



Facts & Figures

Annual Report 2013

Easter Seals North Texas | ntx.easterseals.com | 1-888-617-7171

Our Mission: Creating opportunities that advance the independence of individuals with disabilities and other special needs.

Message from the President & CEO

We help individuals become more independent each and every day.



Donna Dempsey

Through 146 passionate people, Easter Seals North Texas was able to give hope, provide help and deliver answers to 4,334 children, adults and seniors who looked to us for assistance.

Our services* for individuals of all abilities include:

- Autism Spectrum Disorder Services
- Outpatient Rehabilitation
- Child Development Center
- Employment Services
- Home Care Services
- CLASS Case Management
- Work Incentives Planning Assistance Program (WIPA)
- North Texas Travels

As part of our commitment to providing answers to those who look to us for help, we are constantly evaluating and evolving our services. This led to the addition of service offerings in late 2013.

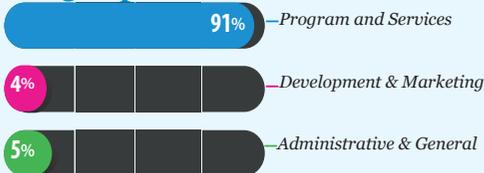
We were able to bring back the **Work Incentives Planning Assistance Program (WIPA)** thanks to a grant from the Social Security Administration. This program assists Social Security disability beneficiaries with making an informed decision about working.

Also, our three-year initiative **North Texas Travels** was approved and funded with New Freedom funds by the North Central Texas Council of Governments. This initiative helps individuals with disabilities, veterans, their advocates and peers to learn how to safely and confidently utilize public transportation. With North Texas Travels, traveling independently is now possible.

We understand our duty is to serving others in the community, and that is why we continuously try to be good stewards of the contributions we receive. We made an effort to allocate the majority of our resources to the programs and services that make an impact on people's lives.

I am proud to share with you that in 2013, \$0.91 of funds were spent on programs and services.

2013 Expenses



Our team is proud of what we have accomplished. We are thankful for the hard work those before us have done for our great organization, and we are trying our best to continue the legacy that was started nearly 75 years ago.

-Donna Dempsey

*Denotes new program and service names as of January 2014

2013 Highlights



4,334
children, adults and seniors of all abilities were served



146
passionate employees



357
people volunteered their time



1,416
generous donors



\$509,317
total contributions received



Leadership

GOVERNING BOARD OF DIRECTORS

Chairman: Paul Bischler, BNSF Railway
 Vice Chairman: Laura Underwood, CVS Caremark
 2nd Vice Chairman: Todd Pniewski, Wellesley Investment Advisors, Inc.
 Treasurer: Tishia Jordan, City of Desoto
 Secretary: Melody Wilkinson, State District Judge, 17th District Court

Colleen Archer, Community Volunteer
 Gregor Esch, Words & Numbers
 Jim Fite, Century 21 Judge Fite Company
 Cami Large, BNSF Railway
 Rosa Navejar, The Rios Group
 Gary Ruff, Tenet Healthcare Corporation
 Gelasio Wong, American Airlines

ADVISORY MEMBERS

Gus Bates, III, Gus Bates Company
 Maggie Withroder, Retired, City of Fort Worth

MANAGEMENT TEAM

Donna Dempsey, President and Chief Executive Officer
 Nancy Quimby, Executive Vice President & Chief Financial Officer
 Lenee Bassham, Vice President Community Living Services
 Candise Chatman, Director of Human Resources
 Jennifer Friesen, Vice President of Therapeutic and Autism Services
 Stephanie Melchert-Smith, Vice President of Development and Marketing
 Marty Skinner, Vice President of Compliance
 Maria Hiney, Executive Assistant

Summary of Easter Seals North Texas and Affiliate Financial Statements

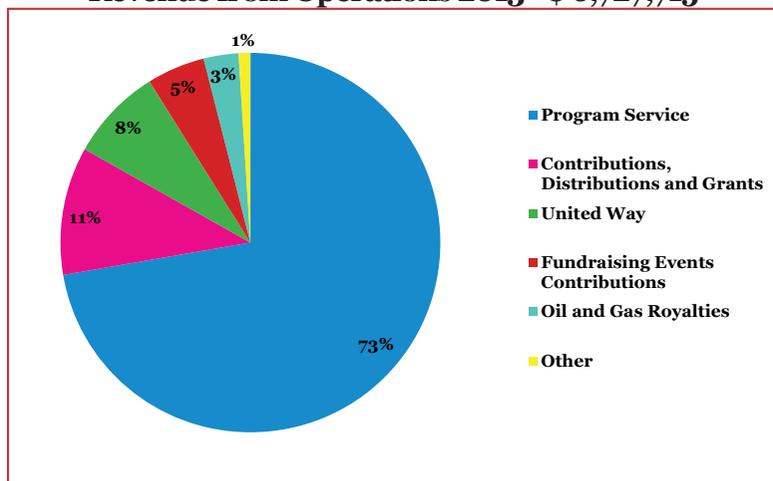
Statement of Financial Position

| For December 31, 2013 and 2012 | Easter Seals North Texas | Tarlton Foundation | 2013 | 2012 |
|---|--------------------------|---------------------|---------------------|---------------------|
| Assets | | | | |
| Cash and cash equivalents | \$ 364,243 | \$ - | \$ 364,243 | \$ 261,577 |
| Accounts receivable, less allowance for doubtful accounts of \$78,013 and \$77,826 in 2013 and 2012 | 334,082 | - | 334,082 | 477,751 |
| Grants receivable | 97,592 | - | 97,592 | 108,839 |
| Prepaid expenses | 67,711 | - | 67,711 | 47,263 |
| Investments | 689,787 | 1,165,313 | 1,855,100 | 1,893,280 |
| Mineral interest | 81,151 | - | 81,151 | 81,151 |
| Property and equipment, net | 152,015 | - | 152,015 | 129,193 |
| Assets restricted for investment in building | 2,853,213 | - | 2,853,213 | 2,546,858 |
| Assets restricted for endowment | 1,348,765 | - | 1,348,765 | 1,222,127 |
| Total Assets | \$ 5,988,559 | \$ 1,165,313 | \$ 7,153,872 | \$ 6,768,039 |
| Liabilities | | | | |
| Accounts payable | \$ 71,838 | - | \$ 71,838 | \$ 112,860 |
| Accrued expenses | 227,520 | - | 227,520 | 218,684 |
| Total Liabilities | 299,358 | - | 299,358 | 331,544 |
| Commitments - Note 11 | | | | |
| Net Assets | | | | |
| Unrestricted | | | | |
| Undesignated | 768,803 | - | 768,803 | 874,894 |
| Designated | 668,420 | 1,165,313 | 1,833,733 | 1,712,616 |
| | 1,437,223 | 1,165,313 | 2,602,536 | 2,587,510 |
| Temporarily restricted | 2,903,213 | - | 2,903,213 | 2,626,858 |
| Permanently restricted | 1,348,765 | - | 1,348,765 | 1,222,127 |
| Total Net Assets | 5,689,201 | 1,165,313 | 6,854,514 | 6,436,495 |
| Total Liabilities and Net Assets | \$ 5,988,559 | \$ 1,165,313 | \$ 7,153,872 | \$ 6,768,039 |

Statement of Activities

| Year Ended December 31, 2013 | Unrestricted | Temporarily Restricted | Permanently Restricted | Total |
|--|------------------|------------------------|------------------------|------------------|
| Revenue and other support | | | | |
| Contributions | \$ 459,317 | \$ 50,000 | \$ - | \$ 509,317 |
| United Way | 544,115 | - | - | 544,115 |
| Government grants and contracts | 1,591,272 | - | - | 1,591,272 |
| Program service fees | 3,329,455 | - | - | 3,329,455 |
| Investment income, net of fees | 152,876 | - | - | 152,876 |
| Mineral interest income | 193,458 | - | - | 193,458 |
| Net unrealized and realized gain on investments | 25,885 | 306,355 | 126,638 | 458,878 |
| Special events, net of direct expenses of \$87,325 and \$59,716 in 2013 and 2012 | 254,309 | - | - | 254,309 |
| Distribution to (from) affiliate | 44,304 | - | - | 44,304 |
| Other | 52,724 | - | - | 52,724 |
| Net assets released from restrictions: | | | | |
| Satisfaction of program restrictions | 80,000 | (80,000) | - | - |
| Total revenue and support | 6,727,715 | 276,355 | 126,638 | 7,130,708 |
| Expenses | | | | |
| Program services: | | | | |
| Client intervention | 885,132 | - | - | 885,132 |
| Personal support | 635,967 | - | - | 635,967 |
| Employment | 611,600 | - | - | 611,600 |
| WIPA | 93,878 | - | - | 93,878 |
| Texas Star Academy | 1,045,788 | - | - | 1,045,788 |
| Outreach | 63,212 | - | - | 63,212 |
| Rehabilitation therapy | 1,274,393 | - | - | 1,274,393 |
| Autism treatment | 1,630,152 | - | - | 1,630,152 |
| Total program services | 6,240,122 | - | - | 6,240,122 |
| Supporting services: | | | | |
| Management and general | 338,115 | - | - | 338,115 |
| Fundraising | 290,722 | - | - | 290,722 |
| Total supporting services | 628,837 | - | - | 628,837 |
| Total expenses | 6,868,959 | - | - | 6,868,959 |

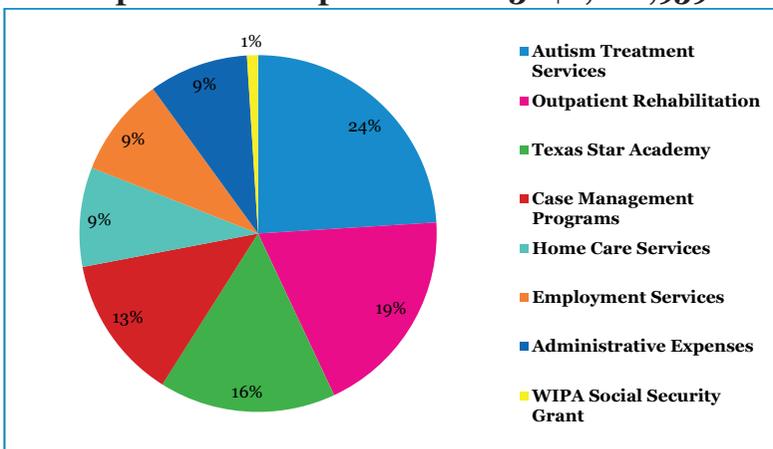
Revenue from Operations 2013 - \$ 6,727,715



Corporate Support

| | | |
|--|--------------------------------------|--|
| Adair Visual Inc. | FBM Construction, Inc. | Oak Farms Dairy |
| Alma Animal Hospital | First United Bank Mortgage | Pay Pal Giving Fund |
| American Greetings | Fishers Home Repairs | Pepsi |
| American Home Guardian | Five Star Development | Pier 1 Imports |
| Anheuser Busch | Genesis Design Group, Inc. | Project Builders, Inc. |
| Appraiser's Direct | Glazer's Wholesale | Red Bull North America, Inc. |
| AT & T Federal PAC | Good Search | Red Oak Realty, LLC |
| BB&T | Grapevine Yoga | Republic National Distributing Company |
| Blue Bell Creameries, L.P. | Gus Bates Company | RPG Lantana |
| BNSF Railway Company | Heineken USA | RS Foundations |
| Brinker International | Helker & Crawford Constructors, LP | Safeco Insurance |
| CA Technologies | Hill & Wilkinson General Contractors | Safeway/Tom Thumb |
| Cabill Marketing USA, Inc. | Homans & Associates | Seaton Heat and Air, LLC |
| Cendera Funding | Homesafe Inspections | Shear Pleasure Salon |
| Century 21 Commercial | Image 1 Studios LLC | Simmons Property Professionals, Inc. |
| Century 21 Judge Fite Company | Jacobs Engineering Foundation | Souplantation |
| Century 21 Judge Fite Insurance | JSW Investments Inc | Southwest Signs |
| Century 21 Weatherford Regional Office | Judge Fite Company Cedar Hill Office | Southwestern Services |
| Chase Bank | Judge Fite Management Company, Inc. | Stewart Title North Texas Division |
| Coca-Cola | Kohl's Cares for Kids | Sun & Skin Care Research |
| Credit Plus, Inc. | Kroger Community Rewards | Suntech Building Systems, Inc. |
| Crown Imports | Lift-aids, Inc. | Telepacific Communications |
| CVS Caremark | Lightfoot Mechanical, Inc. | Thrive |
| Dallas Home Inspection Solutions, LLC | Linfield, Hunter & Junius | Title Resources |
| Dart Container Corporation | Lockheed Martin-FW | U.S. Builders |
| DNP, LLC | Mass Mutual | Van Tassel & Proctor Contractors |
| DT Cores & Company, Inc. | Mbogo, L.L.C. | Vista Mortgage Co. |
| E & M ESR, Inc. | NORR Architects Engineers | W & M Environmental Group |
| Embree Construction Group, Inc. | Planners | Winkelmann & Associates, Inc. |
| Eubanks Appraisals Inc. | | Winwin Products, Inc. |

Expenses from Operations 2013 - \$6,868,959



Foundation Support

Amon G. Carter Foundation
 BNSF Foundation
 Colonial Country Club Charities
 CVS All Kids Can Fund
 DuBose Family Foundation
 Henry Foundation
 The Hogle Foundation
 Lockheed Martin AERO Club
 TJX Foundation, Inc.
 Turtle Creek Trust- Agnes Cluthe Oliver Foundation