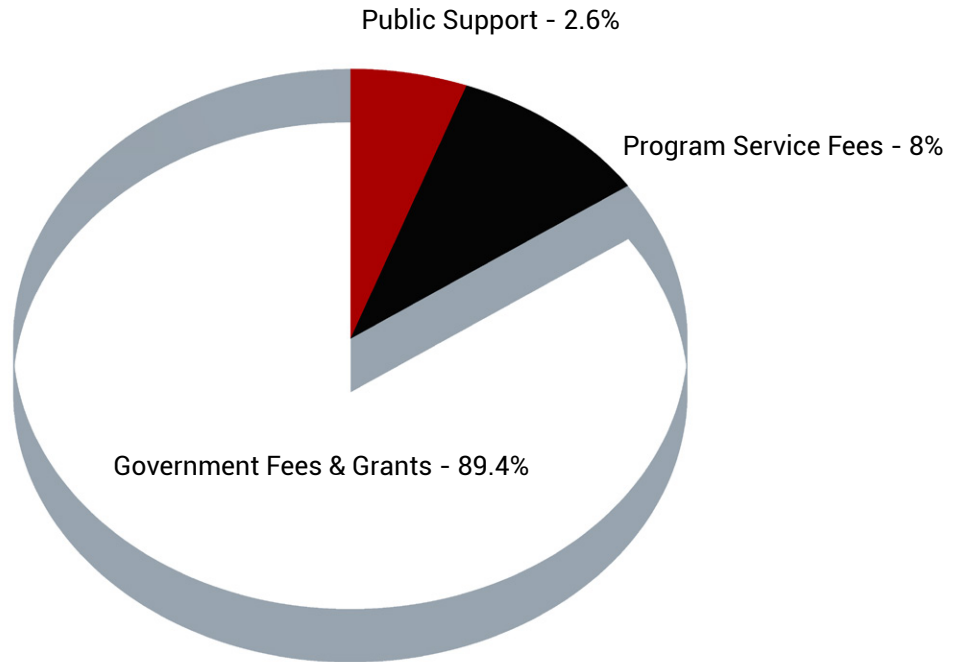


# Financial Summary

## 2016 Operating Revenue



### 2016 OPERATING REVENUE

Government Fees & Grants	\$	33,770,512
Program Service Fees		3,026,754
Public Support		989,301

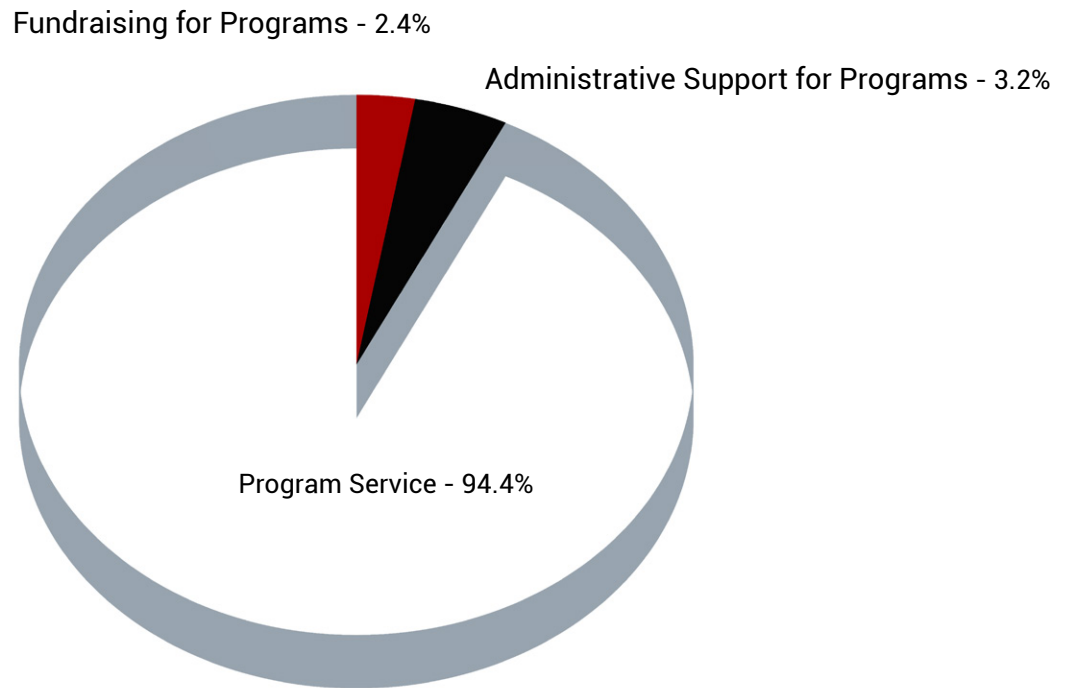
**TOTAL OPERATING REVENUE**                      \$    37,786,567

“Your life and mine shall be **valued**  
not by what we take...  
but by what we **give.**”

Edgar Allen, Easterseals Founder



## 2016 Operating Expenses



### 2016 OPERATING EXPENSES

Program Service	\$ 36,068,461
Administrative Support for Programs	1,225,965
Fundraising for Programs	924,605
<b>TOTAL OPERATING EXPENSES</b>	<b>\$ 38,219,031</b>

## Use of Revenue

Services for Adults with Intellectual Disabilities	17.0%
Adult Day Care Services	4.8%
Personal Attendant Services	50.1%
Transportation	3.0%
Camp Fairlee & Respite Services	3.6%
Outpatient Rehabilitation Therapy Services	14.5%
Community Outreach Program	1.4%
Fundraising for Programs	2.4%
Administrative Support for Programs	3.2%