



**LIVE | LEARN | WORK | PLAY**



**Easter Seals** Serving DC | MD | VA  
FISCAL YEAR 2016 ANNUAL REPORT





## BOARD OF DIRECTORS AND LEADERSHIP TEAM 2015-2016

### OFFICERS

Janis Schiff, *Chairman of the Board*  
Robert D. Kipps, *Vice Chairman*  
Eugene J. Manning, *Secretary*  
J. Miles Reidy, *Assistant Secretary*  
Marta C. Wilson, *Assistant Secretary*  
Thomas J. Cholis, Jr., *Treasurer*  
Phil Panzarella, *Immediate Past Chairman*

### BOARD OF DIRECTORS

Camille M. Alexander  
Vincent M. Ancona  
Amy Caro  
Robert Cirincione, M.D.  
James C. Fontana  
Hilary Fordwich  
Kim Hayes  
Cecilia A. Hodges  
Richard Klimoski  
Joseph A. Martore  
MG John Macdonald (Ret.)  
Robin Portman  
Juliette Rizzo  
Kleber Santos  
Vic Seested  
Kris Simpson  
Rick Stein  
M. Douglas Todd  
Candi Wolff

### EMERITUS BOARD

Arthur H. Adler  
J. David Hoppe  
MG Carl H. McNair, Jr. (Ret.)  
Stephen B. Miller  
David A. Ross  
Craig A. Ruppert  
Richard A. Swirnow  
W. Glenn Yarborough, Jr.  
Peter K. Yeskel

### HONORARY BOARD

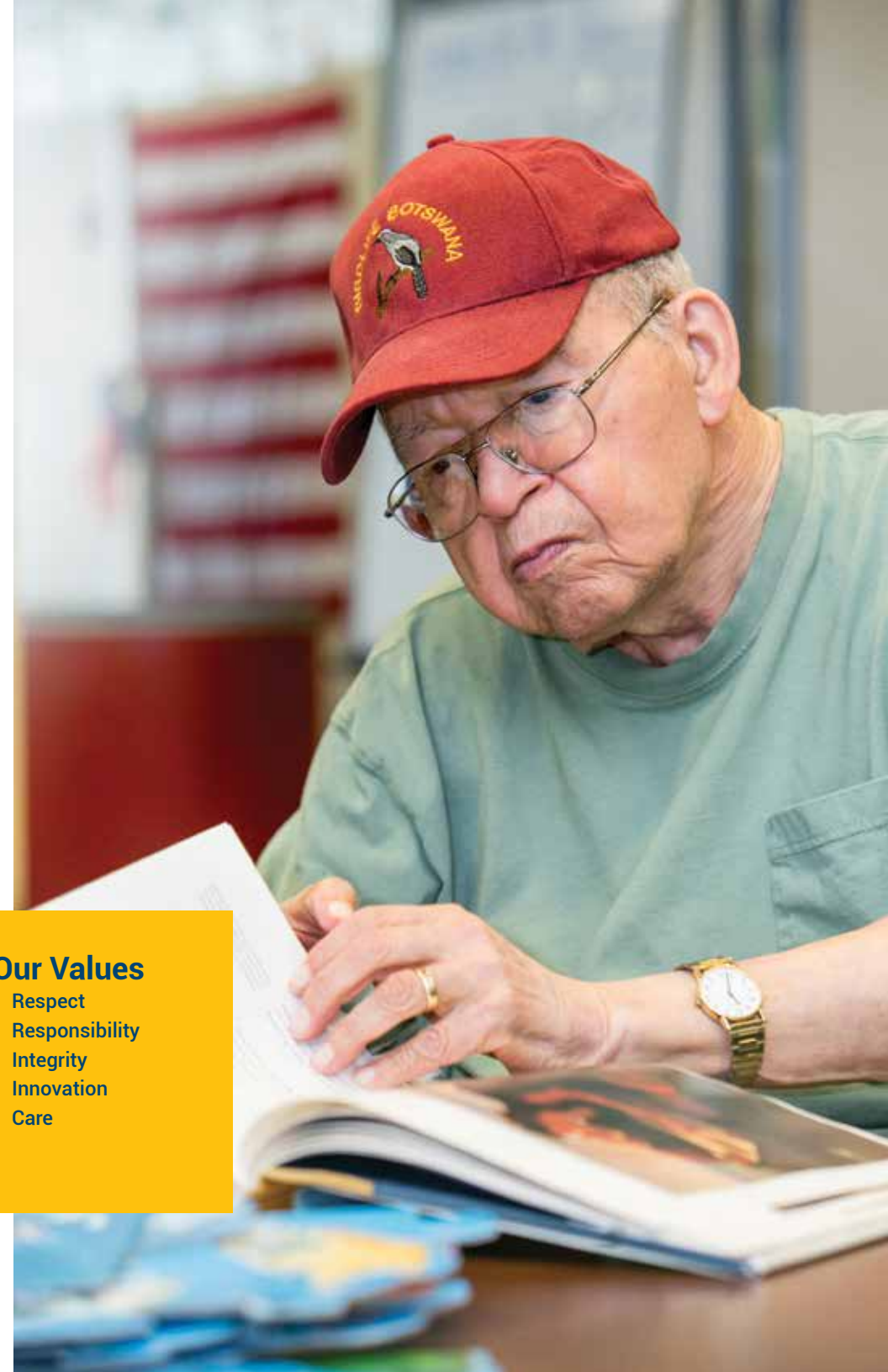
Steve Burnham  
The Honorable Elizabeth Dole  
Bobbie Kilberg  
Charles Mann  
Deborah Mullen  
Gary Sinise  
Judy Woodruff

### LEADERSHIP TEAM

Lisa Reeves, *President and CEO*  
Jonathan Horowitch, *Chief Operating Officer*  
Michael Piemonte, *Chief Financial Officer*  
Larry Bram, *Senior Vice President of Innovation & Program Development*  
Tim Stecher, *Executive Vice President of Veterans Employment, Veteran Staffing Network*  
Carol Watson, *Senior Vice President of Programs*  
Linda Janulis, *Senior Vice President of Children's Services*  
David Muir, *Senior Vice President of Veteran Staffing Network*  
Anne Ambrose, *Vice President of Adult & Senior Services*  
Patti Collins, *Vice President of Development & Marketing*  
Anthony George, *Vice President of Human Resources*  
Robert Simpson, *Vice President of Military & Veterans Operations*

# TABLE OF CONTENTS

Letter from the President and CEO and Chairman of the Board	2
<b>Program Highlights</b>	
Volunteers Make a Difference	3
Leaders are Readers	5
Congressman Don Beyer Visits Easter Seals	6
Beat for a Purpose	7
Bringing Veterans Home	8
Addressing the Complex Needs of Veterans	9
Early Learning Supports for Autism	10
Honorary Board of Directors	11
M&T Bank Bright Stars Night at the Circus	12
Advocacy Awards	14
Donor Roll Call	16
Summary of Finances	25



## Our Mission

We provide exceptional services to ensure that all people with disabilities or special needs, including veterans and military families, have equal opportunities to live, learn, work and play in their communities.

## Our Vision

Easter Seals is the region's leading provider of intensive inter-generational human services that address the holistic and evolving needs of individuals and families to maximize their independence, inclusion and contributions to society.

## Our Values

- Respect
- Responsibility
- Integrity
- Innovation
- Care

**“I am of the opinion that my life belongs to the community, and as long as I live it is my privilege to do for it whatever I can.”**

— George Bernard Shaw

**THANK YOU, JANIS SCHIFF!**  
**Chairman of the Board**

*September 1, 2013–August 31, 2016*

During the past three years, you have gracefully and skillfully steered Easter Seals through a period of great growth. During your tenure, we have reached significant milestones: the implementation of our strategic plan; the opening of two new, state-of-the-art centers; and the introduction of two powerful programs: The Veteran Staffing Network and our Early Learning Supports for Autism Program, to name a few. Through it all you have been a wonderful partner and true champion of Easter Seals. I thank you for all that you have done for me, for the Board, and for the individuals and families we serve.

—Lisa Reeves



Lisa Reeves



Janis Schiff

**Dear Friends of Easter Seals Serving DC | MD | VA,**

To achieve our vision as a leading non-profit organization that provides life changing services in our community, we partner with you, our friends and neighbors, and we want to recognize and thank you! We are so fortunate to have the support of so many, who help us financially and donate time and countless talents to support our staff and clients. We are delighted to present you with this report, so you can see how you have helped Easter Seals Serving DC|MD|VA ensure that all people with disabilities or special needs, and their families, have equal opportunities to live, learn, work and play in our community.

It is our pleasure and commitment to work together, with you, to lead this wonderful organization, and we are proud of all we have accomplished. At the end of this fiscal year, Janis' three-year term as Chairman of the Board came to an end, but we are pleased to share that she will remain a committed member of our Board of Directors, and, like you, will help us as we keep growing and innovating to make a difference for the individuals and families we serve throughout the region.

In the following pages you will read about some of our amazing volunteers—members of our shared community who spent time with the children and seniors we serve, helped us prepare for upcoming building renovations, donated books to one of our Child Development Centers, and helped us celebrate birthdays in one of our Adult and Senior Care Centers.

You will also read the remarkable story of Bob Simpson, who is one of many veterans on our staff, and serves as Vice President of Military & Veterans Operations. Bob was once homeless, and he has dedicated his life to helping his fellow veterans overcome the obstacles they may face after selflessly serving our country.

***Together, we not only change the lives of the individuals and families we serve every day, we make our community stronger by helping children, adults and seniors, veterans and military personnel, caregivers and their families reach their full potential.*** On behalf of our Board of Directors, staff and clients, we thank you for your support.

Sincerely,

A handwritten signature in cursive script that reads "Lisa Reeves".

Lisa Reeves  
President and CEO  
Easter Seals Serving DC | MD | VA

A handwritten signature in cursive script that reads "Janis B. Schiff".

Janis Schiff  
Chairman of the Board  
Easter Seals Serving DC | MD | VA

Partner  
Holland & Knight, LLP

## VOLUNTEERS MAKE A DIFFERENCE FOR EASTER SEALS AND THE INDIVIDUALS AND FAMILIES WE SERVE

We thank the many volunteers who were generous with their time this year. They helped us improve our buildings and brought joy to our staff and clients. Together, we make our community stronger.



### Comcast Cares

Comcast employees spent their annual Comcast Cares day of philanthropy at our Harry and Jeanette Weinberg Inter-Generational Center in Silver Spring, MD. Nearly fifteen volunteers worked hard to clean out our storage rooms and help us prepare for upcoming renovations to expand our Child Development Center and Veteran Staffing Network.



### Enterprise Holdings

Employees volunteered at the Morris & Gwendolyn Cafritz Foundation Adult Day Services in The Harry and Jeanette Weinberg Inter-Generational Center in Silver Spring, MD and surprised our clients with a cake and balloons to celebrate all the birthdays of the month.

# PROGRAM HIGHLIGHTS



## The Carlyle Group

In July, volunteers from The Carlyle Group visited the Easter Seals Child Development Center of Northern Virginia. The volunteers and children enjoyed a fun-filled day of activities including painting and coloring exercises, free-play on the playground, learning time with flashcards, and some dramatic play in the classrooms.



## Marriott

Employees volunteered with Easter Seals Inter-Generational program, helping our youngest and oldest participants plant flowers and vegetables.

## WAYS TO GET INVOLVED

We welcome individuals and groups to volunteer at our centers. It's a wonderful way to support Easter Seals' programs and services, and help us strengthen the community. To learn more about our volunteer opportunities, contact [volunteer@eseal.org](mailto:volunteer@eseal.org)

### Respite Events

Our monthly respite events take place on Saturday mornings in Silver Spring, MD. Volunteers are trained and paired one-on-one with a child for a few hours of fun, while parents get a much-needed break.

### Child Development Centers

Share your passion for learning by spending an hour reading, doing a STEM project or another activity with the children, or help our staff with special events like Pre-K graduation or a Valentine's Day party.

### Adult and Senior Care Centers

Spend an hour leading a discussion on an interesting subject such as art history, world travels or military history; help us collect and share our clients' fascinating life stories; assist our staff with an activity or meal set-up and clean-up.

### Veteran Employment and Military Family Support

Present on a topic of expertise such as resume writing and interview preparation, or mentor/coach a veteran or spouse.

## LEADERS ARE READERS



As Founder and CEO of Transformation Systems Inc. (TSI), Dr. Marta Wilson has built her career on helping business leaders energize their organizations to work more efficiently and effectively. As an acclaimed author of several business books, she understands the power of reading to make stronger leaders. As an Easter Seals Serving DC | MD | VA Board Member, Marta knows how important it is to promote reading to young children who will be our future leaders.

In February, Marta and the TSI team visited the Easter Seals Child Development Center of Northern Virginia to share the message: Leaders are Readers. Children in two of the preschool classes enjoyed Marta's reading of *This Little President: A Presidential Primer* by Joan Holub. Each student received a coloring book and stickers about the Presidents, and TSI also donated 100 books to the center.

This event is just one of the many ways in which Marta volunteers and advocates for people with disabilities or special needs and their families. Her support of Easter Seals' programs and services helps us strengthen our community.



# PROGRAM HIGHLIGHTS

## CONGRESSMAN DON BEYER VISITS EASTER SEALS

On August 10th, Easter Seals welcomed Congressman Don Beyer, of Virginia's 8th District, to The Easter Seals Child Development of Northern Virginia. The Congressman toured the center and read a story to one of the toddler classrooms. The child development center serves up to 162 children, ages six weeks to kindergarten, including children with disabilities and special needs and children of Wounded Warriors in the Falls Church area.



**Congressman Don Beyer discussed the importance of Easter Seals' critical programs in the community with Easter Seals representatives. Pictured left to right: Candi Wolff, Easter Seals Serving DC|MD|VA Board Member, Executive Vice President, Global Government Affairs of Citigroup Inc.; Congressman Don Beyer (VA 8th); Dynna Cabana, Center Director, Easter Seals Child Development of Northern Virginia; and L'Ornya Bowie, Easter Seals Serving DC|MD|VA Senior Director, Child Development Operations.**



**Congressman Don Beyer received a painting from the children to thank him for visiting their classrooms.**



## BEAT FOR A PURPOSE

Rafael Gerald, a graduate of the Easter Seals Harry and Jeanette Weinberg Child Development Center in Washington, DC, is now a professional drummer who is using his talent to support Easter Seals through his national drum show, BEAT For A Purpose.

Rafael was born prematurely and diagnosed with cerebral palsy. As a young child, he overcame many obstacles with the help of Easter Seals, and his story inspires children with disabilities and special needs. In addition to donating a portion of the proceeds from his shows to Easter Seals, he brings his drums to The Harry and Jeanette Weinberg Inter-Generational Center every month to play for the children and adults during an inter-generational activity.



# PROGRAM HIGHLIGHTS

## BRINGING VETERANS HOME



**Bob in 1969 after basic training at Camp Pendleton.**



**Bob received the Meritorious Service Award from Baylee Crone, Executive Director, National Coalition for Homeless Veterans.**

Bob Simpson understands the importance of a home. As a member of the U.S. Marine Corps for 24 years, he spent 1969-1970 in Vietnam as a machine gunner and rifleman (a "grunt" as he was known back in the day). When he returned from his deployment, he recalls that his reintegration took time, a lot of time. At one point, he was homeless. He struggled with post-traumatic stress. "I really came home—mentally and emotionally, as well as physically—in 1985," says Bob.

Bob recognized that processing the stress he and his peers in the military had lived through wasn't going to go away quickly and sometimes took five or even ten years. Yet there weren't programs in place to help veterans years after their deployments. "Too many of our brothers and sisters had the same experience," he says. He knew that assistance for veterans needed to be comprehensive, multi-faceted, and long term.

Bob retired from the military in 1993 and has dedicated himself to homeless veterans ever since. He worked two stints at the Vietnam Veterans of San Diego (now Veterans Village of San Diego), including serving as Executive Vice President and Chief Operating Officer.

In 2005, Bob moved to Maryland to be near his family. He spent seven years with Way Station Inc. in Frederick, Maryland, as the Director of Veterans Services. In 2011, he organized a Stand Down in Baltimore, attended by more than 250 veterans. Stand Downs are one to three-day events held around the country to provide health care, housing solutions, and many other supplies and services to homeless veterans. Bob had been involved with Stand Downs in San Diego from 1992 until 2005 and then spearheaded the Baltimore event, held in the War Memorial Plaza next to City Hall. He says proudly, "There were 78 vets who got sheltered that weekend."

It was in the following year that he met Easter Seals CEO Lisa Reeves who persuaded him to join the organization as Vice President of Military & Veterans Operations. Bob heads up three major employment grants funded by the Department of Labor: the Homeless Veterans Reintegration Program (HVRP); the Homeless Female Veterans and Veterans with Families (HFVWWF); and the Incarcerated Veterans Transition Program (IVTP).

As the supervisor of these programs, Bob knows that his job is helping Easter Seals clients for the long term. "It's more than getting them a paycheck," he explains. "We stay in contact for nine months after they get a job, talking with employers and providing ongoing case management and counseling." Bob says that it's not about the number of veterans getting jobs, it about the number of veterans keeping jobs.

His approach has led to significant success, resulting in jobs for more than 750 veterans. The Department of Labor views the programs as role models, as Easter Seals has reached its goals, contract objectives, and requirements.

Bob believes that the long-term approach is vital to making a difference. "You've got to win the trust of homeless vets," he says. "Our attitude is that we will go to any lengths to help you if you want to help yourself."

In recognition of Bob's achievements with the local veteran community, he was presented with the Meritorious Service Award from the National Coalition for Homeless Veterans (NCHV). The award was presented at NCHV's Annual Conference in Washington, D.C., in June 2016.

## ADDRESSING THE COMPLEX NEEDS OF VETERANS

Some veterans need extra support and care when leaving the military. Easter Seals Veteran Staffing Network (VSN) goes above and beyond helping these veterans find not just jobs, but a stable community. The staff of veterans, who have themselves experienced the challenges of transitioning from military to civilian life, provide the guidance, counseling and training necessary to ensure long term success for the veterans they help.

The US Department of Labor has long recognized the VSN's ability to address the complex needs of our nation's veterans, and has partnered with Easter Seals to assist homeless veterans, female veterans, veterans with families, and incarcerated veterans with finding their path to long-term success. The VSN has a well-established network of community partners who collaborate to address the most severe and complex barriers to employment, and provide comprehensive support services to ensure long-term success. These include:

- Housing services
- Parole and probation departments
- Substance abuse treatment
- Sexual trauma therapy
- Education and training programs
- Post Traumatic Stress therapy
- Legal and financial services
- Mental health services
- Transportation services

This powerful ecosystem of support helps veterans and their families find and stay on a path of success.



**The Veteran Staffing Network team conducts employment workshops and mock interviews to prepare veterans to secure long-term employment.**



# PROGRAM HIGHLIGHTS

## EARLY LEARNING SUPPORT FOR AUTISM (ELSA)

The occurrence of Autism Spectrum Disorder (ASD) is rapidly rising throughout the United States. According to the Centers for Disease Control, the rate is now 1 in 68 children. Improved awareness and better diagnostic techniques are now allowing children to be diagnosed with ASD as early as 18 months of age.

ELSA is a program unique to Easter Seals, and serves as a model of intensive early intervention nationwide. It is the first fully inclusive, center-based program to serve children with Autism Spectrum Disorder as young as 18 months. By providing a center-based program, we help parents continue to work, which reduces family stress. ELSA will also help close the school preparedness gap between children with ASD and their typically developing peers, resulting in a reduced need for schools to provide special education services.

**ACCORDING TO  
THE CENTERS FOR  
DISEASE CONTROL  
AND PREVENTION, 1 IN  
68 CHILDREN WILL BE  
DIAGNOSED WITH AUTISM**



### Thiago's Story

Thiago is a three year-old boy who was diagnosed with Autism Spectrum Disorder when he was two years old. He is enrolled in Easter Seals Early Learning Supports for Autism (ELSA) Program and receives applied behavior analysis, as well as speech, occupational, and physical therapies.

Thiago's spoken language is limited, and he is unable to easily communicate with other children. Thiago's family, teachers and therapists were very excited to have him use a speech generating device as a way to increase his communication skills, but insurance only covered about half the cost, and the family was unable to cover the remaining costs.

Thanks to a generous technology grant from Comcast, Easter Seals purchased two speech generating devices to use with Thiago and other children who can benefit from assistive technology as part of their speech therapy. Thiago enjoys using the device and has already shown progress in requesting things on his own.

## HONORARY BOARD OF DIRECTORS

Easter Seals is pleased to introduce our Honorary Board of Directors, which is comprised of business leaders, dignitaries and celebrities who are renowned for their leadership in making a difference for the children, adults and seniors, veterans and military personnel, caregivers and their families who turn to Easter Seals for help, hope and answers.

"We are thrilled to welcome these outstanding advocates and leaders to Easter Seals and work with them to achieve our mission of ensuring that all people with disabilities or special needs have equal opportunities to live, learn, work and play in their communities" said Lisa Reeves, President and CEO of Easter Seals Serving DC|MD|VA. "As members of our Honorary Board of Directors, their commitment will play a vital role in supporting our continuous growth in helping children, seniors, veterans and their families thrive throughout our region."



Steve Burnham, Safeway  
Eastern Division President



The Honorable Elizabeth  
Dole, Former United  
States Senator (NC) and  
Founder, Caring for Military  
Families: The Elizabeth Dole  
Foundation



Bobbie Kilberg, President  
& CEO, Northern Virginia  
Technology Council



Charles Mann, Philanthropist,  
Motivational Speaker and  
Three-Time Super Bowl  
Champion



Deborah Mullen, Military  
Family Advocate; Spouse,  
Adm. Michael Mullen (Ret.),  
17th Chairman of the Joint  
Chiefs of Staff



Gary Sinise, Actor and  
Activist



Judy Woodruff, Co-Ancor  
and Managing Editor of the  
PBS NewsHour with Gwen  
Ifill and Judy Woodruff

## M&T BANK BRIGHT STARS NIGHT AT THE CIRCUS

On March 30th, Easter Seals Serving DC | MD | VA hosted its 19th annual M&T Bank Bright Stars Night at the Circus at the Verizon Center in Washington, DC. Thousands of children and adults attended the event, and over \$325,000 was raised to support vital Easter Seals programs.

"Easter Seals empowers individuals and families to reach their fullest potential, regardless of the challenges and obstacles they may face. The generous sponsors of this event are supporting critical Easter Seals services all year round and making our region a great place for all ages and abilities to live, learn, work and play." said Cecilia Hodges, Market President, Central and Southern VA, M&T Bank; Easter Seals Serving DC | MD | VA Board Member; and M&T Bank Bright Stars Night at the Circus Committee Co-Chair.

Cecilia Hodges, Market President, Central and Southern Virginia, M&T Bank poses with the M&T Bank volunteers. M&T Bank not only sponsors the M&T Bank Bright Stars Night at the Circus, but brings a team of volunteers to ensure that every Easter Seals family has a fun-filled evening.



Thank you to our media sponsors:



We thank the committee members whose commitment helped make this event so successful.

### BRIGHT STARS COMMITTEE

#### Co-Chairs

Cecilia Hodges, *M&T Bank*

Craig Ruppert, *Ruppert Companies*

#### Founding Co-Chair

David A. Ross, *Atlantic Realty Companies*

#### Executive VIPS

Ziggy Chelec, *Zalco Realty Inc.*

Carl McNair, *CPS Professional Services LLC*

Bill Meissner, *Ruppert Companies*

Alan Meltzer, *The Meltzer Group*

Stephen Miller, *SBM Marketing*

#### Host VIPS

David Bagnoli, *McGraw Bagnoli Architects*

Scott Becker, *Century 21 New Millenium*

Rick Carmean, *Red Zebra Broadcasting*

Lauree Connors

Hilary Fordwich, *Strelmark, LLC*

Betty & John Jedrlnic, *Amway*

Nancy Johnson, *Squire, Lemkin + Company*

John Harich, *Ruppert Landscape*

Michael Harper, *Summit Marketing Group*

Channel Hilliard, *The Carlyle Group*

Dan Magder, *Center Creek Capital Group*

Deann O'Brien, *M&T Bank*

Marty & Doug Pritchard, *Century 21 New Millennium*

Juliette Rizzo

Chris Ruppert

Curtis Ruppert

Vic Seested, *UBS Private Wealth Management*

Cal Simmons, *Tiger21*

Chad Tyler & Joe Donegan, *Tyler Donegan Real Estate*

W. Glenn Yarborough, *WGY & Associates*

## EASTER SEALS MAKES A DIFFERENCE FOR THE NILES FAMILY

"When my daughter says, 'I don't feel well,' it's not like she has a minor cold. It literally means we are on a path to head to the emergency room," said Cheryl Niles. Cheryl's daughter, Madeline, is only 10 years old, but the number of surgeries she has had over the years is higher than her age. Madeline suffers from a progressive, mitochondrial, metabolic disease that makes doing everyday tasks and activities extremely challenging for her.

Cheryl and her husband, Sean, are no strangers to change and challenging situations. Sean has been in the Navy for 19 years and he and his family have had numerous cross-country moves in the past several years. But when Maddie's condition worsened, it became a new and exhausting experience for the Niles family, and they were thankful to have a helping hand.

When Cheryl first learned about the Easter Seals Respite Program through the Exceptional Family Member Program (EFMP) at Marine Corps Base Quantico in Virginia, she really did not think her family needed help. "When I heard about Respite, I really thought we were doing okay," said Cheryl. "I just remember the Coordinator suggesting I look into the program now, because by the time I realized I needed help, it might be too late." This was a defining moment for Cheryl. She contacted Brooke Kaiser, Senior Director of Respite at Easter Seals, and six months later, Madeline was

receiving in-home respite care every week. Cheryl keeps a very full schedule for her family. Between doctor's appointments for Madeline, trips to the hospital, and home-schooling she constantly has her hands full, but in-home respite helps her maintain it all.

In addition to receiving in-home respite care, Madeline and her older sister, Lindsey also attend the monthly, weekend respite events. These monthly events, which range from carnivals, to petting zoos, to the M&T Bank Bright Stars Night at the Circus, are designed to give children like Madeline an opportunity to have a fun experience while their parents or caregivers have a little time off. The children are paired one-on-one with a trained volunteer, and really have an enjoyable time. "Easter Seals has changed our lives," said Cheryl. "You can't just have a babysitter when you have a child with so many needs, but because of Easter Seals, I can truly take comfort in knowing that we have someone who is qualified to take care of our daughter."

Madeline has been receiving respite care for two years, and in that time, she has developed an incredible sense of independence. "Now that she is getting older, she doesn't always want Mommy hovering over her," said Cheryl. "Because of our respite aide, she is able to attend a birthday party, or attend a church event with someone who is more of a 'friend' than an actual parent—she really needs her independence."



The Easter Seals Respite Program is making a difference for the Niles family. "It's all about what's going to make them smile," said Cheryl. **"We live for those special moments when they can just live and be a kid, and I am so grateful to Easter Seals for providing that."**

# ADVOCACY AWARDS

On April 19th, Easter Seals celebrated Creating a Greater Community and presented Advocacy Awards to Northrop Grumman Corporation, Major General Carl McNair, Jr. (Ret.), General Mark A. Welsh III and Betty Welsh at its annual Advocacy Awards Dinner at the Walter E. Washington Convention Center in Washington, DC. The event generated over \$800,000 to support critical Easter Seals' programs throughout the region.



Academy Award nominee and Ambassador for Aviation, John Travolta, attended with his wife, actress Kelly Preston, and presented awards to Mrs. Betty Welsh and General Mark A. Welsh III.



The Honorable Elizabeth Dole is pictured with Advocacy Award Recipient Major General Carl H. McNair, Jr. (Ret.), Corporate Board of Advisors, CPS Professional Services, LLC.



Northrop Grumman Corporation was one of the Advocacy Award Recipients for the evening. The award was accepted by Dr. Chris Jones, Corporate Vice President and President, Northrop Grumman Technology Services. He is pictured with Rosalynn Carter, Former First Lady of the United States and Board President, Rosalynn Carter Institute for Caregiving; and Amy Caro, 2016 Advocacy Awards Chair and Vice President, Northrop Grumman.

**Thank you to our media sponsor.**





We thank the committee members whose hard work and dedication helped make the 2016 Advocacy Awards so successful for Easter Seals.

## Chair

Amy Caro, *Northrop Grumman*

## Honorary Chair

Deborah Mullen Spouse, *Adm. Michael Mullen (Ret.),  
17th Chairman of the Joint Chiefs of Staff*

## Immediate Past Chair

Robin Portman, *Booz Allen Hamilton*

## Executive Committee

Camille Alexander, *BNY Mellon*  
Paul Bould, *SunTrust Bank*  
Steve Buck, *Oracle*  
Lou Cordia, *Cordia & Associates*  
Richard O. Duvall, *Holland & Knight*  
Guy C. Enderle, *Sodexo*  
Jim Fontana, *Dempsey Fontana Law Group*  
Hilary Fordwich, *Strelmark LLC*  
Bob Kipps, *KippsDeSanto*  
Joe Martore, *CALIBRE*  
Robert P. Pincus, *EagleBank*  
Staci L. Redmon, *SAMS*  
J. Miles Reidy, *Fenway Summer Card Inc./QED Investors*  
Randy Rutta, *Easter Seals, Inc.*  
Rick Stein, *Food Marketing Institute*  
Janis Schiff, *Holland & Knight, LLP*  
Joseph T.N. Suarez, *Booz Allen Hamilton*  
Michael Cippel/Thomas Williams, *Cordia Partners*  
Marta Wilson, *Transformation Systems Inc.*

## Host Committee

Amy LaCivita, *Sentel Corporation*  
Beth Mahan, *Atlas Research*  
Alexandra Medack, *General Motors*  
Roger Waldron, *The Coalition for Government Procurement*

## Ambassador Committee

Debbie Allyn, *Spouse, Gen. Daniel B. Allyn, 35th Vice Chief of Staff of the U.S. Army*  
Representative Corrine Brown  
Ann Campbell, *Spouse, Gen. John Campbell, Commander, NATO International Security Assistance Force and U.S. Forces in Afghanistan*  
Barbara E. Carson, *Office of Veterans Business Development, U.S. Small Business Administration*  
Rosalynn Carter, *Former First Lady of the United States; Board President, Rosalynn Carter Institute for Caregiving*  
Representative Barbara Comstock  
Holly Dailey, *Spouse, SGM Daniel A. Dailey 15th Sgt. Major of the U.S. Army*  
Representative Debbie Dingell  
The Honorable Elizabeth Dole, *Former United States Senator (NC); Founder, Caring for Military Families: The Elizabeth Dole Foundation*  
Ellyn Dunford, *Spouse, Gen. Joseph F. Dunford, Jr., 19th Chairman of the Joint Chiefs of Staff*  
Dawn Goldfein, *Spouse, Gen. David L. Goldfein, 38th Vice Chief of Staff of the U.S. Air Force*  
Representative Eddie Bernice Johnson  
Representative Sheila Jackson Lee  
Lynda Lee Lunday, *Spouse, RDML Kevin E. Lunday, J7 Director, Exercises and Training, U.S. Cyber Command, U.S. Coast Guard*  
The Honorable Michael H. Michaud  
Hollyanne Milley, *Spouse, Gen. Mark A. Milley, 39th Chief of Staff of the U.S. Army*  
Chris Otto, *Spouse, LTG Robert Otto, Deputy Chief of Staff for Intelligence, Surveillance and Reconnaissance, Headquarters U.S. Air Force*  
Debbie Paxton, *Spouse, Gen. John M. Paxton, Jr., 33rd Assistant Commandant of U.S. Marine Corps*  
House Democratic Leader Nancy Pelosi  
Mollie Raymond, *Spouse, LTG John W. Raymond, Deputy Chief of Staff for Operations, Headquarters, U.S. Air Force*  
House Speaker Paul Ryan  
Suzie Schwartz, *Vice President, Military Spouse, Victory Media; Spouse of General Norton Schwartz (Ret.),  
19th Chief of Staff for U.S. Air Force and President & CEO Business Executives for National Security*  
Ricki Selva, *Spouse, Gen. Paul J. Selva, 10th Vice Chairman of the Joint Chiefs of Staff*  
Gen. Larry O. Spencer (Ret.), *37th Vice Chief of Staff for the U.S. Air Force; President, Air Force Association (AFA)*  
Mary Winnefeld, *Spouse, Adm. James Winnefeld, Jr. (Ret.), 9th Vice Chairman of the Joint Chiefs of Staff*

# EASTER SEALS SERVING DC | MD | VA DONOR ROLL CALL

The generous support of our donors helps Easter Seals provide help, hope and answers to people living with disabilities or special needs and their families. Together, we make our community stronger.

## WAYS TO GIVE

There are a number of giving opportunities to support Easter Seals' critical programs and services across the region. We accept: checks, credit cards, wire transfers, and gifts of stock. We are also pleased to accept matching gifts as well as gifts in honor of, or in memory of, friends and family members.

Pledges for gifts may be paid over a period of time, or a monthly or annual giving plan can be established. To discuss giving options, please contact Patti Collins, VP of Development and Marketing, by calling 301-920-9713.

**The following pages list the generous individuals, foundations and organizations which supported Easter Seals Serving DC | MD | VA during our fiscal year that ended August 31, 2016.**

## LEGACY SOCIETY

*The Easter Seals Legacy Society recognizes the generosity of donors who have established planned gifts through their estates or by way of beneficiary designation. Investing in Easter Seals through legacy giving allows donors to maximize the financial benefits for themselves and their loved ones, while making a lasting impact on the communities we serve. To discuss planned giving, please contact Patti Collins, VP of Development and Marketing, 301-920-9713 or [pcollins@eseal.org](mailto:pcollins@eseal.org).*

John and Linda Bailey  
Steve and Gail Bartlett  
Romulo Cabauatan  
Lai Chen  
James M. Compton  
Rodney Dyess  
Mary Early  
Kay Flynn  
James C. Fontana

Robert Goldstick  
A. W. Gullion  
Gail Hazelrigg  
Eugene J. Manning  
Dora Martinez  
Major General and Mrs. Carl H. McNair, Jr.  
Carl Miller  
Ralph and Katherine Neas  
Phillip and Elizabeth Panzarella

Ruby Poirel  
J. Miles Reidy and Dr. Mary Beth  
Aichelmann-Reidy  
Joseph and Theresa Romer  
Doug and Nancy Todd  
Doan Tong  
Dr. Elizabeth K. Weisburger  
W. Glenn Yarborough

The Donor Roll Call includes contributions received from September 1, 2015 – August 31, 2016. Every effort has been made to ensure the accuracy of these listings; however, if an error has been made, please accept our apology and notify us at 301-920-9713.

## CAPITAL AND MULTI-YEAR INVESTMENTS

*Easter Seals recognizes donors who provide support for special capital projects or multi-year commitments. Their commitment strengthens our organization and helps us meet many strategic initiatives.*

### Edgar Allen Founders Society (\$100,000+)

Clark Charitable Foundation, Inc.  
Edward N. and Della L. Thome Memorial Foundation  
Montgomery County Council  
Craig and Pat Ruppert  
State Of Maryland

### Inspiration Level (\$50,000-\$99,999)

J. Miles Reidy and Dr. Mary Beth Aichelmann-Reidy  
Ruppert Companies  
Ruppert Landscape  
The Community Foundation for the National Capital Region  
The Morris & Gwendolyn Cafritz Foundation

### Independence Level (\$25,000-\$49,999)

Alan and Amy Meltzer  
Phillip and Elizabeth Panzarella

### Empowerment Level (\$10,000-\$24,999)

Vic and Biani Seested

### Ability Level (\$1,000-\$2,499)

Cary M. Feldman  
United Jewish Endowment Fund

## PRESIDENTS' COUNCIL

*Easter Seals recognizes donors who make unrestricted or budget-relieving contributions totaling \$1,000 or more annually as members of the Presidents' Council, our premier giving society. Presidents' Council contributions are crucial in helping us achieve our mission and therefore receive special recognition.*

### Edgar Allen Founders Society (\$100,000+)

Alexander & Margaret Stewart Trust  
Call of Duty Endowment  
Capital One  
Fidelity Charitable Gift Fund  
Joseph and Gracia Martore  
Safeway Inc. Eastern Division  
The Albertsons Companies Foundation and  
The Safeway Foundation

### Inspiration Level (\$50,000-\$99,999)

Booz Allen Hamilton  
Clark Charitable Foundation, Inc.  
Comcast Foundation  
Easter Seals Foundation  
Kessler Foundation  
Northrop Grumman Corporation  
J. Miles Reidy and Dr. Mary Beth Aichelmann-Reidy  
The Morris & Gwendolyn Cafritz Foundation  
Transformation Systems, Inc.  
Dr. Marta Wilson and Mr. Robert Wilson

### Independence Level (\$25,000-\$49,999)

Anonymus  
CALIBRE Systems, Inc.

Citi  
Lockheed Martin Corporation  
M & T Bank  
Janis and Phillip Schiff  
The M & T Charitable Foundation  
Veterans United Foundation  
William S. Abell Foundation

### Empowerment Level (\$10,000-\$24,999)

A.C. Moore  
Ambit Group  
BNY Mellon Wealth Management  
Stephen D. Buck  
Clark-Winchcole Foundation  
Computer Sciences Corporation  
CVS Caremark  
Frank A. Finelli  
James C. Fontana  
General Motors  
Kim Hayes  
Holland & Knight LLP  
Allyn E. Kilsheimer  
Robert and Pamela Kipps  
KippsDeSanto & Co.  
KPMG Consulting, Inc.  
Major General John Macdonald and Brigadier General Anne F. Macdonald  
Major General and Mrs. Carl H. McNair, Jr.  
Money One Federal Credit Union  
Monument Sotheby's International Realty  
Phillip and Elizabeth Panzarella  
The Portman Family  
PricewaterhouseCoopers, LLP  
David A. Ross  
Ruppert Landscape  
Kleber Santos  
Sodexo  
SunTrust Bank  
SunTrust Foundation  
Richard and Rae Swirnow

The Swirnow Charitable Foundation, Inc.  
Candida and Mark Wolff

### Opportunity Level (\$5,000-\$9,999)

5GS, LLC  
Analysis Research Planning Corp. (ARPC)  
Vince and Lesli Ancona  
Angelo, Gordon & Co.  
Anthem Foundation  
Tom and Tere Arnsmeier  
Atlantic Realty Companies, Inc.  
The Baines Family Trust  
Baker Tilly Virchow Krause, LLP  
Barnett Sivon & Natter, P.C.  
BDO USA, LLP  
Bimbo Bakeries USA, Inc.  
Bloomberg L.P.  
David G. Bradley  
C&S Wholesale Grocers, Inc.  
Amy and Thomas Caro  
County Commissioners of Washington County, MD  
Alexander E. Dean  
Deicing Depot  
Dewberry  
Sidney O. Dewberry  
EMC2  
Hilary A. Fordwich  
Warren E. Halle  
Karen and Dave Hoppe  
Jett Travolta Foundation, Inc.  
Richard and Gretchen Klimoski  
William C. Meissner  
Carl Miller  
Andrew Mohr and Lynn Kamarck  
MorganFranklin Consulting  
NCI, Inc.  
Odin, Feldman & Pittleman, PC  
Howard and Linda Postal  
PVI Office Furniture  
Craig and Pat Ruppert  
Kris Simpson  
Specialized Engineering

Squire Patton Boggs LLP  
St. Luke Evangelical Lutheran Church  
Strelmark, LLC  
TD Bank  
The Beacon Group  
The Community Foundation for Northern Virginia  
The Halle Companies  
Doug and Nancy Todd  
John Travolta and Kelly Preston  
U.S. Chamber of Commerce  
United Bank  
United Way of the National Capital Area  
UPS  
UTZ Quality Foods, Inc.  
W-ARC  
Washington Council  
Ernst & Young LLP  
Washington County Gaming Commission  
Thomas C. Wertz

### Dignity Level (\$2,500-\$4,999)

Ronald Abramson  
Martin Alloy and Daris Clifton  
American Energy Services  
AOC Key Solutions, Inc.  
Aronson LLC  
Association of the United States Army  
Atlas Research  
Authomate, Inc.  
Steve and Gail Bartlett  
BB&T  
Bernstein Management Corporation  
Bob E. Buchanan  
Capitol Office Solutions  
Century 21 New Millenium  
Ziggy and Lois Chelec  
Robert J. Cirincione  
Clark Construction Group, LLC  
Neil D. Cohen  
Columbia Wireless Facilities, LLC

# REFLECTING INTERESTS AND MEETING NEEDS



Robin and Tom Portman

When Robin and Tom Portman first planned to make a significant gift to Easter Seals, they wanted to put their resources toward an area of great need and to make a great impact on the Washington, D.C. community. Easter Seals proposed that they create a scholarship for Little Warriors, the children of wounded warriors. In focusing on the children of veterans, the pledge perfectly reflected the careers and interests of both Robin and Tom.

Tom is a retired attorney and an Air Force veteran who has been an active supporter of veterans' affairs. Robin is an Easter Seals Board member who serves as Chair of the Governance Committee and was Chair of the 2015 Advocacy Awards. She enjoyed leading the Advocacy Awards, noting that "It brings visibility to companies who are walking the walk."

When it came time to decide about their gift, Robin and Tom seized the opportunity to create the scholarship. Robin's mother worked for many years as an educator of people with disabilities. During high school, Robin served as an intern for a few summers at the organization where her mother worked, Goodwill industries of Central Pennsylvania. There she helped individuals learn basic community-living skills and develop vocational-readiness skills.

Early in her career, Robin taught Special Education for four years. After a stint as a Navy intelligence analyst, she started at Booz Allen Hamilton and ended up staying for 22 years! As a leader in the Health business, an initial assignment

was to develop the firm's business for the Department of Veterans Affairs and the DoD's Military Health System. As Robin recalls, "That was where I first got up close and personal with veterans issues and wounded warriors."

Seeing the challenges that wounded warriors faced drew Robin to Easter Seals Serving DC|MD|VA and its important work and unique approach. "What I love about Easter Seals is that they provide a support network for the whole family," says Robin. She appreciates the comprehensive and holistic approach that Easter Seals provides. "From caregiver training to ensuring that children are taken care of and given opportunities, the focus is on the whole family. And I was blown away—the Veteran Staffing Network even supports the veterans' job training and placement!"

Recently retired from Booz Allen, Robin has taken on a new professional challenge as an adjunct professor at Georgetown University's School of Nursing and Health Studies. She will also direct their Strategic Innovations Group, with the ultimate goal of infusing new innovations into the health industry.

While her new role in academia differs from her roles in the corporate world and in the non-profit arena, there is an overlap. As Robin says, "My heart is in all things for people who haven't had the advantages that I have had. Easter Seals offers that 'hand-up' approach!"

Community Foundation  
of New Jersey  
Cordia Partners  
James F. Diggs  
Jared Drescher  
Robert Eisiminger  
Robert Ekman  
Elmendorf | Ryan  
Stephen Elmendorf  
Excel West Broad Marketplace, LLC  
Financial Services Roundtable  
Fine Landscapes, Ltd.  
Peter and Elizabeth Forster  
Foulger-Pratt Companies  
Friendly Ice Cream Corporation  
Mark E. Friis  
Cecilia A. Hodges  
Lynn and Jon Horowitz  
Interstate Service Group, Inc.  
Mark and Victoria Joseph  
Christopher Leech  
Lerch, Early & Brewer, Chartered  
Liberty IT Solutions, LLC  
Lincoln Property Company  
Paul Lombardi, III  
Paul V. Lombardi, II  
Eugene J. Manning  
MedStar Health  
Alan and Amy Meltzer  
Alan and Amy Meltzer Family  
Foundation, Inc.  
Miles and Stockbridge P.C.  
Miller & Long Company, Inc.  
Miller and Smith, Inc.  
Morrissette Family Foundation  
NetVision Resources Inc.  
Northwestern Mutual  
NV Commercial  
Oracle  
Patapsco Homes, Inc.  
Terry Peck  
Pentagon Federal Credit Union  
Gary L. Perlin  
Michael Piemonte  
Pleasants Construction, Inc.  
Brent Pratt  
Richard N. Funkhouser Foundation  
RMR & Associates, Inc.  
Roadside Development, LLC  
Rodgers Consulting, Inc.

# DONOR ROLL CALL

Christopher Ruppert  
Curtis A. Ruppert  
SBM Marketing, LLC  
Scheer Partners, Inc.  
Jeffrey Schmidt  
Securities Industry & Financial  
Markets Association (SIFMA)  
Vic and Biani Seested  
Sentel Corporation  
Cortland Smith  
Softrams, LLC  
Stanley Martin Companies, LLC  
Strategy and Management  
Services, Inc.  
TEK Systems  
The Anne & Ronald Abramson  
Family Foundation  
The Benevity Community  
Impact Fund  
The Carl M. Freeman  
Foundation  
The Downtown Jaycees  
The Drescher Foundation  
The Meltzer Group  
TISTA Science and Technology  
Corporation  
Transdev North America  
Treliant Risk Advisors  
Trident Proposal  
Management, Inc.  
Trudy W. and Paul V. Lombardi,  
Jr. Family Foundation  
UBS Financial Services  
Leif and Julia Ulstrup  
Unanet Technologies  
Uniwest Companies  
Van Metre Companies  
Velsor Properties, LLC  
Washington Metro Building  
Services, LLC  
Whitney, Bradley & Brown Inc.  
Peter K. Yeskel

## Ability Level (\$1,000-\$2,499)

Anonymous  
A & T Systems, Inc.  
A. J. Dvoskin & Associates, Inc.  
Air Methods  
American Eagle Lifecare  
Corporation  
American Society of  
Association Executives  
AmeriSpec Inspection Services  
AMR Commercial, LLC.  
Lauretta C. Anderson  
Assurant, Inc.  
Backflow Technology, LLC  
Carolyn Baker  
Susan Beall  
Craig M. Belanger  
Tonya Berg  
Larry Besterman  
Katherine D. Bonnafe  
Ralph F. Boyd  
Scott and Patrice Brickman  
Scott and Patrice Brickman  
Family Foundation  
Mark and Martha Brophy  
Carlos Rivera and  
Jean E. Browne  
Mary Lou Bryan  
Pauline Calevas  
Cambridge Holdings, LLC  
Gerald J. Carlson  
Century 21 New Millenium  
Tom and Nancy Cholis  
John K. Condon  
Lauree M. Connors  
Dad's Tree Service, Inc.  
John H. Dalton  
Danya International, Inc.  
Datawatch Systems, Inc.  
James G. Davis Construction  
Corporation  
Thomas and Nancy Devine  
DIRECTV  
Disabled American Veterans  
George C. R. Dove

Albert J. Dvoskin  
EagleBank  
Edison Electric Institute  
Elm Street Development, Inc.  
(ESDC)  
Enterprise Holdings  
Everything But The House  
Exmark Manufacturing  
Company  
EYA, LLC  
Federal Capital Partners  
Robert Filley  
Mark S. Finn  
Fitzgerald Realty Group, Inc.  
Sharon W. Flinder  
Mark D. Fowler  
Francis O. Day Company, Inc.  
Lois Fried  
Future Tech Enterprise, Inc.  
G2 Global Solutions, LLC  
Goldklang Group CPAs  
Guardian Realty  
Management, Inc.  
Terri Halle  
Hann & Hann, Inc.  
Viviana Hardy  
John C. Harvey  
HighBank Advisors LLC  
HSA Home Warranty  
International Monetary Fund  
J.P. Morgan - Private  
Foundation Services  
Jim and Linda Janulis  
Janus Global Operations  
Andre Jaundoo  
John and Elizabeth Jedrlnic  
Matthew R. Kaye  
Jorge and Nancy Kfoury  
Paul and Leslie Kierman  
Kohler Equipment, Inc.  
Amy LaCivita  
Richard Langford  
Stefanie Lehmann  
Mary Frances S. leMat  
Edward J. Lenkin  
Lindsay Auto Group  
Pamela V. Lucas

M International, Inc.  
Thomas and  
Alexandra MacCracken  
Alexandra Medack  
Mythics  
OneSource Solutions  
Naman Parekh  
Power Systems Electric Corp.  
PNC Bank  
Raine & Son, LLC  
Ralph J. Duffie, Inc.  
Rappaport Management  
Company  
Lisa A. Reeves  
Terence Reiley  
Joseph Reynolds  
Patrick Rockefeller  
Rotary Club of Hagerstown  
Charitable Foundation  
Russel Toyota  
S.L.S. Landscaping, Inc.  
Schwab Charitable Fund  
Silver Capital, LLC  
Robert W. Sprague  
SPS Consulting  
Mike and Karen Stacy  
Tim M. Stecher  
James and Virginia Stevenson  
StonebridgeCarras  
Management  
Streetscape Partners, LLC  
Kunal Thaker  
The Bernstein Companies  
The Coalition for Government  
Procurement  
The Community Foundation for  
the National Capital Region  
The Cypress Group, LLC  
The Donohoe Companies, Inc.  
The George & Pauline Calevas  
Charitable Trust  
The Gormley Group  
The Wills Group, Inc.  
Patricia D. Tucker  
Turners Service Company, Inc.  
United Way of  
Central Maryland Inc.

Veteran Corps of America  
Kevin Vigilante  
Visionary Consulting  
Partners, LLC  
Washington County Community  
Organization Funding  
BG Myrna H. Williamson (Ret)  
Winning Proposals, Inc.  
William J. Wolfe  
Womble Carlyle Sandridge  
& Rice, LLP  
Donald Wood  
W. Glenn Yarborough, Jr.

## FRIENDS

***Easter Seals recognizes donors who contribute up to \$1,000 annually as "Friends" of Easter Seals. The support of our Friends is crucial in maintaining key programs and services.***

Anonymous (3)  
201 Upshur Hospitality LLC  
Timothy Abbott  
Patricia A. Adams  
Sandra Adams  
Andrew Adkins  
Aetna Foundation, Inc.  
Air Zone Systems, Inc.  
Akridge Family Foundation  
Neil Albert  
Whitney M. Albright  
Glenda R. Alexander  
John Alexander  
Jose N. Alfaro  
Melissa Allen  
Allstate Giving Campaign  
Thomas S. Altvater  
Amazon Smile Foundation  
America's Charities  
Carrie Anderson  
Jacqueline R. Anderson  
Katherine B. Andrefsky  
Archives Design Services, Inc.  
Daniel Aronowitz  
Jeff Aslen

# DONOR ROLL CALL

Shahin Assefnia  
Maureen J. Atkins  
Adam August  
Norman R. Augustine  
Synthia Auligne  
Adam O. Austin  
Avanti Capital, LLC  
William Avesio  
Bi Awosika, M.D.  
Axiologic Solutions LLC  
Sandra Baden  
Jin Bae  
Robert R. Bair  
Anna Belle Baker  
Elizabeth Baker  
RaeAnne Baker  
Warrenetta Baker  
Baltimore Community Foundation  
Donald Bambeck  
Greg Barnhart  
Julio Barreto  
Karen Bassiri  
Bates Architects PC  
James Bear  
Andrew D. Beckey  
Clifford Bedore  
Jennifer Beil  
Holly L. Bentley  
Thomas J. Berkey  
Best Plumbing Specialties, Inc.  
Charlotte P. Beyersdorfer  
Joy E. Binford  
Sarita Bisht  
Blue & Obrecht Realty, LLC  
Carisa Bohley  
Jill S. Booth  
L'Ornya Bowie  
Catherine S. Boyan  
Joseph Boyette  
Jeffrey Boyle  
Barbara R. Bracebridge  
Kevin F. Bracken  
Mary C. Brady  
Gloria Bragg  
Larry A. Bram  
Stephanie Brandt  
Phyllis M. Bredice

Leslie Brewer  
Bridgepath LLC  
Sol Broder  
Brown Advisory  
Janice V. Bryant  
Harold R. Bucholtz  
Erik L. Buice  
Patrick Bulger  
Mary Catherine Bunting  
Ronald E. Burgess  
Steve Burnham  
Donna M. Butts  
C.P. Plantscape, Inc.  
Robert W. Calambro  
Mark Calem  
Ava Camp  
Guy F. Campbell  
Camson Construction, Inc.  
Marvarene Carnegie  
Andrew C. Carpenter  
Barbara Carson  
Kellie L. Carter-Hudgins  
Elaine Castle  
Dario A. Cavazos  
Central Wholesalers Inc.  
Wanwimon Chanchaivit  
Craig S. Cheney  
Chengfang Cheng  
Kim Christiansen  
Juliette Christie  
Michael P. Christofaro  
Cynthia G. Chrosniak  
Bu Young Chung  
Shannon L. Church  
Cigna Foundation  
Altyn Clark  
Clean & Polish Building Solutions, Inc.  
Robert A. Cline  
Brad Clodfelter  
Linda L. Cohen  
Marcia S. Cohen  
Elaine Cole  
Justin W. Collat  
Patti M. Collins  
Nancy Commisso  
Community Health Charities  
of Maryland

James M. Compton  
Keith Conerly  
Construction Risk Solutions, LLC  
Sherry Conway  
Nancy Cooper  
James Corcoran  
Leonard E. Cordick  
Wayne Corkran  
Mary V. Cram  
Ronald N. Cramer  
Janis Cross  
CSX Transportation, Inc.  
Monica Curry  
Randy R. Cutler  
John L. Czajka  
Yasmin Daltan  
Mickael Damelin-court  
Michael Danick  
Daniel Davenport  
Theresa L. Davey  
Lynda Davis  
Russell Davis  
Suzanne Davis  
DC Metro Young Professionals  
Kiwanis Club  
DCS Corporation  
Bruce N. Dean  
Elizabeth Demaree  
William Demaso  
John M. Derrick  
John J. Deschauer  
Brendan Devine  
Troy Dibley  
Kathi A. Dills  
Edward G. Dixon  
Julie Dixon  
Kenneth C. Dixon  
Lillian W. Dockery  
Gina Dols  
Peter I. Domaruk  
Dominion Foundation  
Donovan, Feola, Balderson  
& Associates, Inc.  
Doodlebug Learning Center  
Peter Downes  
Theresa A. Draper  
Brian Duncan

*The Donor Roll Call includes contributions received from September 1, 2015 – August 31, 2016. Every effort has been made to ensure the accuracy of these listings; however, if an error has been made, please accept our apology and notify us at 301-920-9713.*





Richard O. Duvall  
Dennis E. Dwyer  
Le Roy Eakin  
Lisa Easley  
John Edell  
Michael A. Eissenstat  
William R. Elder  
Barbara Eloi  
Stewart Emenheiser  
Carlos R. Estrella  
Susan M. Evans  
Exelon Corporation  
Kim D. Fairbank  
Sonja Faison  
Anne K. Farrell  
Federal Home Loan  
Mortgage Corporation  
Charles Fendig  
Elena Fenton  
Emily H. Ferren  
Andrew Fielding  
Joya F. Fields  
Leonard M. Finley  
Erich G. Fischer  
Fisher and Strachan, Inc.  
Kathleen B. Fiske  
Janice L. Flug  
Flying Dog Brewery  
Michael Footer  
Henry Forster  
Ted M. Fosdal  
Peter Frank  
Lawrence R. Freedman  
Dan H. Freeman  
Stuart Freudberg  
Greg S. Friedman  
Ed Fry  
Christina Frye  
Meg Fullem  
Virginia Fulton  
Maria Gaboury  
Alexander Galuten  
Jeffrey Galvin  
Shirley Garrett  
Gary Gasper  
Randolf H. Gattoni  
GE Foundation

Anthony George  
John T. Gerold  
Vincent Giachette  
Kathy Gibbons  
Charles Gillespie  
Margaret K. Gilley  
Nicholas P. Giordano  
Gordon B. Gipe  
Give with Liberty  
James Glascock  
Goldman Sachs Group, Inc.  
Judith R. Goldman  
Jon Goldstein  
Jeremy M. Gottwig  
Brian Gould  
Judy A. Graham  
Adair Grandchamp  
Martin J. Green  
Robert E. Greenberg  
Barry Greenhill  
Douglas Griffith  
John N. Grim  
Charles D. Gross  
Chris Groves  
Max Gruber  
Marsha Guenzler-Stevens  
Steve Guggenheimer  
Steven Haas  
Annette Hagens  
Gary Halbert  
James Hall  
Milton H. Hamilton  
Peter M. Hamm  
Elaine Hancock  
George W. Hannis  
Michael P. Harper  
Craig Harrington  
Jeanne Harris  
Gregory T. Harrison  
Patricia A. Harrow  
Kathleen Hatton  
Christopher R. Hatty  
Haverford Homes  
David He  
Susan E. Heine  
Joan E. Hekimian  
Mark S. Hendrix

Eric Hilliard  
Dianne P. Himler  
Douglas K. Hirsch  
Mary S. Hirt  
Theodore C. Hirt  
Valerie M. Hochman  
Halyna Hodovanets  
Matthew F. Holbrook  
Chaz M. Holland  
Richard Holland  
Glenn A. Hollrah  
James T. Holt  
Ji Hong  
Curtis Hopkins  
David J. Horst  
Howard County  
Chamber of Commerce  
Thomas Howard  
David S. Hunt  
Gregory A. Hunt  
John E. Hunt  
Dana Hurley  
Huron Dental  
James Ianelli  
Vanessa Icolari  
Edith R. Ignacio  
J Donegan Company  
Lawrence Jaccard  
Tom Jewell  
John Manougian  
Insurance Agency, Inc.  
John Marshall Bank  
Johnson O'Hare Co., Inc.  
Jeanette Johnson  
Richard M. Johnson  
Jones Homes Group, Inc.  
Cullen Jones  
Debra Jones  
Michael D. Jones  
Janice Jordan  
Paul F. Jordan  
Damon Juarez  
Roberta Juska  
JustGive.org  
Hilde E. Kahn  
Deborah Kalb  
Kevin R. Kane

Ki Ho Kang  
Donald M. Kaplan  
Hilary Kaplan  
Steven J. Karr  
Marion Katsereles  
Susan Kawmey  
Jeffrey Keates  
Daniel Kellman  
Michael P. Kelly  
Maureen Kennedy  
Donald Kenney  
Terrence P. Kernan  
Gisela Kessler  
John A. Keyes  
George Khater  
Kihomac, Inc.  
General W. King  
John Kingston  
Dieter Klinger  
Rebecca Knowles  
Brian D. Kutzker  
Erica Kraft  
Brett E. Kraimer  
James P. Krueger  
Suzanne L. Krug  
Julia Kumbalasisri  
Sankar Kv  
Donna Labeau-Puckett  
JoAnn Ladd  
Mary Langone  
Timothy A. Lascko  
Eric Lawrence  
Tia S. Lawrence  
Joan Leach  
Wyland F. Leadbetter  
Irwin L. Lebow  
Robert J. Leese  
Leonard S. Lefkowitz  
Lehigh Hanson, Inc.  
Paul M. Leonard  
David Lesnoy  
Roger J. Levesque  
Jeffrey R. Levey  
Craig B. Lewis  
Dinahetta Lewis  
Keith R. Lewis  
Lynne R. Lichtig

Lighthouse Wealth  
Management  
Laura Linn  
Linowes and Blocher, LLP  
Hazel Liptak  
George H. Littrell  
Loebig Chiropractic & Rehab  
Eamonn Long  
Janet M. Loudermilk  
Adam Lukach  
Robert R. Lund  
Kevin and Lynda Lee Lunday  
Thomas E. Lynch  
James R. Mackintosh  
Macris, Hendricks &  
Glascock, P.A.  
Shirley Madden  
Maria V. Magana-Martinez  
Elizabeth A. Mahan  
Patricia Mahony  
Jonathan Maisonet  
Nancy Maksomski  
Ronald C. Manning  
John Manougian  
Edward J. Margand  
Donna G. Marriott  
Eugene Martin  
Lynn B. Martin  
Linda Mathes  
Charles Matlack  
David F. Maune  
Clare J. McCabe  
Kimberly McCabe  
Jesse McCarley  
John T. McCommon  
John McDonald  
Yvonne McGhee  
Deborah McKay  
Ryan McKown  
Joseph F. McMurrer  
McPherson & Associates, Inc.  
Carolina Mejia  
Gregory Melia  
Vito Menzella  
Metrostudy  
Mary Meyer  
Scott Meza

## Capital One Awards \$1 Million Grant to Easter Seals Veteran Staffing Network

Easter Seals Veteran Staffing Network (VSN) will receive a \$1 million grant from Capital One, the program's Founding Social Impact Partner. The grant, part of Capital One's dedication to supporting veterans and military families, will be allocated in two \$500,000 increments over the next two years that will enable the VSN to provide comprehensive employment coaching and placement for thousands of veterans and their families and become a self-sustaining program by the end of 2017.

"America's veterans and military spouses have years of experience and training doing precisely the kind of work that companies are doing every day—working with state of the art technologies, solving logistical challenges, juggling multiple priorities, and meeting challenging and changing expectations," said John G. Finneran, Jr., General Counsel, Capital One. "The support and mentorship that Easter Seals provides through the Veteran Staffing Network is helping to fundamentally change the way businesses recruit, hire and retain veterans and military spouses within their organizations."

The Donor Roll Call includes contributions received from September 1, 2015 – August 31, 2016. Every effort has been made to ensure the accuracy of these listings; however, if an error has been made, please accept our apology and notify us at 301-920-9713.



Microbiology International

Iris Mielke  
 Carol A. Miller  
 Patricia Miller  
 Kenneth M. Miller  
 Martha Miller  
 Stephen B. Miller  
 Nazrat Mirza  
 Julia Misner  
 Jean-Barry Molz  
 Anne Moore  
 Morgan Stanley Wealth  
 Management  
 Adam Morgan  
 Morgan-Keller, Inc.  
 John Morrisette  
 Richard E. Mosby  
 Roberta L. Moyer  
 Georgia A. Moyka  
 David N. Muir  
 Ray Mullican  
 Franklyn and  
 Jasmine Musgrave  
 Yasuyuki Nakajima  
 Pooja R. Nakamura  
 Claudia M. Nardone  
 Katherine B. Neas  
 Denise E. Nedab  
 Alfred Nedoluha  
 Network for Good  
 Neuberger & Company, Inc.  
 Gil A. Neuman  
 Seth Nevins  
 John P. Newton  
 Mountha Nhem  
 Elizabeth Nickle  
 Deborah J. Nightingale  
 Cheryl Niles  
 North Star Foundations, Inc.  
 Mary L. Noss  
 Kathryn Novaria  
 Janice I. Obuchowski  
 Pat O'Day  
 Michael O'Donnell  
 William O'Hare  
 Frederick Olivo

Organizational

Communications, Inc.  
 Jennifer L. Orvik  
 Michele Oshman  
 Theodore K. Oswald  
 Raisa Otero-Cesario  
 Christina Otto  
 Allan Overacre  
 Paley Rothman  
 Attorneys at Law  
 Cynthia S. Palmer  
 Richard W. Palmer  
 Aihua Palmour  
 Kortney Parman  
 Janica M. Passo  
 Raojibhai G. Patel  
 Neva L. Patty  
 Eric R. Paxton  
 Jay Paxton  
 Marta M. Pereyma  
 Performance Systems, LLC  
 Pnina Peri  
 Rhonda Perretto  
 Britton N. Perry  
 Gregg Petersen  
 Pete's New Haven  
 Style Apizza  
 Stephanie E. Pezard  
 Justin Pfeffer  
 John H. Pflieger  
 Richard Phillips  
 Wayne Pierzga  
 Pillsbury Winthrop Shaw  
 Pittman LLP  
 Kelum Pinnaduwo  
 Bryan Pitko  
 William M. Pitts  
 Eric Plunkett  
 Polleo Group, LLC  
 Ralph E. Potter  
 Jeff Prather  
 David D. Prescott  
 Scott Price  
 Sandra J. Pritchard  
 Sara J. Pritchett  
 Charles Prodey  
 Ryan Propis

Provectus, Inc.

Debra Pumphrey  
 Michael Quinn  
 John W. Raymond  
 Cynthia Rayner  
 Robert C. Read  
 Gregory F. Reaver  
 Sheridan E. Reaver  
 Jane Redicker  
 Meagan Reed  
 Brenda Reese  
 Shannon Reyna  
 Lois Ann Reynolds  
 RFM Services, Inc.  
 Clarice L. Ribeiro  
 Toni Rice  
 Ronnie J. Rickman  
 Helen Ridgway  
 Thomas Ridgway  
 Robert E. Riera  
 Terry D. Rippin  
 Pierre Rodgers  
 Alexandra Roosenburg  
 Kathy Root  
 Sandra F. Rosenband  
 Joan Rosenstein  
 Suzanne Roske  
 Ross Companies  
 Douglas Ross  
 Shoshana Rothman  
 Danielle Rothrock  
 Dean Rutley  
 Robert W. Ryan  
 S. Darrell Karlen Agency, Inc.  
 Robyn Sachs  
 Zaki Saleh  
 Leah Salgado  
 Jay Salkin  
 Susan A. Sall  
 Iman Sami-Zakhari  
 Alan Samuels  
 Sanford and Doris Slavin  
 Foundation, Inc.  
 KV Sankarasubramanian  
 George A. Sawyer  
 David J. Scanlan  
 Jerry Schafetz



# DONOR ROLL CALL

Julie F. Schauer  
Robert J. Schellhas  
Beverlee and Walter Schiff  
Joe Schmelter  
Karen K. Schulman  
Tamara Schultz  
Santori Scott  
Ellen Sculley  
Bradley Senn  
Mark G. Servis  
Setty & Associates, Ltd.  
Daniel J. Severn  
Eugene I. Shanklin  
Neil Sherman  
James W. Shey  
Frederick W. Shields  
Timothy A. Shields  
Aaron J. Shiffirin  
Lawrence H. Shirley  
Jayne E. Shister  
Kenneth Shreves  
Kara K. Sichi  
Sigal Construction Corp.  
Alexandra Simmonds  
Karen Simmons  
William E. Simmons  
Robert Simpson  
Joe Singh  
Andrew P. Sirpis  
Jeffrey Z. Slavin  
Caroline Small  
Tina B. Small  
Mildred G. Smeallie  
Anna C. Smigocki  
Grant Smith  
Katharine Smith  
Michael W. Smith  
Ralph A. Smith  
Corinne Smithen  
Lindsay Smithen  
Stephanie Sneed  
Lawrence Snively  
Glenn Snyder  
Byron Sohovich  
Melissa T. Sokban  
Soloway Associates  
Stan Soloway

Joseph M. Songer  
Louis G. Soule  
Michael Spivey  
SS8 Networks, Inc.  
St. Alban's Church  
Jean A. Stack  
C.M. Steiner  
Harry M. Stern  
William J. Sternhagen  
John B. Strittmatter  
Fred Stuckwisch  
Peter Suguitan  
Carol S. Suker  
Superior Electrical Service  
Jane Y. Sutherland  
Ariana E. Sutton-Grier  
Suganthi Swayambunathan  
Eric M. Takang  
Matthew Tannenbaum  
Jacob T. Tanner  
Target Take Charge  
of Education  
Andra L. Tayler  
Amy Taylor  
Christopher Taylor  
Grace Taylor  
Nancy Teng  
Kimberly and Ashok Thareja  
The Carlyle Group  
The Clorox Company Foundation  
The George A. Sawyer  
Revocable Trust  
The Linehan Family  
Foundation, Inc.  
The Talbots, Inc.  
The U.S. Charitable Gift Trust  
Thomas Schild Law Group, LLC  
Barry Thompson  
Ronald E. Thompson  
Diane Threat  
Audrey Thurman  
Grozda Tisma  
Laura Toole  
Kathleen Tracy  
Anh Tran  
Sandra W. Trattner  
Anthony Trenkle

Dorothy Trombetti  
Truist  
Kenneth J. Tulenko  
Israel Turcios  
William Turner  
Tricia Tyler  
Douglas Umali  
United Way of Delaware, Inc.  
Urban, Ltd.  
William J. Vakos  
Marlin H. Van Horn  
Jorge Vargas  
Ramarao Vasanta  
Virginia FOP Auxiliary  
Neville Voglezon  
Shashi Vohra  
Jane Vranish  
Shari Waldman  
Roger D. Waldron  
Luis Walker  
Celestine S. Warren  
Linda Watson  
Rebecca Watts  
James Weatherly  
Katie Webb

Edith R. Weinberg  
Philanthropic Fund  
Rand D. Weinberg  
Randall L. Weist  
Sebastian M. Welch  
Christopher Welker  
Pamela Welsh  
Eric B. Wendler  
Edward J. Westwood  
Bailey Whisler  
Mary K. White  
Wiener & Garg, LLC  
Wilcox Caulking Corp.  
Benjamin Wilhelm  
Wilkes Artis, Chartered  
Ronald L. Wilkes  
William F. Willard  
William C. Smith & Co., Inc.  
Alice B. Williams  
Darcy Williamson  
Chas A. Willick  
J. B. Wills  
Lorrie Wilmes  
Eleanor Wilson  
Fred Wilson

Gregory P. Wilson  
Henry B. Wilson  
Richard R. Witt  
Warrren Wofford  
Steve Wojcik  
Ruth Wolfe  
Barbara B. Wood  
James T. Wood  
Joshua Wood  
Bryan Woodcock  
Chris Wright  
Yayin Xu  
Cuiyun Yang  
Robert M. Yarlott  
Frank Ye  
Rivka Yerushalmi  
York Roofing, Inc.  
Andrew Young  
Robert Youngentob  
YourCause, LLC  
Stephanie Yu  
Mark Zablotny  
Zalco Realty, Inc.  
Alan Zang  
Yvonne Zecca



## Easter Seals Thanks Safeway for Continued Support

On December 15, 2016 the Safeway Foundation presented Easter Seals with a check of \$175,552.03 to support military veterans and their families. In November, Easter Seals partnered with Safeway for a Veteran's Day checkstand campaign at local Safeway stores. Through this campaign, the community provided an outpouring of support for veterans and their families, and Easter Seals is extremely appreciative of the continued partnership and dedication from Safeway in providing vital services to the local community.

The Donor Roll Call includes contributions received from September 1, 2015 – August 31, 2016. Every effort has been made to ensure the accuracy of these listings; however, if an error has been made, please accept our apology and notify us at 301-920-9713.



Myrna M. Zelaya  
Paul F. Zerkow  
Stacey E. Ziba  
Michael L. Zollner

#### **TRIBUTE GIFTS**

***Easter Seals recognizes donors who make gifts in honor or in memory of others as Tribute Gifts.***

#### **Honorary Gifts**

*In Honor of Kelly Boyd*  
Johnson O'Hare Co., Inc.

*In Honor of Steve Burnham*  
Johnson O'Hare Co., Inc.

*In Honor of Ellen Drury*  
Lawrence R. Freedman

*In Honor of Carl McNair*  
Thomas R. Devine

*In Honor of Robin Portman*  
Amy LaCivita

*In Honor of Janis and Philip Schiff's 35th Wedding Anniversary*  
Beverlee and Walter Schiff

*In Honor of Janis B. Schiff*  
Neva L. Patty  
Beverlee and Walter Schiff

*In Honor of Safeway Eastern Division*  
Johnson O'Hare Co., Inc.

*In Honor of Bernita B. Smith*  
Michael W. Smith

#### **Memorial Gifts**

*In Memory of Jean Hannis*  
George W. Hannis

*In Memory of Helen Knowlton*  
Anne K. Farrell

*In Memory of Marie-Claire Miller*

Avanti Capital, LLC  
Lorna Bruns  
Peggy Buckley

Elaine Castle  
Marcia S. Cohen  
Mickael Damelincourt

Cary M. Feldman  
Stuart Freudberg  
Greg S. Friedman

Jon Goldstein  
Robert E. Greenberg  
Valerie M. Hochman

Donald M. Kaplan  
Gisela Kessler  
Leonard S. Lefkowitz

Julie Marcis  
Paley Rothman Attorneys at Law  
Howard Postal

Grace Roode  
Sandra F. Rosenband  
Susan A. Sall

Myrna Schiattareggia  
Andrew P. Sirpis  
Corinne Smithen

Lindsay Smithen  
Harry M. Stern  
Jacob T. Tanner

The Linehan Family Foundation, Inc.  
Sandra W. Trattner  
Beryl Tretter

Terry Tretter  
United Jewish Endowment Fund  
Maureen Weintraub  
Richard R. Witt

*In Memory of Fran Murphy*  
Nancy Comisso

*In Memory of Joan Petrovich*  
Dianne P. Himler

*In Memory of Barbara Yuhas*  
Nancy Comisso  
Stephen B. Miller

#### **Gifts In-Kind**

***Easter Seals recognizes gifts of goods or services as in-kind gifts.***

Booz Allen Hamilton  
Mary Lou Bryan  
Befu Jacob

Joseph and Gracia Martore  
Nancy Milburn  
Stephen B. Miller  
Barbara Prince

## FISCAL YEAR 2016

Below is a summary of Easter Seals Serving DC|MD|VA unaudited financial statements for the fiscal year ending August 31, 2016.

### BALANCE SHEET

Cash & Equivalents	\$ 1.2
Property & Equipment, Net	24.9
Total Assets	36.0
Debt	10.6
Net Assets	24.3

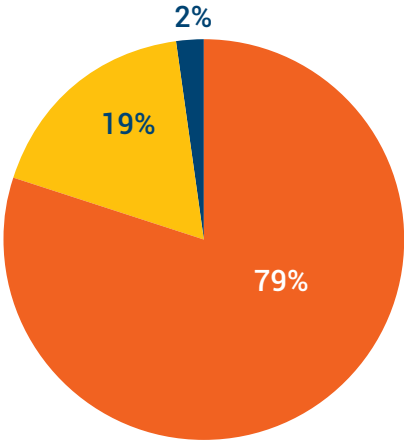
### INCOME STATEMENT

Program Revenues	\$12.9
Scholarships	1.5
Net Program Revenue	11.4
Public Support	2.7
Investment Income	0.3
Operating Expenses	15.1

\*Dollars in Millions

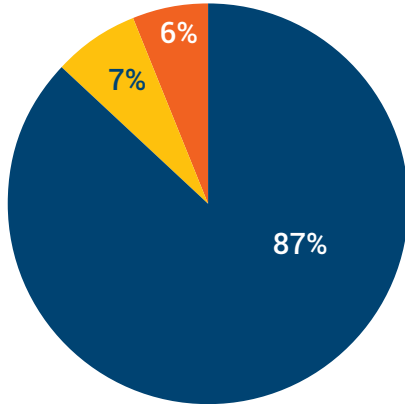


Easter Seals Serving DC | MD | VA operating funds come from three main funding sources: contributions, revenues from programs and contracts, and investment income and other sources. Total Easter Seals operating revenue, including investment income, for fiscal year 2016 was \$14.4 million. Easter Seals total expenses were \$15.1 million.



### OPERATING REVENUE

- Program & Contract Revenue - \$11.4 million
- Public Support - \$2.7 million
- Investment Income - \$0.3 million



### OPERATING EXPENSES

- Programs - \$13.1 million
- Fundraising - \$0.9 million
- Management & General - \$1.1 million



Serving  
**DC | MD | VA**

1420 Spring Street  
Silver Spring, MD 20910  
eseal.org

#### REGIONAL HEADQUARTERS

**The Harry and Jeanette Weinberg  
Inter-Generational Center**  
1420 Spring Street  
Silver Spring, MD 20910  
301-588-8700

#### CHILD DEVELOPMENT CENTERS

**The Harry and Jeanette Weinberg  
Child Development Center**  
2800 13th Street, NW  
Washington, DC 20009  
202-387-4434

#### National Archives and Records Administration

**(NARA) Child Development Center**  
8601 Adelphi Road  
College Park, MD 20740  
301-837-3515

#### Easter Seals Child Development Center

**of Northern Virginia**  
300 Hunton Avenue  
Falls Church, VA 22046  
703-534-5353

#### The Safeway Inc. Child Development Center

**in The Harry and Jeanette Weinberg  
Inter-Generational Center**  
1420 Spring Street  
Silver Spring, MD 20910  
301-588-8708

#### ADULT DAY CENTERS

**The Edward N. and Della L. Thome Adult and Senior Care Center  
on The Harry and Jeanette Weinberg Campus**  
7138 Windsor Boulevard  
Baltimore, MD 21244  
410-277-0940

#### Easter Seals Adult Day Services

101 East Baltimore Street  
Hagerstown, MD 21740  
301-745-3828

#### The Morris & Gwendolyn Cafritz Foundation Adult Day Services

**in The Harry and Jeanette Weinberg Inter-Generational Center**  
1420 Spring Street  
Silver Spring, MD 20910  
301-920-9765

#### VETERAN STAFFING NETWORK

1420 Spring Street  
Silver Spring, MD 20910  
1-855-VETS111