

# EASTERSEALS NEW JERSEY

annual report 2021

all abilities. limitless possibilities.



# a year of change and creativity



Though 2021 was filled with challenges for us all, few were impacted as dramatically as individuals with disabilities. As a result of the continuing COVID-19 pandemic, those we serve faced increased isolation, record unemployment, and limited access to community resources. This required Easterseals to find creative solutions to safely deliver our services to this vulnerable population during this public health crisis.

Thankfully, our staff, supporters, and program participants rose to the challenge and showed us how resilient and resourceful they are. In addition to changing how we delivered our existing services, we also added new programs, such as our Community Inclusion program and weekend respites. There was also a mobilization of our advocacy network to ensure the State would prioritize people with disabilities when passing legislation.

Thanks to their efforts, Easterseals was able to continue to pursue its mission of enriching the lives of people with disabilities and those who care for them. As you read through this report and see what we were able to achieve last year, I hope you remember that without supporters like you, none of these outcomes would have been possible.

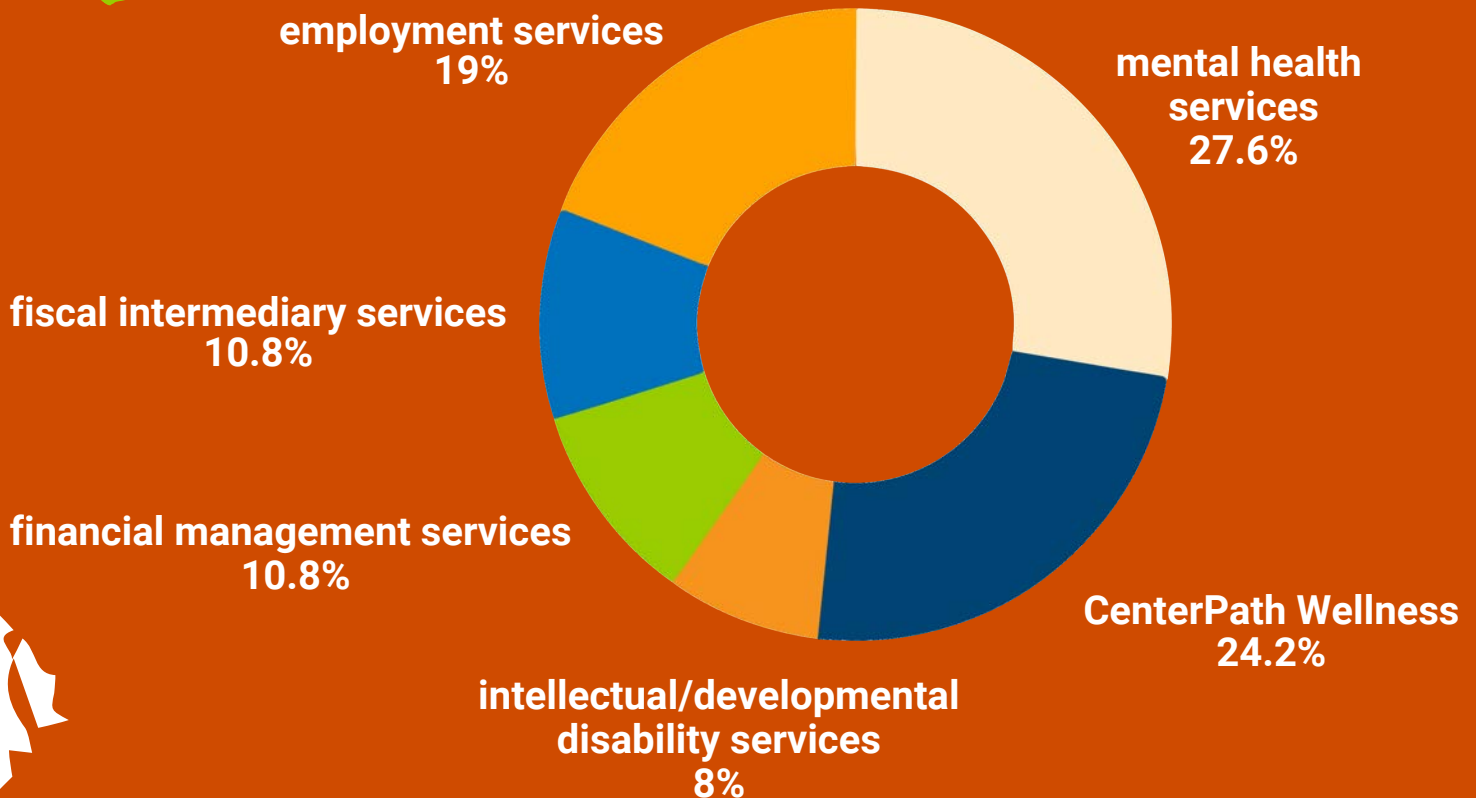
Thank you for choosing to make a difference  
last year, and every year,

Brian Fitzgerald  
Easterseals NJ CEO and President



# 4063

## individuals receiving services



# Where does the money go?



9% management  
1% fundraising

90%  
direct care

## Revenue\*

\$74,591,081

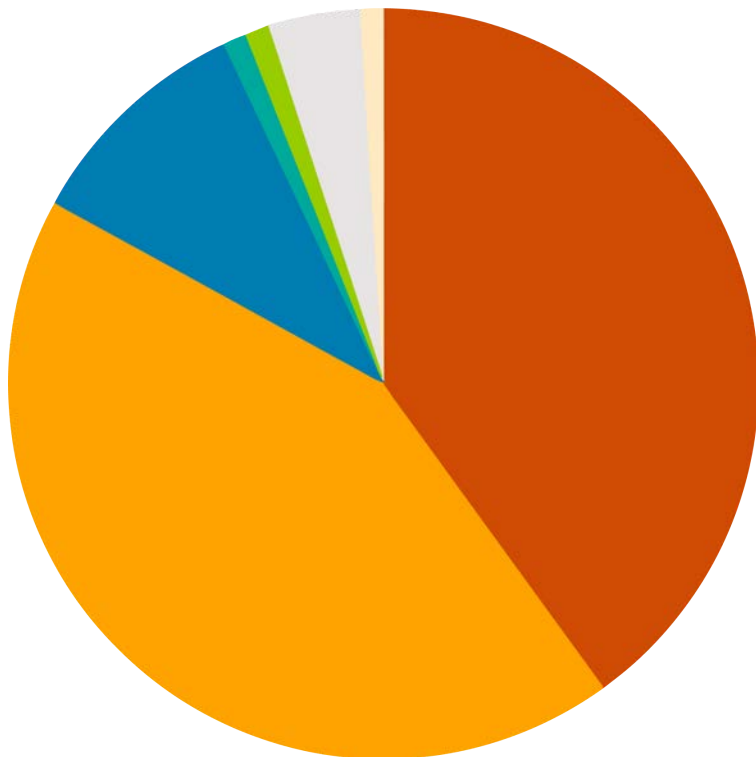
## Expenses\*

\$63,797,025

\*FY Sept 2020 - Aug 2021

# 93%

of those receiving services  
reported being "satisfied"  
with their programs



- 39% government grants & fees
- 42% medicaid fees
- 12% program service fees
- 1% sales to public
- 1% public support
- 4% investment income
- 1% other

# Board of Directors

FY 2021

- **Joe Reo - (vice-chair/finance/treasurer) - Citibank**
- **John Allen - City of Hoboken, Hoboken, NJ**
- **Melissa Skrocki (vice-chair/operations) - Giordano, Halleran & Ciesla Attorneys at Law**
- **Michael Bisesti - Cardworks Woodbury, NY**
- **Stephen Hoelper (board chair) - Doceree Inc Parsippany, NJ**
- **Don Seip - Retired**
- **Vlad Kuznetsov - The USA East Province New York, NY**

# Corporate Officers

FY 2021

- **Brian J. Fitzgerald - President/CEO**
- **Helen Drobni - CAO/Corporate Secretary**
- **Aleisha Hart – Chief Financial Officer**
- **Michael Owen – Chief Human Resources Officer**
- **Judy Fellenz - Assistant Corporate Secretary**

**THANK YOU**  
**for your continued support**

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**eastersealsnj.org**





easterseals  
New Jersey



**changing the way the world views  
and defines disability**

eastersealsnj.org  
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