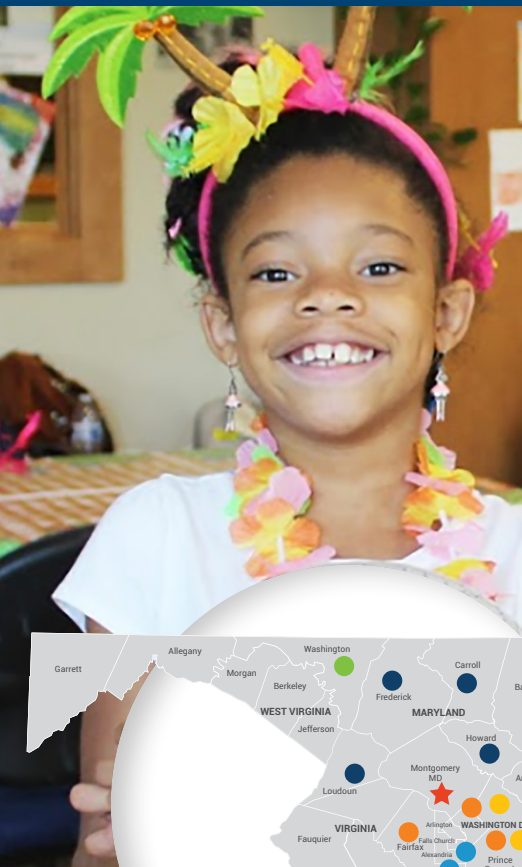


# easterseals

DC MD VA



## Annual Report 2021

**SERVING  
YOUR LOCAL  
COMMUNITY**

## OUR MISSION:

Easterseals DC MD VA enriches lives and expands opportunities for all children and adults in our communities, including people with disabilities and military backgrounds.

## OUR VISION:

Easterseals creates a hopeful, inclusive community where all people realize their potential and live meaningful lives.



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Chris Wheedleton, *Senior Vice President, Employment Programs*

## WELCOME to the fiscal 2021 Annual Report

Amid the pandemic's lingering effects, Easterseals DC MD VA shared our program participants' struggles to persevere and adapt. Holding a steadfast commitment to enhancing quality of life and expanding access to healthcare, education, and employment, we stood resilient with the children and adults with disabilities, veterans and military families, and low-income families in the community.

We were excited to reopen most of our centers for in-person activities, while also acting as a bridge to hybrid services. Across programs, our staff connected with clients where they are, whether at home, in center, or online. We are especially grateful for the hard work of our dedicated staff – and loyal partners and donors – which enabled Easterseals DC MD VA to accompany individuals and families through these challenging times.

As you read this report, you will see how Easterseals DC MD VA adjusted efforts to serve the community. This year, we served 1,000 children of all abilities; 1,222 adults with disabilities and their families; and 3,990 veterans and military families. You will also read about Lucas, Stephen, and Byron and their experience with Easterseals' holistic programming. Their stories represent the resilience of the thousands of people enrolled in our programs each year.

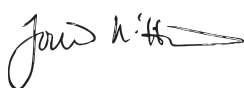
Among many milestones, day services and mental healthcare resumed in person, with virtual options whenever possible. Child Development and Head Start returned to classroom learning for children of all abilities, including Little Warriors. Adult Day Services restarted center-based clinical care and social activities, plus online sessions and phone calls for participants at home. Telehealth at the Cohen Clinic continued as the preferred way to talk to therapists for mental health support. While Military Family Respite is an in-home service, staff added health precautions to give specialized care for active-duty Navy families with children with disabilities. The Quality Improvement Network enrolled children with home-operated childcare providers and virtually coordinated effective services to parents and providers.

Given the pandemic's economic disruptions, it should be unsurprising that employment was a major need for participants with disabilities or military backgrounds. Through the Social Security Ticket to Work program, the Easterseals Disability Employment Services Network gave customized job support to disability beneficiaries working toward financial independence. Online career workshops and one-on-one job coaching were in high demand for the Veteran Staffing Network. The Homeless Veterans Reintegration Programs added online forms to quickly connect homeless or incarcerated veterans to employment and life skills support.

Distribution of wellness supplies remained an ongoing priority. Just about every Easterseals program worked with community partners to hand out essentials – PPE, food, diapers – or set up vaccination sites. To help support participants at home, our Respite Program kept up its monthly activity kits, providing activities to promote togetherness and stress-relief for everyone in the family.

We are proud to root Easterseals DC MD VA in the core values of respect, responsibility, integrity, innovation, and care. These values anchor our dedication to serving this region by empowering people of all ages and abilities to be full and equal participants in the community. Thank you for joining us!

Sincerely,



**Jonathan Horowitch**  
President and CEO  
Easterseals DC MD VA



**Robin Portman**  
Chairman of the Board  
Easterseals DC MD VA  
Chair, Atlas Research



- Child Development Centers
- Head Start
- Quality Improvement Network



# ENGAGING ALL CHILDREN FOR GROWTH

NEARLY 1,000 CHILDREN OF ALL ABILITIES SERVED

Easterseals DC MD VA children's programs provide inclusive, high-quality early education, intervention, and care for children with and without disabilities, and for children from low-income and military families. In addition, respite services offer engaging activities for children with the help of vetted volunteers.

During fiscal 2021, the Child Development and Head Start program staff focused on safely reopening centers, including addressing parent and teacher concerns for a comfortable return to in-person learning. Our programs came up with creative small group activities, such as Community Earth Day, Mad Science STEM, and puppet shows. Through the support of our community partners, we were also able to distribute food, diapers, PPE, vaccines, school supplies, learning tools, and other essentials to our enrolled families, helping to lessen the weight on their shoulders. For our Family Respite Programs, staff distributed monthly in-home activity kits to participating families, promoting fun and togetherness through a variety of engaging themed activities. The Quality Improvement Network was in its second year with Easterseals supporting family childcare providers with Head Start coaching, and enrolling families with child development and family support services.



193 CHILDREN with disabilities and delays



3,279 HOURS OF THERAPY, including physical, occupational, speech-language pathology, and applied behavioral analysis for autism



# Lucas' Story

Lucas is the son of a veteran who developed PTSD from his experiences while on active duty. Shortly after his return home, Dad took his own life as a result of his traumas.

Lucas's Mom was not even aware of her pregnancy until after her husband's funeral. Now, as the sole provider for their son, she wants the best for him, and group care at Easterseals where he makes friends and prepares for school is important to both of them. Lucas, who receives a full Little Warriors Scholarship, began attending Easterseals at age two. As could be expected given his family situation, Lucas was very timid at first, learning his new environment and transitioning from his mother's care to group care. After getting to know his new friends, he has a renewed sense of belonging.



**345 CHILDREN RECEIVED EDUCATION** assistance through Easterseals scholarships and subsidies



**540 MONTHLY ACTIVITY KITS** to families, including military, Little Warriors, first responders, civilian, and children with disabilities



**17 FAMILY CHILDCARE PROVIDERS** in the Quality Improvement Network

Thank you to our partners for supporting Easterseals early childhood education and childcare programs:

- City of Falls Church
- Government of the District of Columbia
- Montgomery County
- Office of Head Start
- Office of the State Superintendent of Education
- Southern Prince George's County



# HELPING ADULTS LIVE WITH MEANING

**1,222 ADULTS WITH DISABILITIES AND THEIR FAMILIES SERVED**

**Easterseals DC MD VA adult programs provide medical care and daytime supervision to adults, transitioning youth, seniors, and veterans with disabilities.** Our programs are designed to enable clients to remain in their homes longer, stay connected to a vibrant community, and live meaningful lives in the way they choose to define it.

During fiscal 2021, the Adult Day Services centers in Silver Spring and Baltimore reopened with dual in-person and virtual services. As happy as staff were to again see participants in person, the adults enrolled in the programs were thrilled to again take part in cognitive and enrichment activities, including exercise classes, arts & crafts, and games. Our clients in Hagerstown were also welcomed to a new center that reopened in September 2021. For those unable to come into our facilities, we provided technical assistance for online participation and regular check-in phone calls so that everyone remained connected to their Easterseals family. And, true to our holistic approach to service, deliveries of food, medical supplies, and PPE continued, as did assistance with medication refills, medical information, and vaccination clinics. For those seeking employment, the Easterseals Disability Employment Services Network provided customized job support services. The majority of our clients were through the Social Security Ticket to Work Program, designed for disability beneficiaries wanting gainful employment and financial independency.



# Stephen's Story

**Stephen loves anything having to do with music! While he communicates only through a few single words, the smile on Stephen's face when he listens to music speaks volumes.**

Stephen's sister, Mary Ellen, recalls the program that her brother had belonged to before their family found Easterseals Adult Day Services.

"He just sat in a chair and watched television," she says. Five years ago, the program that Stephen was in closed its doors with little warning and Mary Ellen had to scramble to find care for her brother. After visiting a few other facilities, she says the staff and environment at the Adult Day Services program in Silver Spring made them both feel welcome instantly. "The first day, we knew it was a fit," Mary Ellen recalls. "It's heaven on Earth! Stephen loves going there."

A big reason for the positive experience is the ADS staff. "They know what each client enjoys doing, what level of participation the client wants, even knowing what the client likes for a snack helps make for a great day at the center for all the clients," Mary Ellen explains. "The teamwork by the staff is so evident each and every day. The staff is just wonderful!"

Mary Ellen says the pandemic has been very hard on her brother. Because Stephen lives in a residential group home that is not allowing its residents to travel, he is unable to attend the ADS until health restrictions are lifted. Given that the staff have become a true partner with Mary Ellen in caring for her brother, they are both looking forward to a return to normal.



**318 PARTICIPANTS**  
in Adult Day Services



**1,258 CAREGIVERS**  
of adult clients



**374 SERVED**  
with disability  
employment support,  
including coaching  
and placement



**316 TICKET TO WORK**  
requests from Social  
Security disability  
beneficiaries



# EMBRACING VETERANS AND MILITARY FAMILIES

**OVER 3,990 VETERANS AND MILITARY FAMILIES SERVED**

**Easterseals DC MD VA veterans and military services provide mental healthcare, employment, homeless reintegration, and respite opportunities to people with military backgrounds and to their spouses, children, and caregivers.**

Holistic, comprehensive services are the hallmark of our approach to these members of our community, and support clients through various stages of active-duty and civilian life.

During fiscal 2021, demands upon the veterans and military programs remained high and often unpredictable, complicated by continued pandemic-related restrictions. Recognizing that this population is among the most vulnerable to having their needs go unmet, Easterseals DC MD VA redoubled our commitment:

- The Cohen Clinic responded to an influx of mental healthcare requests by relying on telehealth appointments.
- The Veteran Staffing Network continued to provide online career workshops for jobseekers, in addition to one-on-one career coaching sessions.
- The Homeless Veterans Reintegration Programs upgraded to online assessment plans and document e-signing.
- The Military Family Respite Program continued specialized in-home, holistic respite care to serve active-duty Navy families with children with disabilities, helping the service member stay mission-ready.
- The Little Warriors Child Development Program maintained scholarships for children of Wounded Warriors as the Child Development Centers reopened.





## Byron's Story

**After being discharged from the Navy, Byron struggled with finding his place.**

Convicted of a misdemeanor drug charge, he served several months in prison. Because of his incarceration, Byron lost his job and was evicted from his residence, so that upon his release, Byron was homeless, forced to endure cold nights and long days in Baltimore City. He entered the veteran housing program offered by New Vision House of Hope, where the staff referred Byron to the employment services offered by Easterseals DC MD VA.

Within two months of his enrollment into the Easterseals Homeless Veterans Reintegration Programs, Byron had worked with a Veteran Employment Specialist to write both a master and targeted résumé, plus a cover letter. Together, they conducted mock interviews and Byron put in long hours to become comfortable with job interviews and his ability to discuss his accomplishments clearly and concisely. After his second job interview, he was offered – and accepted – a job as an Emergency Medical Respondent with an ambulance company.

With housing assistance and a regular paycheck, Byron is saving money for his future. He works in a field that he loves and performed while in the Navy – reducing the likelihood of recidivism.



**2,983**  
**VETERANS**  
**AND THEIR**  
**SPOUSES**  
received  
employment  
support



**493**  
**VETERAN**  
**AND**  
**MILITARY**  
clients  
received  
mental  
healthcare



**4,871**  
**HOURS**  
of behavioral  
health  
therapy  
provided



**211**  
**HOMELESS**  
**VETERANS**  
enrolled in  
reintegration  
programs



**437**  
**INDIVIDUALS**  
received  
in-home  
respite care



**\$200,000**  
in Little  
Warrior  
scholarships

# SUMMARY OF FINANCES

## FISCAL YEAR 2021

Below is a summary of Easterseals DC MD VA audited financial statements for the fiscal year ending August 31, 2021.

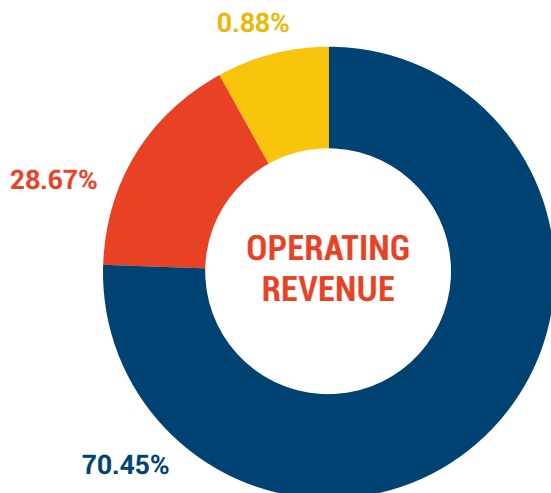
### BALANCE SHEET

|                           |                |
|---------------------------|----------------|
| Cash & Equivalents        | \$4,298,547    |
| Other Current Assets      | \$3,220,690    |
| Property & Equipment, Net | \$23,282,631   |
| Other Assets              | \$8,449,977    |
| Total Assets              | \$39,251,845   |
| Total Liabilities         | (\$13,088,149) |
| Net Assets                | \$26,163,696   |

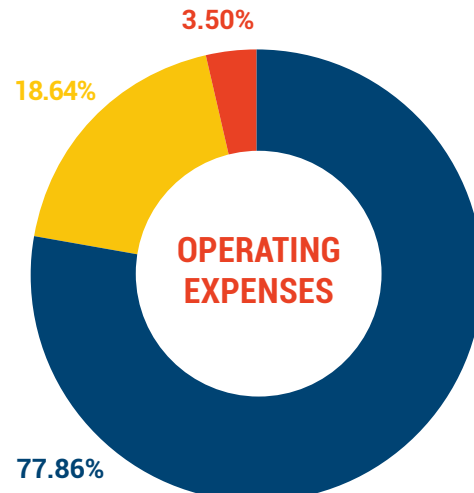
### INCOME STATEMENT ITEMS

|                          |              |
|--------------------------|--------------|
| Program Revenues         | \$16,564,686 |
| Scholarships             | (\$186,432)  |
| Net Program Revenue      | \$16,378,254 |
| Public Support           | \$6,666,594  |
| Other Revenue -Operating | \$204,924    |
| Non-Operating Activities | \$1,287,986  |
| Operating Expenses       | \$22,217,187 |

Easterseals DC MD VA operating funds come from three main funding sources: contributions, revenues from programs and contracts, and investment income and other sources. Total Easterseals operating revenue for fiscal year 2021 was \$23,249,772. Easterseals total expenses were \$22,217,187.



- Program Revenues \$16,378,254
- Public Support \$6,666,594
- Other Revenues \$204,924



- Programs \$17,298,705
- Fundraising \$777,959
- Management & General \$4,140,523

# FISCAL YEAR 2021 CHAMPIONS

Easterseals DC MD VA is grateful to the generous individuals, foundations, and organizations that supported us during our fiscal year that ended August 31, 2021.

## LEGACY SOCIETY

Easterseals Legacy Society recognizes the generosity of donors who have established planned gifts through their estates or by way of beneficiary designation. Investing in Easterseals through legacy giving allows donors to maximize the financial benefits for themselves and their loved ones, while making a lasting impact on the communities we serve.

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Easterseals recognizes donors who make unrestricted or budget-relieving contributions totaling \$1,000 or more annually as members of the Presidents' Council, our premier giving society. Presidents' Council contributions are crucial in helping us achieve our mission and therefore receive special recognition.

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Estate of Carl L. Miller

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