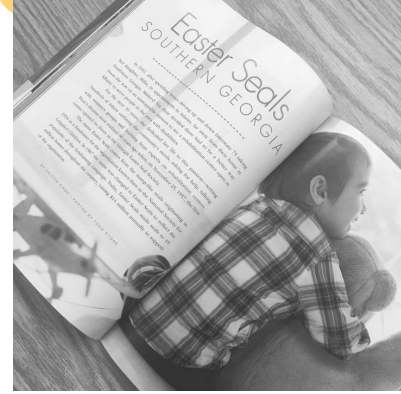
Legacy Pin Recipients: Clint Chapman, David Prisant, Jane Wilson Estate

President Council Pin Recipients: Jackie Atkins, Ora H. Bullock, Jackie Dixon, Dianne Hall, Wayne Hollomon, Karen Iler, Ryan & Kimberly Inlow, Buddy Rentz, Walter Ross, Victor Sullivan

60 YEARS



This year Easterseals Southern Georgia celebrated the 60th Anniversary of the organization. The year long celebration included reflecting on the past sixty years while preparing for the future.





FUNDRAISING AND EVENTS



THE NUMBERS

SEPTEMBER 2016 - AUGUST 2017

ASSETS

CASH	\$652,696.00
RESTRICTED CASH	\$1,491,930.00
ENDOWMENT ACCOUNT	\$64,203.00
MEGAN'S HOUSE BUILDING FUND	\$270,920.00
ACCOUNTS RECEIVABLE	\$1,046,567.00
OTHER ASSETS	\$181,233.00
PROPERTY & EQUIPMENT	\$1,547,180.00

TOTAL ASSETS **\$5,254,729.00**

LIABILITIES & NET ASSETS

CURRENT LIABILITIES	\$1,330,223.00
LONG TERM DEBT	\$388,787.00
TEMPORARILY RESTRICTED NET ASSETS	\$272,978.00
UNRESTRICTED NET ASSETS (DESIGNATED)	\$1,081,143.00
UNRESTRICTED NET ASSETS (UNDESIGNATED)	\$2,181,598.00
PERMANENTLY RESTRICTED ASSETS	\$42,100.00

TOTAL LIABILITIES & NET ASSETS **\$5,254,729.00**

INCOME

DONATIONS-CASH	\$56,745.00
DONATIONS-NON CASH	\$554.00
DONATIONS-BUILDING FUND	\$242,025.00
SPECIAL EVENTS	\$23,238.00
UNITED WAY ALLOCATIONS	\$24,752.00
GOVERNMENT GRANTS/FEEES	\$6,675,359.00
PROGRAM SERVICE FEES	\$7,333,747.00
OTHER INCOME	\$220,941.00

TOTAL INCOME **\$14,577,361.00**

EXPENSES

DIRECT SERVICES	\$12,347,290.00
FUND RAISING	\$108,834.00
MANAGEMENT & GENERAL	\$867,832.00
NATIONAL MEMBERSHIP FEES	\$47,423.00

TOTAL EXPENSES **\$13,371,379.00**



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The **CONTINUED SUCCESS** of Easterseals Southern Georgia could not have been accomplished without **YOUR** help!

YOUR generosity has helped people with disabilities and their families **LIVE, LEARN, WORK & PLAY** within our communities.

easterseals.com/southerngeorgia