









2020 ANNUAL REPORT

Easterseals lowa provides exceptional services to ensure all people with disabilities or special needs, and their families, have equal opportunities to live, learn, work and play in our lowa communities.

Easterseals lowa is a leading provider in lowa serving the lifespan of children and adults with intellectual, developmental and physical disabilities, autism and brain health issues.



YEAR IN REVIEW

2020 presented a new set of challenges and uncertainty for our whole community, but Easterseals Iowa was still here.

- We provided 10 virtual summer camp options to engage clients facing social isolation.
- We provided over 20,000 hours of alternative summer programming through small group respite, or small group childcare.
- Our Child Development Center stayed open through the pandemic giving essential workers a safe option for childcare while they worked.
- We started a new school aged program serving children and their families for over 54,000 hours during the school day when school districts were using hybrid or virtual models.
- 161 clients obtained employment with our support.
- TEAM (Transitioning to Employment and Advocating for Myself) created 140 unique webinars, focusing on developing soft skills, utilizing technology, support in independence with transportation, virtual business tours, financial literacy, interview tips, self-advocacy skills or guest speakers, resume building, and virtual volunteering from March-August.
- 311 pieces of durable medical equipment were recycled saving \$347,915.
- 1233 people learned about Assistive Technology in a training.
- We served over 2,500 lowans with disabilities and their families.
- Our services stayed open because community members stepped up to donate Personal Protective Equipment for our clients and team members.

None of this would have been possible without the support of our generous donors, volunteers and the hard work and dedication of our phenomenal team members. Thank you for believing in the possibilities.

...LEADERSHIP

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SECRET'S JOURNEY TO EMPLOYMENT

With the help of Easterseals lowa's vocational programming Secret has successfully applied for, trained, and maintained meaningful employment. Secret works as a Patient Companion at Mercy One Hospital, she graduated from Hoover High School, and the Project Search Internship Program last year. Secret works independently in the challenging hospital environment.

She quickly learned what was needed to provide excellent care to her patients, she has a comforting bedside manner and is described by her co-workers and supervisors as kind and hard working.

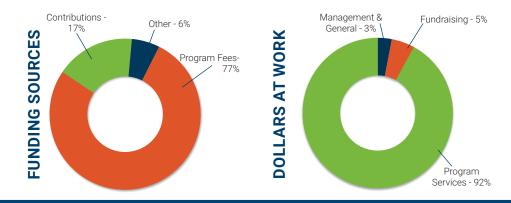
Secret continued to work at MercyOne during the Covid-19 pandemic, she adapted to wearing personal protective equipment, and increased safety measures. Secret has cared for patients who were positive for Covid-19, and took the appropriate precautions to contain the virus while providing quality patient care. Secret has maintained a positive outlook despite stresses at work. Secret has a radiant personality; she cares about others, engages people in conversation and listens to what they have to say.



2019-2020 FINANCIALS

Revenue & Support	2019-2020	2018-2019
Service Fees - Government	6,377,661	7,315,173
Service Fees - Individuals	543,160	863,993
Grants	1,246,352	1,012,473
Contributions	1,864,987	4,233,188
Investment Income	460,257	267,421
Other	170,026	252,816
TOTAL	\$10,662,443	\$13 945 064

Expenses	2019-2020	2018-2019
Camp & Respite	903,511	1,528,223
Employment Programs	1,052,566	1,103,082
AIM	986,922	1,098,608
Case Management	75,471	81,163
Supported Community Living	3,317,276	3,397,432
Child Development Center	688,677	759,122
Day Habilitation	642,614	805,356
Rural Solutions	167,055	161,077
Assistive Technology	423,119	389,711
Public Education	0	111,733
Management, General, Fundraising	702,905	826,936
TOTAL	\$8,960,116	\$10,262,443



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