



2018 ANNUAL REPORT

Easterseals Iowa provides exceptional services to ensure all people with disabilities or special needs, and their families, have equal opportunities to live, learn, work and play in our Iowa communities.

Easterseals Iowa is a leading provider in Iowa serving the lifespan of children and adults with intellectual, developmental and physical disabilities, autism and mental illness.



MESSAGE FROM THE PRESIDENT

Dear Friends,
Your support breathes life into our mission. It is the hope you provide that allows our clients to reach independence, follow their dreams and have equal opportunities in our communities.

No one can tell you how important our services are better than our clients and families. Let me share some of the words I've heard at Easterseals Iowa:

- Easterseals Iowa is a place where my child is **celebrated**.
- Easterseals Iowa **saved** my daughter's life.
- Easterseals Iowa gave me the **hope** that I too could be a productive part of society and live life to the fullest after acquiring a disability.
- Easterseals Iowa was **the only place** that would provide the supports my child needed to be successful in early education.
- Easterseals Iowa helps me **be the person I want to be**. I belong.
- Easterseals Iowa provided the **connections and resources** that allowed me to get funding I needed.
- Without the **technological assistance** from Easterseals Iowa, I couldn't have continued to farm. I am so thankful to continue to do what I love.

When you give, you truly are changing lives. On behalf of our organization, clients, families, team members, board members, and volunteers—thank you for making the difference.

Sincerely,
Sherri Nielsen
President/CEO



YEAR IN REVIEW

- More than 3,600 clients were served.
- More than 670 campers had fun at Camp Sunnyside.
- More than 180 campers were able to receive the one-on-one support they needed to be successful at Camp Sunnyside.
- The Lodge renovation was completed including new siding, heating and air conditioning, a four-season porch, updated plumbing and lighting and sound barriers to better serve campers.

•Teen and Young Adult Day Camp programming began at Camp Sunnyside to provide support for those transitioning to adulthood.

•The Built to Last Capital Campaign kicked off. The plan includes the creation of the Independence Innovation Center where team members will collaborate together, an emergency respite house, and updates to buildings to make Camp more accessible.

•Easterseals Iowa doubled the number of clients who found employment.

•The Merchants Bonding Company Foundation's Bill Warner Sr. Memorial Charity Golf Classic raised \$152,000, which will allow Easterseals Iowa to purchase three new accessible vans to enhance and support programming.

•A Prairie Meadows Community Betterment Grant provided \$50,000 in funding to remodel the Lodge and provide campships.

•Fareway Stores donated a wrap on a 53-foot trailer to promote the mission of Easterseals Iowa and Camp Sunnyside.

•Variety – the Children's Charity of Iowa provided a grant for remodeling at the Child Development Center.

•Easterseals Iowa's first annual Partners in Wellness Awards recognized clients, team members and community partners for their strides in achieving and promoting wellness.



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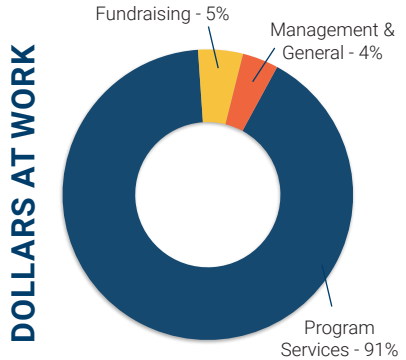
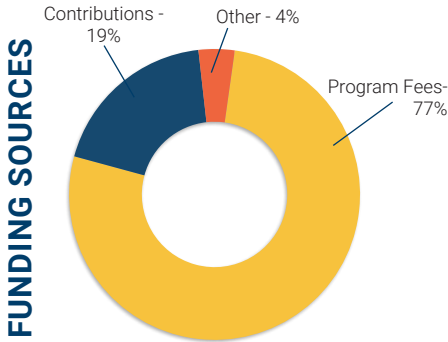
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2017-2018 FINANCIALS

Revenue & Support	2017-2018	2016-2017
Service Fees - Government	7,753,749	9,415,829
Service Fees - Individuals	860,222	840,978
Grants	1,062,111	562,907
Contributions	2,367,338	1,933,313
Investment Income	215,218	280,891
Other	364,115	63,396
TOTAL	12,622,753	13,097,314

Expenses	2017-2018	2016-2017
Camp & Respite	1,465,921	1,392,373
Employment Programs	1,059,680	601,822
AIM	1,153,061	1,163,476
Case Management	803,024	1,859,473
Supported Community Living	3,437,771	3,602,811
Child Development Center	691,184	646,578
Day Habilitation	811,458	677,798
Rural Solutions	158,123	194,125
Assistive Technology	413,139	269,385
Public Education	109,447	100,510
Management, General, Fundraising	965,185	773,135
TOTAL	11,067,993	11,281,486



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