The following roadmap for job development is based on work done in stages 1-3 of Discovery.

Job/Business Development Plan

List of Twenty Places where people with similar Vocational Themes Work:

Theme 1:	Theme 2:	Theme 3:
1		41
2	22	42
3	23	43
4	24	44
5	25	45
6	26	46
7	27	47
8	28	48
9	29	49
10	30	50
11	31	51
12	32	52
13	33	53
14	34	54
15	35	55
16	36	56
17	37	57
18	38	58
19	39	59
20	40	60

Note: Create representational portfolios, picture books, resumes, and other tools for job development as needed.

Informational Interviews for Job Development

Utilizing information gained during Discovery and summarized in this DSR, select 3 or 4 businesses from the list above and arrange Informational Interviews, or short-term Work Experiences, Internships, and Modified Apprenticeships for job development

1. 1	Business Name:				
	Person responsible:				
	By this Date:	Date completed:			
	Contact person and title:				
	Phone: e-mail: Notes:				
	Information Learned:				
	Follow up (what, who and by when):				
2. 1	Business Name: Person responsible:				
	By this Date:	Date Completed:			
	Contact person and title:				
	Phone:e-mail:				
	Notes:				
	Information Learned:				
	Follow up (what, who and by when):				
	Negotiation Notes: Date: Notes:				
3. 1	Business Name:				
	Person responsible: By this Date:	Date Completed:			
	Contact person and title:				
	Phone: e-mail:				
	Notes:				
	Information Learned:				

	Follow up (what, who and by when):		
	Negotiation Notes: Date:	Notes:	
4.	Business Name:		
	Person responsible: By this Date:		Date Completed:
	Contact person and title:	_	2 a.e. compressa
	Phone:e-mail:		
	Notes:		
	Information Learned:		
	Follow up (what, who and by when):		
	Negotiation Notes: Date:	Notes:	
5.	Business Name:		
	Person responsible: By this Date:		Date Completed:
	Contact person and title:		
	Phone: e-mail:		
	Notes:		
	Information Learned:		
	Follow up (what, who and by when):		
	Negotiation Notes: Date:	Notes:	
6.	Business Name:		
	Person responsible: By this Date:		Date Completed:
	Contact person and title:	_	Date Completed.
	Phone:e-mail:		
	Notes:		
	Information Learned:		
	Follow up (what, who and by when):		

Negotiation Notes:	Date:		Notes:	
Business Name:				
Person responsible:				
		is Date:		Date Completed:
Contact person and	title:			
Phone:	ext.	_ e-mail:		
Notes:				
Information Learned	:			
Follow up (what, who	o and by when): _			
Negotiation Notes:	Date:		Notes:	

Job Secured:

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