

2015 Annual Report



EASTER SEALS
SOUTHERN CALIFORNIA
DISABILITY SERVICES



Our Mission

Easter Seals provides exceptional services to ensure that all people with disabilities or other special needs and their families have equal opportunities to live, learn, work and play in their communities.

Board of Directors

- Mary Platt, *Chair*
- Molly Ingraham, *First Vice Chair*
- Phil Gomez, *Second Vice Chair*
- Hans Getty, *Secretary*
- Doug Palmieri, *Treasurer*
- Mark Bertrand
- Andre Filip
- Jodi Huston
- Kim Michel
- Mike Murtaugh
- Karah Parschauer
- Lewis Shiro
- John Stranger



On Cover: Andre Araujo is one of many individuals who has successfully graduated from Autism Therapy Services.

Note from The CEO and Board Chair

In 2015 Easter Seals Southern California experienced one of the most successful years in our history with the number of lives we were able to impact. This achievement would not have been possible without the generous support of our community partners, donors, stakeholders and staff.

At Easter Seals we work to change the way the world defines, views and treats disabilities so that every person can achieve their full potential. Our impact is felt by families when their loved one receives needed autism therapy services or when a veteran successfully transitions from the military to a civilian job, when a child has a great start in life with pre-school, and when an adult has the opportunity to live independently, to work and to be fully involved in their community.

We are extremely proud of our achievements and share them with you in this annual report. On behalf of our Board, our staff and our participants, thank you.



Mark Whitley
President and CEO

Mary Platt
Board Chair

What We Did

AUTISM THERAPY SERVICES

4,500 participants



735,000 hours

of Applied Behavior Analysis (ABA) services, supervision and Parent Training



120,000 hours

of Speech, Occupational and Physical Therapy Services



4.3 on a scale of 5

for Client Satisfaction



10 research projects

launched by newly developed Research Department



Why We Did It

“**Jonas**’ therapy was life changing for the whole family,” his mom Gabby said. Through Applied Behavior Analysis (ABA) from Autism Therapy Services Jonas made tremendous progress with behavioral challenges. He completed therapy and started kindergarten with his peers.

What We Did

ADULT DAY SERVICES (ADS)

1,661 participants



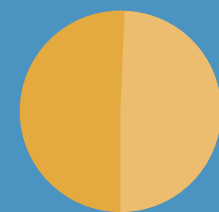
1,793,880 hours

of Center Based, Community Based, Senior, Behavior Support, College Support and Therapeutic Services



932,817 Volunteer Service Hours

at 412 other nonprofit organizations by adults in our day service throughout So Cal



52% of ADS Support Hours are spent in Volunteerism



Opened new Senior Day Services center in Redondo Beach

Why We Did It

Ariana is one of thousands adults who volunteer regularly in their local community as part of Adult Day Services (ADS). ADS' focus on volunteerism supports participants to build work-related and social skills. "Volunteerism increases the personal level of independence," Program Director Nicole Vasquez said. "It helps individuals learn how to work together with co-workers as a team and demonstrates the importance of pride in your work."



What We Did

CHILD DEVELOPMENT SERVICES

1,626 participants



488 additional children

received Early Head Start, Head Start and day care services in 2015



35% increase

in the number of children provided with early education opportunities



1,443 children screened

with Ages & Stages Questionnaire through Easter Seals' Make the First 5 Count campaign



500+ families

provided with/referred to support services including parenting education, adult education, job training, mental health services and emergency aid



Why We Did It

"Easter Seals Child Development Center (CDC) staff have been so incredibly caring and helpful, they all feel like family," says Eli's mom, Julie. **Eli** received Early Head Start and Head Start at Easter Seals' CDC. "When Eli first started with us, he would play quietly by himself and not socialize with the other children," said Elizabeth Mulligan, CDC Area Director, San Bernardino County. "Our teachers worked with Eli to build his social skills. In time he connected with his classmates and joined classroom activities."

What We Did

WORKFIRST AND MILITARY & VETERANS SERVICES

398 participants



251 served are Veterans

147 served are individuals with disabilities



152 attained meaningful employment

76 attained other critical support services



56 continue with job coaching



114

are in the job prep/interview/job development process

Why We Did It



"I was truly unable to gain employment. Everything I attempted failed along with my self-worth. I actually was about to give up." WorkFirst helped **Rony** turn things around. With one-on-one employment support services, Rony rebuilt her confidence, targeted her job search and is now working as an instructor at a social service organization.



From left: John Funk, MVS Director and Randy Rutta, CEO National Easter Seals with successful former MVS client Michael Brotherton.

"I'm excited to be working around airplanes. That is what I love to do." After 20 years in the Navy, **Michael** has now successfully transitioned from the military to employment with an airline company. WorkFirst/Military & Veterans Services' **Bob Hope Veteran's Support Program** provided him with a one-on-one employment specialist to identify what kind of work he wanted, to network and to translate his military skills to civilian language.

What We Did

LIVING OPTIONS

150 participants



Residential Services operates 16 homes

supporting 54 individuals. Supports individuals, who have lived most of their lives in a developmental center, to live in local communities



64 individuals

assisted by Supported Living Services and Independent Living Services to live in their own homes or with family



27 individuals

at risk of being put in an institutional setting were supported by Coordinated Life Services to live independently by building a circle of support with family, agencies and community services



3 Easter Seals homes

renovated, expanded, installed drought tolerant landscaping

Why We Did It

For the past 9 years **Benjamin** has lived independently in his own apartment with support from the Supported Living Services, one of the community-based Living Options Easter Seals offers. Staff assist Ben with daily living tasks (grocery shopping, cooking, banking, household chores), building social skills and exercise. Benjamin, who works for a nonprofit agency, says, "I like living in my own place. And I have fun spending time with my friends and family."

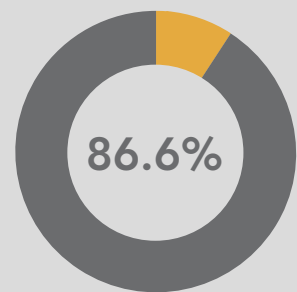


What We Did

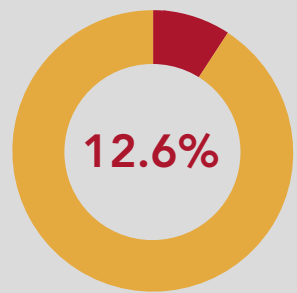
COMBINED STATEMENT OF SUPPORT, REVENUE AND EXPENSE

September 1, 2014 - August 31, 2015 Audited

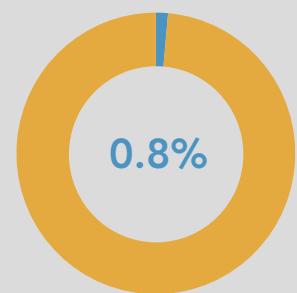
HOW FUNDS ARE SPENT:



Program Services



Management and General Operating Expenses



Fundraising

SUPPORT AND REVENUE

Support contributions and Special Events **\$ 2,349,334**

REVENUE

Fees for Services and Program Grants **138,122,703**

Interest and Other Income **51,609**

TOTAL SUPPORT AND REVENUE \$ 140,523,646

EXPENSES

Program Services

Adult Services **30,619,820**

Children's Services **81,367,563**

TOTAL PROGRAM SERVICES \$ 111,987,383

Support Services

Management and General **16,361,594**

Fundraising **1,081,425**

TOTAL SUPPORT SERVICES \$ 17,443,019

TOTAL EXPENSES \$129,430,402



An Accredited Charity
Endorsed by the Better
Business Bureau



Adhere to Wise Giving
Standards for Charity
Accountability

*An additional \$570,141 was raised but deferred and will be recognized during the next year.

Presidents' Council and Major Gift Donors

Thank You For Your Support.

Easter Seals' services are funded through contributions from individuals, foundations, corporations and government partners.

Our supporters include members of our premier giving program, Presidents' Council, which recognizes donations of \$1,000 or more.

As a Presidents' Council member, not only does one receive benefits and recognition, but also the opportunity to be a part of a group of caring individuals who know the importance of serving people with disabilities and special needs.

Edgar Allen Founders Society

Over \$100,000

The Apollonia Egri Trust

Independence

\$25,000 - \$99,999

George and Patricia Etue Family Trust

Empowerment

\$10,000 - \$24,999

Sal Alvarez Foundation

Edith Garvey

Mark Whitley

Opportunity

\$5,000 - \$9,999

Artie Southam and Beezie Daly

Tania and James Fletcher

Gary and Vicki Frappier

The Hilley Family Trust

Bernadette H. Lee

Kim and Tom Michel

The Katherine Moir Estate

Newth Morris (in honor of Tano Morris)

Michael Murtaugh

The Lorena E. Roberts Estate

Samuel and Joyce Wolfson

Dignity

\$2,500 - \$4,999

Noel and Ruth Castellon

Andrew and Violet Cianciotto

Phil Gomez

Kristin and Patrick Haley

Joel Kushell

Paul Mosier

Mary and Michael Platt

John Prins

David E. Pyott Foundation

Philip and Joyce Reed

Richard E. Rogers

Nina Rosenthal

Herbert and Annemarie Rottenbacher

Elsie Salvucci

Lewis Shiro and Andrew Maldonado

Jeffrey Webb

Ability

\$1,000 - \$2,499

Matt Anderson

Susan Baker

Debbie Ball

Susan Berglund

Linda Bolton

Marjorie Brann

Gary D. Brown

William Bruininga

D. Burress

Freda Carey

Kimberly Cohn

Adrienne Day

Larry Delpit



Sam and Joyce Wolfson know firsthand the impact Easter Seals services can have. Through Easter Seals' Supported Living Services their son Benjamin (page 11) has successfully lived independently in a local Southern California community for 9 years.

"While the quality and consistency of care that my son receives from his Easter Seals staff has been wonderful, our endorsement of Easter Seals derives from more than our high level of personal satisfaction," Sam Wolfson said. "Easter Seals has earned our admiration and personal pledge through their dedicated, hard working and caring personnel and many successful programs. Without Easter Seals, literally thousands of individuals in the disabled community who receive basic and essential services, and oftentimes whole families, would be left in dire need. Easter Seals truly deserves our appreciation and support."

Ability - continued:

- Richard and Nancy Digiorio
- Diane Drolet
- J.A. Dulich
- Michael Flavin
- Art and Rochelle Flory
- Michael and JoAnne Flory
- Ray Frew
- John Funk
- Hans Getty
- Eric Gibbons
- Cynthia Gomez
- John Grazal
- Frederick Greene
- Dorothy Harkness
- Diana Haynes
- Herb Hendrickson
- Jodi Huston and Kevin McKenna
- Catheryn Hoehn
- Carlene Holden
- Molly Ingraham
- Della Ivans
- Theodore King
- Dion Kenney
- Kathleen Kolenda
- John Linton
- Stan and Mary Longenecker
- Stuart Macmillan
- Jeanne Martin
- Patrice and Bob Martin
- Beverlyn Mendez
- Douglas and Lisa Palmieri
- Karah Parschauer
- David & RL Peters
- John T. Pigott
- Paula Pompa-Craven and Cory Craven
- John Proia
- Daniel and Ann Quinn
- Betty and Brian Reckard
- Anita B. Richmond
- Julie Saliba
- Ed Sanborn
- Albert and Christine Schiele
- John Simmers
- Laurence Small
- Barbara Snodgrass
- John Stranger
- Michelle Taylor
- Nancy Weintraub and David Kahn
- Wanda Williams
- William Williamson
- Marilyn Wright
- Lawrence and Jocelyn Wolf
- The Karen and David Wolf Family
- Keith Zear

Corporate and Foundation Support

Edgar Allen Founders Society

Over \$100,000

- Albertsons/Vons/Pavilions
- Baker's Burgers, Inc.
- CVS Health

Independence

\$25,000 - \$99,999

- Boeing Capital Corporation
- Century 21 Award
- Orange County Community Foundation
- Verizon Foundation

Empowerment

\$10,000 - \$24,999

- Amway DreamMakers
- Amway National
- AS&F Foundation
- Carrie Estelle Doheny Foundation
- Century 21 Hilltop
- Century 21 My Real Estate
- CVS Caremark Foundation
- Ilingo
- Netsmart
- Rancho Santa Fe Foundation

- The Avril Lavigne Foundation
- US Bank Community Affairs
- Wells Fargo Foundation

Opportunity

\$5,000 - \$9,999

- Alta Dena
- Anheuser Busch
- Bacardi
- Beam Suntory
- Brown-Forman
- California United Bank
- Century 21 Westworld Realty
- Century 21 Wright
- Coca-Cola
- Constellation Wine and Spirits
- DIAGEO
- E&J Gallo Winery
- Fraternal Order of Police
- Golden Grove Trading
- Outerwall
- Pernod Ricard
- Sempra Energy Foundation
- Union Bank Foundation
- Wells Fargo Capital Finance

The Alberstons Companies Foundation and The Vons Foundation

are long-term supporters of Easter Seals Southern California, having raised more than \$8 million for our disability services over the years. The Albertsons Companies Foundation and The Vons Foundation have expanded its support to our Military & Veterans Services. Through in-store fundraising campaigns more than \$800,000 has been raised over the past two years for our Bob Hope Veterans Services Program, which provides customized employment support to veterans transitioning from the military to civilian work.

"One of the best ways to honor and thank our local veterans and their families is to support programs and services like those offered by Easter Seals Southern California," said Lori Raya, President of Albertsons, Vons and Pavilions. "Through our shoppers' generosity, we are able to provide the tools needed for these remarkable veterans to transition to the next phase of their lives."



Navy veteran Tim James secured full-time employment with help from Military & Veteran Services.

Dignity
\$2,500 - \$4,999

Agave Loco
 American Business Bank
 American Greetings
 Anonymous
 Anthony Welded Products
 Armanino, LLP
 Banana Boat/Hawaiian Tropic
 B&L Gift Distributors
 Cabo Gear
 Campari
 City National Bank
 Century 21 Desert Rock
 Crown Imports LLC
 Curacao
 dSd Partners
 E&M ESR, Inc.
 Fetzer
 Fidelity Brokerage Services
 Francis Coppola
 Frito Lay
 Gallo Sales Company
 Gallo Wine Company
 Heineken
 Law Offices of Terry L. Wood
 Medical Specialties Managers, Inc.
 Miller Coors

Pabst Brewing Company
 Pepsi Beverages Company
 Popchips
 Proximo
 Santa Barbara Foundation
 Ste Michelle Wine Estates
 The Sence Foundation
 TY KU
 Unified Grocers

Ability
\$1,000 - \$2,499

Accretive CFO Services of San Diego LLC
 Albert B. Cutter Memorial Fund
 American Endowment Foundation
 American Golf Corporation
 California Community Foundation
 Cal Scene
 Callas & Heise
 Capstone Partners Financial & Insurance Services, LLC
 Century 21 J.R. Gibson Co.
 Century 21 Town & Country
 Century 21 Yarrow & Associates Realtors
 Chicago Title Company
 Community Health Charities
 Delicato Wine Estates
 Desert Sands Public Charter, Inc.

Ability - continued:

Diamond Bar High School United Student Body
 Disability Club
 DIRECTV Matching Gift Center
 Don and Sons
 Edrington
 Ford, Walker, Haggerty & Behar Attorneys at Law
 Grancell, Lebovitz, Stander, Reubens and Thomas
 Green Hills Memorial Park
 Hard Copy, A Bierly Company
 Heaven Hill
 Heggeness, Sweet, Simington & Patrico, A.P.C.
 Hinshaw & Culbertson LLP
 Hostess
 Kaiser Permanente
 King's Hawaiian
 Law Office of Wilson & Pesota, L.L.P.
 Law Offices Of Robert Wheatley
 Lincoln, Gustafson, & Cercos, LLP
 Lister, Martin & Thompson Attorneys at Law
 Mantle, Zimmer and Eulo, LLP
 Mercer Consulting
 Metro Risk Management
 Newfield Production Company
 Newmeyer & Dillion, LLP
 Parente & Christopher
 Park Pictures LLC
 Poinsettia Swing Dance Club
 Promark Investments
 Remy
 Russian Standard
 San Gabriel Valley Homes, Inc. - Podley Properties
 Savills Studley, Inc.
 Sazerac
 Sempra Employee Giving Network
 Sidney Frank
 Stylin Construction
 The Conservation Station
 Tito's Handmade Vodka
 Toy Wonders, Inc.
 Treasury
 Trinchero Wine Estates
 Ultimate Software
 Wells Fargo Community Support Campaign
 Wesierski & Zurek LLP
 William Grant
 Wilson and Pesota, LLP
 Wolfe and Wyman, LLP
 Ziggedy



From left: Shelley Hoss, Orange County Community Foundation President; Nancy Weintraub, Easter Seals Chief Development Officer; Mary Platt, Easter Seals Board Chair.

The Orange County Community Foundation awarded Easter Seals

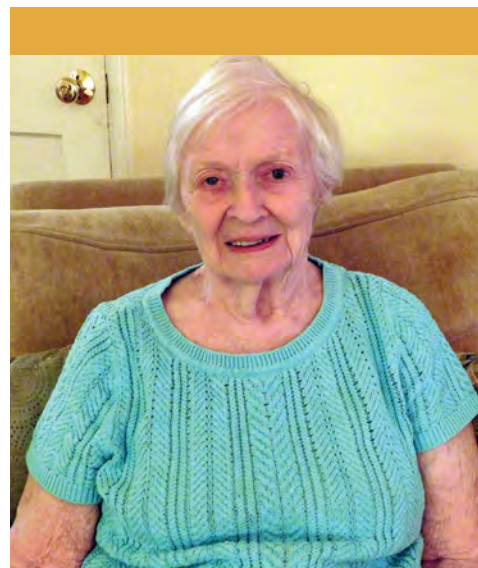
WorkFirst/Military & Veterans Services \$50,000 as part of their initiative to help returning military veterans integrate successfully back to civilian life.

“One of the biggest challenges for returning veterans is finding and keeping employment reflecting their considerable skills and experience,” OCCF President Shelley Hoss said. “The OC Veterans Initiative is designed to fuel innovative solutions for closing critical service gaps for veterans and their families. Easter Seals does that by connecting veterans with job specialists that are veterans, as well as providing assessments, career guidance and holistic support. We wish them much success as they grow their reach and work with us to give Orange County veterans the welcome home they deserve.”

Legacy Society

Legacy Society donors are individuals who have planned to support Easter Seals beyond their lifetime. Their estate gifts leave a lasting legacy well into the future.

Monica Adams	Debi Faulkner	Janet Koslowski
Kimberly Alexis	Gloria Fiske	Patricia F. Kulha
John E. Ball	Recie T. Flaminiano	Ann Laferty Snowhook
Dorothy Bartshe	Tania & James Fletcher	Mary Jane Leeseman
Cecile M. Bershad	Patricia L. Fore	Loralee Lincoln
Elmer & Adrian Bleidistel	Gary & Vicki Frappier	Patria F. Luisen
Miron & Mildred Bonca	Maria Gamez	Darlene T. Maes
Shirley Bonney	Edith Garvey	Willie Mann
Stephen Bothwell	Greg & Barbara Gianelli	Robert & Patrice Martin
Johnnie L. Brown	D.D. Gomez	Graham & Carol McDonald
Elba Burbano	Dori Green	Yvonne McKenzie
Debra L. Campbell	Betty Lou Gross	Frank & Barbara Morales
Bobbi Chifos	Lola A. Hagstrom	Marilyn North
Marjourie Coley	Ruth Halpenny	Claudio & Ruth Padres
Christine H. Couch	Gerald Hansen	Richard & Susan Partee
Norman & Shirley Davidson	Donald Hanson	Lai Q. Pham
Patricia A. De Lair	Rueben H. Hanson	Mary & Michael Platt
Joseph & Sharon DeMartini	Herb Hendrickson	Helen Polos
Doris Denova	Ingrid Herkelrath	Ron & Petra Pombo
Flora Denova	Philip Hin	Marjorie Post-Dye
Richard & Nancy Digiorgio	Carlene Holden	Ramona Reena Rachal
Diane Drolet	Connie Horton	Frank Regi
J.A. Dulich	Hans Inpijn	Elvin Roeske
Donald & Gwen Eells	May Kasahara	Herbert & Annemarie Rottenbacher
Terri A. Ellis	Theodore & Lily King	Carol Mae Rudd
Patricia S. Evans	Mary Knesel	David Schmidt



Ann Laferty Snowhook's service to people with disabilities began over 50 years ago when her daughter, Eileen, was diagnosed with Autism. Resources to help were scarce. Ann dedicated her life to helping others live with dignity and respect. As a groundbreaking pioneer, Ann helped shape laws that impact the lives of our loved ones living with a disability. Over the years she's been a published author and served on the board of numerous disability services organizations including that of Easter Seals Southern California. Ann continues her support today as a member of the Legacy Society.

Legacy Society - continued:

Earline G. Spinney
Janet Taylor
Daniel Tout
Veronica Tudor
Piroska Varga
Winifred Warten
Alvin & Jackie Wahington
Col. & Mrs. James Wasil, USA Ret.
Denis Weber
Teresa Weeks
Mark Whitley
Sih Ming Wong
Atelia Yarnell
Rita Yick
Keith Zear



In-Kind Support

103.9 kcXX and 101.3fm THE MIX	California Pizza Kitchen	Courtyard by Marriott San Jose
24 Hour Fitness	California State University	Creason & Aarvig
Activision Blizzard	San Bernardino Athletics	Cupcake Vineyards
Alexander Valley	Callaway Golf	Curacao
Alta Dena	Capelli Salon and Day Spa	Dasani/Coca Cola
American Greetings	Catalina Express	David Hayman Jewelers
Amway	CBS Radio	Delicato
Angels of Anaheim	Chateau Ste. Michelle Winery	DirecTV
Anheuser-Busch	Chino Youth Museum	Disneyland
Aquarium of the Pacific	Cleveland Golf	Don & Sons
Bacardi	Coca-Cola	dSd Partners
Backstreet Performing Arts	Coffee Bean and Tea Leaf	E&J Gallo Winery
Baker's Drive Thru, Inc.	Constellation Brands	Edible Arrangements - Yorba Linda
Banana Boat/Hawaiian Tropic	Coppertone	El Dorado Broadcasters
Big Air Trampoline Park	Coppola	El Pollo Loco
Blue Agave Restaurant	Costa Mesa Marriott	Enterprise
Bogle Vineyards	Courtyard by Marriott Downtown	Fairfield Inn and Suites by Marriott
Bradford and Barthel	Long Beach	Famous Grouse
Brown-Forman	Courtyard by Marriott Downtown	Fiesta Village Family Fun
Bubba Gump Shrimp Company	Seattle	Fireball
Bubba Jackson/KJazz 88.1	Courtyard by Marriott Oceanside	Ford, Walker, Haggerty & Behar

Fountain Valley Courtyard
 Frito Lay
 Gallo Wine Co.
 Garden Gate Florist
 Gazette Newspapers
 Healthy Living Pharmacy
 Heaven Hill
 Honda
 Hostess
 Ice Man
 Ice Town Hockey & Figure
 iHeartMedia
 International Beverage
 Irvine Marriott
 Jack Daniels
 Jaegermeister
 Jim Beam
 Jim Zerboni
 Joel Kushell
 JW Marriott San Francisco
 Union Square
 Katy's Goodness
 Kauai Marriott Resort
 Kicks Tae Kwon Do
 KCAA 1050AM Talk Radio and
 KQLH 92.5
 Kola 99.9FM and KCAL 96.7 Rocks!
 Krispy Kreme- Great Circle
 Family Foods
 La Paz
 Lango Redlands
 Las Vegas Marriott
 Legoland
 Liberman Broadcasting, Inc.
 Los Angeles Dodgers
 Manhattan Beach Marriott
 Marina del Rey Marriott
 Marriott Marquis San Diego Marina
 Michael Caspino
 MIP Studio
 Monarch Fun Zone
 Monterey Marriott
 Mountain Shadows Golf Club
 My Delight Cupcakery
 Naomi Killian
 Nature's Bakery
 Nektar Juice
 OC Wine Mart and Deli
 Office Depot
 Old School 104.7fm
 Ontario Reign
 Original Pancake House

OSH
 Pabst Brewing Company
 Pendleton
 Pepsi
 Pepz Pizza & Eatery
 Pernod Ricard
 Planes of Fame
 Popchips
 Proximo
 Redmond Marriott Town Center
 Renaissance Esmeralda Resort
 and Spa Indian Wells
 Renaissance Los Angeles Airport
 Hotel
 Residence Inn Arcadia/Pasadena
 Residence Inn by Marriott Burbank
 Residence Inn by Marriott Cypress/
 Los Alamitos
 Residence Inn by Marriott
 Henderson Green Valley
 Residence Inn by Marriott
 Santa Ana Tustin
 Residence Inn Torrence/
 Redondo Beach
 The Rinks Corona Inline
 Ritz Carlton Marina Del Rey
 Ritz Carlton Rancho Mirage
 Ritz Carlton San Francisco
 Roger Dunn
 San Diego Marriott Marquis
 & Marina
 San Francisco Marriott Marquis
 San Francisco Marriott
 Union Square
 San Jose Marriott
 Sazerac
 Scandia Amusement Park
 Seattle Airport Marriott
 Seattle Marriott Downtown/
 Pioneer Square
 Sidney Frank
 Skate Express
 Sky Zone
 Souplantation
 Southern Wine
 Spa Gregorie's
 Sprouts
 Stefanos Foods
 Subway
 Taphandles Craftbrew
 Tex Mex/Acapulco Restaurant
 The Friends of CID

The Original Pancake House
 The Ritz-Carlton Marina Del Rey
 Tito's Handmade Vodka
 Tony Landry
 Torrance Marriott South Bay
 Total Wine and More
 Travis Matthew
 Trincherro Family Estates
 TY KU
 Ultimate Kickboxing
 Ultimate Software
 US Bank
 Victor Bowl
 VIP Limousines & Coaches
 Waikiki Beach Marriott Resort & Spa
 Wayne Nelson
 Went Family Estates
 Westridge
 Whole Foods
 William Grant
 Winder Farms
 Wine Group
 Yoga Sol
 Youngs Market



Live Learn Work Play



**EASTER SEALS SOUTHERN CALIFORNIA
DISABILITY SERVICES**

1570 E. 17th Street
Santa Ana, CA 92705
714.834.1111 ext. 215

EasterSeals.com/SouthernCal