



2016 Easter Seals Iowa
ANNUAL REPORT

ABOUT US

90 years supporting people with disabilities

93¢
of every dollar
supports program
services



98%
customer satisfaction

More than

3,500

clients served each year

We are a life-long provider—
six weeks to elderly

15

programs supporting
people with disabilities

JUST FOR FUN



100

fish caught in Lake Cheerio

1,680
horse rides



2,325

marshmallows roasted

Number of new friends,
smiles, memories—

COUNTLESS

OUR IMPACT



Sunnyside Express Food Truck teaching **employment skills** in the community



\$1.8 million

in renovations to accessible pool to promote wellness of campers

42%
of clients are employed, a
10%
increase from last year

9%

increase of clients living in a healthy BMI range

Clients volunteered **700** hours in the community*



100

farmers returning to their vocation after accident or illness

\$940,000

saved by lowans using refurbished medical equipment

1,000

assistive technology items available to aid daily living

Families and caretakers getting a break through

124,500

hours of respite care



*Supported Community Living program

OUTCOMES

- ✓ Increased mental health and wellness
- ✓ Reduced hospital stays and medical emergencies
- ✓ More families staying together
- ✓ Reduced cost to community through increased client independence



LEGACY SOCIETY

The Easter Seals Iowa Legacy Society honors individuals who are including Easter Seals Iowa in their wills or estate plans, expressing their commitment to individuals with disabilities and providing for the future as part of their legacy.

Legacy Society Members

Carole Bailey	SherRee Engles	Tracey Mayland	Duane Smith
Russell Boseck	Sari Farquhar	Sherri and Jason Nielsen	Kevin Sporer
Greg Brennan	Ernie Gruwell	Amanda and Aaron Nuzum	Amy and Randy Stevens
Dennis Burns	Carol and LeRoy Haberl	Mary Jo and Dave Rapp	Shannon Stump
Rita Christianson	Richard Henstorf	Marlene Scarlett	Eric and Jenny Taylor
Judy and Jack Church	Jeanette Larson	Cathleen Simpson	Dorothy Winkey
Don and Mary Coffin	David and Amy Lester	Kevin Small	Deborah and Harold Wissink



Donor Recognition

Thank you to our President's Council donors who make contributions of \$1,000 or more to support Easter Seals Iowa. Our mission is possible because of your commitment.

The following donations were made January 1, 2016-December 31, 2016.

Edgar Allen Founders Society: \$100,000 +

McAninch Corporation
Polk County Board of Supervisors
Pony Express Riders of Iowa
State of Iowa

Independence: \$25,000-\$99,999

Peterson Construction
Michael and Mary Timmons
Variety - the Children's Charity
Knapp Properties, Inc.
Ziegler CAT

Empowerment: \$10,000-\$24,999

Rochelle Burnett
Don and Mary Coffin
Corell Contractor, Inc.
EMC Insurance Companies
Fareway Stores, Inc.
Forterra Pipe & Precast
HD Supply Waterworks
Housby Mack, Inc.
Hubbell Realty Company
Jared & Carol Hills Foundation
John W. Grubb, Inc.
Martin Marietta Materials
Prairie Meadows Racetrack & Casino

Principal Financial Group Foundation
Sande Construction
United Healthcare
Vista Real Estate & Investment Corp.
Wells Fargo Foundation

Opportunity: \$5,000-\$9,999

Accurate Development
Alliance Construction Group
Bankers Trust
Bemis Company Foundation
Gary and Jamie Buelt
Civil Design Advantage, LLC
Concrete Technologies, Inc.

Cramer and Associates
Des Moines Area Association of
Realtors Foundation
Elite Glass & Metal, LLC
The Graham Group
Holmes Murphy
James Oil Company
Berend and Maggie Karsjens
R. Michael Knapp
LSB Foundation
Partnership to Fight Chronic Disease
The PrivateBank
Reilly Construction
Sternquist Construction
Thomas J. Reilly Law Firm
The Underground Company, Ltd.
US Bank
Wagler Motor Company, Inc.
Wellmark
Willis Auto Campus

Dignity: \$2,500-\$4,999

AmeriHealth Caritas
Anheuser Busch
Bank of America Foundation
Brad Baumler
Bimbo Bakeries
Traci Bush
Business Publications Corporation
Century 21 - LSB Real Estate
Christopher's Fine Jewelry
Cobb Strecker Dunphy and Zimmerman
Cross-Dillon Tire
Dean Snyder Construction Company
Des Moines Truck Brokers
Doll Distributing, LLC
Farm Credit Services of America
Becky and Kurt Gibson
Lori Southard Howe and Kevin Howe
Hy-Vee, Inc.
John Deere Des Moines Works
Dustin Jones
Josephs Jewelers
Kemps, LLC
Knights of Columbus -
St. Theresa of the Child Jesus
Kohl's
Krause Gentle Foundation
Lohse Family Foundation
Lube-Tech & Partners, LLC
McCarthy, Leonard & Kaemmerer
Mid-Iowa Bassmasters
Sherri and Jason Nielsen

People's Insurance
RSM US, LLP
VSA Arts of Iowa
Wells Fargo

Ability: \$1,000-\$2,499

Access Systems
American Equity Investment Life Insurance Co.
American Legion of Iowa Foundation
Amerigroup Iowa, Inc.
Arthur J. Gallagher Risk Management Services
AXA Foundation
B & C Charitable Foundation
Baker Electric
Kevin and Summer Barber
Mike Barrett
Catherine and Jamie Beauchamp
Benefit Source
BH Management Services
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Casey's General Stores, Inc.
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Easter Family Foundation
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Farner-Bocken Co.
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William Hoedt
Kristin Hurd
Angela Imming
Iowa Beverage System, Inc.
The Iowa Clinic
Iowa Realty Corporate Office
ITA Group Foundation
John Kiefer
John Ruan Foundation Trust
Knights of Columbus - Council 15603
Knights of Columbus - St. Augustin
Kreg Tool Company



Volunteering for causes she believes in



Continuing his farming operation



Earning her degree



Made a Friend



Lost more than 100 pounds



Crowned Miss Amazing

David and Amy Lester
 Sarah and Jay Lettow
 Barbara Lyman-Kluck
 Brent and Angela Macke
 Steve and Beth McGinnis
 Medicap Pharmacy
 Robert and Lisa Meegan
 Meghan Blum Interiors
 Keith Melarango
 Retha Menke
 Chad and Krable Mentzer
 Moehl Millwork, Inc.
 Steve and Cindy Niebuhr
 North American Spirits Of Iowa
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 Operating Engineers
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 Peter Chang Enterprises
 Pharmaceutical Research and Manufacturers
 of America
 Allison Piazza
 Joe and Stephanie Pietruszynski
 Suzy Pooch
 Becky Pospisal
 Qvester
 RBC Wealth Management
 Red Rock Mortgage
 Deborah Rinner
 Risdal Family Charitable Foundation
 Drs. Bryon Schaeffer and Meghan Harris
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 Scheels
 Matt and April Schmaltz
 Jim and Joyce Shaffer
 Kevin Small

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 Josh and Jennele Swalla
 Thrivent Financial for Lutherans Foundation
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 Derek and Jill Trobaugh
 Christine Vanderwal
 Terry and Judy Vogel
 Marilyn Warling
 Fred Wells
 Wells Enterprises, Inc.
 Debbie Westphal
 Fred Wilkerson
 Amy L. Young

Funders

Amerigroup Iowa, Inc.
 AmeriHealth Caritas Iowa, Inc.
 Central Iowa Community Services
 CVS Health Foundation
 Dallas County Community Services
 Des Moines Public Schools
 Iowa Department of Agriculture & Land Stewardship
 Iowa Department of Human Services
 Iowa Vocational Rehabilitation Services
 Polk County Health Services
 State of Iowa
 UnitedHealthcare Plan of the River Valley, Inc.
 University of Iowa, Iowa Program for Assistive
 Technology



MISSION

Easter Seals Iowa provides exceptional services to ensure all people with disabilities or special needs, and their families, have equal opportunities to live, learn, work and play in our Iowa communities. Thank you for joining us in this important work.

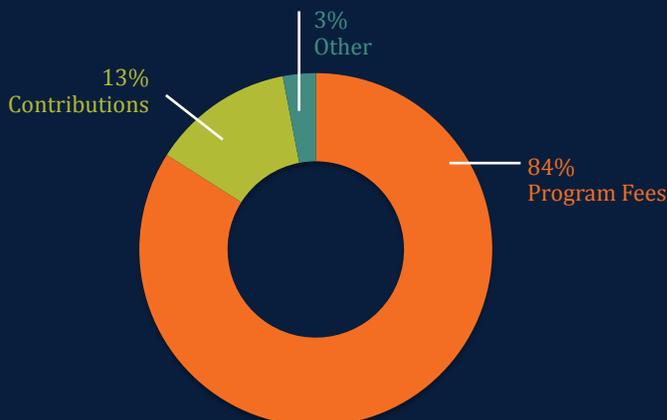
2016 Financials

Revenue & Support	2015-2016	2014-2015
Service Fees - Government	8,745,009	8,371,425
Service Fees - Individuals	802,076	706,469
Grants	381,559	310,483
Contributions	1,539,073	1,449,199
Investment Income	219,029	(28,062)
Other	117,267	32,266
TOTAL	11,804,013	10,841,780

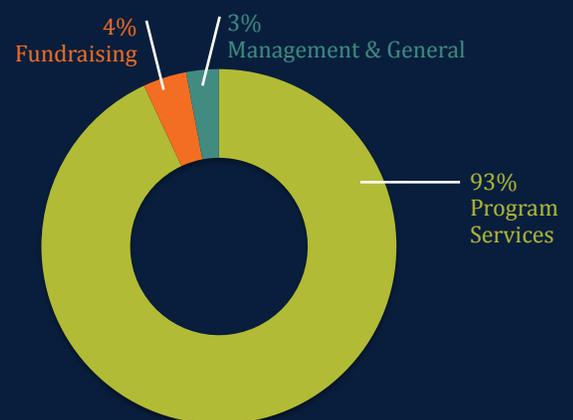
Expenses	2015-2016	2014-2015
Camp & Respite	1,272,707	1,209,656
Employment Programs	570,773	509,085
AIM (Achieving Independent Methods)	1,110,899	949,511
Case Management	1,722,075	1,801,944
Supported Community Living	3,495,700	3,345,044
Child Development Center	548,566	507,529
Day Habilitation	719,950	688,086
Rural Solutions	170,543	167,020
Assistive Technology	165,319	135,128
Public Education	112,058	103,442
Management, General, Fundraising	801,644	746,756
TOTAL EXPENSES	10,690,234	10,163,201

*Includes Easter Seals Iowa Foundation
 * Financial statements audited by Shaul & Desmond PLLC

Funding Sources



Dollars at Work





Leadership



Foundation Board of Trustees

Don Coffin, Chair
Rochelle Burnett
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Eric Taylor

Board of Directors

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